

071 Aspirus Medford Hospital & Clinics, Inc
 135 S Gibson Street
 Medford, WI 54451
 715-748-8100

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Taylor
 Analysis Area: North Central (6)
 Volume Group: 3

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.2%	60.7%	0.88	55.2%	0.96	37.9%	1.40	45.8%	1.16
Obstetrics	15.9%	37.3%	0.43	32.6%	0.03	18.2%	0.87	114.0%	0.14
Pediatrics	0.0%	67.4%	N/A	86.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	42.8%	61.9%	0.69	62.1%	0.69	39.7%	1.08	40.2%	1.07
Average Census (Patients)									
Adult Medical-Surgical	6.9	27.3	0.25	17.1	0.40	6.8	1.02	5.0	1.37
Obstetrics	1.1	4.7	0.24	3.0	0.37	0.9	1.30	1.1	0.98
Pediatrics	0.0	1.7	N/A	3.2	N/A	0.0	N/A	0.0	0.00
Total Hospital	9.0	50.5	0.18	38.1	0.24	9.8	0.92	6.8	1.32
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	4.9	0.90	5.2	0.85	3.7	1.19	3.6	1.23
Obstetrics	2.2	2.4	0.91	1.8	1.19	2.1	1.03	2.5	0.88
Pediatrics	0.0	4.0	N/A	5.4	N/A	0.0	N/A	2.0	0.00
Total Hospital	4.0	5.3	0.76	5.3	0.76	4.0	1.01	3.1	1.27
Surgical Operations									
Inpatient	114	990	0.12	1,159	0.10	203	0.56	100	1.14
Outpatient	1,356	4,017	0.34	4,194	0.32	1,593	0.85	1,348	1.01
Inpatient as % of All Surgeries	7.8%	19.8%	0.39	21.6%	0.36	11.3%	0.69	6.9%	1.12
Outpatient Visits									
Non-Emergency Visits	70,990	141,022	0.50	96,566	0.74	64,671	1.10	89,655	0.79
Emergency Visits	10,785	17,305	0.62	13,569	0.79	8,798	1.23	8,498	1.27
Full-Time Equivalents (FTEs)									
Administrators	20.0	18.9	1.06	19.9	1.01	12.5	1.61	20.0	1.00
Nurses, Licensed	144.6	234.4	0.62	195.2	0.74	81.9	1.77	91.8	1.58
Ancillary Nursing Personnel	33.9	38.1	0.89	37.3	0.91	11.6	2.93	16.3	2.08
All Other Personnel	244.8	466.6	0.52	374.4	0.65	180.7	1.35	204.8	1.20
Total FTEs	443.3	758.0	0.58	626.9	0.71	286.7	1.55	332.8	1.33
FTEs per 100 Patient Census (Adjusted)									
Administrators	31.5	12.6	2.50	14.6	2.15	23.7	1.33	30.0	1.05
Nurses, Licensed	227.8	156.2	1.46	143.7	1.59	155.9	1.46	137.7	1.65
Ancillary Nursing Personnel	53.3	25.4	2.10	27.5	1.94	22.0	2.42	24.4	2.19
All Other Personnel	385.6	310.9	1.24	275.6	1.40	344.0	1.12	307.2	1.26
Total FTEs	698.3	505.0	1.38	461.4	1.51	545.6	1.28	499.2	1.40

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	21	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	8
Discharges	820	Preferred Provider Organization (PPO)	Yes	Discharges	31	Total Births	157
Inpatient Days	3,280			Inpatient Days	409	Newborn Days	289

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	567	2,523	53.2%	6.9	4.4
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	186	407	15.9%	1.1	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	1	67	350	95.9%	1.0	5.2
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	20.0	Surgical Personnel	6	1	7.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	5	22.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	6	9.0
Registered Nurses	25	73	139.2	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	3.8
Licensed Practical Nurses	3	2	4.4	Physical Therapists	4	4	9.1
Ancillary Nursing Personnel	8	15	33.9	Physical Therapy Assistants/Aides	4	3	5.4
Medical Assistants	8	4	14.1	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	23	34.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	42	49	102.8
Pharmacy Personnel	13	5	17.6				
Clinical Laboratory Personnel	2	7	9.8				
				Total	163	201	443.3

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$81,616,044	46.0%	47.3%	0.97	50.9%	0.90	48.7%	0.95	43.5%	1.06
Medical Assistance	\$25,512,064	14.4%	14.4%	1.00	13.5%	1.07	12.5%	1.16	15.1%	0.95
Commercial	\$61,176,930	34.5%	32.9%	1.05	29.7%	1.16	35.0%	0.99	39.8%	0.87
All Other	\$9,050,116	5.1%	5.4%	0.94	5.9%	0.86	3.9%	1.31	1.7%	3.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$48,906,713	27.6%	36.1%	0.76	36.5%	0.76	31.8%	0.87	24.7%	1.11
Medical Assistance	\$16,485,455	9.3%	11.3%	0.82	10.6%	0.87	9.0%	1.04	9.6%	0.97
Commercial	\$17,350,499	9.8%	14.8%	0.66	9.7%	1.00	14.1%	0.69	11.2%	0.87
Charity Care	\$1,724,876	1.0%	0.7%	1.34	0.6%	1.56	0.7%	1.43	1.1%	0.86
Bad Debt	\$803,724	0.5%	0.9%	0.52	0.6%	0.76	1.2%	0.37	0.6%	0.79
All Other	\$4,561,014	2.6%	3.0%	0.85	3.8%	0.67	2.5%	1.03	0.7%	3.64
Total Deductions	\$89,832,280	50.7%	66.8%	0.76	62.0%	0.82	59.2%	0.86	48.0%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	10.0%	5.7%	1.74	3.6%	2.75	6.5%	1.54	10.3%	0.98	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	210.1%	N/A	N/A	N/A	N/A	48.8%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$38,665,145	46.5%	41.8%	1.11	40.5%	1.15	49.3%	0.94	48.8%	0.95
Supplies & Services	\$40,285,642	48.4%	52.2%	0.93	55.0%	0.88	43.7%	1.11	45.3%	1.07
Capital Component	\$4,287,011	5.2%	6.0%	0.86	4.5%	1.13	7.0%	0.74	5.9%	0.87
Fiscal Statistics										
Operating Margin (%)	14.4%	5.7%	2.53	1.2%	11.94	5.9%	2.45	17.4%	0.83	
Total Hospital Net Income (%)	5.5%	3.5%	1.57	-1.1%	N/A	2.8%	1.99	29.2%	0.19	
Return on Equity (%)	2.3%	1.4%	1.59	-0.3%	N/A	0.7%	3.15	16.1%	0.14	
Current Ratio	8.2	3.9	2.11	1.8	4.56	2.6	3.17	3.9	2.13	
Days in Net Patient Accounts Receivable	52.4	91.7	0.57	167.5	0.31	148.9	0.35	45.0	1.16	
Average Payment Period	45.7	91.7	0.50	183.9	0.25	167.7	0.27	84.3	0.54	
Equity Financing (%)	88.5%	59.1%	1.50	42.4%	2.09	55.3%	1.60	81.3%	1.09	
Long-Term Debt to Equity Ratio	0.1	0.4	0.16	1.0	0.07	0.6	0.11	0.1	0.58	
Times Interest Earned	10.1	5.7	1.77	-1.5	N/A	5.2	1.96	58.3	0.17	
Total Asset Turnover	0.5	0.4	1.10	0.3	1.79	0.3	1.69	0.5	0.97	
Average Age of Plant (Years)	13.7	18.1	0.75	31.9	0.43	22.7	0.60	12.4	1.10	
Increase (Decrease) Total Net Patient Revenue	6.6%	3.5%	1.88	7.4%	0.90	5.0%	1.32	12.1%	0.55	
Outpatient Gross Revenue (% of Total GPR)	85.9%	66.2%	1.30	71.7%	1.20	81.3%	1.06	87.4%	0.98	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,560	\$19,849	0.68	\$17,658	0.77	\$15,118	0.90	\$14,987	0.90	
Inpatient Net Revenue per Day	\$3,109	\$3,697	0.84	\$3,312	0.94	\$3,557	0.87	\$3,480	0.89	
Outpatient Net Revenue per Visit	\$938	\$819	1.15	\$1,126	0.83	\$717	1.31	\$711	1.32	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$177,355,154	Cash & Cash Equivalents	\$41,894,692	Current Liabilities	\$9,965,575
Less Deductions	\$89,832,280	Net Patient Receivables	\$12,558,488	Long-Term Debt	\$12,301,784
Net Patient Revenue	\$87,522,874	Other Receivables	\$5,584,681	Other Liabilities	\$2,088,973
Plus Other Revenue	\$9,720,091			Subtotal	\$24,356,332
Total Revenue	\$97,242,965	Land, Buildings & Equipment (Net)	\$54,756,442	Unrestricted Fund Balance	\$188,019,930
Less Expenses	\$83,237,798	Other Assets	\$97,581,959	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$9,188,071			Total Liabilities & Fund Balance	\$212,376,262
Net Income	\$4,817,096	Total Assets	\$212,376,262		