

**072 Froedtert Menomonee Falls Hospital**  
W180 N8085 Town Hall Road  
Menomonee Falls, WI 53051  
262-251-1000

Fiscal Year: 07/01 to 06/30  
Type: GMS  
General Medical & Surgical  
Control: Other Not-For-Profit

County: Waukesha  
Analysis Area: Southeastern (2A)  
Volume Group: 6

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	56.1%	60.7%	0.92	65.2%	0.86	62.5%	0.90	52.2%	1.07
Obstetrics	27.3%	37.3%	0.73	38.4%	0.13	29.3%	0.93	26.3%	1.04
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	84.5%	N/A	0.0%	N/A
Total Hospital	54.3%	61.9%	0.88	65.0%	0.84	58.2%	0.93	48.5%	1.12
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	59.4	27.3	2.18	30.6	1.94	36.5	1.63	55.3	1.07
Obstetrics	4.9	4.7	1.04	5.3	0.92	4.8	1.03	4.7	1.04
Pediatrics	0.0	1.7	N/A	0.0	N/A	4.5	N/A	0.0	N/A
Total Hospital	109.7	50.5	2.18	59.7	1.84	68.8	1.60	98.0	1.12
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.3	4.9	0.87	4.7	0.91	4.8	0.89	3.8	1.13
Obstetrics	2.3	2.4	0.95	2.3	0.98	2.4	0.95	2.2	1.05
Pediatrics	0.0	4.0	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.4	5.3	0.84	4.9	0.90	5.0	0.88	4.0	1.12
<b>Surgical Operations</b>									
Inpatient	2,494	990	2.52	1,096	2.28	1,312	1.90	2,840	0.88
Outpatient	5,731	4,017	1.43	4,105	1.40	5,549	1.03	5,337	1.07
Inpatient as % of All Surgeries	30.3%	19.8%	1.53	21.1%	1.44	19.1%	1.59	34.7%	0.87
<b>Outpatient Visits</b>									
Non-Emergency Visits	74,850	141,022	0.53	148,029	0.51	238,140	0.31	94,388	0.79
Emergency Visits	20,867	17,305	1.21	21,238	0.98	27,894	0.75	23,061	0.90
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	77.6	18.9	4.11	18.9	4.11	19.9	3.89	76.5	1.02
Nurses, Licensed	307.8	234.4	1.31	224.6	1.37	376.4	0.82	339.5	0.91
Ancillary Nursing Personnel	59.2	38.1	1.55	41.2	1.44	51.2	1.16	54.2	1.09
All Other Personnel	587.7	466.6	1.26	410.1	1.43	706.7	0.83	572.6	1.03
Total FTEs	1,032.3	758.0	1.36	694.8	1.49	1,154.3	0.89	1,042.7	0.99
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	33.1	12.6	2.63	10.6	3.14	9.1	3.63	37.4	0.89
Nurses, Licensed	131.4	156.2	0.84	125.5	1.05	172.3	0.76	165.9	0.79
Ancillary Nursing Personnel	25.3	25.4	1.00	23.0	1.10	23.4	1.08	26.5	0.95
All Other Personnel	250.8	310.9	0.81	229.1	1.10	323.5	0.78	279.8	0.90
Total FTEs	440.6	505.0	0.87	388.2	1.14	528.4	0.83	509.6	0.86

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	202	Health Maintenance Organization (HMO)	Yes	Average Beds Used	202	Bassinets	18
Discharges	9,079	Preferred Provider Organization (PPO)	Yes	Discharges	9,079	Total Births	755
Inpatient Days	40,057			Inpatient Days	40,057	Newborn Days	1,343

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	106	5,047	21,696	56.1%	59.4	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	18	786	1,795	27.3%	4.9	2.3
<b>Psychiatric</b>	1	16	853	4,103	70.3%	11.2	4.8
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	369	3,511	64.1%	9.6	9.5
Step-Down (Special Care)	1	39	1,978	8,398	59.0%	23.0	4.2
Neonatal Intensive/Intermediate Care	1	8	46	554	19.0%	1.5	12.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	77	1	77.6	Surgical Personnel	18	15	26.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	20	46	49.2
Medical & Dental Residents	0	0	0.0	Sonographers	4	10	8.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	5	15.5
Registered Nurses	166	223	297.7	Occupational Therapists	1	17	11.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	4	3.3	Physical Therapists	5	20	14.9
Ancillary Nursing Personnel	13	83	59.2	Physical Therapy Assistants/Aides	0	3	0.9
Medical Assistants	1	1	1.9	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	4	7.2
Nurse Practitioners	3	2	3.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	3	1.6	Social Workers	11	10	15.9
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	98	116	158.9
Health Info Mgmt-Administrators/Technicians	2	1	2.8	All Other Personnel	125	118	189.3
Pharmacy Personnel	48	40	64.2				
Clinical Laboratory Personnel	18	4	20.5				
				<b>Total</b>	<b>631</b>	<b>727</b>	<b>1,032.3</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$482,806,376	57.0%	47.3%	1.21	52.3%	1.09	43.9%	1.30	54.9%	1.04
Medical Assistance	\$85,281,493	10.1%	14.4%	0.70	11.4%	0.89	19.1%	0.53	10.0%	1.00
Commercial	\$262,794,754	31.0%	32.9%	0.94	33.6%	0.92	32.6%	0.95	32.7%	0.95
All Other	\$15,524,526	1.8%	5.4%	0.34	2.7%	0.67	4.4%	0.42	2.3%	0.78
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$384,802,276	45.5%	36.1%	1.26	42.5%	1.07	34.9%	1.30	43.6%	1.04
Medical Assistance	\$69,948,738	8.3%	11.3%	0.73	9.4%	0.88	14.9%	0.55	8.2%	1.01
Commercial	\$124,964,083	14.8%	14.8%	1.00	15.7%	0.94	13.7%	1.08	15.3%	0.96
Charity Care	\$2,560,797	0.3%	0.7%	0.42	0.9%	0.34	0.6%	0.52	0.7%	0.44
Bad Debt	\$5,391,521	0.6%	0.9%	0.73	0.9%	0.71	0.9%	0.69	1.0%	0.64
All Other	\$10,209,354	1.2%	3.0%	0.40	1.4%	0.87	2.7%	0.44	1.4%	0.85
Total Deductions	\$597,876,769	70.6%	66.8%	1.06	70.8%	1.00	67.7%	1.04	70.2%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.4%	5.7%	0.76	4.4%	0.99	6.5%	0.67	7.1%	0.61	
Net Gains/Losses as % of Net Income	195.9%	N/A	N/A	N/A	N/A	N/A	N/A	1,140.8%	0.17	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$121,465,067	49.3%	41.8%	1.18	38.5%	1.28	42.9%	1.15	49.4%	1.00
Supplies & Services	\$111,937,028	45.4%	52.2%	0.87	53.6%	0.85	50.0%	0.91	44.9%	1.01
Capital Component	\$13,162,861	5.3%	6.0%	0.89	7.9%	0.68	7.1%	0.75	5.7%	0.94
<b>Fiscal Statistics</b>										
Operating Margin (%)	5.1%	5.7%	0.90	8.7%	0.59	8.3%	0.61	9.6%	0.53	
Total Hospital Net Income (%)	-6.0%	3.5%	N/A	7.0%	N/A	6.4%	N/A	-1.0%	5.75	
Return on Equity (%)	-11.0%	1.4%	N/A	4.4%	N/A	1.6%	N/A	-1.8%	5.98	
Current Ratio	2.2	3.9	0.57	10.2	0.22	4.0	0.55	1.2	1.79	
Days in Net Patient Accounts Receivable	46.2	91.7	0.50	51.6	0.89	126.5	0.36	42.7	1.08	
Average Payment Period	27.0	91.7	0.30	35.0	0.77	146.1	0.19	47.5	0.57	
Equity Financing (%)	79.0%	59.1%	1.34	80.3%	0.98	57.6%	1.37	69.8%	1.13	
Long-Term Debt to Equity Ratio	0.0	0.4	N/A	0.1	N/A	0.5	N/A	0.0	N/A	
Times Interest Earned	-6.0	5.7	N/A	7.4	N/A	6.7	N/A	-0.1	48.00	
Total Asset Turnover	2.1	0.4	4.93	0.6	3.24	0.3	7.88	2.0	1.04	
Average Age of Plant (Years)	17.9	18.1	0.98	11.7	1.52	22.6	0.79	16.7	1.07	
Increase (Decrease) Total Net Patient Revenue	5.6%	3.5%	1.58	1.1%	4.96	-0.3%	N/A	-9.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	53.1%	66.2%	0.80	66.3%	0.80	68.3%	0.78	51.5%	1.03	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,089	\$19,849	0.71	\$15,486	0.91	\$18,944	0.74	\$13,861	1.02	
Inpatient Net Revenue per Day	\$3,188	\$3,697	0.86	\$3,131	1.02	\$3,762	0.85	\$3,466	0.92	
Outpatient Net Revenue per Visit	\$1,316	\$819	1.61	\$708	1.86	\$679	1.94	\$1,003	1.31	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$846,407,149	Cash & Cash Equivalents	\$7,273	Current Liabilities	\$17,563,007
Less Deductions	\$597,876,769	Net Patient Receivables	\$31,425,316	Long-Term Debt	\$0
Net Patient Revenue	\$248,530,380	Other Receivables	\$148,585	Other Liabilities	\$8,892,299
Plus Other Revenue	\$11,319,593			Subtotal	\$26,455,306
Total Revenue	\$259,849,973	Land, Buildings & Equipment (Net)	\$78,901,155	Unrestricted Fund Balance	\$99,771,114
Less Expenses	\$246,564,956	Other Assets	\$15,744,091	Restricted Fund Balance	\$754,363
Non-Operating Gains/Losses	-\$27,140,017			Total Liabilities & Fund Balance	\$126,226,420
Net Income	-\$13,855,000	Total Assets	\$126,226,420		