

074 Aspirus Merrill Hospital
 601 Center Avenue South
 Merrill, WI 54452
 715-536-5511

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: Lincoln
 Analysis Area: **North Central (6)**
 Volume Group: 1

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	16.9%	60.7%	0.28	55.2%	0.31	15.0%	1.13	34.3%	0.49
Obstetrics	0.0%	37.3%	N/A	32.6%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	86.7%	N/A	59.0%	N/A	0.0%	N/A
Total Hospital	16.9%	61.9%	0.27	62.1%	0.27	19.9%	0.85	34.3%	0.49
Average Census (Patients)									
Adult Medical-Surgical	4.7	27.3	0.17	17.1	0.28	2.6	1.85	3.4	1.38
Obstetrics	0.0	4.7	N/A	3.0	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	3.2	N/A	0.2	N/A	0.0	N/A
Total Hospital	4.7	50.5	0.09	38.1	0.12	3.5	1.34	3.4	1.38
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	4.9	0.93	5.2	0.87	3.9	1.16	3.6	1.28
Obstetrics	0.0	2.4	N/A	1.8	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	5.4	N/A	2.5	N/A	0.0	N/A
Total Hospital	5.0	5.3	0.95	5.3	0.95	4.8	1.04	3.5	1.45
Surgical Operations									
Inpatient	3	990	0.00	1,159	0.00	64	0.05	9	0.33
Outpatient	262	4,017	0.07	4,194	0.06	1,572	0.17	271	0.97
Inpatient as % of All Surgeries	1.1%	19.8%	0.06	21.6%	0.05	3.9%	0.29	3.2%	0.35
Outpatient Visits									
Non-Emergency Visits	3,161	141,022	0.02	96,566	0.03	20,590	0.15	9,864	0.32
Emergency Visits	10,725	17,305	0.62	13,569	0.79	4,256	2.52	5,094	2.11
Full-Time Equivalents (FTEs)									
Administrators	8.8	18.9	0.46	19.9	0.44	3.1	2.81	2.0	4.38
Nurses, Licensed	21.7	234.4	0.09	195.2	0.11	36.9	0.59	23.2	0.94
Ancillary Nursing Personnel	3.5	38.1	0.09	37.3	0.09	6.4	0.55	3.0	1.17
All Other Personnel	38.8	466.6	0.08	374.4	0.10	63.8	0.61	27.3	1.42
Total FTEs	72.7	758.0	0.10	626.9	0.12	110.2	0.66	55.5	1.31
FTEs per 100 Patient Census (Adjusted)									
Administrators	32.7	12.6	2.60	14.6	2.23	16.5	1.98	8.0	4.08
Nurses, Licensed	81.1	156.2	0.52	143.7	0.56	195.6	0.41	92.8	0.87
Ancillary Nursing Personnel	13.1	25.4	0.52	27.5	0.48	33.9	0.39	12.0	1.09
All Other Personnel	144.9	310.9	0.47	275.6	0.53	338.7	0.43	109.5	1.32
Total FTEs	271.8	505.0	0.54	461.4	0.59	584.8	0.46	222.3	1.22

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	28	Health Maintenance		Average Beds Used	0	Bassinets	0
Discharges	345	Organization (HMO)	Yes	Discharges	24	Total Births	0
Inpatient Days	1,730	Preferred Provider		Inpatient Days	132	Newborn Days	0
		Organization (PPO)	Yes				

074 Aspirus Merrill Hospital
Merrill, WI 54452

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	28	379	1,730	16.9%	4.7	4.6
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	3	8.8	Surgical Personnel	1	1	2.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	2	5.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	2.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	0	2.0
Registered Nurses	12	11	21.7	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	2	3	3.5	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	1	0	1.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	16	3	16.8
Pharmacy Personnel	2	2	3.1				
Clinical Laboratory Personnel	5	2	5.0				
				Total	52	28	72.7

074 Aspirus Merrill Hospital

Merrill, WI 54452

Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$20,709,418	46.9%	47.3%	0.99	50.9%	0.92	47.0%	1.00	49.6%	0.94
Medical Assistance	\$8,424,099	19.1%	14.4%	1.32	13.5%	1.42	13.0%	1.46	20.0%	0.95
Commercial	\$12,510,389	28.3%	32.9%	0.86	29.7%	0.95	36.0%	0.79	24.1%	1.18
All Other	\$2,550,682	5.8%	5.4%	1.07	5.9%	0.97	4.0%	1.43	6.3%	0.92
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,779,956	26.7%	36.1%	0.74	36.5%	0.73	26.2%	1.02	23.7%	1.12
Medical Assistance	\$5,407,624	12.2%	11.3%	1.09	10.6%	1.15	9.3%	1.32	12.3%	0.99
Commercial	\$7,132,681	16.1%	14.8%	1.09	9.7%	1.66	11.3%	1.43	4.6%	3.54
Charity Care	\$741,786	1.7%	0.7%	2.31	0.6%	2.68	0.7%	2.41	2.6%	0.65
Bad Debt	\$872,880	2.0%	0.9%	2.26	0.6%	3.31	1.5%	1.28	3.8%	0.52
All Other	\$1,244,724	2.8%	3.0%	0.93	3.8%	0.73	2.2%	1.26	4.5%	0.63
Total Deductions	\$27,179,651	61.5%	66.8%	0.92	62.0%	0.99	51.3%	1.20	51.5%	1.19
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.3%	5.7%	0.57		3.6%	0.91	4.8%	0.69	1.5%	2.23
Net Gains/Losses as % of Net Income	N/A	N/A	N/A		210.1%	N/A	11.4%	N/A	18.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$9,646,837	43.4%	41.8%	1.04	40.5%	1.07	49.1%	0.88	30.6%	1.42
Supplies & Services	\$10,912,143	49.0%	52.2%	0.94	55.0%	0.89	43.7%	1.12	64.5%	0.76
Capital Component	\$1,693,593	7.6%	6.0%	1.27	4.5%	1.67	7.2%	1.06	4.9%	1.56
Fiscal Statistics										
Operating Margin (%)	-26.5%	5.7%	N/A		1.2%	N/A	6.2%	N/A	-21.0%	1.26
Total Hospital Net Income (%)	-26.4%	3.5%	N/A		-1.1%	23.56	6.9%	N/A	-26.9%	0.98
Return on Equity (%)	-39.8%	1.4%	N/A		-0.3%	141.84	7.1%	N/A	-53.2%	0.75
Current Ratio	2.5	3.9	0.65		1.8	1.40	3.3	0.77	2.3	1.08
Days in Net Patient Accounts Receivable	74.9	91.7	0.82		167.5	0.45	58.5	1.28	49.2	1.52
Average Payment Period	25.6	91.7	0.28		183.9	0.14	38.2	0.67	19.3	1.32
Equity Financing (%)	36.4%	59.1%	0.62		42.4%	0.86	49.5%	0.74	9.1%	3.99
Long-Term Debt to Equity Ratio	1.3	0.4	3.17		1.0	1.34	0.8	1.74	0.0	N/A
Times Interest Earned	-38.9	5.7	N/A		-1.5	25.51	6.4	N/A	0.0	N/A
Total Asset Turnover	1.5	0.4	3.61		0.3	5.88	1.0	1.46	2.1	0.73
Average Age of Plant (Years)	1.0	18.1	0.05		31.9	0.03	7.1	0.13	9.5	0.10
Increase (Decrease) Total Net Patient Revenue	0.9%	3.5%	0.26		7.4%	0.13	8.5%	0.11	8.7%	0.11
Outpatient Gross Revenue (% of Total GPR)	83.8%	66.2%	1.27		71.7%	1.17	81.4%	1.03	86.4%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,287	\$19,849	0.62		\$17,658	0.70	\$19,261	0.64	\$10,774	1.14
Inpatient Net Revenue per Day	\$2,581	\$3,697	0.70		\$3,312	0.78	\$2,916	0.89	\$2,962	0.87
Outpatient Net Revenue per Visit	\$966	\$819	1.18		\$1,126	0.86	\$812	1.19	\$948	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$44,194,589	Cash & Cash Equivalents	\$2,057	Current Liabilities	\$1,457,581
Less Deductions	\$27,179,651	Net Patient Receivables	\$3,490,914	Long-Term Debt	\$5,640,162
Net Patient Revenue	\$17,014,938	Other Receivables	-\$22,876	Other Liabilities	\$329,169
Plus Other Revenue	\$580,215			Subtotal	\$7,426,912
Total Revenue	\$17,595,153	Land, Buildings & Equipment (Net)	\$7,988,553	Unrestricted Fund Balance	\$4,255,283
Less Expenses	\$22,252,573	Other Assets	\$223,548	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$6,634	Total Assets	\$11,682,196	Total Liabilities & Fund Balance	\$11,682,195
Net Income	-\$4,650,786				