

178 Froedtert Holy Family Memorial
 2300 Western Ave
 Manitowoc, WI 54220
 920-320-2011

Fiscal Year: 7/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	47.4%	60.7%	0.78	62.0%	0.77	58.7%	0.81	40.6%	1.17
Obstetrics	5.1%	37.3%	0.14	34.4%	0.02	29.8%	0.17	5.7%	0.90
Pediatrics	0.0%	67.4%	N/A	14.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	39.2%	61.9%	0.63	56.6%	0.69	59.2%	0.66	35.7%	1.10
Average Census (Patients)									
Adult Medical-Surgical	16.6	27.3	0.61	27.3	0.61	18.7	0.89	14.2	1.17
Obstetrics	0.7	4.7	0.14	3.8	0.18	2.5	0.26	0.7	0.90
Pediatrics	0.0	1.7	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	22.7	50.5	0.45	46.9	0.48	35.1	0.65	20.7	1.10
Average Length of Stay (Days)									
Adult Medical-Surgical	4.7	4.9	0.96	4.6	1.03	4.5	1.06	3.4	1.40
Obstetrics	2.0	2.4	0.82	2.3	0.87	2.2	0.90	2.0	0.98
Pediatrics	0.0	4.0	N/A	2.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.9	5.3	0.73	4.8	0.81	4.6	0.83	3.6	1.07
Surgical Operations									
Inpatient	381	990	0.38	796	0.48	526	0.72	632	0.60
Outpatient	2,112	4,017	0.53	5,614	0.38	3,165	0.67	2,101	1.01
Inpatient as % of All Surgeries	15.3%	19.8%	0.77	12.4%	1.23	14.3%	1.07	23.1%	0.66
Outpatient Visits									
Non-Emergency Visits	109,998	141,022	0.78	209,631	0.52	102,926	1.07	122,165	0.90
Emergency Visits	10,356	17,305	0.60	18,500	0.56	18,037	0.57	9,144	1.13
Full-Time Equivalents (FTEs)									
Administrators	29.0	18.9	1.53	21.3	1.36	17.9	1.62	19.0	1.53
Nurses, Licensed	83.0	234.4	0.35	265.2	0.31	148.0	0.56	166.1	0.50
Ancillary Nursing Personnel	14.6	38.1	0.38	40.3	0.36	25.5	0.57	14.0	1.04
All Other Personnel	263.8	466.6	0.57	448.1	0.59	271.6	0.97	475.3	0.56
Total FTEs	390.4	758.0	0.52	775.0	0.50	463.0	0.84	674.4	0.58
FTEs per 100 Patient Census (Adjusted)									
Administrators	27.8	12.6	2.21	11.2	2.49	13.6	2.04	18.8	1.48
Nurses, Licensed	79.6	156.2	0.51	139.6	0.57	112.9	0.70	164.1	0.48
Ancillary Nursing Personnel	14.0	25.4	0.55	21.2	0.66	19.5	0.72	13.8	1.01
All Other Personnel	253.0	310.9	0.81	235.8	1.07	207.1	1.22	469.8	0.54
Total FTEs	374.4	505.0	0.74	407.8	0.92	353.1	1.06	666.6	0.56

Total Hospital:
 Beds Set Up & Staffed 58
 Discharges 2,150
 Inpatient Days 8,302

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 6
 Total Births 84
 Newborn Days 255

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,280	6,059	47.4%	16.6	4.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	123	244	5.1%	0.7	2.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	370	1,999	54.8%	5.5	5.4
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	0	29.0	Surgical Personnel	6	2	6.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	18	14	28.6
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	3.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	5	5.9
Registered Nurses	60	37	78.8	Occupational Therapists	4	3	5.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	3	3	4.1	Physical Therapists	9	4	11.3
Ancillary Nursing Personnel	8	18	14.6	Physical Therapy Assistants/Aides	5	2	5.6
Medical Assistants	2	2	2.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	35	29	51.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	88	76	116.4
Pharmacy Personnel	9	1	9.0				
Clinical Laboratory Personnel	10	7	13.7				
				Total	295	209	390.4

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area ⁴		Volume Group ⁵		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$176,262,960	54.5%	47.3%	1.15	47.8%	1.14	50.2%	1.09	54.8%	1.00
Medical Assistance	\$39,907,026	12.3%	14.4%	0.86	12.4%	1.00	14.7%	0.84	12.2%	1.02
Commercial	\$92,191,130	28.5%	32.9%	0.87	34.5%	0.83	30.7%	0.93	29.5%	0.97
All Other	\$14,910,594	4.6%	5.4%	0.85	5.3%	0.87	4.4%	1.05	3.6%	1.30
Deductions as % of Total Gross Patient Revenue										
Medicare	\$133,143,230	41.2%	36.1%	1.14	36.7%	1.12	37.5%	1.10	42.0%	0.98
Medical Assistance	\$33,319,694	10.3%	11.3%	0.91	9.9%	1.04	11.2%	0.92	10.2%	1.01
Commercial	\$46,469,168	14.4%	14.8%	0.97	15.4%	0.93	12.7%	1.13	13.6%	1.05
Charity Care	\$711,922	0.2%	0.7%	0.30	0.8%	0.29	0.8%	0.27	0.0%	853.25
Bad Debt	\$4,959,532	1.5%	0.9%	1.75	0.9%	1.73	1.0%	1.54	1.7%	0.89
All Other	\$9,908,842	3.1%	3.0%	1.01	3.5%	0.88	2.8%	1.09	2.6%	1.17
Total Deductions	\$228,512,388	70.7%	66.8%	1.06	67.1%	1.05	66.0%	1.07	70.2%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.8%	5.7%	0.48		3.6%	0.78	3.3%	0.84	4.3%	0.65
Net Gains/Losses as % of Net Income	1.1%	N/A	N/A		N/A	N/A	14,078.6%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$67,291,787	52.5%	41.8%	1.26	43.8%	1.20	41.0%	1.28	54.6%	0.96
Supplies & Services	\$56,732,408	44.3%	52.2%	0.85	50.3%	0.88	52.7%	0.84	40.0%	1.11
Capital Component	\$4,040,076	3.2%	6.0%	0.53	5.9%	0.53	6.3%	0.50	5.4%	0.58
Fiscal Statistics										
Operating Margin (%)	-31.4%	5.7%	N/A		6.7%	N/A	2.9%	N/A	-15.4%	2.04
Total Hospital Net Income (%)	-31.8%	3.5%	N/A		4.5%	N/A	0.0%	1,498.54	-9.9%	3.20
Return on Equity (%)	-57.4%	1.4%	N/A		2.9%	N/A	0.0%	6,326.47	-18.2%	3.16
Current Ratio	1.9	3.9	0.48		5.4	0.35	3.2	0.59	2.0	0.95
Days in Net Patient Accounts Receivable	20.6	91.7	0.22		52.8	0.39	88.3	0.23	28.7	0.72
Average Payment Period	24.0	91.7	0.26		47.9	0.50	85.8	0.28	40.6	0.59
Equity Financing (%)	84.0%	59.1%	1.42		77.7%	1.08	60.3%	1.39	64.1%	1.31
Long-Term Debt to Equity Ratio	0.0	0.4	0.02		0.1	0.06	0.4	0.02	0.2	0.03
Times Interest Earned	0.0	5.7	N/A		6.8	N/A	1.0	N/A	-11.0	N/A
Total Asset Turnover	1.8	0.4	4.34		0.7	2.67	0.4	4.11	1.7	1.04
Average Age of Plant (Years)	1.1	18.1	0.06		10.8	0.11	16.0	0.07	0.2	6.25
Increase (Decrease) Total Net Patient Revenue	-11.0%	3.5%	N/A		3.1%	N/A	3.7%	N/A	3.0%	N/A
Outpatient Gross Revenue (% of Total GPR)	79.5%	66.2%	1.20		74.8%	1.06	73.1%	1.09	79.5%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,289	\$19,849	0.57		\$15,277	0.74	\$13,245	0.85	\$9,388	1.20
Inpatient Net Revenue per Day	\$3,112	\$3,697	0.84		\$3,088	1.01	\$2,825	1.10	\$2,588	1.20
Outpatient Net Revenue per Visit	\$627	\$819	0.77		\$666	0.94	\$766	0.82	\$710	0.88

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$323,271,710	Cash & Cash Equivalents		Current Liabilities	\$8,176,165
Less Deductions	\$228,512,388	Net Patient Receivables	\$-4,496,224	Long-Term Debt	\$350,207
Net Patient Revenue	\$94,759,322	Other Receivables	\$5,338,666	Other Liabilities	\$77,984
Plus Other Revenue	\$2,702,312		\$2,064,134	Subtotal	\$8,604,356
Total Revenue	\$97,461,636	Land, Buildings & Equipment (Net)	\$25,402,318	Unrestricted Fund Balance	\$45,276,346
Less Expenses	\$128,064,271	Other Assets	\$25,571,808	Restricted Fund Balance	\$3,499,233
Non-Operating Gains/Losses	-\$329,084	Total Assets	\$53,880,702	Total Liabilities & Fund Balance	\$53,880,702
Net Income	-\$30,931,719				