

**305 Froedtert South**  
 6308 8th Ave  
 Kenosha, WI 53143  
 262-656-3011

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Kenosha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	40.9%	60.7%	0.67	65.2%	0.63	62.5%	0.65	60.2%	0.68
Obstetrics	14.4%	37.3%	0.39	38.4%	0.10	29.3%	0.49	12.6%	1.14
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	84.5%	N/A	0.0%	N/A
Total Hospital	38.0%	61.9%	0.61	65.0%	0.59	58.2%	0.65	47.8%	0.80
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	68.4	27.3	2.51	30.6	2.24	36.5	1.87	65.0	1.05
Obstetrics	3.9	4.7	0.82	5.3	0.73	4.8	0.81	3.4	1.14
Pediatrics	0.0	1.7	N/A	0.0	N/A	4.5	N/A	0.0	N/A
Total Hospital	85.6	50.5	1.70	59.7	1.43	68.8	1.24	79.3	1.08
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.4	4.9	1.09	4.7	1.14	4.8	1.12	5.2	1.03
Obstetrics	2.1	2.4	0.88	2.3	0.91	2.4	0.88	2.0	1.07
Pediatrics	0.0	4.0	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	5.4	5.3	1.02	4.9	1.10	5.0	1.08	5.1	1.06
<b>Surgical Operations</b>									
Inpatient	1,354	990	1.37	1,096	1.24	1,312	1.03	1,557	0.87
Outpatient	5,296	4,017	1.32	4,105	1.29	5,549	0.95	5,372	0.99
Inpatient as % of All Surgeries	20.4%	19.8%	1.03	21.1%	0.97	19.1%	1.06	22.5%	0.91
<b>Outpatient Visits</b>									
Non-Emergency Visits	468,153	141,022	3.32	148,029	3.16	238,140	1.97	457,689	1.02
Emergency Visits	46,486	17,305	2.69	21,238	2.19	27,894	1.67	40,754	1.14
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	58.5	18.9	3.09	18.9	3.09	19.9	2.93	60.8	0.96
Nurses, Licensed	529.0	234.4	2.26	224.6	2.35	376.4	1.41	494.3	1.07
Ancillary Nursing Personnel	55.2	38.1	1.45	41.2	1.34	51.2	1.08	64.8	0.85
All Other Personnel	1,079.4	466.6	2.31	410.1	2.63	706.7	1.53	1,052.3	1.03
Total FTEs	1,722.0	758.0	2.27	694.8	2.48	1,154.3	1.49	1,672.2	1.03
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	20.2	12.6	1.61	10.6	1.91	9.1	2.21	22.3	0.90
Nurses, Licensed	182.9	156.2	1.17	125.5	1.46	172.3	1.06	181.5	1.01
Ancillary Nursing Personnel	19.1	25.4	0.75	23.0	0.83	23.4	0.82	23.8	0.80
All Other Personnel	373.3	310.9	1.20	229.1	1.63	323.5	1.15	386.5	0.97
Total FTEs	595.5	505.0	1.18	388.2	1.53	528.4	1.13	614.2	0.97

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	225	Health Maintenance Organization (HMO)	No	Average Beds Used	0	Bassinets	24
Discharges	5,795	Preferred Provider Organization (PPO)	No	Discharges	0	Total Births	603
Inpatient Days	31,227			Inpatient Days	0	Newborn Days	1,347

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	167	4,625	24,949	40.9%	68.4	5.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	27	669	1,416	14.4%	3.9	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	31	499	4,862	43.0%	13.3	9.7
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	54	7	58.5	Surgical Personnel	24	7	29.3
Physicians & Dentists	47	6	50.5	Radiological Services Personnel	36	44	66.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	15	9	19.7
Registered Nurses	311	289	500.2	Occupational Therapists	7	4	10.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	0	2.0
Licensed Practical Nurses	4	6	8.0	Physical Therapists	29	10	35.1
Ancillary Nursing Personnel	25	56	55.2	Physical Therapy Assistants/Aides	11	11	17.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	6.6	Dietitians & Nutritionists	4	3	6.4
Nurse Practitioners	17	5	20.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	7	3	9.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	115	98	172.5
Health Info Mgmt-Administrators/Technicians	46	3	47.8	All Other Personnel	408	158	500.2
Pharmacy Personnel	36	17	45.1				
Clinical Laboratory Personnel	52	17	61.2	<b>Total</b>	<b>1,255</b>	<b>755</b>	<b>1,722.0</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$569,767,255	48.6%	47.3%	1.03	52.3%	0.93	43.9%	1.11	47.3%	1.03
Medical Assistance	\$194,113,872	16.6%	14.4%	1.15	11.4%	1.46	19.1%	0.87	16.4%	1.01
Commercial	\$384,375,130	32.8%	32.9%	1.00	33.6%	0.98	32.6%	1.01	34.4%	0.95
All Other	\$23,644,432	2.0%	5.4%	0.37	2.7%	0.74	4.4%	0.46	1.9%	1.05
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$462,628,429	39.5%	36.1%	1.09	42.5%	0.93	34.9%	1.13	37.8%	1.04
Medical Assistance	\$172,374,257	14.7%	11.3%	1.30	9.4%	1.56	14.9%	0.99	14.3%	1.03
Commercial	\$137,669,966	11.7%	14.8%	0.79	15.7%	0.75	13.7%	0.86	12.5%	0.94
Charity Care	\$12,785,042	1.1%	0.7%	1.50	0.9%	1.22	0.6%	1.86	1.3%	0.86
Bad Debt	\$6,697,198	0.6%	0.9%	0.65	0.9%	0.64	0.9%	0.62	1.3%	0.43
All Other	\$13,880,603	1.2%	3.0%	0.39	1.4%	0.85	2.7%	0.43	1.1%	1.12
Total Deductions	\$806,035,495	68.8%	66.8%	1.03	70.8%	0.97	67.7%	1.02	68.3%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	1.6%	5.7%	0.28	4.4%	0.36	6.5%	0.24	5.6%	0.28	
Net Gains/Losses as % of Net Income	332.5%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	47.6%	6.98
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$185,363,433	52.3%	41.8%	1.25	38.5%	1.36	42.9%	1.22	52.4%	1.00
Supplies & Services	\$139,915,185	39.5%	52.2%	0.76	53.6%	0.74	50.0%	0.79	38.5%	1.03
Capital Component	\$29,157,809	8.2%	6.0%	1.37	7.9%	1.05	7.1%	1.15	9.1%	0.91
<b>Fiscal Statistics</b>										
Operating Margin (%)	4.7%	5.7%	0.82	8.7%	0.53	8.3%	0.56	9.2%	0.51	
Total Hospital Net Income (%)	-2.1%	3.5%	N/A	7.0%	N/A	6.4%	N/A	16.2%	N/A	
Return on Equity (%)	-1.3%	1.4%	N/A	4.4%	N/A	1.6%	N/A	11.0%	N/A	
Current Ratio	5.4	3.9	1.40	10.2	0.53	4.0	1.36	5.3	1.02	
Days in Net Patient Accounts Receivable	52.2	91.7	0.57	51.6	1.01	126.5	0.41	52.1	1.00	
Average Payment Period	36.7	91.7	0.40	35.0	1.05	146.1	0.25	39.0	0.94	
Equity Financing (%)	89.9%	59.1%	1.52	80.3%	1.12	57.6%	1.56	80.9%	1.11	
Long-Term Debt to Equity Ratio	0.0	0.4	N/A	0.1	N/A	0.5	N/A	0.0	N/A	
Times Interest Earned	0.0	5.7	N/A	7.4	N/A	6.7	N/A	0.0	N/A	
Total Asset Turnover	0.6	0.4	1.55	0.6	1.02	0.3	2.48	0.6	1.03	
Average Age of Plant (Years)	13.1	18.1	0.72	11.7	1.11	22.6	0.58	11.6	1.12	
Increase (Decrease) Total Net Patient Revenue	5.6%	3.5%	1.57	1.1%	4.96	-0.3%	N/A	13.1%	0.42	
Outpatient Gross Revenue (% of Total GPR)	70.1%	66.2%	1.06	66.3%	1.06	68.3%	1.03	70.1%	1.00	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$19,418	\$19,849	0.98	\$15,486	1.25	\$18,944	1.03	\$19,022	1.02	
Inpatient Net Revenue per Day	\$3,570	\$3,697	0.97	\$3,131	1.14	\$3,762	0.95	\$3,650	0.98	
Outpatient Net Revenue per Visit	\$505	\$819	0.62	\$708	0.71	\$679	0.74	\$507	1.00	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,171,900,689	Cash & Cash Equivalents	\$25,199,223	Current Liabilities	\$32,908,054
Less Deductions	\$806,035,495	Net Patient Receivables	\$52,314,456	Long-Term Debt	\$0
Net Patient Revenue	\$365,865,194	Other Receivables	\$571,492	Other Liabilities	\$24,803,207
Plus Other Revenue	\$5,882,176			Subtotal	\$57,711,261
Total Revenue	\$371,747,370	Land, Buildings & Equipment (Net)	\$233,179,390	Unrestricted Fund Balance	\$516,206,464
Less Expenses	\$354,436,427	Other Assets	\$262,653,164	Restricted Fund Balance	\$2,528,391
Non-Operating Gains/Losses	-\$24,756,558			Total Liabilities & Fund Balance	\$573,917,725
Net Income	-\$7,445,615	Total Assets	\$573,917,725		