

**309 Mercyhealth Hospital and Medical Center - Walworth**  
 N 2950 State Road 67  
 Lake Geneva, WI 53147  
 262-245-0535

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Walworth  
 Analysis Area: Southeastern (2A)  
 Volume Group: 3

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	61.5%	60.7%	1.01	65.2%	0.94	37.9%	1.62	52.5%	1.17
Obstetrics	23.6%	37.3%	0.63	38.4%	0.02	18.2%	1.29	27.9%	0.85
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	48.9%	61.9%	0.79	65.0%	0.75	39.7%	1.23	46.6%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.0	27.3	0.29	30.6	0.26	6.8	1.18	6.8	1.17
Obstetrics	0.7	4.7	0.15	5.3	0.13	0.9	0.83	0.8	0.85
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.8	50.5	0.17	59.7	0.15	9.8	0.90	8.4	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.1	4.9	0.63	4.7	0.66	3.7	0.84	2.6	1.21
Obstetrics	1.8	2.4	0.76	2.3	0.79	2.1	0.87	2.0	0.92
Pediatrics	0.0	4.0	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.9	5.3	0.55	4.9	0.60	4.0	0.74	2.8	1.06
<b>Surgical Operations</b>									
Inpatient	361	990	0.36	1,096	0.33	203	1.78	388	0.93
Outpatient	3,397	4,017	0.85	4,105	0.83	1,593	2.13	3,029	1.12
Inpatient as % of All Surgeries	9.6%	19.8%	0.49	21.1%	0.46	11.3%	0.85	11.4%	0.85
<b>Outpatient Visits</b>									
Non-Emergency Visits	160,725	141,022	1.14	148,029	1.09	64,671	2.49	153,039	1.05
Emergency Visits	10,629	17,305	0.61	21,238	0.50	8,798	1.21	8,786	1.21
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.8	18.9	0.04	18.9	0.04	12.5	0.06	0.8	1.00
Nurses, Licensed	83.8	234.4	0.36	224.6	0.37	81.9	1.02	99.7	0.84
Ancillary Nursing Personnel	7.2	38.1	0.19	41.2	0.17	11.6	0.62	9.8	0.74
All Other Personnel	190.3	466.6	0.41	410.1	0.46	180.7	1.05	187.2	1.02
Total FTEs	282.1	758.0	0.37	694.8	0.41	286.7	0.98	297.4	0.95
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.5	12.6	0.12	10.6	0.14	23.7	0.06	1.8	0.84
Nurses, Licensed	162.6	156.2	1.04	125.5	1.30	155.9	1.04	231.3	0.70
Ancillary Nursing Personnel	14.0	25.4	0.55	23.0	0.61	22.0	0.64	22.7	0.62
All Other Personnel	369.0	310.9	1.19	229.1	1.61	344.0	1.07	434.3	0.85
Total FTEs	547.1	505.0	1.08	388.2	1.41	545.6	1.00	690.2	0.79

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	18	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	1
Discharges	1,097	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	127
Inpatient Days	3,211			Inpatient Days	0	Newborn Days	183

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	933	2,918	61.5%	8.0	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	3	140	258	23.6%	0.7	1.8
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	11	35	4.8%	0.1	3.2
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	1	0.8	Surgical Personnel	4	4	4.6
Physicians & Dentists	21	27	29.3	Radiological Services Personnel	5	21	9.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	9	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	1	3.8
Registered Nurses	43	88	77.3	Occupational Therapists	0	1	0.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	1	4	3.3	Physical Therapists	2	5	3.8
Ancillary Nursing Personnel	7	4	7.2	Physical Therapy Assistants/Aides	1	1	1.9
Medical Assistants	9	4	9.2	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	5.8	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	3	2.2	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	1	4	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	41	34.7
Health Info Mgmt-Administrators/Technicians	1	2	2.7	All Other Personnel	40	48	62.4
Pharmacy Personnel	7	3	7.7				
Clinical Laboratory Personnel	7	7	8.6				
				<b>Total</b>	<b>184</b>	<b>281</b>	<b>282.1</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$108,715,210	42.2%	47.3%	0.89	52.3%	0.81	48.7%	0.87	42.8%	0.99
Medical Assistance	\$24,324,677	9.4%	14.4%	0.66	11.4%	0.83	12.5%	0.76	9.0%	1.05
Commercial	\$86,583,186	33.6%	32.9%	1.02	33.6%	1.00	35.0%	0.96	33.5%	1.00
All Other	\$37,898,823	14.7%	5.4%	2.72	2.7%	5.39	3.9%	3.78	14.6%	1.01
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$87,443,475	34.0%	36.1%	0.94	42.5%	0.80	31.8%	1.07	34.3%	0.99
Medical Assistance	\$20,404,639	7.9%	11.3%	0.70	9.4%	0.84	9.0%	0.88	7.5%	1.06
Commercial	\$44,385,309	17.2%	14.8%	1.17	15.7%	1.10	14.1%	1.22	15.2%	1.13
Charity Care	\$892,703	0.3%	0.7%	0.48	0.9%	0.39	0.7%	0.51	0.5%	0.69
Bad Debt	\$3,687,538	1.4%	0.9%	1.64	0.9%	1.59	1.2%	1.18	2.2%	0.64
All Other	\$22,053,827	8.6%	3.0%	2.82	1.4%	6.17	2.5%	3.43	8.0%	1.07
Total Deductions	\$178,867,491	69.5%	66.8%	1.04	70.8%	0.98	59.2%	1.17	67.7%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	26.8%	5.7%	4.66	4.4%	6.09	6.5%	4.13	26.2%	1.02	
Net Gains/Losses as % of Net Income	6.9%	N/A	N/A	N/A	N/A	N/A	N/A	11.3%	0.61	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$25,745,130	26.2%	41.8%	0.63	38.5%	0.68	49.3%	0.53	27.8%	0.94
Supplies & Services	\$66,886,869	68.2%	52.2%	1.31	53.6%	1.27	43.7%	1.56	65.7%	1.04
Capital Component	\$5,510,493	5.6%	6.0%	0.94	7.9%	0.71	7.0%	0.81	6.5%	0.86
<b>Fiscal Statistics</b>										
Operating Margin (%)	8.6%	5.7%	1.51	8.7%	0.99	5.9%	1.47	10.6%	0.81	
Total Hospital Net Income (%)	9.2%	3.5%	2.63	7.0%	1.31	2.8%	3.34	11.8%	0.78	
Return on Equity (%)	0.0%	1.4%	N/A	4.4%	N/A	0.7%	N/A	0.0%	N/A	
Current Ratio	0.0	3.9	N/A	10.2	N/A	2.6	N/A	0.0	N/A	
Days in Net Patient Accounts Receivable	0.0	91.7	N/A	51.6	N/A	148.9	N/A	0.0	N/A	
Average Payment Period	0.0	91.7	N/A	35.0	N/A	167.7	N/A	0.0	N/A	
Equity Financing (%)	0.0%	59.1%	N/A	80.3%	N/A	55.3%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio	0.0	0.4	N/A	0.1	N/A	0.6	N/A	0.0	N/A	
Times Interest Earned	9.3	5.7	1.63	7.4	1.26	5.2	1.81	9.2	1.02	
Total Asset Turnover	0.0	0.4	N/A	0.6	N/A	0.3	N/A	0.0	N/A	
Average Age of Plant (Years)	0.0	18.1	N/A	11.7	N/A	22.7	N/A	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue	7.0%	3.5%	1.99	1.1%	6.25	5.0%	1.40	9.9%	0.71	
Outpatient Gross Revenue (% of Total GPR)	82.4%	66.2%	1.24	66.3%	1.24	81.3%	1.01	81.3%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,255	\$19,849	0.67	\$15,486	0.86	\$15,118	0.88	\$13,490	0.98	
Inpatient Net Revenue per Day	\$4,388	\$3,697	1.19	\$3,131	1.40	\$3,557	1.23	\$5,066	0.87	
Outpatient Net Revenue per Visit	\$396	\$819	0.48	\$708	0.56	\$717	0.55	\$393	1.01	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$257,521,896	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$178,867,491	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$78,654,405	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$28,728,288			Subtotal	\$0
Total Revenue	\$107,382,693	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$98,142,492	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$687,293			Total Liabilities & Fund Balance	\$0
Net Income	\$9,927,495	Total Assets	\$0		