

**095 Westfields Hospital & Clinic**  
 535 Hospital Road  
 New Richmond, WI 54017  
 715-243-2600

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Saint Croix  
 Analysis Area: West Central (5A)  
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	44.4%	60.7%	0.73	51.4%	0.86	42.3%	1.05	38.7%	1.14
Obstetrics	8.5%	37.3%	0.23	29.2%	0.02	19.5%	0.44	9.8%	0.87
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	33.9%	61.9%	0.55	51.8%	0.65	42.5%	0.80	30.3%	1.12
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.5	27.3	0.28	12.6	0.60	10.3	0.73	6.6	1.14
Obstetrics	0.6	4.7	0.13	2.0	0.29	1.2	0.48	0.7	0.87
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.1	50.5	0.16	19.0	0.43	16.0	0.51	7.3	1.12
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.4	4.9	0.70	4.5	0.77	4.0	0.85	3.5	0.98
Obstetrics	1.9	2.4	0.77	2.1	0.87	2.0	0.92	2.0	0.95
Pediatrics	0.0	4.0	N/A	0.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.2	5.3	0.61	4.6	0.70	4.2	0.77	3.3	0.99
<b>Surgical Operations</b>									
Inpatient	133	990	0.13	339	0.39	203	0.66	132	1.01
Outpatient	2,457	4,017	0.61	2,633	0.93	2,140	1.15	2,362	1.04
Inpatient as % of All Surgeries	5.1%	19.8%	0.26	11.4%	0.45	8.7%	0.59	5.3%	0.97
<b>Outpatient Visits</b>									
Non-Emergency Visits	109,121	141,022	0.77	82,166	1.33	62,243	1.75	113,013	0.97
Emergency Visits	9,487	17,305	0.55	8,774	1.08	12,695	0.75	8,296	1.14
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	9.0	18.9	0.48	10.2	0.89	8.5	1.06	35.7	0.25
Nurses, Licensed	87.1	234.4	0.37	129.2	0.67	102.2	0.85	70.5	1.24
Ancillary Nursing Personnel	27.8	38.1	0.73	20.8	1.34	19.1	1.45	12.6	2.20
All Other Personnel	211.9	466.6	0.45	279.2	0.76	204.1	1.04	163.7	1.29
Total FTEs	335.7	758.0	0.44	439.4	0.76	333.9	1.01	282.5	1.19
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	12.4	12.6	0.98	12.5	0.99	10.5	1.18	58.1	0.21
Nurses, Licensed	119.9	156.2	0.77	158.9	0.75	126.3	0.95	114.7	1.05
Ancillary Nursing Personnel	38.2	25.4	1.51	25.5	1.50	23.6	1.62	20.5	1.86
All Other Personnel	291.8	310.9	0.94	343.4	0.85	252.2	1.16	266.2	1.10
Total FTEs	462.3	505.0	0.92	540.3	0.86	412.6	1.12	459.5	1.01

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	24	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	1
Discharges	919	Preferred Provider Organization (PPO)	Yes	Discharges	41	Total Births	103
Inpatient Days	2,969			Inpatient Days	522	Newborn Days	169

**095 Westfields Hospital & Clinic**  
New Richmond, WI 54017

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	17	802	2,752	44.4%	7.5	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	7	117	217	8.5%	0.6	1.9
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	1	6	4.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	1	10.0
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	4.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	4.8
Registered Nurses	55	79	80.5	Occupational Therapists	3	5	4.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	6	1	6.6	Physical Therapists	5	5	7.1
Ancillary Nursing Personnel	8	23	27.8	Physical Therapy Assistants/Aides	0	1	0.2
Medical Assistants	15	5	17.3	Recreational Therapists	3	1	3.0
Physician Assistants	6	3	7.1	Dietitians & Nutritionists	0	1	0.4
Nurse Practitioners	0	0	0.0	Psychologists	2	1	2.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	7	4.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	81	36	105.1
Pharmacy Personnel	11	11	16.7	<b>Total</b>	<b>239</b>	<b>200</b>	<b>335.7</b>
Clinical Laboratory Personnel	13	9	17.8				

**095 Westfields Hospital & Clinic**

New Richmond, WI 54017

			All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
Selected Financial Statistics			FY 2022	Value	Ratio	5A	Ratio	4	Ratio	FY 2021	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>											
Medicare	\$71,356,360	43.4%	47.3%	0.92	51.1%	0.85	49.6%	0.88	41.8%	1.04	
Medical Assistance	\$17,739,696	10.8%	14.4%	0.75	12.0%	0.90	14.0%	0.77	11.3%	0.95	
Commercial	\$69,819,261	42.5%	32.9%	1.29	32.3%	1.32	32.3%	1.32	43.6%	0.98	
All Other	\$5,328,762	3.2%	5.4%	0.60	4.6%	0.70	4.2%	0.78	3.3%	0.99	
<b>Deductions as % of Total Gross Patient Revenue</b>											
Medicare	\$36,704,737	22.3%	36.1%	0.62	34.5%	0.65	35.7%	0.63	21.4%	1.05	
Medical Assistance	\$11,646,191	7.1%	11.3%	0.63	8.8%	0.81	10.9%	0.65	7.2%	0.98	
Commercial	\$25,862,734	15.7%	14.8%	1.07	10.3%	1.52	12.5%	1.26	15.3%	1.03	
Charity Care	\$579,281	0.4%	0.7%	0.49	0.5%	0.72	0.8%	0.44	0.7%	0.54	
Bad Debt	\$1,760,704	1.1%	0.9%	1.22	0.9%	1.21	1.2%	0.87	0.8%	1.26	
All Other	\$3,091,181	1.9%	3.0%	0.62	3.0%	0.63	2.4%	0.78	1.8%	1.06	
Total Deductions	\$79,644,828	48.5%	66.8%	0.73	58.0%	0.84	63.6%	0.76	47.2%	1.03	
<b>Other Revenue &amp; Net Gains or Losses</b>											
Other Revenue as % of Total Revenue		1.4%	5.7%	0.24	3.6%	0.38	3.6%	0.39	2.4%	0.58	
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	136.6%	N/A	N/A	N/A	24.8%	N/A	
<b>Expenses as % of Total Expenses</b>											
Salary/Fringe Benefits	\$30,112,275	37.8%	41.8%	0.90	49.3%	0.77	45.9%	0.82	37.7%	1.00	
Supplies & Services	\$46,169,802	57.9%	52.2%	1.11	45.8%	1.26	47.4%	1.22	57.5%	1.01	
Capital Component	\$3,454,001	4.3%	6.0%	0.72	4.9%	0.89	6.6%	0.66	4.8%	0.90	
<b>Fiscal Statistics</b>											
Operating Margin (%)		7.1%	5.7%	1.24	0.5%	14.59	9.4%	0.75	7.0%	1.01	
Total Hospital Net Income (%)		5.0%	3.5%	1.43	-1.3%	N/A	6.9%	0.73	9.1%	0.55	
Return on Equity (%)		5.7%	1.4%	4.02	-0.2%	N/A	3.4%	1.70	9.6%	0.59	
Current Ratio		4.1	3.9	1.05	1.7	2.42	12.0	0.34	3.1	1.31	
Days in Net Patient Accounts Receivable		37.4	91.7	0.41	260.0	0.14	51.1	0.73	38.7	0.97	
Average Payment Period		37.4	91.7	0.41	309.6	0.12	42.5	0.88	76.6	0.49	
Equity Financing (%)		81.1%	59.1%	1.37	43.6%	1.86	70.3%	1.15	70.5%	1.15	
Long-Term Debt to Equity Ratio		0.1	0.4	0.17	0.9	0.08	0.1	0.73	0.1	0.71	
Times Interest Earned		19.9	5.7	3.48	-2.9	N/A	10.4	1.90	35.6	0.56	
Total Asset Turnover		1.2	0.4	2.80	0.2	7.37	0.5	2.31	1.0	1.13	
Average Age of Plant (Years)		11.3	18.1	0.62	52.7	0.21	11.6	0.98	10.4	1.09	
Increase (Decrease) Total Net Patient Revenue		7.4%	3.5%	2.10	-1.2%	N/A	3.2%	2.29	19.9%	0.37	
Outpatient Gross Revenue (% of Total GPR)		88.8%	66.2%	1.34	76.7%	1.16	79.4%	1.12	88.2%	1.01	
<b>Net Revenue Statistics</b>											
Inpatient Net Revenue per Discharge	\$13,849		\$19,849	0.70	\$16,058	0.86	\$11,983	1.16	\$14,642	0.95	
Inpatient Net Revenue per Day	\$3,798		\$3,697	1.03	\$3,281	1.16	\$2,623	1.45	\$3,844	0.99	
Outpatient Net Revenue per Visit	\$616		\$819	0.75	\$891	0.69	\$907	0.68	\$553	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$164,244,080	Cash & Cash Equivalents	\$21,931,042	Current Liabilities	\$7,861,999
Less Deductions	\$79,644,828	Net Patient Receivables	\$8,672,783	Long-Term Debt	\$4,284,104
Net Patient Revenue	\$84,599,252	Other Receivables	\$188,158	Other Liabilities	\$1,731,090
Plus Other Revenue	\$1,185,241			Subtotal	\$13,877,193
Total Revenue	\$85,784,494	Land, Buildings & Equipment (Net)	\$17,244,362	Unrestricted Fund Balance	\$59,500,837
Less Expenses	\$79,736,078	Other Assets	\$25,341,683	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,853,042			Total Liabilities & Fund Balance	\$73,378,030
Net Income	\$4,195,374	Total Assets	\$73,378,028		