

102 Osceola Medical Center
 2600 65th Avenue, PO Box 218
 Osceola, WI 54020
 715-294-2111

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Polk
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	26.2%	60.7%	0.43	51.4%	0.51	42.3%	0.62	54.3%	0.48
Obstetrics	8.6%	37.3%	0.23	29.2%	0.01	19.5%	0.44	21.7%	0.40
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	19.4%	61.9%	0.31	51.8%	0.37	42.5%	0.46	41.9%	0.46
Average Census (Patients)									
Adult Medical-Surgical	2.1	27.3	0.08	12.6	0.17	10.3	0.20	4.3	0.48
Obstetrics	0.3	4.7	0.07	2.0	0.17	1.2	0.28	0.9	0.40
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	50.5	0.05	19.0	0.13	16.0	0.16	5.4	0.46
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.9	0.68	4.5	0.75	4.0	0.83	4.2	0.79
Obstetrics	1.6	2.4	0.67	2.1	0.76	2.0	0.80	2.6	0.62
Pediatrics	0.0	4.0	N/A	0.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.6	5.3	0.50	4.6	0.57	4.2	0.63	3.5	0.76
Surgical Operations									
Inpatient	48	990	0.05	339	0.14	203	0.24	70	0.69
Outpatient	1,900	4,017	0.47	2,633	0.72	2,140	0.89	1,602	1.19
Inpatient as % of All Surgeries	2.5%	19.8%	0.12	11.4%	0.22	8.7%	0.28	4.2%	0.59
Outpatient Visits									
Non-Emergency Visits	34,584	141,022	0.25	82,166	0.42	62,243	0.56	31,618	1.09
Emergency Visits	3,993	17,305	0.23	8,774	0.46	12,695	0.31	3,726	1.07
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.9	0.21	10.2	0.39	8.5	0.47	4.0	1.00
Nurses, Licensed	37.4	234.4	0.16	129.2	0.29	102.2	0.37	29.5	1.27
Ancillary Nursing Personnel	5.0	38.1	0.13	20.8	0.24	19.1	0.26	6.0	0.83
All Other Personnel	119.7	466.6	0.26	279.2	0.43	204.1	0.59	114.0	1.05
Total FTEs	166.1	758.0	0.22	439.4	0.38	333.9	0.50	153.5	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.6	12.6	0.61	12.5	0.61	10.5	0.72	11.9	0.64
Nurses, Licensed	71.4	156.2	0.46	158.9	0.45	126.3	0.57	87.4	0.82
Ancillary Nursing Personnel	9.5	25.4	0.37	25.5	0.37	23.6	0.40	17.8	0.53
All Other Personnel	228.3	310.9	0.73	343.4	0.66	252.2	0.91	338.2	0.68
Total FTEs	316.8	505.0	0.63	540.3	0.59	412.6	0.77	455.3	0.70

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 351
 Inpatient Days 920

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 27
 Inpatient Days 207

Newborn Nursery:
 Bassinets 4
 Total Births 75
 Newborn Days 122

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	8	229	764	26.2%	2.1	3.3
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	78	126	8.6%	0.3	1.6
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	1	12	30	8.2%	0.1	2.5
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	3	2	4.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	3	9	6.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.7
Registered Nurses	19	25	37.4	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	1	4.6
Ancillary Nursing Personnel	4	5	5.0	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	8	20.9
Health Info Mgmt-Administrators/Technicians	9	0	9.0	All Other Personnel	54	16	60.0
Pharmacy Personnel	2	2	2.6				
Clinical Laboratory Personnel	2	5	4.6				
				Total	129	74	166.1

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$42,117,283	39.9%	47.3%	0.84	51.1%	0.78	49.6%	0.81	43.6%	0.92
Medical Assistance	\$14,957,046	14.2%	14.4%	0.99	12.0%	1.18	14.0%	1.01	11.7%	1.22
Commercial	\$45,133,517	42.8%	32.9%	1.30	32.3%	1.32	32.3%	1.33	42.9%	1.00
All Other	\$3,291,843	3.1%	5.4%	0.58	4.6%	0.68	4.2%	0.75	1.9%	1.61
Deductions as % of Total Gross Patient Revenue										
Medicare	\$25,586,486	24.3%	36.1%	0.67	34.5%	0.70	35.7%	0.68	23.0%	1.06
Medical Assistance	\$9,579,466	9.1%	11.3%	0.81	8.8%	1.04	10.9%	0.83	8.0%	1.13
Commercial	\$16,740,077	15.9%	14.8%	1.07	10.3%	1.53	12.5%	1.27	15.0%	1.05
Charity Care	\$571,303	0.5%	0.7%	0.75	0.5%	1.11	0.8%	0.67	0.7%	0.74
Bad Debt	\$1,808,156	1.7%	0.9%	1.96	0.9%	1.94	1.2%	1.39	1.8%	0.97
All Other	\$1,865,020	1.8%	3.0%	0.58	3.0%	0.59	2.4%	0.73	1.6%	1.08
Total Deductions	\$56,150,508	53.2%	66.8%	0.80	58.0%	0.92	63.6%	0.84	50.2%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.3%	5.7%	0.58	3.6%	0.92	3.6%	0.94	19.3%	0.17	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	136.6%	N/A	N/A	N/A	N/A	24.8%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,564,065	40.6%	41.8%	0.97	49.3%	0.82	45.9%	0.88	40.6%	1.00
Supplies & Services	\$25,288,955	55.2%	52.2%	1.06	45.8%	1.21	47.4%	1.16	54.4%	1.02
Capital Component	\$1,922,075	4.2%	6.0%	0.70	4.9%	0.86	6.6%	0.64	5.0%	0.84
Fiscal Statistics										
Operating Margin (%)	10.3%	5.7%	1.81	0.5%	21.41	9.4%	1.09	19.5%	0.53	
Total Hospital Net Income (%)	10.0%	3.5%	2.87	-1.3%	N/A	6.9%	1.46	24.3%	0.41	
Return on Equity (%)	9.2%	1.4%	6.46	-0.2%	N/A	3.4%	2.73	26.7%	0.34	
Current Ratio	5.8	3.9	1.48	1.7	3.43	12.0	0.48	6.0	0.95	
Days in Net Patient Accounts Receivable	63.8	91.7	0.70	260.0	0.25	51.1	1.25	54.5	1.17	
Average Payment Period	53.6	91.7	0.59	309.6	0.17	42.5	1.26	47.1	1.14	
Equity Financing (%)	71.6%	59.1%	1.21	43.6%	1.64	70.3%	1.02	69.1%	1.04	
Long-Term Debt to Equity Ratio	0.2	0.4	0.56	0.9	0.26	0.1	2.36	0.3	0.78	
Times Interest Earned	16.4	5.7	2.87	-2.9	N/A	10.4	1.57	37.4	0.44	
Total Asset Turnover	0.9	0.4	2.21	0.2	5.81	0.5	1.82	1.0	0.89	
Average Age of Plant (Years)	15.2	18.1	0.84	52.7	0.29	11.6	1.32	13.7	1.11	
Increase (Decrease) Total Net Patient Revenue	6.2%	3.5%	1.74	-1.2%	N/A	3.2%	1.90	18.6%	0.33	
Outpatient Gross Revenue (% of Total GPR)	94.1%	66.2%	1.42	76.7%	1.23	79.4%	1.19	87.3%	1.08	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,531	\$19,849	0.53	\$16,058	0.66	\$11,983	0.88	\$10,842	0.97	
Inpatient Net Revenue per Day	\$2,908	\$3,697	0.79	\$3,281	0.89	\$2,623	1.11	\$3,082	0.94	
Outpatient Net Revenue per Visit	\$1,222	\$819	1.49	\$891	1.37	\$907	1.35	\$1,045	1.17	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$105,499,688	Cash & Cash Equivalents	\$27,043,168	Current Liabilities	\$6,521,464
Less Deductions	\$56,150,508	Net Patient Receivables	\$8,621,715	Long-Term Debt	\$9,227,030
Net Patient Revenue	\$49,349,180	Other Receivables	\$410,671	Other Liabilities	\$0
Plus Other Revenue	\$1,707,246			Subtotal	\$15,748,494
Total Revenue	\$51,056,427	Land, Buildings & Equipment (Net)	\$16,547,195	Unrestricted Fund Balance	\$39,686,313
Less Expenses	\$45,775,095	Other Assets	\$2,812,061	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$186,101	Total Assets	\$55,434,810	Total Liabilities & Fund Balance	\$55,434,807
Net Income	\$5,095,231				