

108 Southwest Health
 1400 Eastside Road
 Platteville, WI 53818
 608-348-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.4%	60.7%	0.48	61.3%	0.48	37.9%	0.77	25.7%	1.14
Obstetrics	17.3%	37.3%	0.46	37.3%	0.02	18.2%	0.95	17.4%	0.99
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	32.7%	61.9%	0.53	62.3%	0.53	39.7%	0.82	34.3%	0.95
Average Census (Patients)									
Adult Medical-Surgical	5.9	27.3	0.22	26.4	0.22	6.8	0.87	5.1	1.14
Obstetrics	0.9	4.7	0.18	4.3	0.20	0.9	1.01	0.9	0.99
Pediatrics	0.0	1.7	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.5	50.5	0.23	54.9	0.21	9.8	1.17	12.0	0.95
Average Length of Stay (Days)									
Adult Medical-Surgical	2.2	4.9	0.44	4.9	0.44	3.7	0.58	2.0	1.08
Obstetrics	1.6	2.4	0.67	2.5	0.64	2.1	0.76	1.6	1.02
Pediatrics	0.0	4.0	N/A	4.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.2	5.3	0.79	5.2	0.81	4.0	1.06	4.2	1.00
Surgical Operations									
Inpatient	441	990	0.45	894	0.49	203	2.18	418	1.06
Outpatient	1,509	4,017	0.38	4,062	0.37	1,593	0.95	1,186	1.27
Inpatient as % of All Surgeries	22.6%	19.8%	1.14	18.0%	1.25	11.3%	2.00	26.1%	0.87
Outpatient Visits									
Non-Emergency Visits	90,176	141,022	0.64	182,049	0.50	64,671	1.39	93,640	0.96
Emergency Visits	7,908	17,305	0.46	17,809	0.44	8,798	0.90	6,340	1.25
Full-Time Equivalents (FTEs)									
Administrators	31.0	18.9	1.64	19.3	1.60	12.5	2.49	33.0	0.94
Nurses, Licensed	116.5	234.4	0.50	274.7	0.42	81.9	1.42	106.4	1.09
Ancillary Nursing Personnel	12.1	38.1	0.32	35.1	0.34	11.6	1.04	13.3	0.90
All Other Personnel	271.4	466.6	0.58	643.2	0.42	180.7	1.50	247.0	1.10
Total FTEs	430.9	758.0	0.57	972.4	0.44	286.7	1.50	399.8	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	56.2	12.6	4.47	12.6	4.47	23.7	2.37	63.8	0.88
Nurses, Licensed	211.3	156.2	1.35	178.7	1.18	155.9	1.35	205.6	1.03
Ancillary Nursing Personnel	21.9	25.4	0.86	22.9	0.96	22.0	0.99	25.8	0.85
All Other Personnel	492.3	310.9	1.58	418.4	1.18	344.0	1.43	477.3	1.03
Total FTEs	781.7	505.0	1.55	632.6	1.24	545.6	1.43	772.5	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	35	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	5
Discharges	998	Preferred Provider Organization (PPO)	Yes	Discharges	18	Total Births	196
Inpatient Days	4,183			Inpatient Days	114	Newborn Days	315

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	20	990	2,143	29.4%	5.9	2.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	2	5	196	315	17.3%	0.9	1.6
Psychiatric	1	10	89	1,725	47.3%	4.7	19.4
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	0	31.0	Surgical Personnel	3	3	3.0
Physicians & Dentists	21	4	24.0	Radiological Services Personnel	12	6	12.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	3	4.9
Registered Nurses	72	48	86.2	Occupational Therapists	2	2	2.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	14	9	17.4	Physical Therapists	10	3	11.3
Ancillary Nursing Personnel	10	14	12.1	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	16	2	17.2	Recreational Therapists	1	0	1.0
Physician Assistants	9	3	10.1	Dietitians & Nutritionists	1	1	1.0
Nurse Practitioners	6	4	6.8	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	5	2	6.1	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	21	16	23.7
Health Info Mgmt-Administrators/Technicians	9	0	9.0	All Other Personnel	104	45	120.9
Pharmacy Personnel	10	10	14.3				
Clinical Laboratory Personnel	9	4	11.2				
				Total	374	179	430.9

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$79,681,149	41.5%	47.3%	0.88	42.3%	0.98	48.7%	0.85	42.4%	0.98
Medical Assistance	\$27,312,208	14.2%	14.4%	0.99	12.2%	1.17	12.5%	1.14	12.8%	1.12
Commercial	\$82,295,789	42.8%	32.9%	1.30	36.7%	1.17	35.0%	1.23	43.6%	0.98
All Other	\$2,771,826	1.4%	5.4%	0.27	8.8%	0.16	3.9%	0.37	1.2%	1.19
Deductions as % of Total Gross Patient Revenue										
Medicare	\$52,597,031	27.4%	36.1%	0.76	32.5%	0.84	31.8%	0.86	26.2%	1.04
Medical Assistance	\$17,827,292	9.3%	11.3%	0.82	9.6%	0.97	9.0%	1.04	9.1%	1.01
Commercial	\$30,668,579	16.0%	14.8%	1.08	18.5%	0.86	14.1%	1.13	17.8%	0.90
Charity Care	\$196,764	0.1%	0.7%	0.14	0.6%	0.17	0.7%	0.15	0.1%	0.73
Bad Debt	\$1,512,483	0.8%	0.9%	0.90	0.9%	0.84	1.2%	0.65	0.8%	0.96
All Other	\$281,384	0.1%	3.0%	0.05	4.8%	0.03	2.5%	0.06	0.4%	0.34
Total Deductions	\$103,083,533	53.7%	66.8%	0.80	67.0%	0.80	59.2%	0.91	54.6%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.7%	5.7%	1.00	4.8%	1.20	6.5%	0.89	7.9%	0.73
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	5,067.6%	N/A	N/A	N/A	57.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$49,603,451	61.1%	41.8%	1.46	43.9%	1.39	49.3%	1.24	63.4%	0.96
Supplies & Services	\$26,701,074	32.9%	52.2%	0.63	48.8%	0.67	43.7%	0.75	30.4%	1.08
Capital Component	\$4,907,611	6.0%	6.0%	1.01	7.3%	0.83	7.0%	0.87	6.2%	0.98
Fiscal Statistics										
Operating Margin (%)		14.0%	5.7%	2.45	4.7%	2.98	5.9%	2.38	10.1%	1.38
Total Hospital Net Income (%)		9.0%	3.5%	2.59	-0.1%	N/A	2.8%	3.29	20.7%	0.44
Return on Equity (%)		6.1%	1.4%	4.26	0.0%	N/A	0.7%	8.42	14.2%	0.43
Current Ratio		3.0	3.9	0.76	3.2	0.91	2.6	1.14	1.9	1.57
Days in Net Patient Accounts Receivable		51.2	91.7	0.56	71.6	0.71	148.9	0.34	56.1	0.91
Average Payment Period		59.2	91.7	0.65	90.2	0.66	167.7	0.35	95.2	0.62
Equity Financing (%)		85.1%	59.1%	1.44	50.6%	1.68	55.3%	1.54	78.6%	1.08
Long-Term Debt to Equity Ratio		0.1	0.4	0.12	0.5	0.11	0.6	0.09	0.1	0.58
Times Interest Earned		25.1	5.7	4.39	0.9	27.68	5.2	4.87	41.0	0.61
Total Asset Turnover		0.7	0.4	1.70	0.4	1.59	0.3	2.62	0.6	1.17
Average Age of Plant (Years)		12.8	18.1	0.71	15.8	0.81	22.7	0.56	13.0	0.99
Increase (Decrease) Total Net Patient Revenue		18.8%	3.5%	5.31	5.2%	3.61	5.0%	3.75	27.9%	0.67
Outpatient Gross Revenue (% of Total GPR)		81.2%	66.2%	1.23	63.7%	1.27	81.3%	1.00	78.1%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,142		\$19,849	0.86	\$21,625	0.79	\$15,118	1.13	\$17,095	1.00
Inpatient Net Revenue per Day	\$4,460		\$3,697	1.21	\$4,090	1.09	\$3,557	1.25	\$4,255	1.05
Outpatient Net Revenue per Visit	\$744		\$819	0.91	\$759	0.98	\$717	1.04	\$578	1.29

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$192,060,971	Cash & Cash Equivalents	\$22,770,740	Current Liabilities	\$12,600,153
Less Deductions	\$103,083,533	Net Patient Receivables	\$12,470,312	Long-Term Debt	\$5,795,896
Net Patient Revenue	\$88,977,438	Other Receivables	\$309,622	Other Liabilities	\$1,419,706
Plus Other Revenue	\$5,421,740			Subtotal	\$19,815,755
Total Revenue	\$94,399,178	Land, Buildings & Equipment (Net)	\$39,914,307	Unrestricted Fund Balance	\$113,531,629
Less Expenses	\$81,212,136	Other Assets	\$57,882,402	Restricted Fund Balance	\$703,095
Non-Operating Gains/Losses	-\$5,111,161			Total Liabilities & Fund Balance	\$133,347,384
Net Income	\$8,075,881	Total Assets	\$133,347,383		