715-346-5000   Selected Utilization Statistics   Occupancy Rate (%)   Adult Medical-Surgical   Obstetrics   Pediatrics   Total Hospital   Average Census (Patients)   Adult Medical-Surgical   Obstetrics	FY 2022 25.8% 14.3% 0.0% 39.5%	Contr All GMS Ho Value 60.7% 37.3% 67.4%		her Not-For-Pro Analysis / 6 Value		Volume G	roup	FY 2022 v	/s. 2021
Occupancy Rate (%) Adult Medical-Surgical Obstetrics Pediatrics Total Hospital Average Census (Patients) Adult Medical-Surgical Obstetrics	25.8% 14.3% 0.0% 39.5%	60.7% 37.3%			Ratio				
Occupancy Rate (%) Adult Medical-Surgical Obstetrics Pediatrics Total Hospital Average Census (Patients) Adult Medical-Surgical Obstetrics	25.8% 14.3% 0.0% 39.5%	60.7% 37.3%		Value	Ratio				
Adult Medical-Surgical Obstetrics Pediatrics Total Hospital <b>Average Census (Patients)</b> Adult Medical-Surgical Obstetrics	14.3% 0.0% 39.5%	37.3%	0.42			Value	Ratio	FY 2021	Ratio
Adult Medical-Surgical Obstetrics Pediatrics Total Hospital <b>Average Census (Patients)</b> Adult Medical-Surgical Obstetrics	14.3% 0.0% 39.5%	37.3%	0.42						
Pediatrics Total Hospital <b>Average Census (Patients)</b> Adult Medical-Surgical Obstetrics	0.0% 39.5%			55.2%	0.47	58.7%	0.44	47.1%	0.55
Total Hospital <b>Average Census (Patients)</b> Adult Medical-Surgical Obstetrics		67 4%	0.38	32.6%	0.06	29.8%	0.48	42.0%	0.34
Average Census (Patients) Adult Medical-Surgical Obstetrics		07.470	N/A	86.7%	N/A	0.0%	N/A	0.0%	N/A
Adult Medical-Surgical Obstetrics		61.9%	0.64	62.1%	0.64	59.2%	0.67	68.0%	0.58
Obstetrics									
	10.8	27.3	0.40	17.1	0.63	18.7	0.58	8.9	1.21
	2.0	4.7	0.42	3.0	0.66	2.5	0.79	2.5	0.80
Pediatrics	0.0	1.7	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	29.6	50.5	0.59	38.1	0.78	35.1	0.84	29.2	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	4.9	0.90	5.2	0.84	4.5	0.99	3.7	1.18
Obstetrics	2.0	2.4	0.84	1.8	1.10	2.2	0.92	2.1	0.99
Pediatrics	0.0	4.0	N/A	5.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.3	5.3	0.81	5.3	0.82	4.6	0.93	3.8	1.13
Surgical Operations									
Inpatient	550	990	0.56	1,159	0.47	526	1.05	494	1.11
Outpatient	4,733	4,017	1.18	4,194	1.13	3,165	1.50	3,067	1.54
Inpatient as % of All Surgeries	10.4%	19.8%	0.53	21.6%	0.48	14.3%	0.73	13.9%	0.75
Outpatient Visits									
Non-Emergency Visits	84,468	141,022	0.60	96,566	0.87	102,926	0.82	358,677	0.24
Emergency Visits	25,535	17,305	1.48	13,569	1.88	18,037	1.42	13,357	1.91
Full-Time Equivalents (FTEs)									
Administrators	33.9	18.9	1.79	19.9	1.70	17.9	1.90	13.6	2.50
Nurses, Licensed	127.8	234.4	0.54	195.2	0.65	148.0	0.86	174.6	0.73
Ancillary Nursing Personnel	57.2	38.1	1.50	37.3	1.53	25.5	2.24	1.8	31.98
All Other Personnel	255.2	466.6	0.55	374.4	0.68	271.6	0.94	355.1	0.72
Total FTEs	474.0	758.0	0.63	626.9	0.76	463.0	1.02	545.0	0.87
FTEs per 100 Patient Census (Adjus			,						=
Administrators	22.0	12.6	1.75	14.6	1.50	13.6	1.61	11.3	1.95
Nurses, Licensed	83.0	156.2	0.53	143.7	0.58	112.9	0.73	145.7	0.57
Ancillary Nursing Personnel	37.2	25.4	1.46	27.5	1.35	19.5	1.91	1.5	24.88
All Other Personnel	165.7	310.9	0.53	275.6	0.60	207.1	0.80	296.3	0.56
Total FTEs	307.9	505.0	0.61	461.4	0.67	353.1	0.87	454.9	0.68
Total Hospital:	Contract with:		Medicare-certified Swing Beds:						
Beds Set Up & Staffed 75		Voo		Average Beds Used			Bassin		14
Discharges 2,517		0) 103		Discharges		0	Total Births		250
Inpatient Days 10,805	Preferred Provider		Inp	oatient Days		0	Newbo	orn Days	332
	Organization (PPC	D) Yes							

## **131 Aspirus Stevens Point Hospital** Stevens Point, WI 54481

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay
Inpatient Service Area	Service*	06/30/2022	Transfers**	of Care	Rate (%)	(Patients)	(Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	42	894	3,950	25.8%	10.8	4.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	14	360	731	14.3%	2.0	2.0
Psychiatric	1	7	523	1,278	50.0%	3.5	2.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	12	740	4,846	110.6%	13.3	6.5
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	24	4	33.9	Surgical Personnel		6	6	13.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel		22	5	26.9
Medical & Dental Residents	0	0	0.0	Sonographers		1	8	9.1
Dental Hygienists	0	0	0.0	Respiratory Therapists		6	7	11.6
Registered Nurses	85	44	125.8	Occupational Therapists		2	0	3.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		1	0	1.0
Licensed Practical Nurses	2	1	2.0	Physical Therapists		9	5	11.3
Ancillary Nursing Personnel	24	32	57.2	Physical Therapy Assistants/Aides		1	0	1.0
Medical Assistants	3	0	3.0	Recreational Therapists		1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		2	1	3.0
Nurse Practitioners	0	0	0.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		35	21	54.7
Health Info Mgmt-Administrators/Technicians	0	1	0.0	All Other Personnel		56	29	74.5
Pharmacy Personnel	9	3	11.1		Total	310	175	474.0
Clinical Laboratory Personnel	21	8	30.6					

## **131 Aspirus Stevens Point Hospital** Stevens Point WI 54481

Stevens Point, WI 54481 Selected Financial Statistics			All GMS Hos	spitals	Analysis Area		Volume Group		FY 2022 vs. 2021	
		FY 2022	Value	Ratio	6 Value	Ratio	5 Value	Ratio	FY 2021	Ratio
Gross Revenue as % of Total G	Fross Patient Revenue									
Medicare	\$185,299,468	48.6%	47.3%	1.03	50.9%	0.95	50.2%	0.97	48.1%	1.01
Medical Assistance	\$58,594,955	15.4%	14.4%	1.07	13.5%	1.14	14.7%	1.04	14.8%	1.04
Commercial	\$117,395,167	30.8%	32.9%	0.93	29.7%	1.04	30.7%	1.00	31.7%	0.97
All Other	\$20,209,767	5.3%	5.4%	0.98	5.9%	0.89	4.4%	1.20	5.4%	0.99
Deductions as % of Total Gros	s Patient Revenue									
Medicare	\$133,204,685	34.9%	36.1%	0.97	36.5%	0.96	37.5%	0.93	33.5%	1.04
Medical Assistance	\$45,498,816	11.9%	11.3%	1.06	10.6%	1.12	11.2%	1.07	10.9%	1.09
Commercial	\$34,742,896	9.1%	14.8%	0.62	9.7%	0.93	12.7%	0.72	6.9%	1.33
Charity Care	\$2,841,703	0.7%	0.7%	1.03	0.6%	1.19	0.8%	0.90	1.6%	0.47
Bad Debt	\$3,042,828	0.8%	0.9%	0.91	0.6%	1.34	1.0%	0.80	1.2%	0.64
All Other	\$16,113,037	4.2%	3.0%	1.39	3.8%	1.10	2.8%	1.50	4.1%	1.02
Total Deductions	\$235,443,966	61.7%	66.8%	0.92	62.0%	1.00	66.0%	0.94	58.2%	1.00
Other Revenue & Net Gains or	Losses									
Other Revenue as % of Total	Revenue	5.1%	5.7%	0.88	3.6%	1.40	3.3%	1.53	2.2%	2.3
Net Gains/Losses as % of Ne	t Income	N/A	N/A	N/A	210.1%	N/A	14,078.6%	N/A	107.1%	N/A
Expenses as % of Total Expense	Ses									
Salary/Fringe Benefits	\$65,870,148	40.9%	41.8%	0.98	40.5%	1.01	41.0%	1.00	26.0%	1.57
Supplies & Services	\$84,768,437	52.6%	52.2%	1.01	55.0%	0.96	52.7%	1.00	66.4%	0.79
Capital Component	\$10,402,586	6.5%	6.0%	1.08	4.5%	1.42	6.3%	1.03	7.6%	0.8
Fiscal Statistics										
Operating Margin (%)		-4.7%	5.7%	N/A	1.2%	N/A	2.9%	N/A	-0.1%	48.39
Total Hospital Net Income (%	)	-4.7%	3.5%	N/A	-1.1%	4.15	0.0%	219.07	1.3%	N/A
Return on Equity (%)		-7.1%	1.4%	N/A	-0.3%	25.18	0.0%	778.80	1.8%	N/A
Current Ratio		2.9	3.9	0.74	1.8	1.59	3.2	0.89	1.2	2.30
Days in Net Patient Accounts Receivable		56.3	91.7	0.61	167.5	0.34	88.3	0.64	45.2	1.2
Average Payment Period		22.9	91.7	0.25	183.9	0.12	85.8	0.27	60.3	0.38
Equity Financing (%)		36.3%	59.1%	0.61	42.4%	0.86	60.3%	0.60	60.0%	0.60
Long-Term Debt to Equity Ratio		1.5	0.4	3.49	1.0	1.48	0.4	3.55	0.0	N/A
Times Interest Earned		-5.4	5.7	N/A	-1.5	3.58	1.0	N/A	26,426.2	N/A
Total Asset Turnover		1.5	0.4	3.64	0.3	5.93	0.4	3.45	1.3	1.14
Average Age of Plant (Years)		0.9	18.1	0.05	31.9	0.03	16.0	0.05	7.4	0.12
Increase (Decrease) Total Net Patient Revenue		16.5%	3.5%	4.66	7.4%	2.24	3.7%	4.41	9.3%	1.78
Outpatient Gross Revenue (%	6 of Total GPR)	80.8%	66.2%	1.22	71.7%	1.13	73.1%	1.10	75.7%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Di	scharge	\$9,820	\$19,849	0.49	\$17,658	0.56	\$13,245	0.74	\$12,235	0.80
Inpatient Net Revenue per Da	ау	\$2,288	\$3,697	0.62	\$3,312	0.69	\$2,825	0.81	\$3,237	0.71
Outpatient Net Revenue per V	/isit	\$1,131	\$819	1.38	\$1,126	1.00	\$766	1.48	\$254	4.44
Income State			As	sets			Liabil	ities & Fund	d Balances	
Gross Patient Revenue (GPR)	\$381,499,356	Cash & Cash Equivalents			\$514,294	Current Liabilities			\$9,588,82	
Less Deductions	\$235,443,966		Net Patient Receivables			Long-Term Debt			\$53,696,90	
Net Patient Revenue	\$146,055,390	Other Rece			\$22,526,220 \$1,058,814		Liabilities	\$1,276,34		
Plus Other Revenue	\$7,815,438				÷ ,000,011		ototal	\$64,562,07		
Total Revenue	\$153,870,832	Land. Build	ings & Equipmen	nt (Net)	\$72,854,635				ΨŪ	,,-,
Less Expenses	\$161,041,171	Other Asse		()	\$4,412,289		stricted Fund Ba	alance	\$36	6,804,180
Non-Operating Gains/Losses	\$6,770				÷ ., <u>2</u> ,200		icted Fund Bala	\$50,00 <del>4</del> ,18		
						\$101,366,252 Total Liabilities & Fund Balance				