

135 Tomah Health
 501 Gopher Drive
 Tomah, WI 54660
 608-372-2181

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5B		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	46.1%	60.7%	0.76	48.3%	0.96	42.3%	1.09	40.7%	1.13
Obstetrics	31.0%	37.3%	0.83	52.2%	0.03	19.5%	1.59	29.2%	1.06
Pediatrics	0.0%	67.4%	N/A	27.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	42.3%	61.9%	0.68	52.3%	0.81	42.5%	1.00	37.8%	1.12
Average Census (Patients)									
Adult Medical-Surgical	6.9	27.3	0.25	17.3	0.40	10.3	0.67	6.1	1.13
Obstetrics	1.5	4.7	0.33	4.4	0.35	1.2	1.26	1.5	1.06
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.5	50.5	0.17	28.6	0.30	16.0	0.53	7.6	1.12
Average Length of Stay (Days)									
Adult Medical-Surgical	4.0	4.9	0.81	3.9	1.02	4.0	0.99	3.6	1.10
Obstetrics	2.0	2.4	0.85	3.2	0.63	2.0	1.02	2.2	0.92
Pediatrics	0.0	4.0	N/A	2.3	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.4	5.3	0.64	5.3	0.64	4.2	0.81	3.2	1.05
Surgical Operations									
Inpatient	174	990	0.18	777	0.22	203	0.86	214	0.81
Outpatient	898	4,017	0.22	2,953	0.30	2,140	0.42	945	0.95
Inpatient as % of All Surgeries	16.2%	19.8%	0.82	20.8%	0.78	8.7%	1.88	18.5%	0.88
Outpatient Visits									
Non-Emergency Visits	34,782	141,022	0.25	139,670	0.25	62,243	0.56	32,693	1.06
Emergency Visits	21,136	17,305	1.22	15,081	1.40	12,695	1.66	18,185	1.16
Full-Time Equivalents (FTEs)									
Administrators	0.0	18.9	N/A	12.1	N/A	8.5	N/A	0.0	N/A
Nurses, Licensed	143.5	234.4	0.61	149.1	0.96	102.2	1.40	146.8	0.98
Ancillary Nursing Personnel	26.7	38.1	0.70	20.6	1.30	19.1	1.40	29.3	0.91
All Other Personnel	253.3	466.6	0.54	402.4	0.63	204.1	1.24	260.1	0.97
Total FTEs	423.5	758.0	0.56	584.2	0.72	333.9	1.27	436.2	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	12.6	N/A	8.3	N/A	10.5	N/A	0.0	N/A
Nurses, Licensed	251.8	156.2	1.61	102.9	2.45	126.3	1.99	312.7	0.81
Ancillary Nursing Personnel	46.9	25.4	1.85	14.2	3.30	23.6	1.99	62.5	0.75
All Other Personnel	444.6	310.9	1.43	277.6	1.60	252.2	1.76	554.3	0.80
Total FTEs	743.3	505.0	1.47	403.1	1.84	412.6	1.80	929.4	0.80

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	20	Health Maintenance Organization (HMO)	Yes	Average Beds Used	5	Bassinets	5
Discharges	909	Preferred Provider Organization (PPO)	Yes	Discharges	5	Total Births	274
Inpatient Days	3,089			Inpatient Days	79	Newborn Days	418

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	15	632	2,524	46.1%	6.9	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	276	565	31.0%	1.5	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	5	3	8.4
Physicians & Dentists	2	1	2.2	Radiological Services Personnel	5	9	15.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	3.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	1	7.0
Registered Nurses	50	78	130.3	Occupational Therapists	3	1	4.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	1	3.0	Physical Therapists	9	2	11.4
Ancillary Nursing Personnel	9	25	26.7	Physical Therapy Assistants/Aides	1	1	2.2
Medical Assistants	0	4	5.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.2	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	9	10.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	2	6.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	14	28.8
Health Info Mgmt-Administrators/Technicians	9	1	10.0	All Other Personnel	83	33	117.8
Pharmacy Personnel	6	3	8.6				
Clinical Laboratory Personnel	18	2	20.9				
				Total	233	194	423.5

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
Selected Financial Statistics			FY 2022	Value	Ratio	5B Value	Ratio	4 Value	Ratio	FY 2021	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$61,142,665	40.1%	47.3%	0.85	46.5%	0.86	49.6%	0.81	40.2%	1.00	
Medical Assistance	\$23,689,933	15.5%	14.4%	1.08	10.5%	1.47	14.0%	1.11	15.9%	0.98	
Commercial	\$53,693,126	35.2%	32.9%	1.07	34.6%	1.02	32.3%	1.09	37.9%	0.93	
All Other	\$14,121,609	9.3%	5.4%	1.71	8.4%	1.10	4.2%	2.23	6.0%	1.53	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$37,606,414	24.6%	36.1%	0.68	33.5%	0.74	35.7%	0.69	22.4%	1.10	
Medical Assistance	\$14,804,774	9.7%	11.3%	0.86	8.4%	1.15	10.9%	0.89	10.3%	0.94	
Commercial	\$14,267,345	9.3%	14.8%	0.63	16.0%	0.58	12.5%	0.75	10.7%	0.87	
Charity Care	\$743,503	0.5%	0.7%	0.67	0.5%	0.94	0.8%	0.61	0.4%	1.21	
Bad Debt	\$2,271,995	1.5%	0.9%	1.70	0.8%	1.78	1.2%	1.21	1.8%	0.82	
All Other	\$8,510,018	5.6%	3.0%	1.83	6.3%	0.88	2.4%	2.30	3.8%	1.48	
Total Deductions	\$78,204,049	51.2%	66.8%	0.77	65.6%	0.78	63.6%	0.81	49.4%	1.04	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.1%	5.7%	0.36	23.7%	0.09	3.6%	0.58	7.8%	0.27	
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	125.8%	N/A	N/A	N/A	55.2%	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$34,575,214	47.4%	41.8%	1.13	53.3%	0.89	45.9%	1.03	48.0%	0.99	
Supplies & Services	\$30,664,973	42.1%	52.2%	0.81	42.3%	0.99	47.4%	0.89	41.0%	1.03	
Capital Component	\$7,647,073	10.5%	6.0%	1.75	4.4%	2.40	6.6%	1.59	11.0%	0.95	
Fiscal Statistics											
Operating Margin (%)		4.1%	5.7%	0.72	0.8%	5.40	9.4%	0.44	8.3%	0.50	
Total Hospital Net Income (%)		1.7%	3.5%	0.50	-3.1%	N/A	6.9%	0.25	16.7%	0.10	
Return on Equity (%)		1.1%	1.4%	0.74	-2.3%	N/A	3.4%	0.31	11.4%	0.09	
Current Ratio		6.4	3.9	1.65	29.1	0.22	12.0	0.54	6.5	0.98	
Days in Net Patient Accounts Receivable		52.4	91.7	0.57	57.9	0.91	51.1	1.03	55.8	0.94	
Average Payment Period		34.4	91.7	0.38	11.8	2.93	42.5	0.81	30.9	1.11	
Equity Financing (%)		61.7%	59.1%	1.04	87.6%	0.70	70.3%	0.88	61.5%	1.00	
Long-Term Debt to Equity Ratio		0.5	0.4	1.28	0.1	8.04	0.1	5.45	0.6	0.97	
Times Interest Earned		2.1	5.7	0.36	-6.2	N/A	10.4	0.20	12.3	0.17	
Total Asset Turnover		0.6	0.4	1.49	0.8	0.80	0.5	1.23	0.6	1.00	
Average Age of Plant (Years)		3.8	18.1	0.21	9.7	0.39	11.6	0.33	2.8	1.34	
Increase (Decrease) Total Net Patient Revenue		8.0%	3.5%	2.26	3.0%	2.64	3.2%	2.46	9.3%	0.86	
Outpatient Gross Revenue (% of Total GPR)		85.1%	66.2%	1.29	82.1%	1.04	79.4%	1.07	83.9%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge		\$16,576	\$19,849	0.84	\$19,610	0.85	\$11,983	1.38	\$16,501	1.00	
Inpatient Net Revenue per Day		\$4,794	\$3,697	1.30	\$3,774	1.27	\$2,623	1.83	\$4,828	0.99	
Outpatient Net Revenue per Visit		\$1,100	\$819	1.34	\$837	1.31	\$907	1.21	\$1,118	0.98	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$152,647,333	Cash & Cash Equivalents	\$27,930,423	Current Liabilities	\$6,311,774
Less Deductions	\$78,204,049	Net Patient Receivables	\$10,690,383	Long-Term Debt	\$40,559,651
Net Patient Revenue	\$74,443,284	Other Receivables	\$62,110	Other Liabilities	\$0
Plus Other Revenue	\$1,577,104			Subtotal	\$46,871,425
Total Revenue	\$76,020,388	Land, Buildings & Equipment (Net)	\$58,379,131	Unrestricted Fund Balance	\$75,593,482
Less Expenses	\$72,887,260	Other Assets	\$25,402,860	Restricted Fund Balance	\$1,656,415
Non-Operating Gains/Losses	-\$1,840,073			Total Liabilities & Fund Balance	\$122,464,907
Net Income	\$1,293,055	Total Assets	\$122,464,907		