

137 Aurora Medical Center Manitowoc County
 5000 Memorial Drive
 Two Rivers, WI 54241
 920-794-5000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	22.8%	60.7%	0.38	62.0%	0.37	58.7%	0.39	22.1%	1.03
Obstetrics	29.2%	37.3%	0.78	34.4%	0.05	29.8%	0.98	34.5%	0.85
Pediatrics	0.0%	67.4%	N/A	14.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	31.5%	61.9%	0.51	56.6%	0.56	59.2%	0.53	32.4%	0.97
Average Census (Patients)									
Adult Medical-Surgical	8.7	27.3	0.32	27.3	0.32	18.7	0.46	8.4	1.03
Obstetrics	1.8	4.7	0.37	3.8	0.46	2.5	0.69	2.1	0.85
Pediatrics	0.0	1.7	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	19.6	50.5	0.39	46.9	0.42	35.1	0.56	20.1	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	4.9	0.78	4.6	0.84	4.5	0.86	3.5	1.08
Obstetrics	2.0	2.4	0.84	2.3	0.88	2.2	0.92	1.9	1.08
Pediatrics	0.0	4.0	N/A	2.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	5.3	0.67	4.8	0.74	4.6	0.77	3.1	1.15
Surgical Operations									
Inpatient	356	990	0.36	796	0.45	526	0.68	438	0.81
Outpatient	3,251	4,017	0.81	5,614	0.58	3,165	1.03	3,125	1.04
Inpatient as % of All Surgeries	9.9%	19.8%	0.50	12.4%	0.80	14.3%	0.69	12.3%	0.80
Outpatient Visits									
Non-Emergency Visits	81,030	141,022	0.57	209,631	0.39	102,926	0.79	77,085	1.05
Emergency Visits	14,885	17,305	0.86	18,500	0.80	18,037	0.83	14,308	1.04
Full-Time Equivalents (FTEs)									
Administrators	7.0	18.9	0.37	21.3	0.33	17.9	0.39	9.0	0.78
Nurses, Licensed	112.8	234.4	0.48	265.2	0.43	148.0	0.76	112.9	1.00
Ancillary Nursing Personnel	27.3	38.1	0.72	40.3	0.68	25.5	1.07	35.2	0.78
All Other Personnel	175.9	466.6	0.38	448.1	0.39	271.6	0.65	226.1	0.78
Total FTEs	323.0	758.0	0.43	775.0	0.42	463.0	0.70	383.2	0.84
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.9	12.6	0.55	11.2	0.62	13.6	0.51	9.2	0.75
Nurses, Licensed	111.4	156.2	0.71	139.6	0.80	112.9	0.99	115.6	0.96
Ancillary Nursing Personnel	27.0	25.4	1.06	21.2	1.27	19.5	1.39	36.0	0.75
All Other Personnel	173.7	310.9	0.56	235.8	0.74	207.1	0.84	231.4	0.75
Total FTEs	318.9	505.0	0.63	407.8	0.78	353.1	0.90	392.2	0.81

Total Hospital:

Beds Set Up & Staffed 62
 Discharges 2,006
 Inpatient Days 7,136

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 8
 Total Births 330
 Newborn Days 548

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	826	3,168	22.8%	8.7	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	315	639	29.2%	1.8	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	160	644	29.4%	1.8	4.0
Step-Down (Special Care)	1	12	669	2,685	61.3%	7.4	4.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	11	4	13.2
Physicians & Dentists	2	11	3.6	Radiological Services Personnel	12	6	16.0
Medical & Dental Residents	0	0	0.0	Sonographers	5	0	5.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.2
Registered Nurses	85	39	103.2	Occupational Therapists	1	1	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.8
Licensed Practical Nurses	4	3	4.6	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	22	27	27.3	Physical Therapy Assistants/Aides	2	2	2.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.5
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	1	5.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	17	18.5
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	65	45	80.7
Pharmacy Personnel	7	1	7.5				
Clinical Laboratory Personnel	12	5	14.2	Total	263	168	323.0

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$142,121,251	46.2%	47.3%	0.98	47.8%	0.97	50.2%	0.92	44.1%	1.05
Medical Assistance	\$44,000,690	14.3%	14.4%	0.99	12.4%	1.15	14.7%	0.97	12.9%	1.11
Commercial	\$103,792,829	33.7%	32.9%	1.02	34.5%	0.98	30.7%	1.10	38.3%	0.88
All Other	\$17,971,837	5.8%	5.4%	1.08	5.3%	1.10	4.4%	1.33	4.7%	1.24
Deductions as % of Total Gross Patient Revenue										
Medicare	\$113,394,297	36.8%	36.1%	1.02	36.7%	1.00	37.5%	0.98	34.6%	1.06
Medical Assistance	\$36,164,706	11.7%	11.3%	1.04	9.9%	1.19	11.2%	1.05	10.3%	1.14
Commercial	\$46,602,909	15.1%	14.8%	1.02	15.4%	0.98	12.7%	1.19	17.4%	0.87
Charity Care	\$2,758,640	0.9%	0.7%	1.23	0.8%	1.19	0.8%	1.08	0.9%	0.98
Bad Debt	\$2,426,397	0.8%	0.9%	0.90	0.9%	0.89	1.0%	0.79	1.4%	0.57
All Other	\$10,350,644	3.4%	3.0%	1.11	3.5%	0.97	2.8%	1.20	2.7%	1.25
Total Deductions	\$211,697,593	68.8%	66.8%	1.03	67.1%	1.02	66.0%	1.04	67.3%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.3%	5.7%	0.06		3.6%	0.10	3.3%	0.10	0.8%	0.43
Net Gains/Losses as % of Net Income	N/A	N/A	N/A		N/A	N/A	14,078.6%	N/A	0.1%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$28,573,278	38.3%	41.8%	0.92	43.8%	0.87	41.0%	0.93	35.4%	1.08
Supplies & Services	\$41,013,862	54.9%	52.2%	1.05	50.3%	1.09	52.7%	1.04	57.5%	0.95
Capital Component	\$5,088,992	6.8%	6.0%	1.14	5.9%	1.15	6.3%	1.09	7.1%	0.97
Fiscal Statistics										
Operating Margin (%)	22.6%	5.7%	3.97		6.7%	3.37	2.9%	7.85	25.8%	0.88
Total Hospital Net Income (%)	22.6%	3.5%	6.47		4.5%	5.06	0.0%	N/A	25.8%	0.87
Return on Equity (%)	7.0%	1.4%	4.94		2.9%	2.38	0.0%	N/A	8.8%	0.80
Current Ratio	42.9	3.9	11.04		5.4	7.92	3.2	13.43	27.6	1.56
Days in Net Patient Accounts Receivable	56.8	91.7	0.62		52.8	1.08	88.3	0.64	56.6	1.00
Average Payment Period	34.0	91.7	0.37		47.9	0.71	85.8	0.40	49.7	0.68
Equity Financing (%)	94.8%	59.1%	1.60		77.7%	1.22	60.3%	1.57	95.9%	0.99
Long-Term Debt to Equity Ratio	0.0	0.4	0.00		0.1	0.00	0.4	0.00	0.0	0.66
Times Interest Earned	36.7	5.7	6.41		6.8	5.36	1.0	37.67	36.5	1.01
Total Asset Turnover	0.3	0.4	0.75		0.7	0.46	0.4	0.71	0.3	0.92
Average Age of Plant (Years)	12.7	18.1	0.70		10.8	1.18	16.0	0.80	11.5	1.10
Increase (Decrease) Total Net Patient Revenue	0.4%	3.5%	0.10		3.1%	0.12	3.7%	0.10	14.7%	0.02
Outpatient Gross Revenue (% of Total GPR)	79.9%	66.2%	1.21		74.8%	1.07	73.1%	1.09	78.1%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,237	\$19,849	0.67		\$15,277	0.87	\$13,245	1.00	\$12,409	1.07
Inpatient Net Revenue per Day	\$3,572	\$3,697	0.97		\$3,088	1.16	\$2,825	1.26	\$3,769	0.95
Outpatient Net Revenue per Visit	\$751	\$819	0.92		\$666	1.13	\$766	0.98	\$772	0.97

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$307,886,607	Cash & Cash Equivalents	\$256,701,748	Current Liabilities	\$6,616,377
Less Deductions	\$211,697,593	Net Patient Receivables	\$14,981,183	Long-Term Debt	\$80,664
Net Patient Revenue	\$96,189,014	Other Receivables	-\$3,589	Other Liabilities	\$9,330,484
Plus Other Revenue	\$327,573			Subtotal	\$16,027,525
Total Revenue	\$96,516,588	Land, Buildings & Equipment (Net)	\$22,565,755	Unrestricted Fund Balance	\$293,897,691
Less Expenses	\$74,676,132	Other Assets	\$15,680,119	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$71,247	Total Assets	\$309,925,216	Total Liabilities & Fund Balance	\$309,925,216
Net Income	\$21,769,209				