

139 Watertown Regional Medical Center
 125 Hospital Drive
 Watertown, WI 53098
 920-261-4210

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Corporation

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	39.6%	60.7%	0.65	61.3%	0.65	42.3%	0.94	44.2%	0.90
Obstetrics	10.9%	37.3%	0.29	37.3%	0.03	19.5%	0.56	12.6%	0.87
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.7%	61.9%	0.67	62.3%	0.67	42.5%	0.98	44.2%	0.94
Average Census (Patients)									
Adult Medical-Surgical	13.9	27.3	0.51	26.4	0.53	10.3	1.35	15.5	0.90
Obstetrics	1.1	4.7	0.23	4.3	0.25	1.2	0.89	1.3	0.87
Pediatrics	0.0	1.7	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	26.7	50.5	0.53	54.9	0.49	16.0	1.67	28.3	0.94
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.9	0.60	4.9	0.60	4.0	0.74	3.3	0.90
Obstetrics	2.4	2.4	1.00	2.5	0.96	2.0	1.20	2.6	0.94
Pediatrics	0.0	4.0	N/A	4.4	N/A	1.9	N/A	0.0	N/A
Total Hospital	4.1	5.3	0.77	5.2	0.78	4.2	0.97	4.2	0.97
Surgical Operations									
Inpatient	425	990	0.43	894	0.48	203	2.10	477	0.89
Outpatient	3,520	4,017	0.88	4,062	0.87	2,140	1.65	3,529	1.00
Inpatient as % of All Surgeries	10.8%	19.8%	0.54	18.0%	0.60	8.7%	1.25	11.9%	0.90
Outpatient Visits									
Non-Emergency Visits	65,541	141,022	0.46	182,049	0.36	62,243	1.05	66,068	0.99
Emergency Visits	14,083	17,305	0.81	17,809	0.79	12,695	1.11	12,058	1.17
Full-Time Equivalents (FTEs)									
Administrators	31.0	18.9	1.64	19.3	1.60	8.5	3.64	38.0	0.82
Nurses, Licensed	107.3	234.4	0.46	274.7	0.39	102.2	1.05	117.4	0.91
Ancillary Nursing Personnel	30.6	38.1	0.80	35.1	0.87	19.1	1.60	43.0	0.71
All Other Personnel	331.0	466.6	0.71	643.2	0.51	204.1	1.62	272.3	1.22
Total FTEs	499.9	758.0	0.66	972.4	0.51	333.9	1.50	470.8	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.1	12.6	2.31	12.6	2.31	10.5	2.76	35.4	0.82
Nurses, Licensed	100.7	156.2	0.64	178.7	0.56	126.3	0.80	109.5	0.92
Ancillary Nursing Personnel	28.7	25.4	1.13	22.9	1.25	23.6	1.22	40.1	0.71
All Other Personnel	310.6	310.9	1.00	418.4	0.74	252.2	1.23	254.0	1.22
Total FTEs	469.1	505.0	0.93	632.6	0.74	412.6	1.14	439.1	1.07

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	64	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	2,399	Preferred Provider Organization (PPO)	Yes	Discharges	29	Total Births	157
Inpatient Days	9,746			Inpatient Days	167	Newborn Days	341

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,706	5,062	39.6%	13.9	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	8	16	0.0%	0.0	2.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	10	165	399	10.9%	1.1	2.4
Psychiatric	1	15	233	3,550	64.8%	9.7	15.2
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	101	719	49.2%	2.0	7.1
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	31	0	31.0	Surgical Personnel	4	1	4.9
Physicians & Dentists	26	0	26.0	Radiological Services Personnel	12	4	15.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	1	4.8
Registered Nurses	81	20	95.7	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	2	5.8	Physical Therapists	5	7	10.1
Ancillary Nursing Personnel	26	6	30.6	Physical Therapy Assistants/Aides	0	4	3.6
Medical Assistants	18	10	24.7	Recreational Therapists	1	0	1.0
Physician Assistants	4	1	4.9	Dietitians & Nutritionists	0	2	1.7
Nurse Practitioners	5	1	5.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	28	13	39.6
Health Info Mgmt-Administrators/Technicians	12	0	12.0	All Other Personnel	112	51	155.6
Pharmacy Personnel	4	5	8.4				
Clinical Laboratory Personnel	9	5	12.6				
				Total	390	135	499.9

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$160,523,437	50.4%	47.3%	1.07	42.3%	1.19	49.6%	1.02	49.1%	1.03
Medical Assistance	\$36,061,548	11.3%	14.4%	0.79	12.2%	0.93	14.0%	0.81	11.7%	0.97
Commercial	\$108,385,352	34.0%	32.9%	1.03	36.7%	0.93	32.3%	1.06	35.2%	0.97
All Other	\$13,343,288	4.2%	5.4%	0.77	8.8%	0.48	4.2%	1.01	4.0%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$123,445,301	38.8%	36.1%	1.07	32.5%	1.19	35.7%	1.09	37.6%	1.03
Medical Assistance	\$31,750,701	10.0%	11.3%	0.88	9.6%	1.04	10.9%	0.92	9.8%	1.01
Commercial	\$43,868,731	13.8%	14.8%	0.93	18.5%	0.75	12.5%	1.10	13.2%	1.04
Charity Care	\$267,653	0.1%	0.7%	0.12	0.6%	0.14	0.8%	0.10	0.2%	0.46
Bad Debt	\$4,972,926	1.6%	0.9%	1.78	0.9%	1.66	1.2%	1.27	1.1%	1.47
All Other	\$10,218,477	3.2%	3.0%	1.06	4.8%	0.67	2.4%	1.33	2.9%	1.12
Total Deductions	\$214,523,789	67.4%	66.8%	1.01	67.0%	1.01	63.6%	1.06	64.8%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.2%	5.7%	0.56	4.8%	0.68	3.6%	0.91	3.1%	1.04	
Net Gains/Losses as % of Net Income	623.1%	N/A	N/A	5,067.6%	0.12	N/A	N/A	0.5%	1,187.68	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,128,181	50.1%	41.8%	1.20	43.9%	1.14	45.9%	1.09	51.8%	0.97
Supplies & Services	\$46,105,698	44.3%	52.2%	0.85	48.8%	0.91	47.4%	0.93	42.7%	1.04
Capital Component	\$5,878,355	5.6%	6.0%	0.94	7.3%	0.78	6.6%	0.85	5.5%	1.03
Fiscal Statistics										
Operating Margin (%)	2.9%	5.7%	0.51	4.7%	0.62	9.4%	0.31	11.3%	0.26	
Total Hospital Net Income (%)	-0.6%	3.5%	N/A	-0.1%	5.85	6.9%	N/A	11.3%	N/A	
Return on Equity (%)	-0.8%	1.4%	N/A	0.0%	18.14	3.4%	N/A	15.0%	N/A	
Current Ratio	4.4	3.9	1.13	3.2	1.36	12.0	0.37	3.4	1.28	
Days in Net Patient Accounts Receivable	55.3	91.7	0.60	71.6	0.77	51.1	1.08	63.5	0.87	
Average Payment Period	26.3	91.7	0.29	90.2	0.29	42.5	0.62	31.7	0.83	
Equity Financing (%)	90.0%	59.1%	1.52	50.6%	1.78	70.3%	1.28	85.7%	1.05	
Long-Term Debt to Equity Ratio	0.0	0.4	0.02	0.5	0.02	0.1	0.10	0.1	0.18	
Times Interest Earned	0.0	5.7	N/A	0.9	N/A	10.4	N/A	0.0	N/A	
Total Asset Turnover	1.4	0.4	3.26	0.4	3.06	0.5	2.69	1.3	1.03	
Average Age of Plant (Years)	3.7	18.1	0.20	15.8	0.23	11.6	0.32	3.4	1.08	
Increase (Decrease) Total Net Patient Revenue	-3.4%	3.5%	N/A	5.2%	N/A	3.2%	N/A	13.1%	N/A	
Outpatient Gross Revenue (% of Total GPR)	73.7%	66.2%	1.11	63.7%	1.16	79.4%	0.93	72.4%	1.02	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,598	\$19,849	0.48	\$21,625	0.44	\$11,983	0.80	\$10,142	0.95	
Inpatient Net Revenue per Day	\$2,241	\$3,697	0.61	\$4,090	0.55	\$2,623	0.85	\$2,301	0.97	
Outpatient Net Revenue per Visit	\$1,073	\$819	1.31	\$759	1.41	\$907	1.18	\$1,093	0.98	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$318,313,625	Cash & Cash Equivalents	\$81,517	Current Liabilities	\$7,161,199
Less Deductions	\$214,523,789	Net Patient Receivables	\$15,730,697	Long-Term Debt	\$693,833
Net Patient Revenue	\$103,789,836	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$3,463,939			Subtotal	\$7,855,032
Total Revenue	\$107,253,774	Land, Buildings & Equipment (Net)	\$45,435,112	Unrestricted Fund Balance	\$70,880,000
Less Expenses	\$104,112,234	Other Assets	\$17,487,706	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,742,104	Total Assets	\$78,735,032	Total Liabilities & Fund Balance	\$78,735,032
Net Income	-\$600,564				