

**141 ProHealth Waukesha Memorial Hospital**  
 725 American Avenue  
 Waukesha, WI 53188  
 262-928-1000

Fiscal Year: 10/01 to 09/30  
 Type: **GMS**  
 General Medical & Surgical  
 Control: **Other Not-For-Profit**

County: **Waukesha**  
 Analysis Area: **Southeastern (2A)**  
 Volume Group: **7**

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 2A		Volume Group 7		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	70.8%	60.7%	1.17	65.2%	1.09	74.8%	0.95	68.2%	1.04
Obstetrics	62.5%	37.3%	1.67	38.4%	0.49	51.0%	1.22	62.5%	1.00
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	58.9%	N/A	0.0%	N/A
Total Hospital	67.2%	61.9%	1.09	65.0%	1.03	73.0%	0.92	63.4%	1.06
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	78.6	27.3	2.88	30.6	2.57	108.7	0.72	63.4	1.24
Obstetrics	18.7	4.7	3.95	5.3	3.52	14.4	1.30	18.7	1.00
Pediatrics	0.0	1.7	N/A	0.0	N/A	5.5	N/A	0.0	N/A
Total Hospital	188.8	50.5	3.74	59.7	3.17	214.4	0.88	166.7	1.13
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.7	4.9	1.16	4.7	1.21	5.4	1.07	4.3	1.32
Obstetrics	2.2	2.4	0.91	2.3	0.94	2.5	0.87	2.2	1.01
Pediatrics	0.0	4.0	N/A	0.0	N/A	4.6	N/A	0.0	N/A
Total Hospital	5.6	5.3	1.05	4.9	1.14	5.8	0.96	4.8	1.16
<b>Surgical Operations</b>									
Inpatient	2,247	990	2.27	1,096	2.05	3,804	0.59	2,175	1.03
Outpatient	5,171	4,017	1.29	4,105	1.26	11,772	0.44	4,935	1.05
Inpatient as % of All Surgeries	30.3%	19.8%	1.53	21.1%	1.44	24.4%	1.24	30.6%	0.99
<b>Outpatient Visits</b>									
Non-Emergency Visits	298,107	141,022	2.11	148,029	2.01	460,116	0.65	294,265	1.01
Emergency Visits	46,988	17,305	2.72	21,238	2.21	43,288	1.09	44,480	1.06
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	15.5	18.9	0.82	18.9	0.82	61.8	0.25	16.5	0.94
Nurses, Licensed	479.8	234.4	2.05	224.6	2.14	855.9	0.56	548.7	0.87
Ancillary Nursing Personnel	97.1	38.1	2.55	41.2	2.36	143.5	0.68	107.0	0.91
All Other Personnel	845.6	466.6	1.81	410.1	2.06	1,747.7	0.48	919.5	0.92
Total FTEs	1,438.0	758.0	1.90	694.8	2.07	2,808.9	0.51	1,591.8	0.90
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	3.1	12.6	0.25	10.6	0.29	11.2	0.28	3.5	0.88
Nurses, Licensed	96.1	156.2	0.62	125.5	0.77	155.4	0.62	116.6	0.82
Ancillary Nursing Personnel	19.5	25.4	0.77	23.0	0.85	26.1	0.75	22.7	0.86
All Other Personnel	169.4	310.9	0.55	229.1	0.74	317.4	0.53	195.3	0.87
Total FTEs	288.1	505.0	0.57	388.2	0.74	510.1	0.56	338.1	0.85

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	281	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	30
Discharges	12,394	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,594
Inpatient Days	68,925			Inpatient Days	0	Newborn Days	2,494

**141 ProHealth Waukesha Memorial Hospital**  
Waukesha, WI 53188

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	111	5,002	28,684	70.8%	78.6	5.7
Orthopedic	2	31	1,754	9,596	84.8%	26.3	5.5
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	2	30	3,112	6,840	62.5%	18.7	2.2
<b>Psychiatric</b>	2	11	419	2,261	56.3%	6.2	5.4
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	24	439	2,901	33.1%	7.9	6.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	19	154	2,568	37.0%	7.0	16.7
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	55	2,958	16,075	80.1%	44.0	5.4

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	1	15.5	Surgical Personnel	27	7	31.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	58	41	75.5
Medical & Dental Residents	0	0	0.0	Sonographers	6	5	8.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	16	19	21.1
Registered Nurses	354	251	459.3	Occupational Therapists	9	11	13.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.2
Licensed Practical Nurses	15	7	17.5	Physical Therapists	29	31	43.0
Ancillary Nursing Personnel	48	148	97.1	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	8	2	9.2	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	8	8	10.4
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	1	2.0
Clinical Nurse Specialists	3	2	3.0	All Other Health Professionals	211	139	264.9
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	210	148	259.4
Pharmacy Personnel	51	27	62.6				
Clinical Laboratory Personnel	27	31	39.2	<b>Total</b>	<b>1,102</b>	<b>881</b>	<b>1,438.0</b>

**141 ProHealth Waukesha Memorial Hospital**

Waukesha, WI 53188

Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	2A Value	Ratio	7 Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$1,030,379,084	53.7%	47.3%	1.14	52.3%	1.03	47.4%	1.13	54.3%	0.99
Medical Assistance	\$152,188,433	7.9%	14.4%	0.55	11.4%	0.70	13.1%	0.61	7.9%	1.00
Commercial	\$723,969,237	37.7%	32.9%	1.15	33.6%	1.12	33.3%	1.13	37.1%	1.02
All Other	\$13,397,109	0.7%	5.4%	0.13	2.7%	0.26	6.2%	0.11	0.7%	1.07
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$864,909,650	45.0%	36.1%	1.25	42.5%	1.06	37.0%	1.22	45.0%	1.00
Medical Assistance	\$127,821,112	6.7%	11.3%	0.59	9.4%	0.71	10.4%	0.64	6.4%	1.05
Commercial	\$354,630,766	18.5%	14.8%	1.25	15.7%	1.17	15.9%	1.16	17.8%	1.04
Charity Care	\$14,220,044	0.7%	0.7%	1.02	0.9%	0.83	0.7%	0.99	0.8%	0.95
Bad Debt	\$14,265,147	0.7%	0.9%	0.85	0.9%	0.83	0.8%	0.98	0.7%	1.10
All Other	\$474,720	0.0%	3.0%	0.01	1.4%	0.02	3.3%	0.01	0.0%	1.07
Total Deductions	\$1,376,321,439	71.7%	66.8%	1.07	70.8%	1.01	68.2%	1.05	70.6%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.9%	5.7%	0.85	4.4%	1.11	6.3%	0.78	7.0%	0.69
Net Gains/Losses as % of Net Income		0.0%	N/A	N/A	N/A	N/A	N/A	N/A	2.2%	0.02
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$169,029,383	32.0%	41.8%	0.77	38.5%	0.83	40.1%	0.80	34.3%	0.93
Supplies & Services	\$307,154,672	58.2%	52.2%	1.11	53.6%	1.08	54.5%	1.07	55.2%	1.05
Capital Component	\$51,847,847	9.8%	6.0%	1.64	7.9%	1.25	5.4%	1.82	10.5%	0.93
<b>Fiscal Statistics</b>										
Operating Margin (%)		7.6%	5.7%	1.34	8.7%	0.87	4.7%	1.62	17.0%	0.45
Total Hospital Net Income (%)		7.6%	3.5%	2.18	7.0%	1.09	2.5%	3.08	17.3%	0.44
Return on Equity (%)		6.9%	1.4%	4.87	4.4%	1.59	1.7%	4.08	16.1%	0.43
Current Ratio		2.7	3.9	0.68	10.2	0.26	5.3	0.50	2.2	1.20
Days in Net Patient Accounts Receivable		51.8	91.7	0.57	51.6	1.00	59.1	0.88	55.4	0.94
Average Payment Period		43.5	91.7	0.47	35.0	1.24	47.4	0.92	63.4	0.69
Equity Financing (%)		19.5%	59.1%	0.33	80.3%	0.24	68.4%	0.28	20.0%	0.97
Long-Term Debt to Equity Ratio		2.2	0.4	5.29	0.1	31.80	0.2	9.78	2.3	0.97
Times Interest Earned		8.5	5.7	1.49	7.4	1.15	5.2	1.65	16.4	0.52
Total Asset Turnover		0.9	0.4	2.18	0.6	1.43	0.7	1.29	0.9	0.98
Average Age of Plant (Years)		12.7	18.1	0.70	11.7	1.08	13.2	0.96	13.3	0.96
Increase (Decrease) Total Net Patient Revenue		3.0%	3.5%	0.84	1.1%	2.63	4.6%	0.64	6.4%	0.46
Outpatient Gross Revenue (% of Total GPR)		63.5%	66.2%	0.96	66.3%	0.96	61.1%	1.04	63.3%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,718		\$19,849	0.89	\$15,486	1.14	\$23,038	0.77	\$16,611	1.07
Inpatient Net Revenue per Day	\$3,307		\$3,697	0.89	\$3,131	1.06	\$3,969	0.83	\$3,327	0.99
Outpatient Net Revenue per Visit	\$980		\$819	1.20	\$708	1.38	\$910	1.08	\$974	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,919,933,863	Cash & Cash Equivalents	\$37,595,658	Current Liabilities	\$57,771,362
Less Deductions	\$1,376,321,439	Net Patient Receivables	\$77,194,988	Long-Term Debt	\$270,268,544
Net Patient Revenue	\$543,612,424	Other Receivables	\$1,125,449	Other Liabilities	\$177,503,057
Plus Other Revenue	\$27,927,804			Subtotal	\$505,542,963
Total Revenue	\$571,540,228	Land, Buildings & Equipment (Net)	\$454,984,517	Unrestricted Fund Balance	\$122,367,179
Less Expenses	\$528,031,902	Other Assets	\$57,009,530	Restricted Fund Balance	\$1,476,196
Non-Operating Gains/Losses	\$19,777			Total Liabilities & Fund Balance	\$627,910,142
Net Income	\$43,528,103	Total Assets	\$627,910,142		