

306 Bellin Health Oconto Hospital
 820 Arbutus Avenue
 Oconto, WI 54153
 920-835-1100

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	5.6%	60.7%	0.09	62.0%	0.09	42.3%	0.13	7.7%	0.73
Obstetrics	0.0%	37.3%	N/A	34.4%	N/A	19.5%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	14.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	5.6%	61.9%	0.09	56.6%	0.10	42.5%	0.13	7.7%	0.73
Average Census (Patients)									
Adult Medical-Surgical	0.6	27.3	0.02	27.3	0.02	10.3	0.05	0.8	0.73
Obstetrics	0.0	4.7	N/A	3.8	N/A	1.2	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.6	50.5	0.01	46.9	0.01	16.0	0.04	0.8	0.73
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.9	0.73	4.6	0.79	4.0	0.89	3.3	1.08
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.0	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	2.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.6	5.3	0.68	4.8	0.75	4.2	0.86	3.3	1.08
Surgical Operations									
Inpatient	4	990	0.00	796	0.01	203	0.02	9	0.44
Outpatient	1,218	4,017	0.30	5,614	0.22	2,140	0.57	1,132	1.08
Inpatient as % of All Surgeries	0.3%	19.8%	0.02	12.4%	0.03	8.7%	0.04	0.8%	0.41
Outpatient Visits									
Non-Emergency Visits	18,889	141,022	0.13	209,631	0.09	62,243	0.30	17,631	1.07
Emergency Visits	2,912	17,305	0.17	18,500	0.16	12,695	0.23	2,660	1.09
Full-Time Equivalents (FTEs)									
Administrators	5.0	18.9	0.26	21.3	0.24	8.5	0.59	5.0	1.00
Nurses, Licensed	129.2	234.4	0.55	265.2	0.49	102.2	1.26	134.1	0.96
Ancillary Nursing Personnel	5.4	38.1	0.14	40.3	0.13	19.1	0.28	2.8	1.96
All Other Personnel	185.9	466.6	0.40	448.1	0.41	204.1	0.91	199.7	0.93
Total FTEs	325.6	758.0	0.43	775.0	0.42	333.9	0.97	341.5	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.7	12.6	1.09	11.2	1.23	10.5	1.30	11.8	1.16
Nurses, Licensed	354.9	156.2	2.27	139.6	2.54	126.3	2.81	317.3	1.12
Ancillary Nursing Personnel	14.9	25.4	0.59	21.2	0.70	23.6	0.63	6.5	2.28
All Other Personnel	510.9	310.9	1.64	235.8	2.17	252.2	2.03	472.5	1.08
Total FTEs	894.4	505.0	1.77	407.8	2.19	412.6	2.17	808.2	1.11

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	10	Health Maintenance		Average Beds Used	8	Bassinets	0
Discharges	57	Organization (HMO)	Yes	Discharges	83	Total Births	0
Inpatient Days	205	Preferred Provider		Inpatient Days	1,377	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	57	205	5.6%	0.6	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	7	5	8.4
Physicians & Dentists	15	26	21.5	Radiological Services Personnel	16	3	16.9
Medical & Dental Residents	0	0	0.0	Sonographers	4	2	4.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.2
Registered Nurses	57	44	71.4	Occupational Therapists	0	4	1.1
Certified Nurse Midwives	0	1	0.3	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	26	13	30.2	Physical Therapists	2	7	2.4
Ancillary Nursing Personnel	3	7	5.4	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	19	13	24.1	Recreational Therapists	0	0	0.0
Physician Assistants	7	8	8.8	Dietitians & Nutritionists	0	3	1.3
Nurse Practitioners	25	11	27.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	20	15	24.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	45	15	52.8
Pharmacy Personnel	4	1	4.6				
Clinical Laboratory Personnel	11	7	12.8				
				Total	268	186	325.6

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$84,520,904	46.3%	47.3%	0.98	47.8%	0.97	49.6%	0.93	44.2%	1.05
Medical Assistance	\$21,286,574	11.7%	14.4%	0.81	12.4%	0.94	14.0%	0.83	11.6%	1.01
Commercial	\$67,875,190	37.2%	32.9%	1.13	34.5%	1.08	32.3%	1.15	39.8%	0.93
All Other	\$8,940,798	4.9%	5.4%	0.90	5.3%	0.92	4.2%	1.18	4.4%	1.12
Deductions as % of Total Gross Patient Revenue										
Medicare	\$55,165,986	30.2%	36.1%	0.84	36.7%	0.82	35.7%	0.85	25.9%	1.17
Medical Assistance	\$13,862,790	7.6%	11.3%	0.67	9.9%	0.77	10.9%	0.70	7.0%	1.08
Commercial	\$23,965,896	13.1%	14.8%	0.89	15.4%	0.85	12.5%	1.05	13.5%	0.98
Charity Care	\$2,149,011	1.2%	0.7%	1.62	0.8%	1.56	0.8%	1.46	1.0%	1.17
Bad Debt	\$1,963,208	1.1%	0.9%	1.23	0.9%	1.21	1.2%	0.87	1.1%	0.94
All Other	\$5,106,213	2.8%	3.0%	0.92	3.5%	0.81	2.4%	1.16	2.2%	1.25
Total Deductions	\$102,213,104	56.0%	66.8%	0.84	67.1%	0.83	63.6%	0.88	50.7%	1.10
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	4.1%	5.7%	0.72	3.6%	1.16	3.6%	1.16	6.1%	0.68	
Net Gains/Losses as % of Net Income	0.0%	N/A	N/A	N/A	N/A	N/A	N/A	0.2%	0.05	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$38,397,104	48.2%	41.8%	1.15	43.8%	1.10	45.9%	1.05	46.3%	1.04
Supplies & Services	\$31,939,463	40.1%	52.2%	0.77	50.3%	0.80	47.4%	0.85	41.2%	0.97
Capital Component	\$9,310,202	11.7%	6.0%	1.95	5.9%	1.97	6.6%	1.77	12.4%	0.94
Fiscal Statistics										
Operating Margin (%)	5.0%	5.7%	0.89	6.7%	0.75	9.4%	0.53	13.0%	0.39	
Total Hospital Net Income (%)	5.0%	3.5%	1.45	4.5%	1.13	6.9%	0.74	13.1%	0.39	
Return on Equity (%)	7.3%	1.4%	5.14	2.9%	2.48	3.4%	2.17	19.6%	0.37	
Current Ratio	2.5	3.9	0.64	5.4	0.46	12.0	0.21	3.1	0.80	
Days in Net Patient Accounts Receivable	40.9	91.7	0.45	52.8	0.77	51.1	0.80	54.3	0.75	
Average Payment Period	42.9	91.7	0.47	47.9	0.90	42.5	1.01	35.2	1.22	
Equity Financing (%)	25.3%	59.1%	0.43	77.7%	0.33	70.3%	0.36	17.8%	1.42	
Long-Term Debt to Equity Ratio	1.7	0.4	4.12	0.1	13.06	0.1	17.47	3.1	0.55	
Times Interest Earned	3.5	5.7	0.61	6.8	0.51	10.4	0.33	7.0	0.50	
Total Asset Turnover	1.4	0.4	3.47	0.7	2.14	0.5	2.86	1.5	0.96	
Average Age of Plant (Years)	6.5	18.1	0.36	10.8	0.60	11.6	0.56	6.8	0.95	
Increase (Decrease) Total Net Patient Revenue	-2.7%	3.5%	N/A	3.1%	N/A	3.2%	N/A	29.9%	N/A	
Outpatient Gross Revenue (% of Total GPR)	98.3%	66.2%	1.48	74.8%	1.31	79.4%	1.24	98.1%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$19,731	\$19,849	0.99	\$15,277	1.29	\$11,983	1.65	\$39,830	0.50	
Inpatient Net Revenue per Day	\$1,676	\$3,697	0.45	\$3,088	0.54	\$2,623	0.64	\$4,182	0.40	
Outpatient Net Revenue per Visit	\$3,643	\$819	4.45	\$666	5.47	\$907	4.02	\$3,803	0.96	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$182,623,464	Cash & Cash Equivalents	\$3,220,569	Current Liabilities	\$8,830,459
Less Deductions	\$102,213,104	Net Patient Receivables	\$8,999,861	Long-Term Debt	\$25,253,113
Net Patient Revenue	\$80,410,360	Other Receivables	\$8,050,873	Other Liabilities	\$9,164,657
Plus Other Revenue	\$3,470,562			Subtotal	\$43,248,229
Total Revenue	\$83,880,923	Land, Buildings & Equipment (Net)	\$24,980,240	Unrestricted Fund Balance	\$14,670,375
Less Expenses	\$79,646,769	Other Assets	\$12,667,061	Restricted Fund Balance	\$833,753
Non-Operating Gains/Losses	\$371	Total Assets	\$57,918,604	Total Liabilities & Fund Balance	\$57,918,604
Net Income	\$4,234,525				