

**308 Marshfield Medical Center-Weston**  
 3400 Ministry Parkway  
 Weston, WI 54476  
 715-393-3000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Marathon  
 Analysis Area: North Central (6)  
 Volume Group: 6

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	116.8%	60.7%	1.93	55.2%	2.12	62.5%	1.87	99.0%	1.18
Obstetrics	48.5%	37.3%	1.30	32.6%	0.07	29.3%	1.66	44.9%	1.08
Pediatrics	0.0%	67.4%	N/A	86.7%	N/A	84.5%	N/A	0.0%	N/A
Total Hospital	112.2%	61.9%	1.81	62.1%	1.81	58.2%	1.93	117.3%	0.96
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	19.9	27.3	0.73	17.1	1.16	36.5	0.54	16.8	1.18
Obstetrics	2.4	4.7	0.51	3.0	0.80	4.8	0.51	2.2	1.08
Pediatrics	0.0	1.7	N/A	3.2	N/A	4.5	N/A	0.0	N/A
Total Hospital	51.6	50.5	1.02	38.1	1.35	68.8	0.75	45.7	1.13
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.3	4.9	1.08	5.2	1.02	4.8	1.10	4.6	1.16
Obstetrics	2.1	2.4	0.85	1.8	1.12	2.4	0.85	2.1	0.99
Pediatrics	0.0	4.0	N/A	5.4	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.7	5.3	0.89	5.3	0.90	5.0	0.94	4.4	1.08
<b>Surgical Operations</b>									
Inpatient	1,041	990	1.05	1,159	0.90	1,312	0.79	1,087	0.96
Outpatient	2,284	4,017	0.57	4,194	0.54	5,549	0.41	1,867	1.22
Inpatient as % of All Surgeries	31.3%	19.8%	1.58	21.6%	1.45	19.1%	1.64	36.8%	0.85
<b>Outpatient Visits</b>									
Non-Emergency Visits	117,079	141,022	0.83	96,566	1.21	238,140	0.49	124,993	0.94
Emergency Visits	14,446	17,305	0.83	13,569	1.06	27,894	0.52	12,837	1.13
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	18.9	0.05	19.9	0.05	19.9	0.05	4.0	0.25
Nurses, Licensed	282.1	234.4	1.20	195.2	1.45	376.4	0.75	220.1	1.28
Ancillary Nursing Personnel	34.8	38.1	0.91	37.3	0.93	51.2	0.68	14.7	2.38
All Other Personnel	453.1	466.6	0.97	374.4	1.21	706.7	0.64	397.9	1.14
Total FTEs	771.1	758.0	1.02	626.9	1.23	1,154.3	0.67	636.6	1.21
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.5	12.6	0.04	14.6	0.04	9.1	0.06	2.6	0.21
Nurses, Licensed	155.1	156.2	0.99	143.7	1.08	172.3	0.90	141.0	1.10
Ancillary Nursing Personnel	19.1	25.4	0.75	27.5	0.70	23.4	0.82	9.4	2.04
All Other Personnel	249.1	310.9	0.80	275.6	0.90	323.5	0.77	254.9	0.98
Total FTEs	424.0	505.0	0.84	461.4	0.92	528.4	0.80	407.9	1.04

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	46	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	0
Discharges	3,987	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	419
Inpatient Days	18,841			Inpatient Days	0	Newborn Days	825

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	17	1,365	7,249	116.8%	19.9	5.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	5	431	885	48.5%	2.4	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	7	454	3,151	123.3%	8.6	6.9
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	17	1,691	7,556	121.8%	20.7	4.5
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	10	3	12.0
Physicians & Dentists	45	23	47.4	Radiological Services Personnel	21	1	21.1
Medical & Dental Residents	0	0	0.0	Sonographers	11	2	11.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	18	6	18.3
Registered Nurses	226	92	261.1	Occupational Therapists	4	1	4.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	6	6.4
Ancillary Nursing Personnel	26	38	34.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	21	4	23.0	Recreational Therapists	0	0	0.0
Physician Assistants	11	2	11.9	Dietitians & Nutritionists	3	2	4.6
Nurse Practitioners	10	2	10.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	8	3	10.3	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	136	54	155.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	95	14	95.8
Pharmacy Personnel	22	3	22.9	<b>Total</b>	<b>687</b>	<b>261</b>	<b>771.1</b>
Clinical Laboratory Personnel	15	3	16.2				

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$321,503,037	58.2%	47.3%	1.23	50.9%	1.14	43.9%	1.33	57.9%	1.00
Medical Assistance	\$59,348,379	10.7%	14.4%	0.75	13.5%	0.80	19.1%	0.56	10.6%	1.01
Commercial	\$145,159,057	26.3%	32.9%	0.80	29.7%	0.88	32.6%	0.81	26.3%	1.00
All Other	\$26,373,606	4.8%	5.4%	0.88	5.9%	0.81	4.4%	1.09	5.2%	0.92
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$239,693,548	43.4%	36.1%	1.20	36.5%	1.19	34.9%	1.25	40.4%	1.07
Medical Assistance	\$53,515,632	9.7%	11.3%	0.86	10.6%	0.91	14.9%	0.65	8.2%	1.18
Commercial	\$49,415,042	8.9%	14.8%	0.61	9.7%	0.92	13.7%	0.65	8.3%	1.07
Charity Care	\$2,645,642	0.5%	0.7%	0.66	0.6%	0.77	0.6%	0.82	0.6%	0.78
Bad Debt	\$5,837,309	1.1%	0.9%	1.21	0.6%	1.77	0.9%	1.15	1.3%	0.82
All Other	\$19,737,678	3.6%	3.0%	1.18	3.8%	0.93	2.7%	1.30	2.8%	1.29
Total Deductions	\$370,844,851	67.1%	66.8%	1.00	62.0%	1.08	67.7%	0.99	61.6%	1.09
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.4%	5.7%	0.07		3.6%	0.11	6.5%	0.06	0.3%	1.17
Net Gains/Losses as % of Net Income	0.0%	N/A	N/A		210.1%	N/A	N/A	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$72,182,401	48.3%	41.8%	1.16	40.5%	1.19	42.9%	1.13	40.8%	1.18
Supplies & Services	\$71,409,174	47.8%	52.2%	0.92	55.0%	0.87	50.0%	0.96	54.2%	0.88
Capital Component	\$5,862,430	3.9%	6.0%	0.65	4.5%	0.86	7.1%	0.55	5.0%	0.79
<b>Fiscal Statistics</b>										
Operating Margin (%)	18.0%	5.7%	3.16		1.2%	14.93	8.3%	2.16	20.6%	0.87
Total Hospital Net Income (%)	18.0%	3.5%	5.16		-1.1%	N/A	6.4%	2.81	20.6%	0.87
Return on Equity (%)	1.1%	1.4%	0.76		-0.3%	N/A	1.6%	0.66	1.2%	0.88
Current Ratio	1.5	3.9	0.39		1.8	0.84	4.0	0.38	2.8	0.54
Days in Net Patient Accounts Receivable	665.0	91.7	7.25		167.5	3.97	126.5	5.26	624.6	1.06
Average Payment Period	1,024.0	91.7	11.17		183.9	5.57	146.1	7.01	715.7	1.43
Equity Financing (%)	37.8%	59.1%	0.64		42.4%	0.89	57.6%	0.66	47.4%	0.80
Long-Term Debt to Equity Ratio	1.2	0.4	2.86		1.0	1.21	0.5	2.61	0.8	1.43
Times Interest Earned	28,663.8	5.7	5,013.4		-1.5	N/A	6.7	4,291.2	28,790.8	1.00
Total Asset Turnover	0.1	0.4	0.14		0.3	0.23	0.3	0.23	0.1	1.01
Average Age of Plant (Years)	161.4	18.1	8.89		31.9	5.05	22.6	7.13	121.5	1.33
Increase (Decrease) Total Net Patient Revenue	-3.8%	3.5%	N/A		7.4%	N/A	-0.3%	12.69	0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)	73.2%	66.2%	1.10		71.7%	1.02	68.3%	1.07	73.1%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,486	\$19,849	0.58		\$17,658	0.65	\$18,944	0.61	\$14,411	0.80
Inpatient Net Revenue per Day	\$2,573	\$3,697	0.70		\$3,312	0.78	\$3,762	0.68	\$3,586	0.72
Outpatient Net Revenue per Visit	\$1,076	\$819	1.31		\$1,126	0.96	\$679	1.59	\$1,017	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$552,384,079	Cash & Cash Equivalents	\$25,498,240	Current Liabilities	\$403,436,555
Less Deductions	\$370,844,851	Net Patient Receivables	\$330,761,573	Long-Term Debt	\$1,376,262,435
Net Patient Revenue	\$181,539,228	Other Receivables	\$133,522,567	Other Liabilities	\$116,079,447
Plus Other Revenue	\$733,656			Subtotal	\$1,895,778,437
Total Revenue	\$182,272,884	Land, Buildings & Equipment (Net)	\$1,150,751,072	Unrestricted Fund Balance	\$1,152,913,143
Less Expenses	\$149,454,005	Other Assets	\$1,408,158,130	Restricted Fund Balance	\$113,689,294
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$3,048,691,580
Net Income	\$32,818,879	Total Assets	\$3,048,691,582		