

323 Marshfield Medical Center - Minocqua
 9576 Highway 70
 Minocqua, WI 54548

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Oneida
 Analysis Area: North Central (6)
 Volume Group: 5

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	79.6%	60.7%	1.31	55.2%	1.44	58.7%	1.36	78.6%	1.01
Obstetrics	27.7%	37.3%	0.74	32.6%	0.04	29.8%	0.93	29.3%	0.95
Pediatrics	0.0%	67.4%	N/A	86.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	65.9%	61.9%	1.07	62.1%	1.06	59.2%	1.11	65.6%	1.00
Average Census (Patients)									
Adult Medical-Surgical	11.1	27.3	0.41	17.1	0.65	18.7	0.59	11.0	1.01
Obstetrics	1.4	4.7	0.29	3.0	0.46	2.5	0.55	1.5	0.95
Pediatrics	0.0	1.7	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.5	50.5	0.25	38.1	0.33	35.1	0.36	12.5	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	4.7	4.9	0.95	5.2	0.89	4.5	1.04	4.1	1.13
Obstetrics	2.1	2.4	0.86	1.8	1.12	2.2	0.94	2.1	0.98
Pediatrics	0.0	4.0	N/A	5.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.1	5.3	0.77	5.3	0.78	4.6	0.88	3.7	1.11
Surgical Operations									
Inpatient	333	990	0.34	1,159	0.29	526	0.63	304	1.10
Outpatient	4,424	4,017	1.10	4,194	1.05	3,165	1.40	4,477	0.99
Inpatient as % of All Surgeries	7.0%	19.8%	0.35	21.6%	0.32	14.3%	0.49	6.4%	1.10
Outpatient Visits									
Non-Emergency Visits	100,776	141,022	0.71	96,566	1.04	102,926	0.98	120,571	0.84
Emergency Visits	8,999	17,305	0.52	13,569	0.66	18,037	0.50	8,282	1.09
Full-Time Equivalents (FTEs)									
Administrators	3.0	18.9	0.16	19.9	0.15	17.9	0.17	1.0	3.00
Nurses, Licensed	133.1	234.4	0.57	195.2	0.68	148.0	0.90	83.3	1.60
Ancillary Nursing Personnel	12.2	38.1	0.32	37.3	0.33	25.5	0.48	8.2	1.48
All Other Personnel	255.5	466.6	0.55	374.4	0.68	271.6	0.94	152.6	1.67
Total FTEs	403.7	758.0	0.53	626.9	0.64	463.0	0.87	245.1	1.65
FTEs per 100 Patient Census (Adjusted)									
Administrators	2.4	12.6	0.19	14.6	0.17	13.6	0.18	0.7	3.50
Nurses, Licensed	108.6	156.2	0.70	143.7	0.76	112.9	0.96	58.3	1.86
Ancillary Nursing Personnel	9.9	25.4	0.39	27.5	0.36	19.5	0.51	5.7	1.73
All Other Personnel	208.5	310.9	0.67	275.6	0.76	207.1	1.01	106.9	1.95
Total FTEs	329.5	505.0	0.65	461.4	0.71	353.1	0.93	171.6	1.92

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	19	Health Maintenance		Average Beds Used	0	Bassinets	1
Discharges	1,118	Organization (HMO)	Yes	Discharges	0	Total Births	244
Inpatient Days	4,572	Preferred Provider		Inpatient Days	0	Newborn Days	422
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	873	4,066	79.6%	11.1	4.7
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	245	506	27.7%	1.4	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	3	8	5.9
Physicians & Dentists	41	12	41.0	Radiological Services Personnel	23	8	26.4
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	3.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	5	6.6
Registered Nurses	99	56	121.9	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	11	7	12.2	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	17	2	17.8	Recreational Therapists	0	0	0.0
Physician Assistants	6	1	6.9	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	3	3.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	8	7.6	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	20	5	22.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	87	33	99.8
Pharmacy Personnel	10	2	10.8	Total	349	155	403.7
Clinical Laboratory Personnel	13	1	13.4				

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$164,611,616	59.7%	47.3%	1.26	50.9%	1.17	50.2%	1.19	60.6%	0.99
Medical Assistance	\$27,346,170	9.9%	14.4%	0.69	13.5%	0.74	14.7%	0.67	9.6%	1.04
Commercial	\$67,227,171	24.4%	32.9%	0.74	29.7%	0.82	30.7%	0.79	24.0%	1.01
All Other	\$16,424,683	6.0%	5.4%	1.10	5.9%	1.01	4.4%	1.35	5.8%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$109,969,924	39.9%	36.1%	1.10	36.5%	1.09	37.5%	1.06	38.8%	1.03
Medical Assistance	\$21,332,652	7.7%	11.3%	0.69	10.6%	0.73	11.2%	0.69	7.1%	1.10
Commercial	\$24,492,634	8.9%	14.8%	0.60	9.7%	0.91	12.7%	0.70	7.4%	1.20
Charity Care	\$949,784	0.3%	0.7%	0.47	0.6%	0.55	0.8%	0.42	0.4%	0.78
Bad Debt	\$2,212,535	0.8%	0.9%	0.92	0.6%	1.35	1.0%	0.80	1.2%	0.67
All Other	\$11,159,726	4.0%	3.0%	1.33	3.8%	1.05	2.8%	1.44	3.7%	1.11
Total Deductions	\$170,117,255	61.7%	66.8%	0.92	62.0%	1.00	66.0%	0.94	58.6%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.1%	5.7%	0.20		3.6%	0.32	3.3%	0.35	0.5%	2.31
Net Gains/Losses as % of Net Income	0.0%	N/A	N/A		210.1%	N/A	14,078.6%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$41,794,602	34.1%	41.8%	0.81	40.5%	0.84	41.0%	0.83	46.0%	0.74
Supplies & Services	\$75,325,173	61.4%	52.2%	1.18	55.0%	1.12	52.7%	1.16	50.0%	1.23
Capital Component	\$5,549,978	4.5%	6.0%	0.75	4.5%	1.00	6.3%	0.72	4.0%	1.12
Fiscal Statistics										
Operating Margin (%)	-14.9%	5.7%	N/A		1.2%	N/A	2.9%	N/A	10.4%	N/A
Total Hospital Net Income (%)	-14.9%	3.5%	N/A		-1.1%	13.33	0.0%	703.39	10.4%	N/A
Return on Equity (%)	-0.5%	1.4%	N/A		-0.3%	1.86	0.0%	57.66	0.4%	N/A
Current Ratio	1.5	3.9	0.39		1.8	0.84	3.2	0.47	2.8	0.54
Days in Net Patient Accounts Receivable	1,144.4	91.7	12.48		167.5	6.83	88.3	12.96	874.7	1.31
Average Payment Period	1,256.0	91.7	13.70		183.9	6.83	85.8	14.64	876.4	1.43
Equity Financing (%)	37.8%	59.1%	0.64		42.4%	0.89	60.3%	0.63	47.4%	0.80
Long-Term Debt to Equity Ratio	1.2	0.4	2.86		1.0	1.21	0.4	2.91	0.8	1.43
Times Interest Earned	0.0	5.7	N/A		-1.5	N/A	1.0	N/A	0.0	N/A
Total Asset Turnover	0.0	0.4	0.08		0.3	0.14	0.4	0.08	0.0	0.83
Average Age of Plant (Years)	168.0	18.1	9.26		31.9	5.26	16.0	10.52	194.8	0.86
Increase (Decrease) Total Net Patient Revenue	-21.7%	3.5%	N/A		7.4%	N/A	3.7%	N/A	155.6%	N/A
Outpatient Gross Revenue (% of Total GPR)	90.4%	66.2%	1.36		71.7%	1.26	73.1%	1.24	92.0%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,439	\$19,849	0.78		\$17,658	0.87	\$13,245	1.17	\$9,008	1.71
Inpatient Net Revenue per Day	\$4,030	\$3,697	1.09		\$3,312	1.22	\$2,825	1.43	\$2,669	1.51
Outpatient Net Revenue per Visit	\$824	\$819	1.01		\$1,126	0.73	\$766	1.08	\$990	0.83

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$275,609,640	Cash & Cash Equivalents	\$25,498,240	Current Liabilities	\$403,436,555
Less Deductions	\$170,117,255	Net Patient Receivables	\$330,761,573	Long-Term Debt	\$1,376,262,435
Net Patient Revenue	\$105,492,385	Other Receivables	\$133,522,567	Other Liabilities	\$116,079,447
Plus Other Revenue	\$1,225,630			Subtotal	\$1,895,778,437
Total Revenue	\$106,718,015	Land, Buildings & Equipment (Net)	\$1,150,751,072	Unrestricted Fund Balance	\$1,152,913,143
Less Expenses	\$122,669,753	Other Assets	\$1,408,158,130	Restricted Fund Balance	\$113,689,294
Non-Operating Gains/Losses	\$0	Total Assets	\$3,048,691,582	Total Liabilities & Fund Balance	\$3,048,691,580
Net Income	-\$15,951,738				