

**325 Froedtert Community Hospital - New Berlin**  
 4805 S Moorland  
 New Berlin, WI 53151  
 262-796-0001

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 1

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2022 vs.	
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	14.3%	60.7%	0.24	65.2%	0.22	15.0%	0.95	0.0%	N/A
Obstetrics	0.0%	37.3%	N/A	38.4%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	0.0%	N/A	59.0%	N/A	0.0%	N/A
Total Hospital	14.3%	61.9%	0.23	65.0%	0.22	19.9%	0.72	0.0%	N/A
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.1	27.3	0.04	30.6	0.04	2.6	0.45	0.0	N/A
Obstetrics	0.0	4.7	N/A	5.3	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	1.1	50.5	0.02	59.7	0.02	3.5	0.32	0.0	N/A
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.5	4.9	0.51	4.7	0.53	3.9	0.63	0.0	N/A
Obstetrics	0.0	2.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	0.0	N/A	2.5	N/A	0.0	N/A
Total Hospital	2.5	5.3	0.47	4.9	0.51	4.8	0.52	0.0	N/A
<b>Surgical Operations</b>									
Inpatient	0	990	N/A	1,096	N/A	64	N/A	0	N/A
Outpatient	0	4,017	N/A	4,105	N/A	1,572	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	19.8%	N/A	21.1%	N/A	3.9%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	52	141,022	0.00	148,029	0.00	20,590	0.00	0	N/A
Emergency Visits	11,099	17,305	0.64	21,238	0.52	4,256	2.61	0	N/A
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	18.9	0.16	18.9	0.16	3.1	0.96	0.0	N/A
Nurses, Licensed	23.7	234.4	0.10	224.6	0.11	36.9	0.64	0.0	N/A
Ancillary Nursing Personnel	0.3	38.1	0.01	41.2	0.01	6.4	0.05	0.0	N/A
All Other Personnel	27.8	466.6	0.06	410.1	0.07	63.8	0.44	0.0	N/A
Total FTEs	54.8	758.0	0.07	694.8	0.08	110.2	0.50	0.0	N/A
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	19.7	12.6	1.56	10.6	1.86	16.5	1.19	0.0	N/A
Nurses, Licensed	155.3	156.2	0.99	125.5	1.24	195.6	0.79	0.0	N/A
Ancillary Nursing Personnel	2.1	25.4	0.08	23.0	0.09	33.9	0.06	0.0	N/A
All Other Personnel	182.2	310.9	0.59	229.1	0.80	338.7	0.54	0.0	N/A
Total FTEs	359.2	505.0	0.71	388.2	0.93	584.8	0.61	0.0	N/A

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	8	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	0
Discharges	167	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	417			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	8	167	417	14.3%	1.1	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	2	4.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	16	17	23.7	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	1	0.3	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	10	11.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	8	7	11.5
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>39</b>	<b>37</b>	<b>54.8</b>

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs.		
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$13,718,161	36.8%	47.3%	0.78	52.3%	0.70	47.0%	0.78	0.0%	N/A
Medical Assistance	\$5,328,302	14.3%	14.4%	0.99	11.4%	1.26	13.0%	1.10	0.0%	N/A
Commercial	\$17,084,204	45.8%	32.9%	1.39	33.6%	1.36	36.0%	1.27	0.0%	N/A
All Other	\$1,156,073	3.1%	5.4%	0.57	2.7%	1.14	4.0%	0.77	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$11,230,463	30.1%	36.1%	0.83	42.5%	0.71	26.2%	1.15	0.0%	N/A
Medical Assistance	\$5,011,480	13.4%	11.3%	1.19	9.4%	1.43	9.3%	1.45	0.0%	N/A
Commercial	\$8,028,599	21.5%	14.8%	1.46	15.7%	1.37	11.3%	1.91	0.0%	N/A
Charity Care	\$401,434	1.1%	0.7%	1.48	0.9%	1.20	0.7%	1.55	0.0%	N/A
Bad Debt	\$1,869,752	5.0%	0.9%	5.73	0.9%	5.58	1.5%	3.24	0.0%	N/A
All Other	\$864,217	2.3%	3.0%	0.76	1.4%	1.67	2.2%	1.03	0.0%	N/A
Total Deductions	\$27,405,945	73.5%	66.8%	1.10	70.8%	1.04	51.3%	1.43	0.0%	N/A
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.0%	5.7%	0.00		4.4%	0.00	4.8%	0.00	0.0%	N/A
Net Gains/Losses as % of Net Income	0.0%	N/A	N/A		N/A	N/A	11.4%	N/A	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$4,256,983	47.7%	41.8%	1.14	38.5%	1.24	49.1%	0.97	0.0%	N/A
Supplies & Services	\$3,643,581	40.8%	52.2%	0.78	53.6%	0.76	43.7%	0.93	0.0%	N/A
Capital Component	\$1,020,669	11.4%	6.0%	1.91	7.9%	1.46	7.2%	1.59	0.0%	N/A
<b>Fiscal Statistics</b>										
Operating Margin (%)		9.7%	5.7%	1.70	8.7%	1.11	6.2%	1.58	0.0%	N/A
Total Hospital Net Income (%)		9.7%	3.5%	2.78	7.0%	1.39	6.9%	1.41	0.0%	N/A
Return on Equity (%)		18.3%	1.4%	12.84	4.4%	4.19	7.1%	2.56	0.0%	N/A
Current Ratio		6.0	3.9	1.55	10.2	0.59	3.3	1.84	0.0	N/A
Days in Net Patient Accounts Receivable		113.3	91.7	1.24	51.6	2.20	58.5	1.94	0.0	N/A
Average Payment Period		21.6	91.7	0.24	35.0	0.62	38.2	0.57	0.0	N/A
Equity Financing (%)		90.2%	59.1%	1.53	80.3%	1.12	49.5%	1.82	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.8	N/A	0.0	N/A
Times Interest Earned		0.0	5.7	N/A	7.4	N/A	6.4	N/A	0.0	N/A
Total Asset Turnover		1.9	0.4	4.51	0.6	2.96	1.0	1.83	0.0	N/A
Average Age of Plant (Years)		4.6	18.1	0.25	11.7	0.39	7.1	0.64	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		0.0%	3.5%	N/A	1.1%	N/A	8.5%	N/A	0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		92.2%	66.2%	1.39	66.3%	1.39	81.4%	1.13	N/A	N/A
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$9,368	\$19,849	0.47		\$15,486	0.60	\$19,261	0.49	\$0	N/A
Inpatient Net Revenue per Day	\$3,621	\$3,697	0.98		\$3,131	1.16	\$2,916	1.24	\$0	N/A
Outpatient Net Revenue per Visit	\$913	\$819	1.12		\$708	1.29	\$812	1.13	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$37,286,741	Cash & Cash Equivalents	\$0	Current Liabilities	\$512,649
Less Deductions	\$27,405,945	Net Patient Receivables	\$3,068,136	Long-Term Debt	\$0
Net Patient Revenue	\$9,880,796	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$585			Subtotal	\$512,649
Total Revenue	\$9,881,380	Land, Buildings & Equipment (Net)	\$2,165,849	Unrestricted Fund Balance	\$4,740,936
Less Expenses	\$8,921,233	Other Assets	\$19,600	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$5,253,585
Net Income	\$960,147	Total Assets	\$5,253,585		