

172 Bellin Psychiatric Center
 301 E St Joseph Ave
 Green Bay, WI 54301
 920-433-3630

Fiscal Year: 10/01 to 09/30
 Type: Psychiatric

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group:

Control: Other Not-For-Profit

| Selected Utilization Statistics | FY 2022 | All PSYCH Hospitals | | FY 2022 vs. 2021 | |
|---|---------|---------------------|-------|------------------|-------|
| | | Value | Ratio | FY 2021 | Ratio |
| Occupancy Rate (%) | | | | | |
| Psychiatric | 53.8% | 68.1% | 0.79 | 65.4% | 0.82 |
| Alcoholism/Chemical Dependency | 65.2% | 71.0% | 0.92 | 76.5% | 0.85 |
| Total Hospital | 55.4% | 72.1% | 0.77 | 66.8% | 0.83 |
| Average Census (Patients) | | | | | |
| Psychiatric | 21.0 | 25.5 | 0.82 | 25.5 | 0.82 |
| Alcoholism/Chemical Dependency | 3.9 | 4.0 | 0.99 | 4.6 | 0.85 |
| Total Hospital | 24.9 | 29.2 | 0.85 | 30.1 | 0.83 |
| Average Length of Stay (Days) | | | | | |
| Psychiatric | 5.3 | 6.5 | 0.82 | 5.7 | 0.94 |
| Alcoholism/Chemical Dependency | 3.4 | 3.9 | 0.86 | 3.4 | 0.99 |
| Total Hospital | 4.3 | 6.2 | 0.69 | 5.2 | 0.83 |
| Outpatient Visits | | | | | |
| Non-Emergency Visits | 89,983 | 49,200 | 1.83 | 85,729 | 1.05 |
| Emergency Visits | 0 | 968 | N/A | 0 | N/A |
| Full-Time Equivalents (FTEs) | | | | | |
| Administrators | 8.0 | 8.2 | 0.98 | 1.7 | 4.71 |
| Nurses, Licensed | 32.3 | 38.2 | 0.85 | 51.7 | 0.62 |
| Psychologists | 8.0 | 1.8 | 4.33 | 9.0 | 0.89 |
| Social Workers | 48.5 | 32.9 | 1.47 | 72.5 | 0.67 |
| All Other Personnel | 86.0 | 111.7 | 0.77 | 94.5 | 0.91 |
| Total FTEs | 182.7 | 192.8 | 0.95 | 229.3 | 0.80 |
| FTEs per 100 Patient Census (Adjusted) | | | | | |
| Administrators | 10.6 | 13.2 | 0.80 | 2.6 | 4.08 |
| Nurses, Licensed | 42.8 | 61.7 | 0.69 | 79.0 | 0.54 |
| Psychologists | 10.6 | 3.0 | 3.55 | 13.7 | 0.77 |
| Social Workers | 64.2 | 53.2 | 1.21 | 110.7 | 0.58 |
| All Other Personnel | 114.1 | 180.7 | 0.63 | 144.3 | 0.79 |
| Total FTEs | 242.3 | 311.8 | 0.78 | 350.3 | 0.69 |

Total Hospital:

Beds Set Up & Staffed 45
 Discharges 2,128
 Inpatient Days 9,093

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2022 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Orthopedic | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 1 | 39 | 1,433 | 7,665 | 53.8% | 21.0 | 5.3 |
| Alcoholism/chemical dependency | 1 | 6 | 426 | 1,428 | 65.2% | 3.9 | 3.4 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 8 | 0 | 8.0 | Surgical Personnel | 0 | 0 | 0.0 |
| Physicians & Dentists | 9 | 0 | 9.0 | Radiological Services Personnel | 0 | 0 | 0.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 0 | 0 | 0.0 |
| Registered Nurses | 24 | 12 | 28.3 | Occupational Therapists | 2 | 0 | 2.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 3 | 1 | 3.3 |
| Licensed Practical Nurses | 1 | 0 | 1.0 | Physical Therapists | 0 | 0 | 0.0 |
| Ancillary Nursing Personnel | 6 | 11 | 10.9 | Physical Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Medical Assistants | 3 | 0 | 3.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 3 | 0 | 3.0 | Psychologists | 8 | 0 | 8.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 44 | 12 | 48.5 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 14 | 9 | 18.7 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 32 | 21 | 39.2 |
| Pharmacy Personnel | 0 | 0 | 0.0 | | | | |
| Clinical Laboratory Personnel | 0 | 0 | 0.0 | | | | |
| | | | | Total | 157 | 66 | 182.7 |

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| Selected Financial Statistics | | | All PSYCH Hospitals | | FY 2022 vs. 2021 | |
|--|--------------|--------|---------------------|-------|------------------|-------|
| | | | Value | Ratio | FY 2021 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | |
| Medicare | \$7,767,672 | 14.1% | 9.4% | 1.50 | 15.6% | 0.90 |
| Medical Assistance | \$19,536,899 | 35.4% | 36.2% | 0.98 | 35.3% | 1.00 |
| Commercial | \$25,830,134 | 46.7% | 47.2% | 0.99 | 44.1% | 1.06 |
| All Other | \$2,121,368 | 3.8% | 7.2% | 0.53 | 4.9% | 0.78 |
| Deductions as % of Total Gross Patient Revenue | | | | | | |
| Medicare | \$4,783,848 | 8.7% | 5.7% | 1.52 | 8.8% | 0.98 |
| Medical Assistance | \$12,186,431 | 22.1% | 20.9% | 1.06 | 21.7% | 1.02 |
| Commercial | \$7,619,395 | 13.8% | 19.1% | 0.72 | 12.8% | 1.08 |
| Charity Care | \$917,013 | 1.7% | 1.5% | 1.12 | 1.7% | 0.98 |
| Bad Debt | \$915,035 | 1.7% | 0.9% | 1.91 | 1.2% | 1.38 |
| All Other | \$842,851 | 1.5% | 0.8% | 1.94 | 2.5% | 0.62 |
| Total Deductions | \$27,264,573 | 49.3% | 48.8% | 1.01 | 48.7% | 1.01 |
| Other Revenue & Net Gains or Losses | | | | | | |
| Other Revenue as % of Total Revenue | | 3.3% | 18.9% | 0.17 | 2.6% | 1.28 |
| Net Gains/Losses as % of Net Income | | 30.6% | N/A | N/A | 70.4% | 0.44 |
| Expenses as % of Total Expenses | | | | | | |
| Salary/Fringe Benefits | \$23,125,577 | 74.8% | 50.1% | 1.49 | 82.3% | 0.91 |
| Supplies & Services | \$7,052,899 | 22.8% | 46.8% | 0.49 | 15.1% | 1.51 |
| Capital Component | \$719,548 | 2.3% | 3.1% | 0.76 | 2.6% | 0.90 |
| Fiscal Statistics | | | | | | |
| Operating Margin (%) | | -6.8% | 2.1% | N/A | 1.3% | N/A |
| Total Hospital Net Income (%) | | -10.0% | 2.0% | N/A | 4.4% | N/A |
| Return on Equity (%) | | -15.1% | 1.9% | N/A | 6.6% | N/A |
| Current Ratio | | 0.42 | 2.3 | 0.19 | 0.55 | 0.78 |
| Days in Net Patient Accounts Receivable | | 32.37 | 45.9 | 0.70 | 37.40 | 0.87 |
| Average Payment Period | | 151.56 | 45.7 | 3.32 | 142.50 | 1.06 |
| Equity Financing (%) | | 25.0% | 48.6% | 0.51 | 37.2% | 0.67 |
| Long-Term Debt to Equity Ratio | | 0.30 | 0.4 | 0.72 | 0.21 | 1.47 |
| Times Interest Earned | | -18.97 | 10.9 | N/A | 9.35 | N/A |
| Total Asset Turnover | | 1.55 | 1.0 | 1.62 | 1.46 | 1.06 |
| Average Age of Plant (Years) | | 12.05 | 12.1 | 0.99 | 10.81 | 1.11 |
| Increase (Decrease) Total Net Patient Revenue | | -2.2% | -6.7% | 0.33 | 14.7% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 59.9% | 53.0% | 1.13 | 53.8% | 1.11 |
| Net Revenue Statistics | | | | | | |
| Inpatient Net Revenue per Discharge | \$6,149 | | \$7,710 | 0.80 | \$7,169 | 0.86 |
| Inpatient Net Revenue per Day | \$1,186 | | \$1,255 | 0.94 | \$1,382 | 0.86 |
| Outpatient Net Revenue per Visit | \$176 | | \$757 | 0.23 | \$164 | 1.07 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$55,256,073 | Cash & Cash Equivalents | \$2,856,541 | Current Liabilities | \$12,627,806 |
| Less Deductions | \$27,264,573 | Net Patient Receivables | \$2,482,607 | Long-Term Debt | \$1,416,468 |
| Net Patient Revenue | \$27,991,500 | Other Receivables | \$0 | Other Liabilities | \$0 |
| Plus Other Revenue | \$951,287 | | | Subtotal | \$14,044,274 |
| Total Revenue | \$28,942,787 | Land, Buildings & Equipment (Net) | \$6,903,560 | Unrestricted Fund Balance | \$4,681,661 |
| Less Expenses | \$30,898,024 | Other Assets | \$6,483,227 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | -\$863,372 | | | Total Liabilities & Fund Balance | \$18,725,935 |
| Net Income | -\$2,818,609 | Total Assets | \$18,725,935 | | |