

**001 Amery Regional Medical Center**  
 265 Griffin Street East  
 Amery, WI 54001  
 715-268-8000

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: **Polk**  
 Analysis Area: **West Central (5A)**  
 Volume Group: **4**

| Selected Utilization Statistics               | FY 2023 | All GMS Hospitals |       | Analysis Area 5A |       | Volume Group 4 |       | FY 2023 vs. 2022 |       |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
|   |         | Value             | Ratio | Value            | Ratio | Value          | Ratio | FY 2022          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 64.5%   | 61.5%             | 1.05  | 56.8%            | 1.14  | 42.9%          | 1.50  | 44.1%            | 1.46  |
| Obstetrics                                    | 19.5%   | 41.1%             | 0.48  | 34.7%            | 0.02  | 20.5%          | 0.95  | 0.0%             | N/A   |
| Pediatrics                                    | 0.0%    | 67.0%             | N/A   | 0.0%             | N/A   | 0.0%           | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 76.2%   | 61.6%             | 1.24  | 54.3%            | 1.40  | 39.2%          | 1.94  | 68.7%            | 1.11  |
| <b>Average Census (Patients)</b>              |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 6.4     | 24.9              | 0.26  | 12.6             | 0.51  | 9.2            | 0.70  | 7.5              | 0.86  |
| Obstetrics                                    | 0.6     | 5.0               | 0.12  | 2.6              | 0.22  | 1.1            | 0.53  | 0.6              | 1.00  |
| Pediatrics                                    | 0.0     | 1.7               | N/A   | 0.0              | N/A   | 0.0            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 13.0    | 44.9              | 0.29  | 18.5             | 0.70  | 12.6           | 1.03  | 13.7             | 0.94  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 3.3     | 4.5               | 0.72  | 4.3              | 0.76  | 3.7            | 0.87  | 3.6              | 0.90  |
| Obstetrics                                    | 2.2     | 2.4               | 0.89  | 2.3              | 0.95  | 2.0            | 1.06  | 2.0              | 1.09  |
| Pediatrics                                    | 0.0     | 3.8               | N/A   | 0.0              | N/A   | 2.0            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 4.1     | 4.9               | 0.84  | 4.4              | 0.92  | 3.8            | 1.08  | 4.2              | 0.97  |
| <b>Surgical Operations</b>                    |         |                   |       |                  |       |                |       |                  |       |
| Inpatient                                     | 120     | 989               | 0.12  | 358              | 0.34  | 224            | 0.54  | 114              | 1.05  |
| Outpatient                                    | 1,449   | 4,208             | 0.34  | 2,715            | 0.53  | 2,033          | 0.71  | 1,672            | 0.87  |
| Inpatient as % of All Surgeries               | 7.6%    | 19.0%             | 0.40  | 11.6%            | 0.66  | 9.9%           | 0.77  | 6.4%             | 1.20  |
| <b>Outpatient Visits</b>                      |         |                   |       |                  |       |                |       |                  |       |
| Non-Emergency Visits                          | 86,275  | 131,799           | 0.65  | 80,185           | 1.08  | 77,115         | 1.12  | 90,207           | 0.96  |
| Emergency Visits                              | 7,609   | 16,822            | 0.45  | 8,854            | 0.86  | 11,550         | 0.66  | 7,743            | 0.98  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 3.0     | 17.5              | 0.17  | 10.4             | 0.29  | 10.6           | 0.28  | 5.0              | 0.60  |
| Nurses, Licensed                              | 83.6    | 232.9             | 0.36  | 132.4            | 0.63  | 97.4           | 0.86  | 74.1             | 1.13  |
| Ancillary Nursing Personnel                   | 17.4    | 42.6              | 0.41  | 20.9             | 0.83  | 15.0           | 1.16  | 16.6             | 1.05  |
| All Other Personnel                           | 193.1   | 453.0             | 0.43  | 273.9            | 0.70  | 210.0          | 0.92  | 188.1            | 1.03  |
| Total FTEs                                    | 297.1   | 746.0             | 0.40  | 437.6            | 0.68  | 333.0          | 0.89  | 283.8            | 1.05  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 3.8     | 12.3              | 0.31  | 13.2             | 0.29  | 15.0           | 0.25  | 6.2              | 0.61  |
| Nurses, Licensed                              | 105.7   | 163.8             | 0.65  | 167.9            | 0.63  | 138.1          | 0.77  | 92.1             | 1.15  |
| Ancillary Nursing Personnel                   | 22.0    | 30.0              | 0.73  | 26.5             | 0.83  | 21.2           | 1.04  | 20.7             | 1.06  |
| All Other Personnel                           | 244.1   | 318.6             | 0.77  | 347.5            | 0.70  | 297.9          | 0.82  | 233.7            | 1.04  |
| Total FTEs                                    | 375.7   | 524.6             | 0.72  | 555.1            | 0.68  | 472.2          | 0.80  | 352.7            | 1.06  |

|                        |       |                                       |     |                                       |     |                         |     |
|------------------------|-------|---------------------------------------|-----|---------------------------------------|-----|-------------------------|-----|
| <b>Total Hospital:</b> |       | <b>Contract with:</b>                 |     | <b>Medicare-certified Swing Beds:</b> |     | <b>Newborn Nursery:</b> |     |
| Beds Set Up & Staffed  | 17    | Health Maintenance Organization (HMO) | Yes | Average Beds Used                     | 2   | Bassinets               | 0   |
| Discharges             | 1,162 | Preferred Provider Organization (PPO) | Yes | Discharges                            | 37  | Total Births            | 95  |
| Inpatient Days         | 4,728 |                                       |     | Inpatient Days                        | 506 | Newborn Days            | 170 |

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed 12/31/2023 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                  |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 1                 | 10                               | 722                      | 2,353                | 64.5%              | 6.4                       | 3.3                           |
| Orthopedic                            | 2                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | 2                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 2                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | 1                 | 3                                | 99                       | 214                  | 19.5%              | 0.6                       | 2.2                           |
| <b>Psychiatric</b>                    | 1                 | 4                                | 341                      | 2,161                | 148.0%             | 5.9                       | 6.3                           |
| <b>Alcoholism/chemical dependency</b> | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                  |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 1                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Step-Down (Special Care)              | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal Intensive/Intermediate Care  | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Intensive Care                  | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 3                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 3                | 0                | 3.0        | Surgical Personnel                    | 1                | 2                | 2.6          |
| Physicians & Dentists                       | 0                | 0                | 0.0        | Radiological Services Personnel       | 6                | 3                | 8.4          |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 0                | 0                | 0.0          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 3                | 0                | 3.0          |
| Registered Nurses                           | 40               | 63               | 80.0       | Occupational Therapists               | 0                | 4                | 3.0          |
| Certified Nurse Midwives                    | 0                | 0                | 0.0        | Occupational Therapy Assistants/Aides | 0                | 0                | 0.0          |
| Licensed Practical Nurses                   | 0                | 0                | 0.0        | Physical Therapists                   | 5                | 2                | 7.5          |
| Ancillary Nursing Personnel                 | 4                | 20               | 17.4       | Physical Therapy Assistants/Aides     | 0                | 1                | 0.8          |
| Medical Assistants                          | 23               | 5                | 26.3       | Recreational Therapists               | 0                | 0                | 0.0          |
| Physician Assistants                        | 1                | 0                | 1.0        | Dietitians & Nutritionists            | 0                | 0                | 0.0          |
| Nurse Practitioners                         | 3                | 1                | 3.7        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 0                | 0                | 0.0          |
| Clinical Nurse Specialists                  | 0                | 0                | 0.0        | All Other Health Professionals        | 23               | 10               | 28.9         |
| Health Info Mgmt-Administrators/Technicians | 0                | 0                | 0.0        | All Other Personnel                   | 72               | 37               | 96.4         |
| Pharmacy Personnel                          | 2                | 6                | 6.1        |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 7                | 3                | 9.2        |                                       |                  |                  |              |
|   |                  |                  |            | <b>Total</b>                          | <b>193</b>       | <b>157</b>       | <b>297.1</b> |

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|  |              |          | All GMS Hospitals |       | Analysis Area |             | Volume Group |            | FY 2023 vs. 2022 |         |       |
|--|--------------|----------|-------------------|-------|---------------|-------------|--------------|------------|------------------|---------|-------|
| Selected Financial Statistics                            |              |          | FY 2023           | Value | Ratio         | 5A<br>Value | Ratio        | 4<br>Value | Ratio            | FY 2022 | Ratio |
| <b>Gross Revenue as % of Total Gross Patient Revenue</b> |              |          |                   |       |               |             |              |            |                  |         |       |
| Medicare   | \$78,542,605 | 52.0%    | 48.2%             | 1.08  | 51.7%         | 1.01        | 47.9%        | 1.09       | 52.4%            | 0.99    |       |
| Medical Assistance                                       | \$21,546,026 | 14.3%    | 14.2%             | 1.00  | 12.2%         | 1.17        | 13.8%        | 1.03       | 13.8%            | 1.03    |       |
| Commercial   | \$45,142,537 | 29.9%    | 32.4%             | 0.92  | 31.5%         | 0.95        | 33.5%        | 0.89       | 30.9%            | 0.97    |       |
| All Other  | \$5,866,174  | 3.9%     | 5.2%              | 0.74  | 4.7%          | 0.83        | 4.8%         | 0.81       | 3.0%             | 1.31    |       |
| <b>Deductions as % of Total Gross Patient Revenue</b>    |              |          |                   |       |               |             |              |            |                  |         |       |
| Medicare   | \$38,314,158 | 25.4%    | 37.1%             | 0.68  | 34.8%         | 0.73        | 33.7%        | 0.75       | 25.3%            | 1.00    |       |
| Medical Assistance                                       | \$12,004,774 | 7.9%     | 11.2%             | 0.71  | 8.8%          | 0.90        | 10.5%        | 0.76       | 8.3%             | 0.96    |       |
| Commercial   | \$14,441,578 | 9.6%     | 14.9%             | 0.64  | 10.5%         | 0.91        | 14.1%        | 0.68       | 9.7%             | 0.99    |       |
| Charity Care   | \$2,075,034  | 1.4%     | 0.7%              | 1.88  | 0.4%          | 3.65        | 0.6%         | 2.24       | 0.7%             | 1.99    |       |
| Bad Debt   | \$1,581,719  | 1.0%     | 0.8%              | 1.24  | 1.1%          | 0.92        | 1.0%         | 1.01       | 1.0%             | 1.08    |       |
| All Other  | \$6,570,508  | 4.3%     | 3.1%              | 1.39  | 3.0%          | 1.43        | 2.9%         | 1.49       | 4.1%             | 1.06    |       |
| Total Deductions   | \$74,987,771 | 49.6%    | 67.9%             | 0.73  | 58.7%         | 0.85        | 62.8%        | 0.79       | 49.0%            | 1.01    |       |
| <b>Other Revenue &amp; Net Gains or Losses</b>           |              |          |                   |       |               |             |              |            |                  |         |       |
| Other Revenue as % of Total Revenue                      |              | 0.6%     | 6.4%              | 0.10  | 4.2%          | 0.15        | 6.2%         | 0.10       | 1.0%             | 0.62    |       |
| Net Gains/Losses as % of Net Income                      |              | 82.1%    | 11.1%             | 7.42  | 33.8%         | 2.43        | 28.7%        | 2.86       | N/A              | N/A     |       |
| <b>Expenses as % of Total Expenses</b>                   |              |          |                   |       |               |             |              |            |                  |         |       |
| Salary/Fringe Benefits                                   | \$50,239,614 | 66.3%    | 41.6%             | 1.59  | 48.8%         | 1.36        | 47.2%        | 1.40       | 63.0%            | 1.05    |       |
| Supplies & Services                                      | \$21,919,379 | 28.9%    | 52.7%             | 0.55  | 46.5%         | 0.62        | 46.1%        | 0.63       | 30.8%            | 0.94    |       |
| Capital Component  | \$3,672,883  | 4.8%     | 5.7%              | 0.84  | 4.7%          | 1.03        | 6.7%         | 0.73       | 6.3%             | 0.77    |       |
| <b>Fiscal Statistics</b>                                 |              |          |                   |       |               |             |              |            |                  |         |       |
| Operating Margin (%)                                     |              | 1.0%     | 6.4%              | 0.16  | 4.9%          | 0.21        | 6.7%         | 0.15       | 4.5%             | 0.23    |       |
| Total Hospital Net Income (%)                            |              | 5.4%     | 7.1%              | 0.76  | 7.2%          | 0.75        | 9.1%         | 0.59       | 2.3%             | 2.35    |       |
| Return on Equity (%)                                     |              | 7.0%     | 3.1%              | 2.27  | 1.3%          | 5.33        | 4.6%         | 1.51       | 2.6%             | 2.65    |       |
| Current Ratio  |              | 3.7      | 2.9               | 1.28  | 1.1           | 3.26        | 14.3         | 0.26       | 2.5              | 1.45    |       |
| Days in Net Patient Accounts Receivable                  |              | 51.5     | 85.9              | 0.60  | 210.1         | 0.25        | 49.3         | 1.05       | 42.4             | 1.21    |       |
| Average Payment Period                                   |              | 27.6     | 125.5             | 0.22  | 460.7         | 0.06        | 35.0         | 0.79       | 55.8             | 0.50    |       |
| Equity Financing (%)                                     |              | 67.2%    | 57.8%             | 1.16  | 38.6%         | 1.74        | 57.4%        | 1.17       | 53.5%            | 1.26    |       |
| Long-Term Debt to Equity Ratio                           |              | 0.3      | 0.4               | 0.89  | 0.9           | 0.38        | 0.1          | 2.73       | 0.5              | 0.70    |       |
| Times Interest Earned                                    |              | 10.2     | 12.0              | 0.85  | 22.9          | 0.44        | 16.7         | 0.61       | 4.1              | 2.51    |       |
| Total Asset Turnover                                     |              | 1.2      | 0.4               | 2.90  | 0.2           | 6.98        | 0.5          | 2.51       | 1.2              | 1.06    |       |
| Average Age of Plant (Years)                             |              | 20.4     | 19.6              | 1.04  | 56.0          | 0.36        | 11.3         | 1.81       | 15.3             | 1.33    |       |
| Increase (Decrease) Total Net Patient Revenue            |              | 2.6%     | 3.9%              | 0.67  | 7.4%          | 0.36        | 3.0%         | 0.89       | 8.2%             | 0.32    |       |
| Outpatient Gross Revenue (% of Total GPR)                |              | 83.6%    | 67.6%             | 1.24  | 76.6%         | 1.09        | 82.2%        | 1.02       | 82.9%            | 1.01    |       |
| <b>Net Revenue Statistics</b>                            |              |          |                   |       |               |             |              |            |                  |         |       |
| Inpatient Net Revenue per Discharge                      |              | \$12,608 | \$19,469          | 0.65  | \$17,024      | 0.74        | \$12,086     | 1.04       | \$12,760         | 0.99    |       |
| Inpatient Net Revenue per Day                            |              | \$2,878  | \$3,859           | 0.75  | \$3,633       | 0.79        | \$3,093      | 0.93       | \$2,871          | 1.00    |       |
| Outpatient Net Revenue per Visit                         |              | \$666    | \$875             | 0.76  | \$979         | 0.68        | \$740        | 0.90       | \$609            | 1.09    |       |

| Income Statement            |               | Assets                            |              | Liabilities & Fund Balances      |              |
|-----------------------------|---------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$151,097,342 | Cash & Cash Equivalents           | \$8,013,123  | Current Liabilities              | \$5,560,018  |
| Less Deductions             | \$74,987,771  | Net Patient Receivables           | \$10,741,020 | Long-Term Debt                   | \$14,539,389 |
| Net Patient Revenue         | \$76,109,571  | Other Receivables                 | \$431,390    | Other Liabilities                | \$184,842    |
| Plus Other Revenue          | \$492,049     |                                   |              | Subtotal                         | \$20,284,249 |
| Total Revenue               | \$76,601,621  | Land, Buildings & Equipment (Net) | \$20,638,341 | Unrestricted Fund Balance        | \$41,606,791 |
| Less Expenses               | \$75,831,876  | Other Assets                      | \$22,067,167 | Restricted Fund Balance          | \$0          |
| Non-Operating Gains/Losses  | \$3,537,638   |                                   |              | Total Liabilities & Fund Balance | \$61,891,040 |
| Net Income                  | \$4,307,383   | Total Assets                      | \$61,891,041 |                                  |              |