

**010 Marshfield Medical Center – Beaver Dam**  
 707 South University Avenue  
 Beaver Dam, WI 53916  
 920-887-7181

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Dodge  
 Analysis Area: Southern (1)  
 Volume Group: 5

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	41.0%	61.5%	0.67	59.9%	0.68	54.8%	0.75	34.9%	1.17
Obstetrics	10.1%	41.1%	0.25	39.5%	0.03	34.5%	0.29	10.6%	0.96
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	28.5%	61.6%	0.46	61.8%	0.46	59.6%	0.48	25.9%	1.10
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	10.2	24.9	0.41	26.8	0.38	15.8	0.65	8.7	1.17
Obstetrics	1.2	5.0	0.24	4.5	0.27	2.9	0.41	1.3	0.96
Pediatrics	0.0	1.7	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.2	44.9	0.27	55.6	0.22	29.6	0.41	11.1	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.1	4.5	1.11	4.5	1.12	4.2	1.22	4.2	1.20
Obstetrics	2.9	2.4	1.21	2.6	1.14	2.3	1.26	2.9	0.99
Pediatrics	0.0	3.8	N/A	4.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.7	4.9	0.97	5.1	0.93	4.4	1.08	5.8	0.82
<b>Surgical Operations</b>									
Inpatient	156	989	0.16	948	0.16	409	0.38	204	0.76
Outpatient	3,095	4,208	0.74	4,423	0.70	2,735	1.13	1,755	1.76
Inpatient as % of All Surgeries	4.8%	19.0%	0.25	17.6%	0.27	13.0%	0.37	10.4%	0.46
<b>Outpatient Visits</b>									
Non-Emergency Visits	103,875	131,799	0.79	185,542	0.56	92,528	1.12	73,295	1.42
Emergency Visits	11,939	16,822	0.71	18,373	0.65	17,976	0.66	11,988	1.00
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	17.5	0.17	18.2	0.16	12.7	0.24	5.0	0.60
Nurses, Licensed	110.2	232.9	0.47	281.6	0.39	137.2	0.80	129.8	0.85
Ancillary Nursing Personnel	18.9	42.6	0.44	39.5	0.48	29.9	0.63	24.0	0.79
All Other Personnel	335.2	453.0	0.74	649.6	0.52	239.1	1.40	363.8	0.92
Total FTEs	467.3	746.0	0.63	989.0	0.47	418.9	1.12	522.6	0.89
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	4.1	12.3	0.33	11.4	0.36	10.9	0.37	9.6	0.43
Nurses, Licensed	150.2	163.8	0.92	176.3	0.85	117.7	1.28	248.5	0.60
Ancillary Nursing Personnel	25.8	30.0	0.86	24.8	1.04	25.6	1.01	45.9	0.56
All Other Personnel	456.7	318.6	1.43	406.7	1.12	205.0	2.23	696.9	0.66
Total FTEs	636.8	524.6	1.21	619.1	1.03	359.2	1.77	1,000.9	0.64

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	43	Health Maintenance		Average Beds Used	0	Bassinets	12
Discharges	946	Organization (HMO)	Yes	Discharges	0	Total Births	156
Inpatient Days	4,471	Preferred Provider		Inpatient Days	0	Newborn Days	328
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	739	3,737	41.0%	10.2	5.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	152	444	10.1%	1.2	2.9
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	56	290	13.2%	0.8	5.2
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	7	3	7.8
Physicians & Dentists	20	7	21.6	Radiological Services Personnel	17	13	21.2
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	2.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	5	5.4
Registered Nurses	64	70	94.3	Occupational Therapists	0	5	1.8
Certified Nurse Midwives	1	1	1.8	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	2	2.7	Physical Therapists	7	4	7.5
Ancillary Nursing Personnel	14	14	18.9	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	14	2	14.0	Recreational Therapists	0	0	0.0
Physician Assistants	4	3	4.9	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	4	1	4.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	3	7.0	Social Workers	1	1	1.7
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	88	24	93.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	103	69	124.4
Pharmacy Personnel	14	2	14.5	<b>Total</b>	<b>387</b>	<b>236</b>	<b>467.3</b>
Clinical Laboratory Personnel	12	4	13.3				

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$137,866,731	49.6%	48.2%	1.03	43.0%	1.15	51.3%	0.97	50.5%	0.98
Medical Assistance	\$40,685,434	14.6%	14.2%	1.03	12.2%	1.20	15.3%	0.95	13.7%	1.06
Commercial	\$90,319,131	32.5%	32.4%	1.00	35.7%	0.91	29.5%	1.10	31.8%	1.02
All Other	\$9,360,090	3.4%	5.2%	0.64	9.2%	0.37	3.8%	0.88	4.0%	0.85
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$111,442,848	40.1%	37.1%	1.08	33.3%	1.20	39.7%	1.01	37.8%	1.06
Medical Assistance	\$32,522,200	11.7%	11.2%	1.05	9.7%	1.20	12.1%	0.97	10.5%	1.12
Commercial	\$40,676,819	14.6%	14.9%	0.98	17.9%	0.82	13.1%	1.11	19.0%	0.77
Charity Care	\$721,658	0.3%	0.7%	0.36	0.6%	0.42	0.8%	0.32	0.6%	0.47
Bad Debt	\$10,548,520	3.8%	0.8%	4.47	0.9%	4.14	1.2%	3.20	1.1%	3.54
All Other	\$5,605,294	2.0%	3.1%	0.64	5.1%	0.40	2.2%	0.90	2.4%	0.85
Total Deductions	\$201,517,339	72.4%	67.9%	1.07	67.5%	1.07	69.2%	1.05	71.3%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.7%	6.4%	0.57	3.6%	1.01	3.8%	0.96	5.0%	0.73
Net Gains/Losses as % of Net Income		N/A	11.1%	N/A	53.3%	N/A	15.2%	N/A	24.8%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$41,662,605	41.5%	41.6%	1.00	45.0%	0.92	40.1%	1.03	48.2%	0.86
Supplies & Services	\$51,316,219	51.1%	52.7%	0.97	48.7%	1.05	54.4%	0.94	42.8%	1.19
Capital Component	\$7,494,201	7.5%	5.7%	1.30	6.4%	1.17	5.5%	1.36	9.0%	0.83
<b>Fiscal Statistics</b>										
Operating Margin (%)		-26.2%	6.4%	N/A	3.7%	N/A	5.0%	N/A	-43.3%	0.60
Total Hospital Net Income (%)		-16.4%	7.1%	N/A	7.7%	N/A	5.8%	N/A	-67.2%	0.24
Return on Equity (%)		-0.5%	3.1%	N/A	3.8%	N/A	2.3%	N/A	-1.4%	0.35
Current Ratio		0.9	2.9	0.31	3.0	0.29	2.8	0.32	1.5	0.59
Days in Net Patient Accounts Receivable		1,287.6	85.9	14.98	65.9	19.53	86.5	14.88	1,733.1	0.74
Average Payment Period		2,629.5	125.5	20.95	98.2	26.79	128.9	20.40	1,506.5	1.75
Equity Financing (%)		31.3%	57.8%	0.54	50.5%	0.62	62.5%	0.50	37.8%	0.83
Long-Term Debt to Equity Ratio		1.3	0.4	3.31	0.4	3.09	0.3	4.24	1.2	1.09
Times Interest Earned		-15.1	12.0	N/A	9.1	N/A	12.9	N/A	-45.5	0.33
Total Asset Turnover		0.0	0.4	0.06	0.5	0.06	0.4	0.07	0.0	1.15
Average Age of Plant (Years)		149.4	19.6	7.64	15.8	9.43	21.5	6.96	124.0	1.20
Increase (Decrease) Total Net Patient Revenue		7.1%	3.9%	1.79	7.9%	0.89	0.2%	36.94	-9.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		89.1%	67.6%	1.32	64.7%	1.38	74.2%	1.20	85.5%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$11,912	\$19,469	0.61	\$21,761	0.55	\$12,524	0.95	\$26,162	0.46
Inpatient Net Revenue per Day		\$3,857	\$3,859	1.00	\$4,214	0.92	\$2,770	1.39	\$6,692	0.58
Outpatient Net Revenue per Visit		\$656	\$875	0.75	\$819	0.80	\$766	0.86	\$631	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$278,231,387	Cash & Cash Equivalents		Current Liabilities	\$676,370,414
Less Deductions	\$201,517,339	Net Patient Receivables		Long-Term Debt	\$1,172,290,701
Net Patient Revenue	\$76,714,048	Other Receivables		Other Liabilities	\$131,289,257
Plus Other Revenue	\$2,921,944			Subtotal	\$1,979,950,372
Total Revenue	\$79,635,991	Land, Buildings & Equipment (Net)	\$1,113,004,988	Unrestricted Fund Balance	\$903,727,111
Less Expenses	\$100,473,025	Other Assets	\$1,293,275,930	Restricted Fund Balance	\$15,027,856
Non-Operating Gains/Losses	\$6,670,036			Total Liabilities & Fund Balance	\$2,883,677,483
Net Income	-\$14,166,998	Total Assets	\$2,883,677,483		