

**026 Upland Hills Health Inc**  
 800 Compassion Way, PO Box 800  
 Dodgeville, WI 53533  
 608-930-8000

Fiscal Year: 10/01 to 09/30  
 Type: **GMS**  
 Critical Access Hospital  
 Control: **Other Not-For-Profit**

County: Iowa  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	35.5%	61.5%	0.58	59.9%	0.59	42.9%	0.83	38.6%	0.92
Obstetrics	30.2%	41.1%	0.74	39.5%	0.04	20.5%	1.47	33.3%	0.91
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	31.8%	61.6%	0.52	61.8%	0.51	39.2%	0.81	36.9%	0.86
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.0	24.9	0.24	26.8	0.23	9.2	0.66	6.6	0.92
Obstetrics	1.5	5.0	0.30	4.5	0.34	1.1	1.36	1.7	0.91
Pediatrics	0.0	1.7	0.03	2.8	0.02	0.0	0.03	0.1	0.84
Total Hospital	7.9	44.9	0.18	55.6	0.14	12.6	0.63	9.2	0.86
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.5	0.81	4.5	0.81	3.7	0.99	4.2	0.88
Obstetrics	2.3	2.4	0.95	2.6	0.90	2.0	1.14	2.3	1.00
Pediatrics	2.0	3.8	0.53	4.6	0.43	2.0	1.00	1.9	1.05
Total Hospital	3.4	4.9	0.71	5.1	0.68	3.8	0.91	3.5	0.99
<b>Surgical Operations</b>									
Inpatient	156	989	0.16	948	0.16	224	0.70	177	0.88
Outpatient	2,849	4,208	0.68	4,423	0.64	2,033	1.40	2,602	1.09
Inpatient as % of All Surgeries	5.2%	19.0%	0.27	17.6%	0.29	9.9%	0.52	6.4%	0.82
<b>Outpatient Visits</b>									
Non-Emergency Visits	78,100	131,799	0.59	185,542	0.42	77,115	1.01	85,474	0.91
Emergency Visits	9,050	16,822	0.54	18,373	0.49	11,550	0.78	8,008	1.13
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	17.5	0.23	18.2	0.22	10.6	0.38	4.0	1.00
Nurses, Licensed	99.3	232.9	0.43	281.6	0.35	97.4	1.02	86.7	1.15
Ancillary Nursing Personnel	11.1	42.6	0.26	39.5	0.28	15.0	0.74	10.1	1.10
All Other Personnel	270.1	453.0	0.60	649.6	0.42	210.0	1.29	248.8	1.09
Total FTEs	384.5	746.0	0.52	989.0	0.39	333.0	1.15	349.5	1.10
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.9	12.3	0.48	11.4	0.52	15.0	0.40	6.1	0.97
Nurses, Licensed	147.6	163.8	0.90	176.3	0.84	138.1	1.07	133.1	1.11
Ancillary Nursing Personnel	16.5	30.0	0.55	24.8	0.67	21.2	0.78	15.5	1.07
All Other Personnel	401.6	318.6	1.26	406.7	0.99	297.9	1.35	382.0	1.05
Total FTEs	571.7	524.6	1.09	619.1	0.92	472.2	1.21	536.7	1.07

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	1
Discharges	846	Preferred Provider Organization (PPO)	Yes	Discharges	36	Total Births	234
Inpatient Days	2,898			Inpatient Days	323	Newborn Days	441

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	17	598	2,205	35.5%	6.0	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	11	31	0.0%	0.1	2.8
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	8	16	0.0%	0.0	2.0
<b>Obstetrics</b>	1	5	239	552	30.2%	1.5	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	47	94	8.6%	0.3	2.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	14	5	18.0	Radiological Services Personnel	3	7	7.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	3	6.5
Registered Nurses	36	66	76.4	Occupational Therapists	4	0	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	3	1.9
Licensed Practical Nurses	8	6	12.2	Physical Therapists	9	4	11.9
Ancillary Nursing Personnel	5	12	11.1	Physical Therapy Assistants/Aides	3	2	4.1
Medical Assistants	8	10	15.2	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	2	0.4
Nurse Practitioners	6	1	6.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	1	1	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	9	14.6
Health Info Mgmt-Administrators/Technicians	11	3	12.6	All Other Personnel	97	76	142.6
Pharmacy Personnel	3	6	6.8				
Clinical Laboratory Personnel	14	6	17.4				
				<b>Total</b>	<b>248</b>	<b>225</b>	<b>384.5</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$67,607,976	32.6%	48.2%	0.68	43.0%	0.76	47.9%	0.68	33.1%	0.99
Medical Assistance	\$23,569,895	11.4%	14.2%	0.80	12.2%	0.93	13.8%	0.82	11.2%	1.02
Commercial	\$110,967,692	53.5%	32.4%	1.65	35.7%	1.50	33.5%	1.60	53.3%	1.00
All Other	\$5,278,085	2.5%	5.2%	0.49	9.2%	0.28	4.8%	0.53	2.5%	1.03
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$53,449,089	25.8%	37.1%	0.69	33.3%	0.77	33.7%	0.77	27.2%	0.95
Medical Assistance	\$19,181,389	9.2%	11.2%	0.83	9.7%	0.95	10.5%	0.88	8.8%	1.05
Commercial	\$46,948,130	22.6%	14.9%	1.52	17.9%	1.27	14.1%	1.61	19.9%	1.14
Charity Care	\$1,474,436	0.7%	0.7%	0.97	0.6%	1.15	0.6%	1.16	0.8%	0.93
Bad Debt	\$1,043,464	0.5%	0.8%	0.59	0.9%	0.55	1.0%	0.49	0.8%	0.62
All Other	\$3,912,336	1.9%	3.1%	0.60	5.1%	0.37	2.9%	0.64	1.5%	1.27
Total Deductions	\$126,008,844	60.7%	67.9%	0.89	67.5%	0.90	62.8%	0.97	58.9%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.9%	6.4%	0.45	3.6%	0.79	6.2%	0.46	2.3%	1.22
Net Gains/Losses as % of Net Income		34.1%	11.1%	3.08	53.3%	0.64	28.7%	1.19	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$41,169,784	56.0%	41.6%	1.35	45.0%	1.24	47.2%	1.19	54.5%	1.03
Supplies & Services	\$25,336,800	34.4%	52.7%	0.65	48.7%	0.71	46.1%	0.75	35.4%	0.97
Capital Component	\$7,059,940	9.6%	5.7%	1.67	6.4%	1.51	6.7%	1.44	10.1%	0.95
<b>Fiscal Statistics</b>										
Operating Margin (%)		12.2%	6.4%	1.92	3.7%	3.27	6.7%	1.83	14.5%	0.84
Total Hospital Net Income (%)		17.4%	7.1%	2.46	7.7%	2.28	9.1%	1.92	12.6%	1.39
Return on Equity (%)		10.2%	3.1%	3.33	3.8%	2.67	4.6%	2.21	7.0%	1.46
Current Ratio		2.2	2.9	0.76	3.0	0.72	14.3	0.15	3.4	0.64
Days in Net Patient Accounts Receivable		36.8	85.9	0.43	65.9	0.56	49.3	0.75	35.6	1.03
Average Payment Period		42.2	125.5	0.34	98.2	0.43	35.0	1.20	58.4	0.72
Equity Financing (%)		80.0%	57.8%	1.38	50.5%	1.58	57.4%	1.39	75.4%	1.06
Long-Term Debt to Equity Ratio		0.2	0.4	0.59	0.4	0.55	0.1	1.81	0.3	0.82
Times Interest Earned		19.0	12.0	1.58	9.1	2.10	16.7	1.14	12.1	1.57
Total Asset Turnover		0.5	0.4	1.28	0.5	1.15	0.5	1.11	0.6	0.97
Average Age of Plant (Years)		10.9	19.6	0.56	15.8	0.69	11.3	0.97	10.3	1.06
Increase (Decrease) Total Net Patient Revenue		3.5%	3.9%	0.89	7.9%	0.44	3.0%	1.17	13.4%	0.26
Outpatient Gross Revenue (% of Total GPR)		88.3%	67.6%	1.31	64.7%	1.36	82.2%	1.07	85.4%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,692	\$19,469	0.91	\$21,761	0.81	\$12,086	1.46	\$14,411	1.23	
Inpatient Net Revenue per Day	\$4,875	\$3,859	1.26	\$4,214	1.16	\$3,093	1.58	\$3,944	1.24	
Outpatient Net Revenue per Visit	\$767	\$875	0.88	\$819	0.94	\$740	1.04	\$703	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$207,423,648	Cash & Cash Equivalents	\$4,377,831	Current Liabilities	\$7,849,028
Less Deductions	\$126,008,844	Net Patient Receivables	\$8,204,905	Long-Term Debt	\$28,277,143
Net Patient Revenue	\$81,414,804	Other Receivables	\$718,224	Other Liabilities	\$0
Plus Other Revenue	\$2,396,187			Subtotal	\$36,126,171
Total Revenue	\$83,810,991	Land, Buildings & Equipment (Net)	\$51,044,014	Unrestricted Fund Balance	\$122,197,639
Less Expenses	\$73,566,524	Other Assets	\$88,388,453	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,297,489			Total Liabilities & Fund Balance	\$158,323,810
Net Income	\$15,541,956	Total Assets	\$152,733,427		