

041 St Mary's Hospital Medical Center
 1726 Shawano Avenue
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	50.9%	61.5%	0.83	54.9%	0.93	54.8%	0.93	61.6%	0.83
Obstetrics	0.0%	41.1%	N/A	36.7%	N/A	34.5%	N/A	0.0%	N/A
Pediatrics	0.0%	67.0%	N/A	19.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	53.3%	61.6%	0.87	53.2%	1.00	59.6%	0.89	63.8%	0.83
Average Census (Patients)									
Adult Medical-Surgical	32.6	24.9	1.31	24.8	1.31	15.8	2.06	34.5	0.94
Obstetrics	0.0	5.0	N/A	4.3	N/A	2.9	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	38.4	44.9	0.85	44.4	0.87	29.6	1.30	40.9	0.94
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.5	0.90	4.0	1.01	4.2	0.98	4.4	0.93
Obstetrics	0.0	2.4	N/A	2.4	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.4	4.9	0.91	4.3	1.04	4.4	1.01	4.8	0.91
Surgical Operations									
Inpatient	501	989	0.51	829	0.60	409	1.22	413	1.21
Outpatient	5,404	4,208	1.28	6,019	0.90	2,735	1.98	5,767	0.94
Inpatient as % of All Surgeries	8.5%	19.0%	0.45	12.1%	0.70	13.0%	0.65	6.7%	1.27
Outpatient Visits									
Non-Emergency Visits	68,882	131,799	0.52	197,548	0.35	92,528	0.74	68,599	1.00
Emergency Visits	22,141	16,822	1.32	18,660	1.19	17,976	1.23	22,510	0.98
Full-Time Equivalents (FTEs)									
Administrators	11.9	17.5	0.68	19.4	0.61	12.7	0.94	13.2	0.90
Nurses, Licensed	136.1	232.9	0.58	276.2	0.49	137.2	0.99	130.9	1.04
Ancillary Nursing Personnel	31.6	42.6	0.74	44.0	0.72	29.9	1.06	29.4	1.07
All Other Personnel	203.1	453.0	0.45	479.5	0.42	239.1	0.85	207.6	0.98
Total FTEs	382.7	746.0	0.51	819.1	0.47	418.9	0.91	381.1	1.00
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.2	12.3	0.66	10.2	0.80	10.9	0.75	8.8	0.93
Nurses, Licensed	93.2	163.8	0.57	144.4	0.65	117.7	0.79	87.3	1.07
Ancillary Nursing Personnel	21.6	30.0	0.72	23.0	0.94	25.6	0.84	19.6	1.10
All Other Personnel	139.1	318.6	0.44	250.7	0.55	205.0	0.68	138.4	1.00
Total FTEs	262.0	524.6	0.50	428.2	0.61	359.2	0.73	254.2	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	72	Health Maintenance		Average Beds Used	0	Bassinets	0
Discharges	3,168	Organization (HMO)	Yes	Discharges	0	Total Births	0
Inpatient Days	14,009	Preferred Provider		Inpatient Days	0	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	64	2,917	11,882	50.9%	32.6	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	8	251	2,127	72.8%	5.8	8.5
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	8	11.9	Surgical Personnel	4	18	15.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	6	29	20.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	13	7.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	7	7.2
Registered Nurses	52	149	135.7	Occupational Therapists	0	5	2.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	7	5.5
Ancillary Nursing Personnel	12	36	31.6	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	2	3.1
Nurse Practitioners	0	3	0.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	29	22.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	61	46	86.6
Pharmacy Personnel	5	8	8.6	Total	181	370	382.7
Clinical Laboratory Personnel	17	10	24.0				

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$227,729,565	48.3%	48.2%	1.00	48.2%	1.00	51.3%	0.94	47.4%	1.02
Medical Assistance	\$60,773,127	12.9%	14.2%	0.91	12.5%	1.03	15.3%	0.84	12.1%	1.07
Commercial	\$159,441,061	33.8%	32.4%	1.05	33.9%	1.00	29.5%	1.15	35.8%	0.95
All Other	\$23,266,200	4.9%	5.2%	0.94	5.4%	0.91	3.8%	1.29	4.7%	1.05
Deductions as % of Total Gross Patient Revenue										
Medicare	\$176,064,618	37.4%	37.1%	1.01	37.4%	1.00	39.7%	0.94	35.6%	1.05
Medical Assistance	\$51,587,084	10.9%	11.2%	0.98	10.1%	1.08	12.1%	0.90	10.0%	1.09
Commercial	\$87,388,017	18.5%	14.9%	1.24	15.8%	1.17	13.1%	1.41	19.3%	0.96
Charity Care	\$804,654	0.2%	0.7%	0.23	0.5%	0.32	0.8%	0.21	0.5%	0.33
Bad Debt	\$1,987,695	0.4%	0.8%	0.50	0.8%	0.54	1.2%	0.36	1.0%	0.41
All Other	\$18,332,302	3.9%	3.1%	1.24	3.5%	1.10	2.2%	1.74	3.6%	1.07
Total Deductions	\$336,164,370	71.3%	67.9%	1.05	68.2%	1.05	69.2%	1.03	70.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	6.4%	0.63	3.6%	1.11	3.8%	1.05	4.0%	1.01
Net Gains/Losses as % of Net Income		24.9%	11.1%	2.25	14.6%	1.70	15.2%	1.63	641.0%	0.04
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$31,250,701	24.5%	41.6%	0.59	43.1%	0.57	40.1%	0.61	24.7%	0.99
Supplies & Services	\$88,600,900	69.5%	52.7%	1.32	50.8%	1.37	54.4%	1.28	69.9%	1.00
Capital Component	\$7,562,687	5.9%	5.7%	1.03	6.2%	0.96	5.5%	1.08	5.4%	1.09
Fiscal Statistics										
Operating Margin (%)		9.5%	6.4%	1.48	10.1%	0.93	5.0%	1.90	5.8%	1.62
Total Hospital Net Income (%)		12.2%	7.1%	1.72	11.6%	1.05	5.8%	2.10	-1.2%	N/A
Return on Equity (%)		7.6%	3.1%	2.49	7.9%	0.96	2.3%	3.30	-0.7%	N/A
Current Ratio		1.6	2.9	0.57	6.2	0.26	2.8	0.58	1.4	1.13
Days in Net Patient Accounts Receivable		49.4	85.9	0.57	54.4	0.91	86.5	0.57	49.4	1.00
Average Payment Period		50.0	125.5	0.40	44.2	1.13	128.9	0.39	51.2	0.98
Equity Financing (%)		84.2%	57.8%	1.46	79.9%	1.05	62.5%	1.35	81.7%	1.03
Long-Term Debt to Equity Ratio		0.1	0.4	0.19	0.1	0.51	0.3	0.25	0.1	0.82
Times Interest Earned		42.5	12.0	3.53	18.0	2.36	12.9	3.28	-7.2	N/A
Total Asset Turnover		0.6	0.4	1.42	0.7	0.91	0.4	1.54	0.7	0.91
Average Age of Plant (Years)		18.3	19.6	0.93	11.5	1.60	21.5	0.85	17.8	1.03
Increase (Decrease) Total Net Patient Revenue		-3.0%	3.9%	N/A	3.8%	N/A	0.2%	N/A	4.5%	N/A
Outpatient Gross Revenue (% of Total GPR)		74.1%	67.6%	1.10	75.5%	0.98	74.2%	1.00	72.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,903	\$19,469	0.56	\$14,714	0.74	\$12,524	0.87	\$13,239	0.82	
Inpatient Net Revenue per Day	\$2,500	\$3,859	0.65	\$3,218	0.78	\$2,770	0.90	\$2,736	0.91	
Outpatient Net Revenue per Visit	\$1,126	\$875	1.29	\$732	1.54	\$766	1.47	\$1,134	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$471,209,953	Cash & Cash Equivalents	\$1,038,730	Current Liabilities	\$16,709,776
Less Deductions	\$336,164,370	Net Patient Receivables	\$18,268,781	Long-Term Debt	\$14,660,083
Net Patient Revenue	\$135,045,583	Other Receivables	\$585,732	Other Liabilities	\$5,256,205
Plus Other Revenue	\$5,672,440			Subtotal	\$36,626,064
Total Revenue	\$140,718,023	Land, Buildings & Equipment (Net)	\$67,132,275	Unrestricted Fund Balance	\$195,435,405
Less Expenses	\$127,414,288	Other Assets	\$145,035,951	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,399,331			Total Liabilities & Fund Balance	\$232,061,469
Net Income	\$17,703,066	Total Assets	\$232,061,469		