

043 Aurora Medical Center - Washington County
 1032 East Sumner Street
 Hartford, WI 53027
 262-673-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Washington
 Analysis Area: Southeastern (2A)
 Volume Group: 3

| Selected Utilization Statistics | FY 2023 | All GMS Hospitals | | Analysis Area 2A | | Volume Group 3 | | FY 2023 vs. 2022 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2022 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 29.0% | 61.5% | 0.47 | 63.8% | 0.45 | 32.8% | 0.88 | 34.2% | 0.85 |
| Obstetrics | 0.0% | 41.1% | N/A | 44.7% | N/A | 18.9% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 67.0% | N/A | 0.0% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 32.5% | 61.6% | 0.53 | 63.4% | 0.51 | 35.7% | 0.91 | 37.5% | 0.87 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 8.4 | 24.9 | 0.34 | 22.9 | 0.37 | 5.6 | 1.50 | 9.9 | 0.85 |
| Obstetrics | 0.0 | 5.0 | N/A | 5.1 | N/A | 0.8 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.7 | N/A | 0.0 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 11.4 | 44.9 | 0.25 | 42.7 | 0.27 | 8.1 | 1.41 | 13.1 | 0.87 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.3 | 4.5 | 0.72 | 4.3 | 0.76 | 3.8 | 0.86 | 4.3 | 0.76 |
| Obstetrics | 0.0 | 2.4 | N/A | 2.3 | N/A | 2.1 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.8 | N/A | 0.0 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.5 | 4.9 | 0.71 | 4.5 | 0.77 | 3.8 | 0.91 | 4.4 | 0.79 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 205 | 989 | 0.21 | 1,038 | 0.20 | 135 | 1.52 | 164 | 1.25 |
| Outpatient | 2,803 | 4,208 | 0.67 | 4,019 | 0.70 | 1,616 | 1.73 | 2,696 | 1.04 |
| Inpatient as % of All Surgeries | 6.8% | 19.0% | 0.36 | 20.5% | 0.33 | 7.7% | 0.89 | 5.7% | 1.19 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 86,443 | 131,799 | 0.66 | 117,094 | 0.74 | 55,406 | 1.56 | 79,517 | 1.09 |
| Emergency Visits | 9,899 | 16,822 | 0.59 | 18,746 | 0.53 | 8,784 | 1.13 | 9,551 | 1.04 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 4.0 | 17.5 | 0.23 | 14.2 | 0.28 | 10.8 | 0.37 | 5.0 | 0.80 |
| Nurses, Licensed | 91.1 | 232.9 | 0.39 | 188.0 | 0.48 | 65.3 | 1.40 | 91.0 | 1.00 |
| Ancillary Nursing Personnel | 21.8 | 42.6 | 0.51 | 37.4 | 0.58 | 8.4 | 2.58 | 22.0 | 0.99 |
| All Other Personnel | 180.4 | 453.0 | 0.40 | 333.2 | 0.54 | 151.7 | 1.19 | 168.3 | 1.07 |
| Total FTEs | 297.3 | 746.0 | 0.40 | 572.8 | 0.52 | 236.3 | 1.26 | 286.3 | 1.04 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 5.9 | 12.3 | 0.48 | 10.1 | 0.58 | 21.5 | 0.27 | 6.5 | 0.90 |
| Nurses, Licensed | 133.8 | 163.8 | 0.82 | 134.3 | 1.00 | 129.7 | 1.03 | 118.7 | 1.13 |
| Ancillary Nursing Personnel | 32.0 | 30.0 | 1.07 | 26.7 | 1.20 | 16.8 | 1.91 | 28.7 | 1.11 |
| All Other Personnel | 265.0 | 318.6 | 0.83 | 238.0 | 1.11 | 301.4 | 0.88 | 219.5 | 1.21 |
| Total FTEs | 436.7 | 524.6 | 0.83 | 409.2 | 1.07 | 469.3 | 0.93 | 373.3 | 1.17 |

| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
|------------------------|-------|---------------------------------------|-----|---------------------------------------|---|-------------------------|---|
| Beds Set Up & Staffed | 35 | Health Maintenance Organization (HMO) | Yes | Average Beds Used | 0 | Bassinets | 0 |
| Discharges | 1,200 | Preferred Provider Organization (PPO) | Yes | Discharges | 0 | Total Births | 0 |
| Inpatient Days | 4,157 | | | Inpatient Days | 0 | Newborn Days | 0 |

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2023 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 29 | 938 | 3,070 | 29.0% | 8.4 | 3.3 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 6 | 266 | 1,087 | 49.6% | 3.0 | 4.1 |
| Step-Down (Special Care) | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 4 | 0 | 4.0 | Surgical Personnel | 10 | 1 | 10.8 |
| Physicians & Dentists | 10 | 13 | 12.4 | Radiological Services Personnel | 16 | 11 | 20.6 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 4 | 6 | 6.5 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 4 | 2 | 4.7 |
| Registered Nurses | 46 | 67 | 81.5 | Occupational Therapists | 1 | 2 | 2.3 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 1 | 1 | 1.6 |
| Ancillary Nursing Personnel | 6 | 34 | 21.8 | Physical Therapy Assistants/Aides | 1 | 2 | 2.3 |
| Medical Assistants | 2 | 0 | 2.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 2 | 0.9 | Dietitians & Nutritionists | 1 | 0 | 1.0 |
| Nurse Practitioners | 1 | 3 | 2.9 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 5 | 2 | 5.6 | Social Workers | 0 | 3 | 1.8 |
| Clinical Nurse Specialists | 1 | 0 | 1.0 | All Other Health Professionals | 13 | 10 | 19.3 |
| Health Info Mgmt-Administrators/Technicians | 1 | 4 | 3.4 | All Other Personnel | 50 | 41 | 69.8 |
| Pharmacy Personnel | 5 | 3 | 5.6 | | | | |
| Clinical Laboratory Personnel | 13 | 4 | 15.5 | | | | |
| | | | | Total | 195 | 211 | 297.3 |

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| Selected Financial Statistics | FY 2023 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2023 vs. 2022 | | |
|--|---------------|-------------------|-------|---------------|----------|--------------|----------|------------------|----------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2022 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$154,159,876 | 52.2% | 48.2% | 1.08 | 53.0% | 0.98 | 50.4% | 1.03 | 50.2% | 1.04 |
| Medical Assistance | \$24,543,994 | 8.3% | 14.2% | 0.58 | 11.4% | 0.73 | 11.9% | 0.70 | 8.8% | 0.94 |
| Commercial | \$105,074,070 | 35.5% | 32.4% | 1.10 | 32.8% | 1.08 | 34.9% | 1.02 | 37.4% | 0.95 |
| All Other | \$11,827,102 | 4.0% | 5.2% | 0.77 | 2.8% | 1.43 | 2.7% | 1.46 | 3.6% | 1.11 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$127,776,430 | 43.2% | 37.1% | 1.17 | 43.5% | 0.99 | 34.8% | 1.24 | 41.3% | 1.05 |
| Medical Assistance | \$21,822,442 | 7.4% | 11.2% | 0.66 | 9.4% | 0.79 | 8.4% | 0.88 | 7.8% | 0.95 |
| Commercial | \$55,780,643 | 18.9% | 14.9% | 1.26 | 15.9% | 1.19 | 13.4% | 1.41 | 19.5% | 0.97 |
| Charity Care | \$1,603,833 | 0.5% | 0.7% | 0.74 | 0.8% | 0.66 | 0.7% | 0.79 | 0.6% | 0.86 |
| Bad Debt | \$2,691,432 | 0.9% | 0.8% | 1.07 | 0.9% | 1.02 | 1.0% | 0.95 | 0.9% | 1.00 |
| All Other | \$5,158,167 | 1.7% | 3.1% | 0.56 | 1.8% | 1.00 | 1.9% | 0.94 | 1.9% | 0.94 |
| Total Deductions | \$214,832,947 | 72.7% | 67.9% | 1.07 | 72.2% | 1.01 | 60.1% | 1.21 | 71.9% | 1.01 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | 1.0% | 6.4% | 0.15 | | 4.3% | 0.23 | 3.7% | 0.26 | 0.3% | 2.83 |
| Net Gains/Losses as % of Net Income | 0.1% | 11.1% | 0.01 | | N/A | N/A | 21.8% | 0.00 | N/A | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$28,021,458 | 44.8% | 41.6% | 1.08 | 38.8% | 1.16 | 46.1% | 0.97 | 45.7% | 0.98 |
| Supplies & Services | \$30,570,533 | 48.8% | 52.7% | 0.93 | 53.3% | 0.92 | 46.6% | 1.05 | 47.6% | 1.03 |
| Capital Component | \$3,993,178 | 6.4% | 5.7% | 1.11 | 7.9% | 0.81 | 7.3% | 0.88 | 6.6% | 0.97 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | 23.3% | 6.4% | 3.65 | | 9.2% | 2.54 | 8.5% | 2.72 | 20.3% | 1.15 |
| Total Hospital Net Income (%) | 23.3% | 7.1% | 3.28 | | 8.1% | 2.86 | 10.7% | 2.18 | 20.2% | 1.15 |
| Return on Equity (%) | 8.6% | 3.1% | 2.81 | | 4.9% | 1.76 | 2.9% | 2.99 | 7.3% | 1.18 |
| Current Ratio | 38.0 | 2.9 | 13.22 | | 12.4 | 3.07 | 1.7 | 22.06 | 30.4 | 1.25 |
| Days in Net Patient Accounts Receivable | 56.0 | 85.9 | 0.65 | | 50.4 | 1.11 | 136.5 | 0.41 | 59.0 | 0.95 |
| Average Payment Period | 31.7 | 125.5 | 0.25 | | 31.3 | 1.01 | 286.0 | 0.11 | 39.5 | 0.80 |
| Equity Financing (%) | 96.4% | 57.8% | 1.67 | | 85.9% | 1.12 | 49.5% | 1.95 | 93.5% | 1.03 |
| Long-Term Debt to Equity Ratio | 0.0 | 0.4 | N/A | | 0.1 | N/A | 0.6 | N/A | 0.0 | N/A |
| Times Interest Earned | 51.8 | 12.0 | 4.30 | | 8.8 | 5.86 | 15.7 | 3.31 | 39.3 | 1.32 |
| Total Asset Turnover | 0.4 | 0.4 | 0.86 | | 0.6 | 0.61 | 0.3 | 1.40 | 0.4 | 1.02 |
| Average Age of Plant (Years) | 11.9 | 19.6 | 0.61 | | 11.9 | 1.00 | 26.1 | 0.46 | 12.1 | 0.98 |
| Increase (Decrease) Total Net Patient Revenue | 8.1% | 3.9% | 2.06 | | 0.8% | 9.75 | 9.7% | 0.84 | -0.2% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | 83.3% | 67.6% | 1.23 | | 68.7% | 1.21 | 84.3% | 0.99 | 82.3% | 1.01 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$13,975 | \$19,469 | 0.72 | | \$14,690 | 0.95 | \$14,823 | 0.94 | \$15,034 | 0.93 |
| Inpatient Net Revenue per Day | \$4,031 | \$3,859 | 1.04 | | \$3,206 | 1.26 | \$3,524 | 1.14 | \$3,295 | 1.22 |
| Outpatient Net Revenue per Visit | \$692 | \$875 | 0.79 | | \$746 | 0.93 | \$832 | 0.83 | \$682 | 1.01 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$295,605,040 | Cash & Cash Equivalents | \$183,233,052 | Current Liabilities | \$5,210,423 |
| Less Deductions | \$214,832,947 | Net Patient Receivables | \$12,386,658 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$80,772,093 | Other Receivables | \$8,809 | Other Liabilities | \$2,717,167 |
| Plus Other Revenue | \$792,448 | | | Subtotal | \$7,927,590 |
| Total Revenue | \$81,564,541 | Land, Buildings & Equipment (Net) | \$19,734,918 | Unrestricted Fund Balance | \$212,844,050 |
| Less Expenses | \$62,585,169 | Other Assets | \$5,408,203 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | \$16,418 | | | Total Liabilities & Fund Balance | \$220,771,640 |
| Net Income | \$18,995,790 | Total Assets | \$220,771,640 | | |