

**045 Gundersen St. Joseph's Hospital and Clinics**  
 PO Box 527, 400 Water Avenue  
 Hillsboro, WI 54634  
 608-489-8000

Fiscal Year: 10/01 to 9/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Vernon  
 Analysis Area: Southwestern (5B)  
 Volume Group: 2

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	10.7%	61.5%	0.17	47.2%	0.23	19.5%	0.55	14.6%	0.74
Obstetrics	0.0%	41.1%	N/A	53.6%	N/A	12.6%	N/A	0.0%	N/A
Pediatrics	0.0%	67.0%	N/A	32.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	10.7%	61.6%	0.17	51.9%	0.21	19.6%	0.55	14.6%	0.74
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.4	24.9	0.06	17.2	0.08	2.6	0.54	1.9	0.74
Obstetrics	0.0	5.0	N/A	4.4	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.4	44.9	0.03	28.6	0.05	2.9	0.48	1.9	0.74
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.5	0.82	3.7	1.02	3.6	1.03	4.1	0.92
Obstetrics	0.0	2.4	N/A	2.0	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	4.9	0.77	4.2	0.89	3.2	1.16	4.1	0.92
<b>Surgical Operations</b>									
Inpatient	4	989	0.00	840	0.00	169	0.02	2	2.00
Outpatient	160	4,208	0.04	3,492	0.05	1,744	0.09	157	1.02
Inpatient as % of All Surgeries	2.4%	19.0%	0.13	19.4%	0.13	8.9%	0.28	1.3%	1.94
<b>Outpatient Visits</b>									
Non-Emergency Visits	39,312	131,799	0.30	137,645	0.29	28,500	1.38	40,240	0.98
Emergency Visits	2,363	16,822	0.14	15,585	0.15	5,439	0.43	2,927	0.81
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	17.0	17.5	0.97	13.0	1.31	5.9	2.89	14.0	1.21
Nurses, Licensed	38.9	232.9	0.17	152.9	0.25	39.4	0.99	35.6	1.09
Ancillary Nursing Personnel	6.5	42.6	0.15	23.1	0.28	6.0	1.09	6.2	1.05
All Other Personnel	100.5	453.0	0.22	424.9	0.24	78.1	1.29	94.5	1.06
Total FTEs	162.8	746.0	0.22	613.9	0.27	129.4	1.26	150.2	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	99.4	12.3	8.08	7.6	13.11	29.9	3.33	55.2	1.80
Nurses, Licensed	227.3	163.8	1.39	89.3	2.54	199.9	1.14	140.3	1.62
Ancillary Nursing Personnel	38.0	30.0	1.27	13.5	2.81	30.4	1.25	24.4	1.56
All Other Personnel	587.3	318.6	1.84	248.3	2.37	396.6	1.48	372.9	1.58
Total FTEs	952.0	524.6	1.81	358.8	2.65	656.8	1.45	592.8	1.61

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	13	Health Maintenance		Average Beds Used	9	Bassinets	0
Discharges	136	Organization (HMO)	Yes	Discharges	112	Total Births	0
Inpatient Days	509	Preferred Provider		Inpatient Days	1,325	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 9/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	136	509	10.7%	1.4	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	17	0	17.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	5	1	5.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	23	35	36.9	Occupational Therapists	2	1	2.0
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	3	0.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	2	3.8
Ancillary Nursing Personnel	4	12	6.5	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	10	4	13.3	Recreational Therapists	0	0	0.0
Physician Assistants	5	0	5.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	0	1.0	Psychologists	3	1	3.8
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	2	3.2
Health Info Mgmt-Administrators/Technicians	2	4	4.9	All Other Personnel	40	13	45.2
Pharmacy Personnel	0	5	2.2				
Clinical Laboratory Personnel	4	1	4.5				
				<b>Total</b>	<b>127</b>	<b>85</b>	<b>162.8</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$36,058,498	49.1%	48.2%	1.02	47.0%	1.05	47.8%	1.03	48.1%	1.02
Medical Assistance	\$10,190,736	13.9%	14.2%	0.98	10.2%	1.36	12.9%	1.08	14.3%	0.97
Commercial	\$21,463,530	29.2%	32.4%	0.90	34.4%	0.85	35.2%	0.83	28.1%	1.04
All Other	\$5,701,108	7.8%	5.2%	1.49	8.4%	0.92	4.2%	1.85	9.5%	0.81
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$14,871,912	20.3%	37.1%	0.55	34.0%	0.60	28.9%	0.70	18.4%	1.10
Medical Assistance	\$5,930,656	8.1%	11.2%	0.72	8.1%	0.99	8.0%	1.00	9.3%	0.87
Commercial	\$10,834,490	14.8%	14.9%	0.99	15.7%	0.94	13.7%	1.08	12.5%	1.18
Charity Care	\$1,977,797	2.7%	0.7%	3.69	1.1%	2.48	0.6%	4.76	1.4%	1.93
Bad Debt	\$1,317,843	1.8%	0.8%	2.12	0.9%	1.99	0.8%	2.18	2.3%	0.77
All Other	\$1,822,173	2.5%	3.1%	0.79	6.3%	0.39	5.2%	0.48	4.7%	0.53
Total Deductions	\$36,754,871	50.1%	67.9%	0.74	66.1%	0.76	57.3%	0.87	48.6%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		13.7%	6.4%	2.13	22.5%	0.61	2.9%	4.64	5.7%	2.39
Net Gains/Losses as % of Net Income		2.4%	11.1%	0.22	110.0%	0.02	7.9%	0.31	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$15,587,534	45.1%	41.6%	1.08	54.1%	0.83	41.9%	1.08	46.1%	0.98
Supplies & Services	\$15,404,772	44.6%	52.7%	0.85	41.9%	1.06	51.7%	0.86	42.3%	1.05
Capital Component	\$3,584,628	10.4%	5.7%	1.80	4.0%	2.60	6.4%	1.62	11.6%	0.89
<b>Fiscal Statistics</b>										
Operating Margin (%)		18.6%	6.4%	2.92	-0.2%	N/A	12.9%	1.44	14.4%	1.29
Total Hospital Net Income (%)		18.9%	7.1%	2.67	2.0%	9.47	13.9%	1.37	14.4%	1.32
Return on Equity (%)		12.2%	3.1%	3.99	1.6%	7.55	1.2%	10.43	8.4%	1.45
Current Ratio		9.8	2.9	3.41	31.1	0.31	1.0	9.85	9.9	0.99
Days in Net Patient Accounts Receivable		47.7	85.9	0.56	60.3	0.79	442.3	0.11	49.2	0.97
Average Payment Period		36.0	125.5	0.29	10.3	3.50	1183.6	0.03	35.0	1.03
Equity Financing (%)		61.2%	57.8%	1.06	87.7%	0.70	33.2%	1.84	57.4%	1.07
Long-Term Debt to Equity Ratio		0.6	0.4	1.42	0.1	9.95	1.2	0.48	0.7	0.83
Times Interest Earned		11.4	12.0	0.95	12.7	0.90	46.5	0.25	7.3	1.55
Total Asset Turnover		0.6	0.4	1.50	0.8	0.81	0.1	7.68	0.6	1.10
Average Age of Plant (Years)		4.2	19.6	0.21	10.0	0.42	99.6	0.04	3.6	1.16
Increase (Decrease) Total Net Patient Revenue		10.7%	3.9%	2.70	-2.2%	N/A	20.1%	0.53	6.4%	1.67
Outpatient Gross Revenue (% of Total GPR)		92.0%	67.6%	1.36	82.8%	1.11	85.5%	1.08	92.5%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$26,254		\$19,469	1.35	\$19,060	1.38	\$16,973	1.55	\$20,280	1.29
Inpatient Net Revenue per Day	\$3,489		\$3,859	0.90	\$4,078	0.86	\$3,576	0.98	\$3,140	1.11
Outpatient Net Revenue per Visit	\$748		\$875	0.86	\$880	0.85	\$948	0.79	\$683	1.09

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$73,413,873	Cash & Cash Equivalents	\$24,838,852	Current Liabilities	\$3,155,718
Less Deductions	\$36,754,871	Net Patient Receivables	\$4,789,826	Long-Term Debt	\$22,505,608
Net Patient Revenue	\$36,659,002	Other Receivables	\$526,208	Other Liabilities	\$30
Plus Other Revenue	\$5,800,832			Subtotal	\$25,661,356
Total Revenue	\$42,459,835	Land, Buildings & Equipment (Net)	\$34,328,763	Unrestricted Fund Balance	\$40,492,003
Less Expenses	\$34,576,934	Other Assets	\$1,669,710	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$196,529			Total Liabilities & Fund Balance	\$66,153,359
Net Income	\$8,079,430	Total Assets	\$66,153,359		