

048 Mercy Health Hospital and Trauma Center - Janesville
 1000 Mineral Point Ave
 Janesville, WI 53548
 608-756-6000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 6

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	70.0%	61.5%	1.14	59.9%	1.17	62.5%	1.12	72.4%	0.97
Obstetrics	30.6%	41.1%	0.75	39.5%	0.09	35.5%	0.86	28.0%	1.09
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	90.3%	N/A	0.0%	N/A
Total Hospital	63.0%	61.6%	1.02	61.8%	1.02	61.3%	1.03	68.1%	0.92
Average Census (Patients)									
Adult Medical-Surgical	39.9	24.9	1.60	26.8	1.49	27.9	1.43	41.3	0.97
Obstetrics	3.7	5.0	0.73	4.5	0.81	4.2	0.88	3.4	1.09
Pediatrics	0.0	1.7	N/A	2.8	N/A	3.6	N/A	0.0	N/A
Total Hospital	79.3	44.9	1.77	55.6	1.43	54.3	1.46	81.7	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	4.9	4.5	1.08	4.5	1.08	4.4	1.11	5.2	0.94
Obstetrics	1.8	2.4	0.76	2.6	0.72	2.4	0.77	1.8	1.04
Pediatrics	0.0	3.8	N/A	4.6	N/A	3.4	N/A	0.0	N/A
Total Hospital	5.1	4.9	1.05	5.1	1.01	4.7	1.08	5.2	0.97
Surgical Operations									
Inpatient	1,495	989	1.51	948	1.58	1,120	1.33	1,638	0.91
Outpatient	5,635	4,208	1.34	4,423	1.27	5,321	1.06	5,031	1.12
Inpatient as % of All Surgeries	21.0%	19.0%	1.10	17.6%	1.19	17.4%	1.21	24.6%	0.85
Outpatient Visits									
Non-Emergency Visits	858,438	131,799	6.51	185,542	4.63	201,183	4.27	880,772	0.97
Emergency Visits	25,124	16,822	1.49	18,373	1.37	23,507	1.07	24,506	1.03
Full-Time Equivalents (FTEs)									
Administrators	2.0	17.5	0.11	18.2	0.11	18.1	0.11	4.0	0.50
Nurses, Licensed	280.9	232.9	1.21	281.6	1.00	312.2	0.90	288.1	0.98
Ancillary Nursing Personnel	70.7	42.6	1.66	39.5	1.79	44.9	1.58	51.1	1.38
All Other Personnel	568.2	453.0	1.25	649.6	0.87	592.5	0.96	562.1	1.01
Total FTEs	921.8	746.0	1.24	989.0	0.93	967.7	0.95	905.2	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.7	12.3	0.06	11.4	0.06	9.7	0.07	1.5	0.48
Nurses, Licensed	99.8	163.8	0.61	176.3	0.57	167.7	0.60	106.0	0.94
Ancillary Nursing Personnel	25.1	30.0	0.84	24.8	1.02	24.1	1.04	18.8	1.34
All Other Personnel	201.9	318.6	0.63	406.7	0.50	318.3	0.63	206.8	0.98
Total FTEs	327.6	524.6	0.62	619.1	0.53	519.9	0.63	333.1	0.98

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	126	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	5,694	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	686
Inpatient Days	28,960			Inpatient Days	0	Newborn Days	1,044

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	57	2,967	14,555	70.0%	39.9	4.9
Orthopedic	2	18	800	4,202	64.0%	11.5	5.3
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	728	1,341	30.6%	3.7	1.8
Psychiatric	3	12	442	1,782	40.7%	4.9	4.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	15	448	3,464	63.3%	9.5	7.7
Step-Down (Special Care)	2	12	562	3,616	82.6%	9.9	6.4
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	19	15	24.6
Physicians & Dentists	51	42	57.6	Radiological Services Personnel	17	40	37.5
Medical & Dental Residents	0	0	0.0	Sonographers	2	8	5.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	6	8.6
Registered Nurses	194	230	269.7	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	6	2.8	Physical Therapists	3	2	3.8
Ancillary Nursing Personnel	38	118	70.7	Physical Therapy Assistants/Aides	1	2	2.7
Medical Assistants	0	1	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	3	2	3.0	Dietitians & Nutritionists	2	1	2.8
Nurse Practitioners	4	5	7.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	4	5	4.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	101	105	129.4
Health Info Mgmt-Administrators/Technicians	9	1	9.8	All Other Personnel	187	96	226.5
Pharmacy Personnel	17	15	20.2				
Clinical Laboratory Personnel	21	22	28.8				
				Total	688	722	921.8

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$628,084,331	46.7%	48.2%	0.97	43.0%	1.09	44.9%	1.04	45.2%	1.03
Medical Assistance	\$152,268,728	11.3%	14.2%	0.80	12.2%	0.93	18.0%	0.63	12.1%	0.94
Commercial	\$347,478,588	25.9%	32.4%	0.80	35.7%	0.72	32.5%	0.79	25.9%	1.00
All Other	\$215,745,307	16.1%	5.2%	3.07	9.2%	1.74	4.6%	3.53	16.8%	0.96
Deductions as % of Total Gross Patient Revenue										
Medicare	\$505,608,684	37.6%	37.1%	1.01	33.3%	1.13	35.8%	1.05	36.5%	1.03
Medical Assistance	\$124,678,709	9.3%	11.2%	0.83	9.7%	0.95	14.0%	0.66	9.8%	0.94
Commercial	\$181,401,240	13.5%	14.9%	0.90	17.9%	0.75	13.9%	0.97	13.3%	1.01
Charity Care	\$3,241,134	0.2%	0.7%	0.33	0.6%	0.39	0.5%	0.45	0.4%	0.69
Bad Debt	\$20,955,484	1.6%	0.8%	1.84	0.9%	1.70	0.8%	1.88	1.5%	1.06
All Other	\$141,134,994	10.5%	3.1%	3.35	5.1%	2.07	2.9%	3.65	10.5%	1.00
Total Deductions	\$977,020,245	72.7%	67.9%	1.07	67.5%	1.08	67.9%	1.07	71.9%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		31.5%	6.4%	4.92	3.6%	8.68	6.1%	5.17	31.5%	1.00
Net Gains/Losses as % of Net Income		23.4%	11.1%	2.11	53.3%	0.44	10.0%	2.34	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$202,211,967	40.9%	41.6%	0.98	45.0%	0.91	43.9%	0.93	40.3%	1.01
Supplies & Services	\$266,166,611	53.8%	52.7%	1.02	48.7%	1.11	49.1%	1.10	54.1%	1.00
Capital Component	\$25,984,840	5.3%	5.7%	0.91	6.4%	0.82	6.9%	0.76	5.6%	0.94
Fiscal Statistics										
Operating Margin (%)		7.6%	6.4%	1.19	3.7%	2.02	7.1%	1.07	8.6%	0.88
Total Hospital Net Income (%)		9.7%	7.1%	1.36	7.7%	1.26	7.8%	1.23	6.0%	1.62
Return on Equity (%)		6.1%	3.1%	1.99	3.8%	1.59	2.1%	2.89	3.7%	1.64
Current Ratio		4.3	2.9	1.49	3.0	1.41	2.2	1.94	4.0	1.08
Days in Net Patient Accounts Receivable		22.4	85.9	0.26	65.9	0.34	119.9	0.19	25.1	0.89
Average Payment Period		78.1	125.5	0.62	98.2	0.80	229.7	0.34	76.8	1.02
Equity Financing (%)		57.6%	57.8%	1.00	50.5%	1.14	53.3%	1.08	54.5%	1.06
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.4	N/A	0.5	N/A	0.0	N/A
Times Interest Earned		10.5	12.0	0.87	9.1	1.15	9.1	1.16	6.3	1.66
Total Asset Turnover		0.6	0.4	1.44	0.5	1.29	0.3	2.31	0.6	0.96
Average Age of Plant (Years)		22.2	19.6	1.13	15.8	1.40	25.3	0.88	23.4	0.95
Increase (Decrease) Total Net Patient Revenue		3.8%	3.9%	0.95	7.9%	0.47	4.1%	0.92	-2.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		71.8%	67.6%	1.06	64.7%	1.11	71.5%	1.00	69.7%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$19,239	\$19,469	0.99	\$21,761	0.88	\$18,306	1.05	\$19,155	1.00
Inpatient Net Revenue per Day		\$3,783	\$3,859	0.98	\$4,214	0.90	\$3,976	0.95	\$3,632	1.04
Outpatient Net Revenue per Visit		\$315	\$875	0.36	\$819	0.38	\$752	0.42	\$290	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,343,576,954	Cash & Cash Equivalents	\$367,171,243	Current Liabilities	\$101,569,599
Less Deductions	\$977,020,245	Net Patient Receivables	\$22,501,685	Long-Term Debt	\$0
Net Patient Revenue	\$366,556,709	Other Receivables	\$16,027,735	Other Liabilities	\$267,319,827
Plus Other Revenue	\$168,270,039			Subtotal	\$368,889,426
Total Revenue	\$534,826,749	Land, Buildings & Equipment (Net)	\$340,572,829	Unrestricted Fund Balance	\$500,402,261
Less Expenses	\$494,363,418	Other Assets	\$123,018,194	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$12,350,521			Total Liabilities & Fund Balance	\$869,291,687
Net Income	\$52,813,852	Total Assets	\$869,291,686		