

056 Gundersen Lutheran Medical Center
 1900 South Avenue
 La Crosse, WI 54601
 608-782-7300

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 7

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	62.0%	61.5%	1.01	47.2%	1.31	75.8%	0.82	62.4%	0.99
Obstetrics	121.5%	41.1%	2.96	53.6%	0.36	51.5%	2.36	122.3%	0.99
Pediatrics	35.5%	67.0%	0.53	32.3%	1.10	55.6%	0.64	30.6%	1.16
Total Hospital	65.8%	61.6%	1.07	51.9%	1.27	70.4%	0.93	65.6%	1.00
Average Census (Patients)									
Adult Medical-Surgical	102.2	24.9	4.10	17.2	5.93	100.5	1.02	103.0	0.99
Obstetrics	19.4	5.0	3.88	4.4	4.44	13.4	1.45	19.6	0.99
Pediatrics	3.6	1.7	2.07	0.6	6.00	4.8	2.07	3.1	1.16
Total Hospital	201.9	44.9	4.50	28.6	7.05	190.9	1.06	201.5	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.5	0.75	3.7	0.93	4.8	0.70	3.8	0.90
Obstetrics	2.0	2.4	0.82	2.0	0.99	2.5	0.79	3.9	0.51
Pediatrics	2.4	3.8	0.65	2.4	1.00	4.2	0.59	2.3	1.08
Total Hospital	4.3	4.9	0.88	4.2	1.01	5.2	0.83	6.3	0.68
Surgical Operations									
Inpatient	4,639	989	4.69	840	5.52	3,644	1.27	4,032	1.15
Outpatient	19,325	4,208	4.59	3,492	5.53	11,922	1.62	15,953	1.21
Inpatient as % of All Surgeries	19.4%	19.0%	1.02	19.4%	1.00	23.4%	0.83	20.2%	0.96
Outpatient Visits									
Non-Emergency Visits	699,226	131,799	5.31	137,645	5.08	419,931	1.67	728,404	0.96
Emergency Visits	66,700	16,822	3.97	15,585	4.28	42,605	1.57	64,866	1.03
Full-Time Equivalents (FTEs)									
Administrators	0.0	17.5	N/A	13.0	N/A	59.1	N/A	0.0	N/A
Nurses, Licensed	449.0	232.9	1.93	152.9	2.94	886.0	0.51	435.0	1.03
Ancillary Nursing Personnel	29.0	42.6	0.68	23.1	1.25	175.9	0.16	31.0	0.94
All Other Personnel	1,401.0	453.0	3.09	424.9	3.30	1,728.4	0.81	1,335.0	1.05
Total FTEs	1,879.0	746.0	2.52	613.9	3.06	2,849.5	0.66	1,801.0	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	12.3	N/A	7.6	N/A	11.2	N/A	0.0	N/A
Nurses, Licensed	38.8	163.8	0.24	89.3	0.43	167.8	0.23	46.5	0.83
Ancillary Nursing Personnel	2.5	30.0	0.08	13.5	0.19	33.3	0.08	3.3	0.75
All Other Personnel	121.0	318.6	0.38	248.3	0.49	327.4	0.37	142.8	0.85
Total FTEs	162.2	524.6	0.31	358.8	0.45	539.8	0.30	192.7	0.84

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	307	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	14
Discharges	17,200	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,709
Inpatient Days	73,687			Inpatient Days	0	Newborn Days	5,915

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	165	10,939	37,313	62.0%	102.2	3.4
Orthopedic	2	24	1,583	5,603	64.0%	15.4	3.5
Rehabilitation & Physical Medicine	1	20	499	6,883	94.3%	18.9	13.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	10	529	1,296	35.5%	3.6	2.4
Obstetrics	2	16	3,580	7,097	121.5%	19.4	2.0
Psychiatric	2	30	1,408	7,898	72.1%	21.6	5.6
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	4	84	145	9.9%	0.4	1.7
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	20	1,729	3,848	52.7%	10.5	2.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	18	268	3,604	54.9%	9.9	13.4
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	53	68	53.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	24	21	24.0
Medical & Dental Residents	0	0	0.0	Sonographers	30	14	30.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	31	26	31.0
Registered Nurses	440	1,018	440.0	Occupational Therapists	25	13	25.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	4	6	4.0
Licensed Practical Nurses	9	18	9.0	Physical Therapists	50	20	50.0
Ancillary Nursing Personnel	29	280	29.0	Physical Therapy Assistants/Aides	12	12	12.0
Medical Assistants	137	92	137.0	Recreational Therapists	4	4	4.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	20	11	20.0
Nurse Practitioners	0	0	0.0	Psychologists	1	3	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	42	30	42.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	442	419	442.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	431	136	431.0
Pharmacy Personnel	62	22	62.0				
Clinical Laboratory Personnel	33	35	33.0				
				Total	1,879	2,248	1,879.0

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$1,455,400,795	44.1%	48.2%	0.91	47.0%	0.94	48.7%	0.90	43.8%	1.01
Medical Assistance	\$307,152,120	9.3%	14.2%	0.65	10.2%	0.91	13.0%	0.72	9.7%	0.96
Commercial	\$1,205,380,021	36.5%	32.4%	1.13	34.4%	1.06	32.4%	1.13	36.2%	1.01
All Other	\$335,302,774	10.2%	5.2%	1.94	8.4%	1.20	5.9%	1.72	10.3%	0.98
Deductions as % of Total Gross Patient Revenue										
Medicare	\$1,125,564,909	34.1%	37.1%	0.92	34.0%	1.00	38.0%	0.90	33.8%	1.01
Medical Assistance	\$265,642,582	8.0%	11.2%	0.72	8.1%	0.99	10.4%	0.77	8.5%	0.95
Commercial	\$633,808,331	19.2%	14.9%	1.29	15.7%	1.23	15.8%	1.21	19.8%	0.97
Charity Care	\$44,109,432	1.3%	0.7%	1.83	1.1%	1.23	0.8%	1.66	0.5%	2.88
Bad Debt	\$24,157,117	0.7%	0.8%	0.86	0.9%	0.81	0.8%	0.94	0.7%	0.99
All Other	\$269,338,711	8.2%	3.1%	2.60	6.3%	1.29	3.4%	2.42	7.9%	1.03
Total Deductions	\$2,362,621,082	71.5%	67.9%	1.05	66.1%	1.08	69.2%	1.03	71.2%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		32.5%	6.4%	5.08	22.5%	1.45	7.4%	4.42	34.9%	0.93
Net Gains/Losses as % of Net Income		N/A	11.1%	N/A	110.0%	N/A	7.6%	N/A	105.7%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$751,791,301	52.7%	41.6%	1.27	54.1%	0.97	40.0%	1.32	50.8%	1.04
Supplies & Services	\$629,678,182	44.1%	52.7%	0.84	41.9%	1.05	54.9%	0.80	45.8%	0.96
Capital Component	\$45,556,036	3.2%	5.7%	0.56	4.0%	0.80	5.1%	0.63	3.4%	0.95
Fiscal Statistics										
Operating Margin (%)		-2.4%	6.4%	N/A	-0.2%	11.79	5.8%	N/A	0.3%	N/A
Total Hospital Net Income (%)		-1.3%	7.1%	N/A	2.0%	N/A	6.3%	N/A	-5.6%	0.24
Return on Equity (%)		-0.9%	3.1%	N/A	1.6%	N/A	4.7%	N/A	-3.5%	0.27
Current Ratio		231.2	2.9	80.47	31.1	7.43	5.7	40.69	337.3	0.69
Days in Net Patient Accounts Receivable		69.4	85.9	0.81	60.3	1.15	57.7	1.20	66.6	1.04
Average Payment Period		1.9	125.5	0.02	10.3	0.19	46.2	0.04	1.4	1.36
Equity Financing (%)		99.3%	57.8%	1.72	87.7%	1.13	72.7%	1.37	99.4%	1.00
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	12.0	N/A	12.7	N/A	12.2	N/A	0.0	N/A
Total Asset Turnover		0.7	0.4	1.65	0.8	0.89	0.7	0.96	0.7	1.05
Average Age of Plant (Years)		8.9	19.6	0.46	10.0	0.90	13.4	0.67	8.0	1.12
Increase (Decrease) Total Net Patient Revenue		-8.5%	3.9%	N/A	-2.2%	3.95	3.5%	N/A	3.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		81.5%	67.6%	1.21	82.8%	0.98	62.1%	1.31	81.3%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$18,804	\$19,469	0.97	\$19,060	0.99	\$22,156	0.85	\$20,419	0.92
Inpatient Net Revenue per Day		\$4,146	\$3,859	1.07	\$4,078	1.02	\$4,083	1.02	\$3,760	1.10
Outpatient Net Revenue per Visit		\$837	\$875	0.96	\$880	0.95	\$987	0.85	\$806	1.04

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$3,303,235,713	Cash & Cash Equivalents	\$378,684	Current Liabilities	\$7,307,898
Less Deductions	\$2,362,621,082	Net Patient Receivables	\$178,727,997	Long-Term Debt	\$0
Net Patient Revenue	\$940,614,631	Other Receivables	\$23,846,432	Other Liabilities	\$6,688,471
Plus Other Revenue	\$452,969,598			Subtotal	\$13,996,369
Total Revenue	\$1,393,584,226	Land, Buildings & Equipment (Net)	\$283,718,115		
Less Expenses	\$1,427,025,519	Other Assets	\$1,487,146,316	Unrestricted Fund Balance	\$1,959,821,175
Non-Operating Gains/Losses	\$14,808,839			Restricted Fund Balance	\$0
Net Income	-\$18,632,454	Total Assets	\$1,973,817,544	Total Liabilities & Fund Balance	\$1,973,817,544