

057 Mayo Clinic Health System - La Crosse
 700 West Avenue South
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 7

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.9%	61.5%	0.96	47.2%	1.25	75.8%	0.78	58.5%	1.01
Obstetrics	24.4%	41.1%	0.59	53.6%	0.06	51.5%	0.47	21.3%	1.14
Pediatrics	0.0%	67.0%	N/A	32.3%	N/A	55.6%	N/A	0.0%	N/A
Total Hospital	53.9%	61.6%	0.88	51.9%	1.04	70.4%	0.77	52.7%	1.02
Average Census (Patients)									
Adult Medical-Surgical	40.0	24.9	1.61	17.2	2.32	100.5	0.40	39.8	1.01
Obstetrics	3.4	5.0	0.68	4.4	0.78	13.4	0.26	3.4	1.00
Pediatrics	0.0	1.7	N/A	0.6	N/A	4.8	N/A	0.0	N/A
Total Hospital	49.6	44.9	1.11	28.6	1.73	190.9	0.26	50.1	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.5	0.90	3.7	1.11	4.8	0.84	4.4	0.92
Obstetrics	2.1	2.4	0.87	2.0	1.05	2.5	0.85	2.2	0.95
Pediatrics	0.0	3.8	N/A	2.4	N/A	4.2	N/A	0.0	N/A
Total Hospital	4.1	4.9	0.85	4.2	0.98	5.2	0.80	4.4	0.95
Surgical Operations									
Inpatient	749	989	0.76	840	0.89	3,644	0.21	771	0.97
Outpatient	5,144	4,208	1.22	3,492	1.47	11,922	0.43	5,210	0.99
Inpatient as % of All Surgeries	12.7%	19.0%	0.67	19.4%	0.66	23.4%	0.54	12.9%	0.99
Outpatient Visits									
Non-Emergency Visits	344,360	131,799	2.61	137,645	2.50	419,931	0.82	331,701	1.04
Emergency Visits	24,497	16,822	1.46	15,585	1.57	42,605	0.57	25,412	0.96
Full-Time Equivalents (FTEs)									
Administrators	42.0	17.5	2.40	13.0	3.24	59.1	0.71	39.0	1.08
Nurses, Licensed	513.9	232.9	2.21	152.9	3.36	886.0	0.58	530.3	0.97
Ancillary Nursing Personnel	70.6	42.6	1.66	23.1	3.05	175.9	0.40	62.3	1.13
All Other Personnel	1,562.5	453.0	3.45	424.9	3.68	1,728.4	0.90	1,519.3	1.03
Total FTEs	2,188.9	746.0	2.93	613.9	3.57	2,849.5	0.77	2,150.9	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	15.1	12.3	1.23	7.6	1.99	11.2	1.35	14.3	1.06
Nurses, Licensed	184.9	163.8	1.13	89.3	2.07	167.8	1.10	194.0	0.95
Ancillary Nursing Personnel	25.4	30.0	0.85	13.5	1.88	33.3	0.76	22.8	1.11
All Other Personnel	562.2	318.6	1.76	248.3	2.26	327.4	1.72	555.8	1.01
Total FTEs	787.6	524.6	1.50	358.8	2.20	539.8	1.46	786.9	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	92	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	6
Discharges	4,394	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	560
Inpatient Days	18,116			Inpatient Days	0	Newborn Days	954

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	68	3,584	14,613	58.9%	40.0	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	14	589	1,246	24.4%	3.4	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	195	2,057	70.4%	5.6	10.5
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	2	26	200	27.4%	0.5	7.7
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	42	0	42.0	Surgical Personnel	16	32	36.5
Physicians & Dentists	148	46	176.3	Radiological Services Personnel	33	31	56.0
Medical & Dental Residents	18	0	18.0	Sonographers	14	6	18.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	27	28.4
Registered Nurses	177	316	394.3	Occupational Therapists	4	11	10.0
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	1	1	1.8
Licensed Practical Nurses	26	30	46.8	Physical Therapists	16	12	19.8
Ancillary Nursing Personnel	22	113	70.6	Physical Therapy Assistants/Aides	7	9	11.6
Medical Assistants	32	28	53.1	Recreational Therapists	0	2	1.5
Physician Assistants	25	9	29.7	Dietitians & Nutritionists	6	4	7.6
Nurse Practitioners	28	16	38.5	Psychologists	3	2	4.6
Certified Registered Nurse Anesthetists	15	10	22.4	Social Workers	38	18	48.8
Clinical Nurse Specialists	6	0	6.0	All Other Health Professionals	347	125	426.3
Health Info Mgmt-Administrators/Technicians	42	3	44.4	All Other Personnel	383	106	452.7
Pharmacy Personnel	49	24	63.5				
Clinical Laboratory Personnel	43	15	53.9				
				Total	1,561	996	2,188.9

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$620,488,786	53.9%	48.2%	1.12	47.0%	1.15	48.7%	1.11	52.9%	1.02
Medical Assistance	\$112,978,149	9.8%	14.2%	0.69	10.2%	0.96	13.0%	0.76	10.2%	0.96
Commercial	\$355,149,593	30.9%	32.4%	0.95	34.4%	0.90	32.4%	0.95	31.7%	0.97
All Other	\$61,721,278	5.4%	5.2%	1.03	8.4%	0.64	5.9%	0.91	5.2%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$459,770,660	40.0%	37.1%	1.08	34.0%	1.18	38.0%	1.05	39.6%	1.01
Medical Assistance	\$89,304,119	7.8%	11.2%	0.69	8.1%	0.95	10.4%	0.74	8.0%	0.97
Commercial	\$112,146,273	9.7%	14.9%	0.65	15.7%	0.62	15.8%	0.62	10.4%	0.93
Charity Care	\$5,274,805	0.5%	0.7%	0.63	1.1%	0.42	0.8%	0.57	0.4%	1.26
Bad Debt	\$11,592,053	1.0%	0.8%	1.19	0.9%	1.12	0.8%	1.30	0.7%	1.39
All Other	\$41,114,612	3.6%	3.1%	1.14	6.3%	0.57	3.4%	1.06	3.3%	1.08
Total Deductions	\$719,202,522	62.5%	67.9%	0.92	66.1%	0.95	69.2%	0.90	62.4%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		8.4%	6.4%	1.32	22.5%	0.37	7.4%	1.15	7.3%	1.16
Net Gains/Losses as % of Net Income		63.6%	11.1%	5.75	110.0%	0.58	7.6%	8.41	280.3%	0.23
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$275,495,810	59.6%	41.6%	1.43	54.1%	1.10	40.0%	1.49	60.6%	0.98
Supplies & Services	\$172,206,016	37.2%	52.7%	0.71	41.9%	0.89	54.9%	0.68	34.9%	1.07
Capital Component	\$14,796,452	3.2%	5.7%	0.56	4.0%	0.80	5.1%	0.63	4.5%	0.72
Fiscal Statistics										
Operating Margin (%)		1.8%	6.4%	0.28	-0.2%	N/A	5.8%	0.30	-1.0%	N/A
Total Hospital Net Income (%)		4.7%	7.1%	0.66	2.0%	2.34	6.3%	0.75	0.6%	8.48
Return on Equity (%)		7.3%	3.1%	2.40	1.6%	4.54	4.7%	1.58	1.0%	7.17
Current Ratio		2.1	2.9	0.73	31.1	0.07	5.7	0.37	4.5	0.47
Days in Net Patient Accounts Receivable		44.2	85.9	0.51	60.3	0.73	57.7	0.77	40.6	1.09
Average Payment Period		17.0	125.5	0.14	10.3	1.65	46.2	0.37	16.4	1.03
Equity Financing (%)		56.5%	57.8%	0.98	87.7%	0.64	72.7%	0.78	51.5%	1.10
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		1,633.0	12.0	135.71	12.7	128.59	12.2	133.42	1.6	1,002.29
Total Asset Turnover		1.5	0.4	3.56	0.8	1.92	0.7	2.06	1.8	0.83
Average Age of Plant (Years)		16.3	19.6	0.83	10.0	1.63	13.4	1.21	15.3	1.07
Increase (Decrease) Total Net Patient Revenue		4.2%	3.9%	1.06	-2.2%	N/A	3.5%	1.21	2.1%	2.04
Outpatient Gross Revenue (% of Total GPR)		82.3%	67.6%	1.22	82.8%	0.99	62.1%	1.32	81.8%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$19,850	\$19,469	1.02	\$19,060	1.04	\$22,156	0.90	\$17,649	1.12
Inpatient Net Revenue per Day		\$4,858	\$3,859	1.26	\$4,078	1.19	\$4,083	1.19	\$4,089	1.19
Outpatient Net Revenue per Visit		\$964	\$875	1.10	\$880	1.09	\$987	0.98	\$974	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,150,337,806	Cash & Cash Equivalents	\$10,857	Current Liabilities	\$20,974,352
Less Deductions	\$719,202,522	Net Patient Receivables	\$52,239,371	Long-Term Debt	\$0
Net Patient Revenue	\$431,135,284	Other Receivables	\$2,842,411	Other Liabilities	\$113,566,921
Plus Other Revenue	\$39,637,515			Subtotal	\$134,541,273
Total Revenue	\$470,772,799	Land, Buildings & Equipment (Net)	\$226,646,721		
Less Expenses	\$462,498,278	Other Assets	\$27,782,502	Unrestricted Fund Balance	\$174,980,589
Non-Operating Gains/Losses	\$14,456,467			Restricted Fund Balance	\$15,537,404
Net Income	\$22,730,988	Total Assets	\$309,521,862	Total Liabilities & Fund Balance	\$309,521,862