

061 UnityPoint Health - Meriter
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	81.2%	61.5%	1.32	59.9%	1.35	75.8%	1.07	66.2%	1.23
Obstetrics	89.3%	41.1%	2.17	39.5%	1.02	51.5%	1.73	85.9%	1.04
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	55.6%	N/A	0.0%	N/A
Total Hospital	85.5%	61.6%	1.39	61.8%	1.38	70.4%	1.21	78.1%	1.09
Average Census (Patients)									
Adult Medical-Surgical	74.7	24.9	3.00	26.8	2.79	100.5	0.74	61.6	1.21
Obstetrics	40.2	5.0	8.02	4.5	8.90	13.4	3.01	38.6	1.04
Pediatrics	0.0	1.7	N/A	2.8	N/A	4.8	N/A	0.0	N/A
Total Hospital	226.5	44.9	5.04	55.6	4.07	190.9	1.19	207.8	1.09
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.5	0.67	4.5	0.67	4.8	0.63	4.6	0.66
Obstetrics	2.8	2.4	1.15	2.6	1.09	2.5	1.12	2.8	1.01
Pediatrics	0.0	3.8	N/A	4.6	N/A	4.2	N/A	0.0	N/A
Total Hospital	4.8	4.9	0.99	5.1	0.95	5.2	0.93	5.0	0.96
Surgical Operations									
Inpatient	1,959	989	1.98	948	2.07	3,644	0.54	1,545	1.27
Outpatient	9,789	4,208	2.33	4,423	2.21	11,922	0.82	8,554	1.14
Inpatient as % of All Surgeries	16.7%	19.0%	0.88	17.6%	0.94	23.4%	0.71	15.3%	1.09
Outpatient Visits									
Non-Emergency Visits	315,093	131,799	2.39	185,542	1.70	419,931	0.75	296,820	1.06
Emergency Visits	45,209	16,822	2.69	18,373	2.46	42,605	1.06	43,985	1.03
Full-Time Equivalents (FTEs)									
Administrators	32.0	17.5	1.83	18.2	1.75	59.1	0.54	32.0	1.00
Nurses, Licensed	781.1	232.9	3.35	281.6	2.77	886.0	0.88	762.7	1.02
Ancillary Nursing Personnel	154.8	42.6	3.63	39.5	3.91	175.9	0.88	132.2	1.17
All Other Personnel	1,530.2	453.0	3.38	649.6	2.36	1,728.4	0.89	1,538.1	0.99
Total FTEs	2,498.1	746.0	3.35	989.0	2.53	2,849.5	0.88	2,465.0	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.3	12.3	0.51	11.4	0.55	11.2	0.56	6.8	0.93
Nurses, Licensed	153.2	163.8	0.94	176.3	0.87	167.8	0.91	161.2	0.95
Ancillary Nursing Personnel	30.4	30.0	1.01	24.8	1.23	33.3	0.91	27.9	1.09
All Other Personnel	300.1	318.6	0.94	406.7	0.74	327.4	0.92	325.1	0.92
Total FTEs	490.0	524.6	0.93	619.1	0.79	539.8	0.91	521.0	0.94

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	265	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	25
Discharges	17,155	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	4,589
Inpatient Days	82,674			Inpatient Days	0	Newborn Days	9,100

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	92	8,922	27,266	81.2%	74.7	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	45	5,248	14,672	89.3%	40.2	2.8
Psychiatric	1	30	1,418	7,903	72.2%	21.7	5.6
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	298	4,146	81.1%	11.4	13.9
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	40	2,436	12,179	83.4%	33.4	5.0
Neonatal Intensive/Intermediate Care	1	30	583	11,898	108.7%	32.6	20.4
Other Intensive Care	1	14	671	4,610	90.2%	12.6	6.9
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	0	32.0	Surgical Personnel	10	27	28.0
Physicians & Dentists	60	50	60.0	Radiological Services Personnel	27	44	51.6
Medical & Dental Residents	0	0	0.0	Sonographers	7	23	25.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	29	22.0
Registered Nurses	216	772	759.3	Occupational Therapists	10	32	27.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	4	4.7
Licensed Practical Nurses	1	0	1.0	Physical Therapists	18	45	43.6
Ancillary Nursing Personnel	17	276	154.8	Physical Therapy Assistants/Aides	8	31	28.4
Medical Assistants	26	23	40.7	Recreational Therapists	0	0	0.0
Physician Assistants	0	7	0.0	Dietitians & Nutritionists	5	5	8.7
Nurse Practitioners	2	16	2.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	33	21	43.8
Clinical Nurse Specialists	15	4	17.9	All Other Health Professionals	191	207	303.1
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	501	431	736.3
Pharmacy Personnel	54	55	75.6				
Clinical Laboratory Personnel	16	20	29.0	Total	1,257	2,122	2,498.1

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$698,999,645	37.1%	48.2%	0.77	43.0%	0.86	48.7%	0.76	36.1%	1.03
Medical Assistance	\$324,129,718	17.2%	14.2%	1.21	12.2%	1.41	13.0%	1.32	17.2%	1.00
Commercial	\$796,754,774	42.3%	32.4%	1.31	35.7%	1.18	32.4%	1.31	43.4%	0.97
All Other	\$65,413,107	3.5%	5.2%	0.66	9.2%	0.38	5.9%	0.59	3.3%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$532,719,468	28.3%	37.1%	0.76	33.3%	0.85	38.0%	0.74	28.3%	1.00
Medical Assistance	\$248,192,474	13.2%	11.2%	1.18	9.7%	1.35	10.4%	1.26	13.5%	0.98
Commercial	\$457,821,604	24.3%	14.9%	1.63	17.9%	1.36	15.8%	1.54	24.2%	1.01
Charity Care	\$13,314,672	0.7%	0.7%	0.97	0.6%	1.14	0.8%	0.88	0.5%	1.35
Bad Debt	\$12,149,235	0.6%	0.8%	0.76	0.9%	0.70	0.8%	0.83	0.8%	0.78
All Other	\$54,194,026	2.9%	3.1%	0.92	5.1%	0.57	3.4%	0.85	2.8%	1.03
Total Deductions	\$1,318,391,479	69.9%	67.9%	1.03	67.5%	1.04	69.2%	1.01	70.0%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.0%	6.4%	0.63	3.6%	1.11	7.4%	0.55	11.8%	0.34
Net Gains/Losses as % of Net Income		75.7%	11.1%	6.84	53.3%	1.42	7.6%	10.00	199.7%	0.38
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$275,144,529	47.9%	41.6%	1.15	45.0%	1.07	40.0%	1.20	48.1%	1.00
Supplies & Services	\$262,985,015	45.8%	52.7%	0.87	48.7%	0.94	54.9%	0.83	45.1%	1.02
Capital Component	\$35,937,520	6.3%	5.7%	1.09	6.4%	0.98	5.1%	1.23	6.7%	0.93
Fiscal Statistics										
Operating Margin (%)		2.8%	6.4%	0.44	3.7%	0.75	5.8%	0.48	3.0%	0.94
Total Hospital Net Income (%)		10.6%	7.1%	1.50	7.7%	1.39	6.3%	1.70	-3.2%	N/A
Return on Equity (%)		7.1%	3.1%	2.33	3.8%	1.87	4.7%	1.53	-1.9%	N/A
Current Ratio		1.7	2.9	0.59	3.0	0.55	5.7	0.30	1.6	1.04
Days in Net Patient Accounts Receivable		41.7	85.9	0.48	65.9	0.63	57.7	0.72	39.9	1.04
Average Payment Period		53.1	125.5	0.42	98.2	0.54	46.2	1.15	51.4	1.03
Equity Financing (%)		79.2%	57.8%	1.37	50.5%	1.57	72.7%	1.09	74.7%	1.06
Long-Term Debt to Equity Ratio		0.2	0.4	0.47	0.4	0.44	0.2	0.93	0.2	0.85
Times Interest Earned		10.7	12.0	0.89	9.1	1.18	12.2	0.87	-1.3	N/A
Total Asset Turnover		0.6	0.4	1.44	0.5	1.29	0.7	0.83	0.6	0.99
Average Age of Plant (Years)		8.8	19.6	0.45	15.8	0.56	13.4	0.66	7.8	1.12
Increase (Decrease) Total Net Patient Revenue		13.3%	3.9%	3.38	7.9%	1.68	3.5%	3.84	9.5%	1.41
Outpatient Gross Revenue (% of Total GPR)		55.6%	67.6%	0.82	64.7%	0.86	62.1%	0.89	56.1%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,974	\$19,469	0.82	\$21,761	0.73	\$22,156	0.72	\$16,251	0.98
Inpatient Net Revenue per Day		\$3,315	\$3,859	0.86	\$4,214	0.79	\$4,083	0.81	\$3,221	1.03
Outpatient Net Revenue per Visit		\$847	\$875	0.97	\$819	1.03	\$987	0.86	\$791	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,885,297,244	Cash & Cash Equivalents	\$56,650,449	Current Liabilities	\$80,208,653
Less Deductions	\$1,318,391,479	Net Patient Receivables	\$64,691,381	Long-Term Debt	\$138,780,000
Net Patient Revenue	\$566,905,765	Other Receivables	\$5,654,243	Other Liabilities	\$14,362,749
Plus Other Revenue	\$23,801,903			Subtotal	\$233,351,402
Total Revenue	\$590,707,669	Land, Buildings & Equipment (Net)	\$280,889,605	Unrestricted Fund Balance	\$759,254,615
Less Expenses	\$574,067,064	Other Assets	\$550,560,961	Restricted Fund Balance	\$8,250,697
Non-Operating Gains/Losses	\$51,703,476			Total Liabilities & Fund Balance	\$992,606,017
Net Income	\$68,344,081	Total Assets	\$958,446,639		