

**063 SSM Health St Mary's Hospital**  
 700 South Park Street  
 Madison, WI 53715  
 608-251-6100

Fiscal Year: 01/01 to 12/31  
 Type: **GMS**  
 General Medical & Surgical  
 Control: **Religious Organization**

County: **Dane**  
 Analysis Area: **Southern (1)**  
 Volume Group: **7**

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	81.7%	61.5%	1.33	59.9%	1.36	75.8%	1.08	78.2%	1.05
Obstetrics	36.7%	41.1%	0.89	39.5%	0.44	51.5%	0.71	36.2%	1.01
Pediatrics	21.7%	67.0%	0.32	66.9%	0.32	55.6%	0.39	20.6%	1.05
Total Hospital	68.1%	61.6%	1.11	61.8%	1.10	70.4%	0.97	69.7%	0.98
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	26.1	24.9	1.05	26.8	0.98	100.5	0.26	25.0	1.05
Obstetrics	17.2	5.0	3.44	4.5	3.82	13.4	1.29	17.0	1.01
Pediatrics	2.6	1.7	1.52	2.8	0.91	4.8	1.52	2.5	1.05
Total Hospital	256.8	44.9	5.72	55.6	4.62	190.9	1.35	260.7	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.5	4.5	1.20	4.5	1.21	4.8	1.13	5.3	1.04
Obstetrics	3.1	2.4	1.26	2.6	1.19	2.5	1.22	2.9	1.06
Pediatrics	3.1	3.8	0.83	4.6	0.68	4.2	0.76	2.5	1.25
Total Hospital	5.2	4.9	1.08	5.1	1.03	5.2	1.01	5.5	0.95
<b>Surgical Operations</b>									
Inpatient	4,700	989	4.75	948	4.96	3,644	1.29	4,560	1.03
Outpatient	4,940	4,208	1.17	4,423	1.12	11,922	0.41	4,929	1.00
Inpatient as % of All Surgeries	48.8%	19.0%	2.56	17.6%	2.76	23.4%	2.08	48.1%	1.01
<b>Outpatient Visits</b>									
Non-Emergency Visits	54,820	131,799	0.42	185,542	0.30	419,931	0.13	52,248	1.05
Emergency Visits	41,011	16,822	2.44	18,373	2.23	42,605	0.96	46,671	0.88
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	31.2	17.5	1.78	18.2	1.71	59.1	0.53	26.7	1.17
Nurses, Licensed	713.1	232.9	3.06	281.6	2.53	886.0	0.80	751.2	0.95
Ancillary Nursing Personnel	0.0	42.6	N/A	39.5	N/A	175.9	N/A	0.0	N/A
All Other Personnel	839.7	453.0	1.85	649.6	1.29	1,728.4	0.49	858.9	0.98
Total FTEs	1,583.9	746.0	2.12	989.0	1.60	2,849.5	0.56	1,636.7	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.0	12.3	0.65	11.4	0.70	11.2	0.71	6.6	1.21
Nurses, Licensed	181.9	163.8	1.11	176.3	1.03	167.8	1.08	185.1	0.98
Ancillary Nursing Personnel	0.0	30.0	N/A	24.8	N/A	33.3	N/A	0.0	N/A
All Other Personnel	214.3	318.6	0.67	406.7	0.53	327.4	0.65	211.7	1.01
Total FTEs	404.2	524.6	0.77	619.1	0.65	539.8	0.75	403.3	1.00

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	377	Health Maintenance		Average Beds Used	0	Bassinets	30
Discharges	17,949	Organization (HMO)	Yes	Discharges	0	Total Births	1,888
Inpatient Days	93,718	Preferred Provider		Inpatient Days	0	Newborn Days	2,977
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	32	1,743	9,542	81.7%	26.1	5.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	12	303	950	21.7%	2.6	3.1
<b>Obstetrics</b>	1	47	2,059	6,294	36.7%	17.2	3.1
<b>Psychiatric</b>	1	20	977	5,240	71.8%	14.4	5.4
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	27	253	6,568	66.6%	18.0	26.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	201	12,378	59,163	80.6%	162.1	4.8
Neonatal Intensive/Intermediate Care	1	38	264	5,961	43.0%	16.3	22.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	23	16	31.2	Surgical Personnel	23	22	40.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	29	44	60.2
Medical & Dental Residents	0	0	0.0	Sonographers	3	20	16.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	15	13	21.5
Registered Nurses	353	520	713.1	Occupational Therapists	3	18	14.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	1	21	14.8
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	84	248	208.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	271	92	322.5
Pharmacy Personnel	31	44	54.8	<b>Total</b>	<b>897</b>	<b>1,099</b>	<b>1,583.9</b>
Clinical Laboratory Personnel	58	40	82.5				

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>7</sup>	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$960,226,532	55.4%	48.2%	1.15	43.0%	1.29	48.7%	1.14	55.4%	1.00
Medical Assistance	\$219,006,440	12.6%	14.2%	0.89	12.2%	1.04	13.0%	0.97	13.3%	0.95
Commercial	\$514,649,292	29.7%	32.4%	0.92	35.7%	0.83	32.4%	0.92	29.1%	1.02
All Other	\$39,543,718	2.3%	5.2%	0.44	9.2%	0.25	5.9%	0.39	2.1%	1.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$756,675,528	43.7%	37.1%	1.18	33.3%	1.31	38.0%	1.15	43.4%	1.01
Medical Assistance	\$186,118,844	10.7%	11.2%	0.96	9.7%	1.10	10.4%	1.03	10.7%	1.00
Commercial	\$189,831,851	11.0%	14.9%	0.73	17.9%	0.61	15.8%	0.69	10.3%	1.06
Charity Care	\$8,423,446	0.5%	0.7%	0.67	0.6%	0.78	0.8%	0.60	0.2%	2.07
Bad Debt	\$9,481,341	0.5%	0.8%	0.65	0.9%	0.60	0.8%	0.70	1.0%	0.53
All Other	\$22,723,167	1.3%	3.1%	0.42	5.1%	0.26	3.4%	0.39	1.1%	1.15
Total Deductions	\$1,173,254,177	67.7%	67.9%	1.00	67.5%	1.00	69.2%	0.98	66.8%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		-16.0%	6.4%	N/A	3.6%	N/A	7.4%	N/A	-12.0%	1.34
Net Gains/Losses as % of Net Income		39.8%	11.1%	3.60	53.3%	0.75	7.6%	5.26	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$178,421,357	39.6%	41.6%	0.95	45.0%	0.88	40.0%	0.99	39.7%	1.00
Supplies & Services	\$253,934,535	56.4%	52.7%	1.07	48.7%	1.16	54.9%	1.03	55.3%	1.02
Capital Component	\$17,987,573	4.0%	5.7%	0.70	6.4%	0.63	5.1%	0.79	5.0%	0.80
<b>Fiscal Statistics</b>										
Operating Margin (%)		6.8%	6.4%	1.06	3.7%	1.81	5.8%	1.16	9.5%	0.71
Total Hospital Net Income (%)		10.7%	7.1%	1.51	7.7%	1.40	6.3%	1.71	3.5%	3.06
Return on Equity (%)		22.0%	3.1%	7.18	3.8%	5.76	4.7%	4.72	6.4%	3.45
Current Ratio		2.3	2.9	0.81	3.0	0.77	5.7	0.41	2.3	1.00
Days in Net Patient Accounts Receivable		53.1	85.9	0.62	65.9	0.81	57.7	0.92	56.9	0.93
Average Payment Period		32.4	125.5	0.26	98.2	0.33	46.2	0.70	35.1	0.92
Equity Financing (%)		113.9%	57.8%	1.97	50.5%	2.25	72.7%	1.57	198.7%	0.57
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.4	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	12.0	N/A	9.1	N/A	12.2	N/A	10,383.8	N/A
Total Asset Turnover		2.0	0.4	4.58	0.5	4.10	0.7	2.65	1.9	1.01
Average Age of Plant (Years)		26.0	19.6	1.33	15.8	1.64	13.4	1.94	20.7	1.26
Increase (Decrease) Total Net Patient Revenue		3.3%	3.9%	0.85	7.9%	0.42	3.5%	0.96	21.2%	0.16
Outpatient Gross Revenue (% of Total GPR)		35.0%	67.6%	0.52	64.7%	0.54	62.1%	0.56	35.8%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$20,994		\$19,469	1.08	\$21,761	0.96	\$22,156	0.95	\$21,202	0.99
Inpatient Net Revenue per Day	\$4,050		\$3,859	1.05	\$4,214	0.96	\$4,083	0.99	\$3,849	1.05
Outpatient Net Revenue per Visit	\$2,012		\$875	2.30	\$819	2.46	\$987	2.04	\$1,947	1.03

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,733,425,982	Cash & Cash Equivalents	\$7,130	Current Liabilities	\$38,679,562
Less Deductions	\$1,173,254,177	Net Patient Receivables	\$81,518,251	Long-Term Debt	\$0
Net Patient Revenue	\$560,171,805	Other Receivables	\$2,182,305	Other Liabilities	-\$73,064,940
Plus Other Revenue	-\$77,206,918			Subtotal	-\$34,385,378
Total Revenue	\$482,964,887	Land, Buildings & Equipment (Net)	\$125,561,576	Unrestricted Fund Balance	\$281,189,414
Less Expenses	\$450,343,465	Other Assets	\$37,534,774	Restricted Fund Balance	\$15,009,470
Non-Operating Gains/Losses	\$21,564,400			Total Liabilities & Fund Balance	\$246,804,036
Net Income	\$54,185,822	Total Assets	\$246,804,036		