

067 Aurora Medical Center - Bay Area
 3003 University Drive
 Marinette, WI 54143
 715-735-6621

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Marinette
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	46.2%	61.5%	0.75	54.9%	0.84	54.8%	0.84	61.0%	0.76
Obstetrics	19.6%	41.1%	0.48	36.7%	0.04	34.5%	0.57	28.6%	0.68
Pediatrics	0.0%	67.0%	N/A	19.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.7%	61.6%	0.68	53.2%	0.78	59.6%	0.70	52.2%	0.80
Average Census (Patients)									
Adult Medical-Surgical	17.6	24.9	0.70	24.8	0.71	15.8	1.11	25.0	0.70
Obstetrics	1.4	5.0	0.27	4.3	0.32	2.9	0.47	2.0	0.68
Pediatrics	0.0	1.7	N/A	0.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	23.0	44.9	0.51	44.4	0.52	29.6	0.77	33.9	0.68
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.5	0.80	4.0	0.89	4.2	0.87	4.9	0.74
Obstetrics	2.1	2.4	0.87	2.4	0.87	2.3	0.91	2.0	1.04
Pediatrics	0.0	3.8	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.7	4.9	0.77	4.3	0.87	4.4	0.85	5.2	0.71
Surgical Operations									
Inpatient	291	989	0.29	829	0.35	409	0.71	290	1.00
Outpatient	2,215	4,208	0.53	6,019	0.37	2,735	0.81	2,187	1.01
Inpatient as % of All Surgeries	11.6%	19.0%	0.61	12.1%	0.96	13.0%	0.89	11.7%	0.99
Outpatient Visits									
Non-Emergency Visits	80,259	131,799	0.61	197,548	0.41	92,528	0.87	81,207	0.99
Emergency Visits	20,188	16,822	1.20	18,660	1.08	17,976	1.12	20,264	1.00
Full-Time Equivalents (FTEs)									
Administrators	12.0	17.5	0.69	19.4	0.62	12.7	0.94	10.0	1.20
Nurses, Licensed	174.7	232.9	0.75	276.2	0.63	137.2	1.27	147.6	1.18
Ancillary Nursing Personnel	48.3	42.6	1.13	44.0	1.10	29.9	1.62	42.5	1.14
All Other Personnel	289.9	453.0	0.64	479.5	0.60	239.1	1.21	283.3	1.02
Total FTEs	524.8	746.0	0.70	819.1	0.64	418.9	1.25	483.4	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.7	12.3	0.70	10.2	0.85	10.9	0.79	6.2	1.40
Nurses, Licensed	126.1	163.8	0.77	144.4	0.87	117.7	1.07	91.1	1.39
Ancillary Nursing Personnel	34.9	30.0	1.16	23.0	1.52	25.6	1.36	26.2	1.33
All Other Personnel	209.4	318.6	0.66	250.7	0.84	205.0	1.02	174.8	1.20
Total FTEs	379.1	524.6	0.72	428.2	0.89	359.2	1.06	298.3	1.27

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	55	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	11
Discharges	2,254	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	196
Inpatient Days	8,380			Inpatient Days	0	Newborn Days	384

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	1,770	6,411	46.2%	17.6	3.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	239	501	19.6%	1.4	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	234	1,468	40.2%	4.0	6.3
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	0	12.0	Surgical Personnel	7	8	12.1
Physicians & Dentists	21	10	22.2	Radiological Services Personnel	28	17	35.7
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	2.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	12	11.6
Registered Nurses	85	99	152.9	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	5	5	8.9	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	18	65	48.3	Physical Therapy Assistants/Aides	1	1	2.0
Medical Assistants	4	2	5.8	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	9	1	9.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	21	15	23.4
Health Info Mgmt-Administrators/Technicians	16	1	16.9	All Other Personnel	75	57	109.8
Pharmacy Personnel	12	10	15.5				
Clinical Laboratory Personnel	18	19	28.2				
				Total	345	325	524.8

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$277,818,224	58.0%	48.2%	1.20	48.2%	1.20	51.3%	1.13	58.2%	1.00
Medical Assistance	\$64,461,579	13.5%	14.2%	0.95	12.5%	1.08	15.3%	0.88	13.4%	1.00
Commercial	\$90,953,744	19.0%	32.4%	0.59	33.9%	0.56	29.5%	0.64	19.1%	0.99
All Other	\$45,633,991	9.5%	5.2%	1.82	5.4%	1.75	3.8%	2.50	9.3%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$234,421,672	49.0%	37.1%	1.32	37.4%	1.31	39.7%	1.23	48.7%	1.00
Medical Assistance	\$56,791,059	11.9%	11.2%	1.06	10.1%	1.17	12.1%	0.98	11.8%	1.01
Commercial	\$54,735,588	11.4%	14.9%	0.77	15.8%	0.72	13.1%	0.87	10.5%	1.08
Charity Care	\$2,731,151	0.6%	0.7%	0.78	0.5%	1.07	0.8%	0.70	0.7%	0.82
Bad Debt	\$5,473,253	1.1%	0.8%	1.35	0.8%	1.47	1.2%	0.96	1.0%	1.10
All Other	\$32,926,789	6.9%	3.1%	2.20	3.5%	1.95	2.2%	3.07	6.6%	1.04
Total Deductions	\$387,079,512	80.8%	67.9%	1.19	68.2%	1.19	69.2%	1.17	79.4%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.8%	6.4%	0.28		3.6%	0.49	3.8%	0.47	1.0%	1.76
Net Gains/Losses as % of Net Income	10.2%	11.1%	0.92		14.6%	0.70	15.2%	0.67	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$43,384,281	42.2%	41.6%	1.02	43.1%	0.98	40.1%	1.05	40.5%	1.04
Supplies & Services	\$50,794,627	49.4%	52.7%	0.94	50.8%	0.97	54.4%	0.91	50.7%	0.98
Capital Component	\$8,606,356	8.4%	5.7%	1.46	6.2%	1.36	5.5%	1.53	8.8%	0.95
Fiscal Statistics										
Operating Margin (%)	-10.0%	6.4%	N/A		10.1%	N/A	5.0%	N/A	-14.5%	0.69
Total Hospital Net Income (%)	-11.2%	7.1%	N/A		11.6%	N/A	5.8%	N/A	-8.2%	1.36
Return on Equity (%)	-5.9%	3.1%	N/A		7.9%	N/A	2.3%	N/A	-4.2%	1.39
Current Ratio	5.3	2.9	1.84		6.2	0.86	2.8	1.89	7.0	0.76
Days in Net Patient Accounts Receivable	50.0	85.9	0.58		54.4	0.92	86.5	0.58	57.8	0.86
Average Payment Period	34.0	125.5	0.27		44.2	0.77	128.9	0.26	35.1	0.97
Equity Financing (%)	52.3%	57.8%	0.91		79.9%	0.65	62.5%	0.84	51.0%	1.03
Long-Term Debt to Equity Ratio	0.8	0.4	1.92		0.1	5.13	0.3	2.46	0.7	1.07
Times Interest Earned	-4.2	12.0	N/A		18.0	N/A	12.9	N/A	-2.2	1.92
Total Asset Turnover	0.5	0.4	1.25		0.7	0.80	0.4	1.35	0.5	1.09
Average Age of Plant (Years)	5.6	19.6	0.28		11.5	0.49	21.5	0.26	4.2	1.32
Increase (Decrease) Total Net Patient Revenue	-4.9%	3.9%	N/A		3.8%	N/A	0.2%	N/A	-11.0%	0.45
Outpatient Gross Revenue (% of Total GPR)	81.6%	67.6%	1.21		75.5%	1.08	74.2%	1.10	77.0%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,998	\$19,469	0.56		\$14,714	0.75	\$12,524	0.88	\$12,286	0.90
Inpatient Net Revenue per Day	\$2,669	\$3,859	0.69		\$3,218	0.83	\$2,770	0.96	\$2,146	1.24
Outpatient Net Revenue per Visit	\$722	\$875	0.82		\$732	0.99	\$766	0.94	\$711	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$478,867,540	Cash & Cash Equivalents	\$32,460,457	Current Liabilities	\$9,032,648
Less Deductions	\$387,079,512	Net Patient Receivables	\$12,563,723	Long-Term Debt	\$69,100,000
Net Patient Revenue	\$91,788,028	Other Receivables	\$342,571	Other Liabilities	\$5,662,658
Plus Other Revenue	\$1,676,533			Subtotal	\$83,795,306
Total Revenue	\$93,464,559	Land, Buildings & Equipment (Net)	\$125,776,861	Unrestricted Fund Balance	\$91,881,098
Less Expenses	\$102,785,264	Other Assets	\$4,532,793	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,053,138			Total Liabilities & Fund Balance	\$175,676,404
Net Income	-\$10,373,843	Total Assets	\$175,676,405		