

**071 Aspirus Medford Hospital & Clinics, Inc**  
 135 S Gibson Street  
 Medford, WI 54451  
 715-748-8100

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Taylor  
 Analysis Area: North Central (6)  
 Volume Group: 3

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 6		Volume Group 3		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	53.1%	61.5%	0.86	56.9%	0.93	32.8%	1.62	53.2%	1.00
Obstetrics	15.5%	41.1%	0.38	33.7%	0.03	18.9%	0.82	15.9%	0.97
Pediatrics	0.0%	67.0%	N/A	64.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.0%	61.6%	0.65	51.1%	0.78	35.7%	1.12	42.8%	0.94
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.9	24.9	0.28	14.9	0.46	5.6	1.23	6.9	1.00
Obstetrics	1.1	5.0	0.22	3.0	0.36	0.8	1.32	1.1	0.97
Pediatrics	0.0	1.7	N/A	2.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.4	44.9	0.19	28.6	0.29	8.1	1.04	9.0	0.94
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.3	4.5	0.95	4.7	0.92	3.8	1.13	4.4	0.97
Obstetrics	2.3	2.4	0.96	2.4	0.98	2.1	1.11	2.2	1.06
Pediatrics	0.0	3.8	N/A	4.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	4.9	0.78	4.1	0.91	3.8	1.00	4.0	0.95
<b>Surgical Operations</b>									
Inpatient	171	989	0.17	1,050	0.16	135	1.27	114	1.50
Outpatient	2,097	4,208	0.50	4,075	0.51	1,616	1.30	1,356	1.55
Inpatient as % of All Surgeries	7.5%	19.0%	0.40	20.5%	0.37	7.7%	0.98	7.8%	0.97
<b>Outpatient Visits</b>									
Non-Emergency Visits	61,330	131,799	0.47	89,194	0.69	55,406	1.11	70,990	0.86
Emergency Visits	11,661	16,822	0.69	12,167	0.96	8,784	1.33	10,785	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	18.8	17.5	1.08	21.2	0.89	10.8	1.74	20.0	0.94
Nurses, Licensed	51.0	232.9	0.22	219.5	0.23	65.3	0.78	144.6	0.35
Ancillary Nursing Personnel	5.9	42.6	0.14	62.9	0.09	8.4	0.70	33.9	0.17
All Other Personnel	131.6	453.0	0.29	424.5	0.31	151.7	0.87	244.8	0.54
Total FTEs	207.3	746.0	0.28	728.1	0.28	236.3	0.88	443.3	0.47
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	29.6	12.3	2.41	16.3	1.82	21.5	1.38	31.5	0.94
Nurses, Licensed	80.2	163.8	0.49	168.3	0.48	129.7	0.62	227.8	0.35
Ancillary Nursing Personnel	9.3	30.0	0.31	48.2	0.19	16.8	0.55	53.3	0.17
All Other Personnel	207.1	318.6	0.65	325.5	0.64	301.4	0.69	385.6	0.54
Total FTEs	326.2	524.6	0.62	558.3	0.58	469.3	0.70	698.3	0.47

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	21	Health Maintenance		Average Beds Used	2	Bassinets	7
Discharges	810	Organization (HMO)	Yes	Discharges	28	Total Births	145
Inpatient Days	3,068	Preferred Provider		Inpatient Days	418	Newborn Days	297
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	13	586	2,520	53.1%	6.9	4.3
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	7	171	396	15.5%	1.1	2.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	1	53	152	41.6%	0.4	2.9
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	4	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	18	1	18.8	Surgical Personnel	4	1	4.7
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	9	5	11.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	4	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	5	5.9
Registered Nurses	21	42	51.0	Occupational Therapists	3	1	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.8
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	3	6.3
Ancillary Nursing Personnel	3	7	5.9	Physical Therapy Assistants/Aides	2	4	4.4
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	15	16.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	39	35	55.0
Pharmacy Personnel	9	7	12.2				
Clinical Laboratory Personnel	3	5	6.4				
				<b>Total</b>	<b>129</b>	<b>136</b>	<b>207.3</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$82,651,043	45.3%	48.2%	0.94	51.9%	0.87	50.4%	0.90	46.0%	0.99
Medical Assistance	\$27,067,061	14.8%	14.2%	1.05	13.6%	1.09	11.9%	1.24	14.4%	1.03
Commercial	\$61,784,169	33.9%	32.4%	1.05	28.8%	1.18	34.9%	0.97	34.5%	0.98
All Other	\$10,768,241	5.9%	5.2%	1.13	5.7%	1.03	2.7%	2.15	5.1%	1.16
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$53,087,071	29.1%	37.1%	0.79	38.3%	0.76	34.8%	0.84	27.6%	1.06
Medical Assistance	\$19,146,523	10.5%	11.2%	0.94	10.8%	0.97	8.4%	1.25	9.3%	1.13
Commercial	\$17,889,791	9.8%	14.9%	0.66	10.2%	0.97	13.4%	0.74	9.8%	1.00
Charity Care	\$1,801,503	1.0%	0.7%	1.35	0.5%	2.05	0.7%	1.43	1.0%	1.02
Bad Debt	\$1,365,938	0.7%	0.8%	0.88	0.7%	1.12	1.0%	0.78	0.5%	1.65
All Other	\$6,259,447	3.4%	3.1%	1.10	3.7%	0.92	1.9%	1.85	2.6%	1.34
Total Deductions	\$99,550,273	54.6%	67.9%	0.80	64.1%	0.85	60.1%	0.91	50.7%	1.08
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		16.9%	6.4%	2.65	3.3%	5.16	3.7%	4.61	10.0%	1.69
Net Gains/Losses as % of Net Income		5.6%	11.1%	0.50	43.0%	0.13	21.8%	0.26	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$34,288,853	39.8%	41.6%	0.96	38.8%	1.03	46.1%	0.86	46.5%	0.86
Supplies & Services	\$47,791,258	55.5%	52.7%	1.05	56.2%	0.99	46.6%	1.19	48.4%	1.15
Capital Component	\$4,007,062	4.7%	5.7%	0.81	4.9%	0.95	7.3%	0.64	5.2%	0.90
<b>Fiscal Statistics</b>										
Operating Margin (%)		13.6%	6.4%	2.13	1.4%	9.49	8.5%	1.59	14.4%	0.94
Total Hospital Net Income (%)		14.2%	7.1%	2.01	2.5%	5.74	10.7%	1.33	5.5%	2.60
Return on Equity (%)		18.6%	3.1%	6.08	0.6%	33.56	2.9%	6.46	2.3%	8.21
Current Ratio		3.8	2.9	1.33	1.0	3.66	1.7	2.22	8.2	0.46
Days in Net Patient Accounts Receivable		57.0	85.9	0.66	174.2	0.33	136.5	0.42	52.4	1.09
Average Payment Period		25.8	125.5	0.21	378.0	0.07	286.0	0.09	45.7	0.57
Equity Financing (%)		74.6%	57.8%	1.29	34.7%	2.15	49.5%	1.51	88.5%	0.84
Long-Term Debt to Equity Ratio		0.2	0.4	0.51	1.1	0.18	0.6	0.32	0.1	3.06
Times Interest Earned		28.1	12.0	2.34	5.7	4.94	15.7	1.80	10.1	2.79
Total Asset Turnover		1.3	0.4	3.03	0.2	5.86	0.3	4.92	0.5	2.83
Average Age of Plant (Years)		15.8	19.6	0.81	39.8	0.40	26.1	0.61	13.7	1.16
Increase (Decrease) Total Net Patient Revenue		-5.5%	3.9%	N/A	3.0%	N/A	9.7%	N/A	6.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		86.8%	67.6%	1.28	73.4%	1.18	84.3%	1.03	85.9%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,946	\$19,469	0.61	\$16,243	0.74	\$14,823	0.81	\$13,560	0.88	
Inpatient Net Revenue per Day	\$2,868	\$3,859	0.74	\$3,215	0.89	\$3,524	0.81	\$3,109	0.92	
Outpatient Net Revenue per Visit	\$1,014	\$875	1.16	\$1,234	0.82	\$832	1.22	\$938	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$182,270,515	Cash & Cash Equivalents		Current Liabilities	\$5,852,563
Less Deductions	\$99,550,273	Net Patient Receivables	\$12,915,033	Long-Term Debt	\$11,466,845
Net Patient Revenue	\$82,720,242	Other Receivables	\$169,490	Other Liabilities	\$2,177,717
Plus Other Revenue	\$16,872,412			Subtotal	\$19,497,125
Total Revenue	\$99,592,654	Land, Buildings & Equipment (Net)	\$53,048,704	Unrestricted Fund Balance	\$57,336,618
Less Expenses	\$86,087,173	Other Assets	\$10,704,180	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$794,513			Total Liabilities & Fund Balance	\$76,833,743
Net Income	\$14,299,994	Total Assets	\$76,833,742		