

072 Froedtert Menomonee Falls Hospital
W180 N8085 Town Hall Road
Menomonee Falls, WI 53051
262-251-1000

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Waukesha
Analysis Area: Southeastern (2A)
Volume Group: 6

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	70.3%	61.5%	1.14	63.8%	1.10	62.5%	1.13	56.1%	1.25
Obstetrics	27.5%	41.1%	0.67	44.7%	0.11	35.5%	0.77	27.3%	1.01
Pediatrics	0.0%	67.0%	N/A	0.0%	N/A	90.3%	N/A	0.0%	N/A
Total Hospital	63.6%	61.6%	1.03	63.4%	1.00	61.3%	1.04	54.3%	1.17
Average Census (Patients)									
Adult Medical-Surgical	53.4	24.9	2.14	22.9	2.33	27.9	1.91	59.4	0.90
Obstetrics	4.9	5.0	0.99	5.1	0.97	4.2	1.18	4.9	1.01
Pediatrics	0.0	1.7	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	99.3	44.9	2.21	42.7	2.33	54.3	1.83	109.7	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	4.3	4.5	0.95	4.3	1.00	4.4	0.97	4.3	1.00
Obstetrics	2.3	2.4	0.96	2.3	1.00	2.4	0.97	2.3	1.02
Pediatrics	0.0	3.8	N/A	0.0	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.3	4.9	0.89	4.5	0.97	4.7	0.92	4.4	0.98
Surgical Operations									
Inpatient	2,566	989	2.59	1,038	2.47	1,120	2.29	2,494	1.03
Outpatient	5,989	4,208	1.42	4,019	1.49	5,321	1.13	5,731	1.05
Inpatient as % of All Surgeries	30.0%	19.0%	1.58	20.5%	1.46	17.4%	1.72	30.3%	0.99
Outpatient Visits									
Non-Emergency Visits	76,001	131,799	0.58	117,094	0.65	201,183	0.38	74,850	1.02
Emergency Visits	21,301	16,822	1.27	18,746	1.14	23,507	0.91	20,867	1.02
Full-Time Equivalents (FTEs)									
Administrators	69.6	17.5	3.98	14.2	4.91	18.1	3.84	77.6	0.90
Nurses, Licensed	297.1	232.9	1.28	188.0	1.58	312.2	0.95	307.8	0.97
Ancillary Nursing Personnel	52.7	42.6	1.24	37.4	1.41	44.9	1.17	59.2	0.89
All Other Personnel	585.4	453.0	1.29	333.2	1.76	592.5	0.99	587.7	1.00
Total FTEs	1,004.8	746.0	1.35	572.8	1.75	967.7	1.04	1,032.3	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.7	12.3	2.42	10.1	2.94	9.7	3.05	33.1	0.90
Nurses, Licensed	126.9	163.8	0.77	134.3	0.94	167.7	0.76	131.4	0.97
Ancillary Nursing Personnel	22.5	30.0	0.75	26.7	0.84	24.1	0.93	25.3	0.89
All Other Personnel	250.0	318.6	0.78	238.0	1.05	318.3	0.79	250.8	1.00
Total FTEs	429.1	524.6	0.82	409.2	1.05	519.9	0.83	440.6	0.97

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	156	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	18
Discharges	8,384	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	733
Inpatient Days	36,235			Inpatient Days	0	Newborn Days	1,357

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	76	4,516	19,508	70.3%	53.4	4.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	18	777	1,804	27.5%	4.9	2.3
Psychiatric	1	0	666	3,417	0.0%	9.4	5.1
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	472	3,311	60.5%	9.1	7.0
Step-Down (Special Care)	1	39	1,916	7,898	55.5%	21.6	4.1
Neonatal Intensive/Intermediate Care	1	8	37	297	10.2%	0.8	8.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	69	1	69.6	Surgical Personnel	17	14	24.5
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	22	50	53.9
Medical & Dental Residents	0	0	0.0	Sonographers	3	12	8.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	5	12.9
Registered Nurses	167	199	289.3	Occupational Therapists	2	18	11.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	3	2.5	Physical Therapists	7	23	20.0
Ancillary Nursing Personnel	15	66	52.7	Physical Therapy Assistants/Aides	0	3	0.8
Medical Assistants	3	1	3.8	Recreational Therapists	0	1	0.5
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	4	6.1
Nurse Practitioners	2	1	2.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	3	1.2	Social Workers	11	9	14.9
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	91	125	156.6
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	114	126	182.3
Pharmacy Personnel	49	36	63.9				
Clinical Laboratory Personnel	19	6	23.7				
				Total	610	706	1,004.8

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$518,890,712	58.2%	48.2%	1.21	53.0%	1.10	44.9%	1.30	57.0%	1.02
Medical Assistance	\$87,230,956	9.8%	14.2%	0.69	11.4%	0.86	18.0%	0.54	10.1%	0.97
Commercial	\$269,178,622	30.2%	32.4%	0.93	32.8%	0.92	32.5%	0.93	31.0%	0.97
All Other	\$15,933,455	1.8%	5.2%	0.34	2.8%	0.64	4.6%	0.39	1.8%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$418,093,021	46.9%	37.1%	1.27	43.5%	1.08	35.8%	1.31	45.5%	1.03
Medical Assistance	\$71,930,418	8.1%	11.2%	0.72	9.4%	0.86	14.0%	0.58	8.3%	0.98
Commercial	\$133,113,994	14.9%	14.9%	1.00	15.9%	0.94	13.9%	1.08	14.8%	1.01
Charity Care	\$2,107,411	0.2%	0.7%	0.32	0.8%	0.29	0.5%	0.44	0.3%	0.78
Bad Debt	\$10,106,271	1.1%	0.8%	1.34	0.9%	1.27	0.8%	1.37	0.6%	1.78
All Other	\$10,564,840	1.2%	3.1%	0.38	1.8%	0.68	2.9%	0.41	1.2%	0.98
Total Deductions	\$645,915,955	72.5%	67.9%	1.07	72.2%	1.00	67.9%	1.07	70.6%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.9%	6.4%	0.60	4.3%	0.90	6.1%	0.64	4.4%	0.89
Net Gains/Losses as % of Net Income		119.2%	11.1%	10.77	N/A	N/A	10.0%	11.94	195.9%	0.61
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$117,145,495	46.8%	41.6%	1.13	38.8%	1.21	43.9%	1.07	49.3%	0.95
Supplies & Services	\$120,651,495	48.2%	52.7%	0.92	53.3%	0.90	49.1%	0.98	45.4%	1.06
Capital Component	\$12,393,702	5.0%	5.7%	0.86	7.9%	0.63	6.9%	0.72	5.3%	0.93
Fiscal Statistics										
Operating Margin (%)		2.0%	6.4%	0.31	9.2%	0.21	7.1%	0.28	5.1%	0.38
Total Hospital Net Income (%)		-11.6%	7.1%	N/A	8.1%	N/A	7.8%	N/A	-6.0%	1.95
Return on Equity (%)		-21.6%	3.1%	N/A	4.9%	N/A	2.1%	N/A	-11.0%	1.96
Current Ratio		2.8	2.9	0.97	12.4	0.22	2.2	1.26	2.2	1.26
Days in Net Patient Accounts Receivable		40.1	85.9	0.47	50.4	0.80	119.9	0.33	46.2	0.87
Average Payment Period		15.4	125.5	0.12	31.3	0.49	229.7	0.07	27.0	0.57
Equity Financing (%)		90.5%	57.8%	1.57	85.9%	1.05	53.3%	1.70	79.0%	1.14
Long-Term Debt to Equity Ratio		0.0	0.4	0.01	0.1	0.08	0.5	0.01	0.0	N/A
Times Interest Earned		-13.2	12.0	N/A	8.8	N/A	9.1	N/A	-6.0	2.20
Total Asset Turnover		2.1	0.4	4.94	0.6	3.46	0.3	7.93	2.1	1.03
Average Age of Plant (Years)		19.6	19.6	1.00	11.9	1.64	25.3	0.78	17.9	1.10
Increase (Decrease) Total Net Patient Revenue		-1.3%	3.9%	N/A	0.8%	N/A	4.1%	N/A	5.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		56.7%	67.6%	0.84	68.7%	0.83	71.5%	0.79	53.1%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,493		\$19,469	0.74	\$14,690	0.99	\$18,306	0.79	\$14,089	1.03
Inpatient Net Revenue per Day	\$3,286		\$3,859	0.85	\$3,206	1.03	\$3,976	0.83	\$3,188	1.03
Outpatient Net Revenue per Visit	\$1,376		\$875	1.57	\$746	1.84	\$752	1.83	\$1,316	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$891,233,745	Cash & Cash Equivalents	\$11,315	Current Liabilities	\$10,175,579
Less Deductions	\$645,915,955	Net Patient Receivables	\$26,939,101	Long-Term Debt	\$533,788
Net Patient Revenue	\$245,317,790	Other Receivables	\$180,316	Other Liabilities	\$805,633
Plus Other Revenue	\$9,882,304			Subtotal	\$11,515,000
Total Revenue	\$255,200,092	Land, Buildings & Equipment (Net)	\$82,966,776	Unrestricted Fund Balance	\$109,285,000
Less Expenses	\$250,190,692	Other Assets	\$10,702,492	Restricted Fund Balance	\$790,000
Non-Operating Gains/Losses	-\$31,043,400			Total Liabilities & Fund Balance	\$120,800,000
Net Income	-\$26,034,000	Total Assets	\$120,800,000		