

074 Aspirus Merrill Hospital
 601 Center Avenue South
 Merrill, WI 54452
 715-536-5511

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Lincoln
 Analysis Area: North Central (6)
 Volume Group: 2

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 6		Volume Group 2		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	35.2%	61.5%	0.57	56.9%	0.62	19.5%	1.81	16.9%	2.08
Obstetrics	0.0%	41.1%	N/A	33.7%	N/A	12.6%	N/A	0.0%	N/A
Pediatrics	0.0%	67.0%	N/A	64.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.2%	61.6%	0.57	51.1%	0.69	19.6%	1.79	16.9%	2.08
Average Census (Patients)									
Adult Medical-Surgical	4.2	24.9	0.17	14.9	0.28	2.6	1.63	4.7	0.89
Obstetrics	0.0	5.0	N/A	3.0	N/A	0.5	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	2.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.2	44.9	0.09	28.6	0.15	2.9	1.46	4.7	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	4.5	0.83	4.7	0.81	3.6	1.04	4.6	0.83
Obstetrics	0.0	2.4	N/A	2.4	N/A	1.8	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	4.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	4.9	0.78	4.1	0.91	3.2	1.17	5.0	0.76
Surgical Operations									
Inpatient	5	989	0.01	1,050	0.00	169	0.03	3	1.67
Outpatient	348	4,208	0.08	4,075	0.09	1,744	0.20	262	1.33
Inpatient as % of All Surgeries	1.4%	19.0%	0.07	20.5%	0.07	8.9%	0.16	1.1%	1.25
Outpatient Visits									
Non-Emergency Visits	9,302	131,799	0.07	89,194	0.10	28,500	0.33	3,161	2.94
Emergency Visits	6,228	16,822	0.37	12,167	0.51	5,439	1.15	10,725	0.58
Full-Time Equivalents (FTEs)									
Administrators	11.0	17.5	0.63	21.2	0.52	5.9	1.87	8.8	1.26
Nurses, Licensed	45.8	232.9	0.20	219.5	0.21	39.4	1.16	21.7	2.11
Ancillary Nursing Personnel	15.8	42.6	0.37	62.9	0.25	6.0	2.63	3.5	4.50
All Other Personnel	72.3	453.0	0.16	424.5	0.17	78.1	0.92	38.8	1.86
Total FTEs	144.8	746.0	0.19	728.1	0.20	129.4	1.12	72.7	1.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	42.6	12.3	3.46	16.3	2.62	29.9	1.43	32.7	1.30
Nurses, Licensed	177.2	163.8	1.08	168.3	1.05	199.9	0.89	81.1	2.18
Ancillary Nursing Personnel	61.0	30.0	2.04	48.2	1.27	30.4	2.01	13.1	4.66
All Other Personnel	279.8	318.6	0.88	325.5	0.86	396.6	0.71	144.9	1.93
Total FTEs	560.5	524.6	1.07	558.3	1.00	656.8	0.85	271.8	2.06

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	12	Health Maintenance		Average Beds Used	2	Bassinets	0
Discharges	407	Organization (HMO)	Yes	Discharges	42	Total Births	0
Inpatient Days	1,542	Preferred Provider		Inpatient Days	337	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	12	408	1,542	35.2%	4.2	3.8
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	7	6	13.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	3	6.8
Registered Nurses	28	14	45.5	Occupational Therapists	1	1	2.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	1	0.3	Physical Therapists	2	1	3.3
Ancillary Nursing Personnel	10	9	15.8	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	1	4.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	18	8	23.3
Pharmacy Personnel	3	1	4.1				
Clinical Laboratory Personnel	8	3	8.0				
				Total	99	50	144.8

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$28,114,425	47.2%	48.2%	0.98	51.9%	0.91	47.8%	0.99	46.9%	1.01
Medical Assistance	\$10,953,270	18.4%	14.2%	1.29	13.6%	1.35	12.9%	1.43	19.1%	0.96
Commercial	\$16,815,674	28.2%	32.4%	0.87	28.8%	0.98	35.2%	0.80	28.3%	1.00
All Other	\$3,698,942	6.2%	5.2%	1.19	5.7%	1.09	4.2%	1.48	5.8%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$16,048,141	26.9%	37.1%	0.73	38.3%	0.70	28.9%	0.93	26.7%	1.01
Medical Assistance	\$8,135,419	13.7%	11.2%	1.22	10.8%	1.27	8.0%	1.70	12.2%	1.12
Commercial	\$4,883,073	8.2%	14.9%	0.55	10.2%	0.81	13.7%	0.60	16.1%	0.51
Charity Care	\$707,875	1.2%	0.7%	1.63	0.5%	2.47	0.6%	2.10	1.7%	0.71
Bad Debt	\$296,643	0.5%	0.8%	0.59	0.7%	0.75	0.8%	0.60	2.0%	0.25
All Other	\$2,773,742	4.7%	3.1%	1.49	3.7%	1.25	5.2%	0.89	2.8%	1.65
Total Deductions	\$32,844,893	55.1%	67.9%	0.81	64.1%	0.86	57.3%	0.96	61.5%	0.90
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.7%	6.4%	0.11		3.3%	0.21	2.9%	0.24	3.3%	0.21
Net Gains/Losses as % of Net Income	N/A	11.1%	N/A		43.0%	N/A	7.9%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,673,985	45.9%	41.6%	1.10	38.8%	1.18	41.9%	1.10	43.4%	1.06
Supplies & Services	\$10,812,539	46.5%	52.7%	0.88	56.2%	0.83	51.7%	0.90	49.0%	0.95
Capital Component	\$1,758,964	7.6%	5.7%	1.32	4.9%	1.54	6.4%	1.18	7.6%	0.99
Fiscal Statistics										
Operating Margin (%)		13.7%	6.4%	2.15	1.4%	9.56	12.9%	1.06	-26.5%	N/A
Total Hospital Net Income (%)		13.6%	7.1%	1.92	2.5%	5.50	13.9%	0.99	-26.4%	N/A
Return on Equity (%)		28.3%	3.1%	9.24	0.6%	50.97	1.2%	24.13	-39.8%	N/A
Current Ratio		1.0	2.9	0.34	1.0	0.94	1.0	0.98	2.5	0.39
Days in Net Patient Accounts Receivable		50.1	85.9	0.58	174.2	0.29	442.3	0.11	74.9	0.67
Average Payment Period		66.5	125.5	0.53	378.0	0.18	1183.6	0.06	25.6	2.60
Equity Financing (%)		21.1%	57.8%	0.37	34.7%	0.61	33.2%	0.64	36.4%	0.58
Long-Term Debt to Equity Ratio		2.0	0.4	5.22	1.1	1.80	1.2	1.77	1.3	1.54
Times Interest Earned		22.7	12.0	1.89	5.7	3.99	46.5	0.49	-38.9	N/A
Total Asset Turnover		2.1	0.4	4.85	0.2	9.37	0.1	24.77	1.5	1.38
Average Age of Plant (Years)		1.9	19.6	0.10	39.8	0.05	99.6	0.02	1.0	1.96
Increase (Decrease) Total Net Patient Revenue		32.5%	3.9%	8.25	3.0%	10.75	20.1%	1.62	0.9%	35.22
Outpatient Gross Revenue (% of Total GPR)		82.1%	67.6%	1.22	73.4%	1.12	85.5%	0.96	83.8%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,615	\$19,469	0.49		\$16,243	0.59	\$16,973	0.57	\$12,287	0.78
Inpatient Net Revenue per Day	\$1,994	\$3,859	0.52		\$3,215	0.62	\$3,576	0.56	\$2,581	0.77
Outpatient Net Revenue per Visit	\$1,458	\$875	1.67		\$1,234	1.18	\$948	1.54	\$966	1.51

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$59,582,313	Cash & Cash Equivalents	\$1,076	Current Liabilities	\$3,960,775
Less Deductions	\$32,844,893	Net Patient Receivables	\$3,669,665	Long-Term Debt	\$5,610,042
Net Patient Revenue	\$26,737,420	Other Receivables	\$0	Other Liabilities	\$683,564
Plus Other Revenue	\$188,416			Subtotal	\$10,254,381
Total Revenue	\$26,925,835	Land, Buildings & Equipment (Net)	\$9,088,630	Unrestricted Fund Balance	\$2,743,835
Less Expenses	\$23,245,488	Other Assets	\$238,845	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$5,892			Total Liabilities & Fund Balance	\$12,998,216
Net Income	\$3,674,455	Total Assets	\$12,998,216		