

**178 Froedtert Holy Family Memorial**  
 2300 Western Ave  
 Manitowoc, WI 54220  
 920-320-2011

Fiscal Year: 7/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Manitowoc  
 Analysis Area: Northeastern (4)  
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	37.2%	61.5%	0.60	54.9%	0.68	42.9%	0.87	47.4%	0.78
Obstetrics	7.6%	41.1%	0.19	36.7%	0.02	20.5%	0.37	5.1%	1.49
Pediatrics	0.0%	67.0%	N/A	19.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	33.9%	61.6%	0.55	53.2%	0.64	39.2%	0.86	39.2%	0.86
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	14.1	24.9	0.57	24.8	0.57	9.2	1.53	16.6	0.85
Obstetrics	0.8	5.0	0.15	4.3	0.18	1.1	0.69	0.7	1.14
Pediatrics	0.0	1.7	N/A	0.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	19.6	44.9	0.44	44.4	0.44	12.6	1.56	22.7	0.86
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.5	0.89	4.0	1.00	3.7	1.08	4.7	0.85
Obstetrics	2.3	2.4	0.96	2.4	0.97	2.0	1.15	2.0	1.17
Pediatrics	0.0	3.8	N/A	2.9	N/A	2.0	N/A	0.0	N/A
Total Hospital	4.0	4.9	0.83	4.3	0.94	3.8	1.06	3.9	1.04
<b>Surgical Operations</b>									
Inpatient	475	989	0.48	829	0.57	224	2.12	381	1.25
Outpatient	2,211	4,208	0.53	6,019	0.37	2,033	1.09	2,112	1.05
Inpatient as % of All Surgeries	17.7%	19.0%	0.93	12.1%	1.46	9.9%	1.78	15.3%	1.16
<b>Outpatient Visits</b>									
Non-Emergency Visits	108,895	131,799	0.83	197,548	0.55	77,115	1.41	109,998	0.99
Emergency Visits	9,325	16,822	0.55	18,660	0.50	11,550	0.81	10,356	0.90
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	25.0	17.5	1.43	19.4	1.29	10.6	2.36	29.0	0.86
Nurses, Licensed	85.9	232.9	0.37	276.2	0.31	97.4	0.88	83.0	1.04
Ancillary Nursing Personnel	14.5	42.6	0.34	44.0	0.33	15.0	0.97	14.6	0.99
All Other Personnel	262.3	453.0	0.58	479.5	0.55	210.0	1.25	263.8	0.99
Total FTEs	387.7	746.0	0.52	819.1	0.47	333.0	1.16	390.4	0.99
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	30.4	12.3	2.47	10.2	3.00	15.0	2.02	27.8	1.09
Nurses, Licensed	104.6	163.8	0.64	144.4	0.72	138.1	0.76	79.6	1.31
Ancillary Nursing Personnel	17.6	30.0	0.59	23.0	0.77	21.2	0.83	14.0	1.26
All Other Personnel	319.2	318.6	1.00	250.7	1.27	297.9	1.07	253.0	1.26
Total FTEs	471.8	524.6	0.90	428.2	1.10	472.2	1.00	374.4	1.26

**Total Hospital:**  
 Beds Set Up & Staffed 58  
 Discharges 1,790  
 Inpatient Days 7,171

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 6  
 Total Births 94  
 Newborn Days 199

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	38	1,275	5,158	37.2%	14.1	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	10	120	279	7.6%	0.8	2.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	10	395	1,734	47.5%	4.8	4.4
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	25	0	25.0	Surgical Personnel	7	1	7.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	19	13	28.7
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	2.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	4	5.2
Registered Nurses	55	52	84.9	Occupational Therapists	5	4	6.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.9
Licensed Practical Nurses	1	0	1.0	Physical Therapists	8	4	10.5
Ancillary Nursing Personnel	10	15	14.5	Physical Therapy Assistants/Aides	6	2	7.3
Medical Assistants	2	1	2.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	3	1.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	1	2.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	38	37	57.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	71	81	103.0
Pharmacy Personnel	9	1	9.0				
Clinical Laboratory Personnel	12	9	16.3				
				<b>Total</b>	<b>276</b>	<b>233</b>	<b>387.7</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$158,554,536	55.6%	48.2%	1.15	48.2%	1.15	47.9%	1.16	54.5%	1.02
Medical Assistance	\$35,888,657	12.6%	14.2%	0.89	12.5%	1.01	13.8%	0.91	12.3%	1.02
Commercial	\$82,580,883	29.0%	32.4%	0.89	33.9%	0.85	33.5%	0.86	28.5%	1.02
All Other	\$8,210,109	2.9%	5.2%	0.55	5.4%	0.53	4.8%	0.60	4.6%	0.62
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$124,301,573	43.6%	37.1%	1.18	37.4%	1.16	33.7%	1.30	41.2%	1.06
Medical Assistance	\$31,289,380	11.0%	11.2%	0.98	10.1%	1.08	10.5%	1.04	10.3%	1.06
Commercial	\$40,957,022	14.4%	14.9%	0.96	15.8%	0.91	14.1%	1.02	14.4%	1.00
Charity Care	\$1,186,805	0.4%	0.7%	0.57	0.5%	0.78	0.6%	0.68	0.2%	1.89
Bad Debt	\$4,463,553	1.6%	0.8%	1.85	0.8%	2.01	1.0%	1.51	1.5%	1.02
All Other	\$3,713,715	1.3%	3.1%	0.42	3.5%	0.37	2.9%	0.44	3.1%	0.42
Total Deductions	\$205,912,048	72.2%	67.9%	1.06	68.2%	1.06	62.8%	1.15	70.7%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		6.1%	6.4%	0.95	3.6%	1.68	6.2%	0.98	2.8%	2.20
Net Gains/Losses as % of Net Income		67.8%	11.1%	6.12	14.6%	4.64	28.7%	2.36	1.1%	63.68
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$41,604,960	45.9%	41.6%	1.10	43.1%	1.07	47.2%	0.97	52.5%	0.87
Supplies & Services	\$44,434,385	49.1%	52.7%	0.93	50.8%	0.97	46.1%	1.06	44.3%	1.11
Capital Component	\$4,515,509	5.0%	5.7%	0.87	6.2%	0.81	6.7%	0.75	3.2%	1.58
<b>Fiscal Statistics</b>										
Operating Margin (%)		-7.2%	6.4%	N/A	10.1%	N/A	6.7%	N/A	-31.4%	0.23
Total Hospital Net Income (%)		-26.3%	7.1%	N/A	11.6%	N/A	9.1%	N/A	-31.8%	0.82
Return on Equity (%)		-70.1%	3.1%	N/A	7.9%	N/A	4.6%	N/A	-57.4%	1.22
Current Ratio		0.7	2.9	0.26	6.2	0.12	14.3	0.05	1.9	0.40
Days in Net Patient Accounts Receivable		28.3	85.9	0.33	54.4	0.52	49.3	0.57	20.6	1.38
Average Payment Period		10.1	125.5	0.08	44.2	0.23	35.0	0.29	24.0	0.42
Equity Financing (%)		88.9%	57.8%	1.54	79.9%	1.11	57.4%	1.55	84.0%	1.06
Long-Term Debt to Equity Ratio		0.0	0.4	0.06	0.1	0.15	0.1	0.18	0.0	2.92
Times Interest Earned		0.0	12.0	N/A	18.0	N/A	16.7	N/A	0.0	N/A
Total Asset Turnover		3.1	0.4	7.36	0.7	4.71	0.5	6.39	1.8	1.74
Average Age of Plant (Years)		2.3	19.6	0.12	11.5	0.20	11.3	0.21	1.1	2.04
Increase (Decrease) Total Net Patient Revenue		-16.3%	3.9%	N/A	3.8%	N/A	3.0%	N/A	-11.0%	1.48
Outpatient Gross Revenue (% of Total GPR)		75.3%	67.6%	1.11	75.5%	1.00	82.2%	0.92	79.5%	0.95
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$13,032	\$19,469	0.67	\$14,714	0.89	\$12,086	1.08	\$11,289	1.15
Inpatient Net Revenue per Day		\$3,146	\$3,859	0.82	\$3,218	0.98	\$3,093	1.02	\$3,112	1.01
Outpatient Net Revenue per Visit		\$511	\$875	0.58	\$732	0.70	\$740	0.69	\$627	0.82

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$285,234,185	Cash & Cash Equivalents	\$1,904,425	Current Liabilities	\$2,392,161
Less Deductions	\$205,912,048	Net Patient Receivables	\$6,148,015	Long-Term Debt	\$538,569
Net Patient Revenue	\$79,322,137	Other Receivables	\$1,023,632	Other Liabilities	\$57,270
Plus Other Revenue	\$5,157,607			Subtotal	\$2,988,000
Total Revenue	\$84,479,744	Land, Buildings & Equipment (Net)	\$22,337,074	Unrestricted Fund Balance	\$23,871,000
Less Expenses	\$90,554,854	Other Assets	-\$4,554,146	Restricted Fund Balance	\$3,804,000
Non-Operating Gains/Losses	-\$12,763,890			Total Liabilities & Fund Balance	\$26,859,000
Net Income	-\$18,839,000	Total Assets	\$26,859,000		