

**305 Froedtert South – Froedtert Pleasant Prairie**  
 9555 76th Street  
 Pleasant Prairie, WI 53158  
 262-656-3011

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Kenosha  
 Analysis Area: Southeastern (2A)  
 Volume Group: 6

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	73.6%	61.5%	1.20	63.8%	1.15	62.5%	1.18	40.9%	1.80
Obstetrics	75.7%	41.1%	1.84	44.7%	0.07	35.5%	2.13	14.4%	5.27
Pediatrics	0.0%	67.0%	N/A	0.0%	N/A	90.3%	N/A	0.0%	N/A
Total Hospital	74.3%	61.6%	1.21	63.4%	1.17	61.3%	1.21	38.0%	1.95
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	58.8	24.9	2.36	22.9	2.57	27.9	2.11	68.4	0.86
Obstetrics	3.0	5.0	0.60	5.1	0.60	4.2	0.72	3.9	0.78
Pediatrics	0.0	1.7	N/A	0.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	71.3	44.9	1.59	42.7	1.67	54.3	1.31	85.6	0.83
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	5.1	4.5	1.12	4.3	1.18	4.4	1.15	5.4	0.95
Obstetrics	1.9	2.4	0.78	2.3	0.81	2.4	0.78	2.1	0.89
Pediatrics	0.0	3.8	N/A	0.0	N/A	3.4	N/A	0.0	N/A
Total Hospital	5.1	4.9	1.05	4.5	1.14	4.7	1.09	5.4	0.95
<b>Surgical Operations</b>									
Inpatient	1,277	989	1.29	1,038	1.23	1,120	1.14	1,354	0.94
Outpatient	5,247	4,208	1.25	4,019	1.31	5,321	0.99	5,296	0.99
Inpatient as % of All Surgeries	19.6%	19.0%	1.03	20.5%	0.95	17.4%	1.13	20.4%	0.96
<b>Outpatient Visits</b>									
Non-Emergency Visits	462,108	131,799	3.51	117,094	3.95	201,183	2.30	468,153	0.99
Emergency Visits	39,510	16,822	2.35	18,746	2.11	23,507	1.68	46,486	0.85
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	59.3	17.5	3.39	14.2	4.18	18.1	3.27	58.5	1.01
Nurses, Licensed	500.2	232.9	2.15	188.0	2.66	312.2	1.60	529.0	0.95
Ancillary Nursing Personnel	55.4	42.6	1.30	37.4	1.48	44.9	1.23	55.2	1.00
All Other Personnel	1,051.7	453.0	2.32	333.2	3.16	592.5	1.78	1,079.4	0.97
Total FTEs	1,666.5	746.0	2.23	572.8	2.91	967.7	1.72	1,722.0	0.97
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	21.7	12.3	1.77	10.1	2.15	9.7	2.23	20.2	1.08
Nurses, Licensed	183.6	163.8	1.12	134.3	1.37	167.7	1.09	182.9	1.00
Ancillary Nursing Personnel	20.3	30.0	0.68	26.7	0.76	24.1	0.84	19.1	1.06
All Other Personnel	386.0	318.6	1.21	238.0	1.62	318.3	1.21	373.3	1.03
Total FTEs	611.6	524.6	1.17	409.2	1.49	519.9	1.18	595.5	1.03

**Total Hospital:**  
 Beds Set Up & Staffed 96  
 Discharges 5,099  
 Inpatient Days 26,035

**Contract with:**  
 Health Maintenance Organization (HMO) No  
 Preferred Provider Organization (PPO) No

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 4  
 Total Births 553  
 Newborn Days 1,089

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	80	4,206	21,478	73.6%	58.8	5.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	4	587	1,105	75.7%	3.0	1.9
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	348	3,452	78.8%	9.5	9.9
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	57	5	59.3	Surgical Personnel	25	7	30.5
Physicians & Dentists	52	11	56.8	Radiological Services Personnel	36	46	64.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	12	10	19.5
Registered Nurses	299	276	474.3	Occupational Therapists	6	8	10.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.1
Licensed Practical Nurses	5	5	7.3	Physical Therapists	25	8	30.6
Ancillary Nursing Personnel	28	50	55.4	Physical Therapy Assistants/Aides	10	12	16.4
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	9	3	10.1	Dietitians & Nutritionists	4	1	4.5
Nurse Practitioners	15	6	18.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	6	3	8.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	116	79	161.0
Health Info Mgmt-Administrators/Technicians	45	2	46.4	All Other Personnel	416	154	496.0
Pharmacy Personnel	37	19	45.1				
Clinical Laboratory Personnel	42	17	51.2				
				<b>Total</b>	<b>1,246</b>	<b>723</b>	<b>1,666.5</b>

**305 Froedtert South – Froedtert Pleasant Prairie**

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$571,389,399	48.2%	48.2%	1.00	53.0%	0.91	44.9%	1.07	48.6%	0.99
Medical Assistance	\$184,919,143	15.6%	14.2%	1.10	11.4%	1.37	18.0%	0.87	16.6%	0.94
Commercial	\$406,070,989	34.2%	32.4%	1.06	32.8%	1.04	32.5%	1.05	32.8%	1.04
All Other	\$23,652,228	2.0%	5.2%	0.38	2.8%	0.71	4.6%	0.44	2.0%	0.99
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$474,591,500	40.0%	37.1%	1.08	43.5%	0.92	35.8%	1.12	39.5%	1.01
Medical Assistance	\$166,613,451	14.0%	11.2%	1.26	9.4%	1.50	14.0%	1.00	14.7%	0.96
Commercial	\$145,206,997	12.2%	14.9%	0.82	15.9%	0.77	13.9%	0.88	11.7%	1.04
Charity Care	\$12,651,936	1.1%	0.7%	1.46	0.8%	1.30	0.5%	2.00	1.1%	0.98
Bad Debt	\$8,327,823	0.7%	0.8%	0.83	0.9%	0.78	0.8%	0.85	0.6%	1.23
All Other	\$13,871,313	1.2%	3.1%	0.37	1.8%	0.67	2.9%	0.41	1.2%	0.99
Total Deductions	\$821,263,020	69.2%	67.9%	1.02	72.2%	0.96	67.9%	1.02	68.8%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	2.0%	6.4%	0.31		4.3%	0.46	6.1%	0.33	1.6%	1.26
Net Gains/Losses as % of Net Income	53.4%	11.1%	4.83		N/A	N/A	10.0%	5.35	332.5%	0.16
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$187,480,104	52.4%	41.6%	1.26	38.8%	1.35	43.9%	1.19	52.3%	1.00
Supplies & Services	\$141,010,928	39.4%	52.7%	0.75	53.3%	0.74	49.1%	0.80	39.5%	1.00
Capital Component	\$28,996,943	8.1%	5.7%	1.41	7.9%	1.02	6.9%	1.17	8.2%	0.99
<b>Fiscal Statistics</b>										
Operating Margin (%)	4.0%	6.4%	0.62		9.2%	0.43	7.1%	0.56	4.7%	0.85
Total Hospital Net Income (%)	8.1%	7.1%	1.14		8.1%	1.00	7.8%	1.04	-2.1%	N/A
Return on Equity (%)	5.2%	3.1%	1.69		4.9%	1.06	2.1%	2.47	-1.3%	N/A
Current Ratio	5.7	2.9	1.99		12.4	0.46	2.2	2.59	5.4	1.05
Days in Net Patient Accounts Receivable	54.7	85.9	0.64		50.4	1.08	119.9	0.46	52.2	1.05
Average Payment Period	38.3	125.5	0.31		31.3	1.22	229.7	0.17	36.7	1.04
Equity Financing (%)	89.8%	57.8%	1.55		85.9%	1.05	53.3%	1.68	89.9%	1.00
Long-Term Debt to Equity Ratio	0.0	0.4	N/A		0.1	N/A	0.5	N/A	0.0	N/A
Times Interest Earned	0.0	12.0	N/A		8.8	N/A	9.1	N/A	0.0	N/A
Total Asset Turnover	0.6	0.4	1.43		0.6	1.00	0.3	2.29	0.6	0.94
Average Age of Plant (Years)	13.4	19.6	0.69		11.9	1.13	25.3	0.53	13.1	1.03
Increase (Decrease) Total Net Patient Revenue	-0.3%	3.9%	N/A		0.8%	N/A	4.1%	N/A	5.6%	N/A
Outpatient Gross Revenue (% of Total GPR)	73.7%	67.6%	1.09		68.7%	1.07	71.5%	1.03	70.1%	1.05
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$19,249	\$19,469	0.99		\$14,690	1.31	\$18,306	1.05	\$19,418	0.99
Inpatient Net Revenue per Day	\$3,753	\$3,859	0.97		\$3,206	1.17	\$3,976	0.94	\$3,570	1.05
Outpatient Net Revenue per Visit	\$548	\$875	0.63		\$746	0.73	\$752	0.73	\$505	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,186,031,760	Cash & Cash Equivalents	\$42,271,137	Current Liabilities	\$34,630,672
Less Deductions	\$821,263,020	Net Patient Receivables	\$54,626,394	Long-Term Debt	\$0
Net Patient Revenue	\$364,768,740	Other Receivables	\$437,561	Other Liabilities	\$27,585,385
Plus Other Revenue	\$7,443,387			Subtotal	\$62,216,057
Total Revenue	\$372,212,126	Land, Buildings & Equipment (Net)	\$230,483,972	Unrestricted Fund Balance	\$548,015,008
Less Expenses	\$357,487,975	Other Assets	\$282,412,001	Restricted Fund Balance	\$2,668,070
Non-Operating Gains/Losses	\$16,893,659			Total Liabilities & Fund Balance	\$610,231,065
Net Income	\$31,617,810	Total Assets	\$610,231,065		