

093 Marshfield Medical Center - Neillsville
 N3708 River Avenue
 Neillsville, WI 54456
 715-743-3101

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Clark
 Analysis Area: West Central (5A)
 Volume Group: 2

| Selected Utilization Statistics | FY 2023 | All GMS Hospitals | | Analysis Area 5A | | Volume Group 2 | | FY 2023 vs. 2022 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2022 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 16.5% | 61.5% | 0.27 | 56.8% | 0.29 | 19.5% | 0.85 | 20.3% | 0.82 |
| Obstetrics | 0.0% | 41.1% | N/A | 34.7% | N/A | 12.6% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 67.0% | N/A | 0.0% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 16.5% | 61.6% | 0.27 | 54.3% | 0.30 | 19.6% | 0.84 | 20.3% | 0.82 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 1.3 | 24.9 | 0.05 | 12.6 | 0.11 | 2.6 | 0.51 | 1.6 | 0.82 |
| Obstetrics | 0.0 | 5.0 | N/A | 2.6 | N/A | 0.5 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.7 | N/A | 0.0 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 1.3 | 44.9 | 0.03 | 18.5 | 0.07 | 2.9 | 0.46 | 1.6 | 0.82 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 2.3 | 4.5 | 0.52 | 4.3 | 0.54 | 3.6 | 0.65 | 3.2 | 0.73 |
| Obstetrics | 0.0 | 2.4 | N/A | 2.3 | N/A | 1.8 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.8 | N/A | 0.0 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 2.3 | 4.9 | 0.48 | 4.4 | 0.53 | 3.2 | 0.73 | 3.2 | 0.73 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 4 | 989 | 0.00 | 358 | 0.01 | 169 | 0.02 | 16 | 0.25 |
| Outpatient | 223 | 4,208 | 0.05 | 2,715 | 0.08 | 1,744 | 0.13 | 521 | 0.43 |
| Inpatient as % of All Surgeries | 1.8% | 19.0% | 0.09 | 11.6% | 0.15 | 8.9% | 0.20 | 3.0% | 0.59 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 27,659 | 131,799 | 0.21 | 80,185 | 0.34 | 28,500 | 0.97 | 50,768 | 0.54 |
| Emergency Visits | 3,019 | 16,822 | 0.18 | 8,854 | 0.34 | 5,439 | 0.56 | 2,999 | 1.01 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 1.0 | 17.5 | 0.06 | 10.4 | 0.10 | 5.9 | 0.17 | 1.0 | 1.00 |
| Nurses, Licensed | 35.7 | 232.9 | 0.15 | 132.4 | 0.27 | 39.4 | 0.91 | 44.7 | 0.80 |
| Ancillary Nursing Personnel | 8.4 | 42.6 | 0.20 | 20.9 | 0.40 | 6.0 | 1.40 | 9.7 | 0.87 |
| All Other Personnel | 96.5 | 453.0 | 0.21 | 273.9 | 0.35 | 78.1 | 1.24 | 95.2 | 1.01 |
| Total FTEs | 141.6 | 746.0 | 0.19 | 437.6 | 0.32 | 129.4 | 1.09 | 150.5 | 0.94 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 4.8 | 12.3 | 0.39 | 13.2 | 0.37 | 29.9 | 0.16 | 4.5 | 1.08 |
| Nurses, Licensed | 172.5 | 163.8 | 1.05 | 167.9 | 1.03 | 199.9 | 0.86 | 199.3 | 0.87 |
| Ancillary Nursing Personnel | 40.6 | 30.0 | 1.35 | 26.5 | 1.53 | 30.4 | 1.33 | 43.0 | 0.94 |
| All Other Personnel | 465.7 | 318.6 | 1.46 | 347.5 | 1.34 | 396.6 | 1.17 | 424.4 | 1.10 |
| Total FTEs | 683.7 | 524.6 | 1.30 | 555.1 | 1.23 | 656.8 | 1.04 | 671.2 | 1.02 |

| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
|------------------------|-----|---------------------------------------|-----|---------------------------------------|-----|-------------------------|---|
| Beds Set Up & Staffed | 8 | Health Maintenance Organization (HMO) | Yes | Average Beds Used | 2 | Bassinets | 0 |
| Discharges | 206 | Preferred Provider Organization (PPO) | Yes | Discharges | 35 | Total Births | 0 |
| Inpatient Days | 483 | | | Inpatient Days | 588 | Newborn Days | 0 |

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2023 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 8 | 206 | 483 | 16.5% | 1.3 | 2.3 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 1 | 0 | 1.0 | Surgical Personnel | 1 | 0 | 1.0 |
| Physicians & Dentists | 5 | 2 | 5.0 | Radiological Services Personnel | 6 | 1 | 6.0 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 1 | 0 | 1.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 2 | 3 | 2.9 |
| Registered Nurses | 30 | 11 | 33.9 | Occupational Therapists | 0 | 2 | 1.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 1 | 0.0 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 3 | 1 | 3.6 |
| Ancillary Nursing Personnel | 6 | 7 | 8.4 | Physical Therapy Assistants/Aides | 1 | 1 | 1.0 |
| Medical Assistants | 0 | 0 | 0.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 1 | 0 | 1.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 2 | 0.8 | Social Workers | 0 | 0 | 0.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 23 | 3 | 24.6 |
| Health Info Mgmt-Administrators/Technicians | 1 | 0 | 1.0 | All Other Personnel | 37 | 14 | 41.5 |
| Pharmacy Personnel | 1 | 0 | 1.0 | | | | |
| Clinical Laboratory Personnel | 7 | 0 | 7.0 | | | | |
| | | | | Total | 126 | 48 | 141.6 |

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| Selected Financial Statistics | FY 2023 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2023 vs. 2022 | | |
|--|--------------|-------------------|----------|---------------|----------|--------------|----------|------------------|-----------|------|
| | | Value | Ratio | 5A Value | Ratio | 2 Value | Ratio | FY 2022 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$26,609,353 | 51.4% | 48.2% | 1.07 | 51.7% | 0.99 | 47.8% | 1.08 | 47.9% | 1.07 |
| Medical Assistance | \$6,836,967 | 13.2% | 14.2% | 0.93 | 12.2% | 1.08 | 12.9% | 1.03 | 13.1% | 1.01 |
| Commercial | \$15,447,102 | 29.8% | 32.4% | 0.92 | 31.5% | 0.95 | 35.2% | 0.85 | 31.8% | 0.94 |
| All Other | \$2,904,392 | 5.6% | 5.2% | 1.07 | 4.7% | 1.20 | 4.2% | 1.33 | 7.3% | 0.77 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$13,654,813 | 26.4% | 37.1% | 0.71 | 34.8% | 0.76 | 28.9% | 0.91 | 26.1% | 1.01 |
| Medical Assistance | \$4,218,311 | 8.1% | 11.2% | 0.73 | 8.8% | 0.92 | 8.0% | 1.01 | 9.3% | 0.87 |
| Commercial | \$4,304,295 | 8.3% | 14.9% | 0.56 | 10.5% | 0.79 | 13.7% | 0.61 | 11.4% | 0.73 |
| Charity Care | -\$220,448 | -0.4% | 0.7% | N/A | 0.4% | N/A | 0.6% | N/A | 0.8% | N/A |
| Bad Debt | \$1,103,061 | 2.1% | 0.8% | 2.51 | 1.1% | 1.86 | 0.8% | 2.58 | 1.4% | 1.54 |
| All Other | \$1,241,007 | 2.4% | 3.1% | 0.77 | 3.0% | 0.79 | 5.2% | 0.46 | 4.3% | 0.56 |
| Total Deductions | \$24,301,039 | 46.9% | 67.9% | 0.69 | 58.7% | 0.80 | 57.3% | 0.82 | 53.3% | 0.88 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.4% | 6.4% | 0.53 | 4.2% | 0.81 | 2.9% | 1.15 | 3.4% | 1.00 |
| Net Gains/Losses as % of Net Income | | 0.0% | 11.1% | N/A | 33.8% | N/A | 7.9% | N/A | 0.0% | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$13,429,990 | 46.1% | 41.6% | 1.11 | 48.8% | 0.94 | 41.9% | 1.10 | 46.6% | 0.99 |
| Supplies & Services | \$13,946,386 | 47.9% | 52.7% | 0.91 | 46.5% | 1.03 | 51.7% | 0.93 | 46.3% | 1.03 |
| Capital Component | \$1,756,875 | 6.0% | 5.7% | 1.05 | 4.7% | 1.29 | 6.4% | 0.94 | 7.1% | 0.85 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | -2.4% | 6.4% | N/A | 4.9% | N/A | 12.9% | N/A | -17.3% | 0.14 |
| Total Hospital Net Income (%) | | -2.4% | 7.1% | N/A | 7.2% | N/A | 13.9% | N/A | -17.3% | 0.14 |
| Return on Equity (%) | | 0.0% | 3.1% | N/A | 1.3% | N/A | 1.2% | N/A | -0.2% | 0.15 |
| Current Ratio | | 0.9 | 2.9 | 0.31 | 1.1 | 0.79 | 1.0 | 0.90 | 1.5 | 0.59 |
| Days in Net Patient Accounts Receivable | | 3,592.4 | 85.9 | 41.81 | 210.1 | 17.10 | 442.3 | 8.12 | 4,675.1 | 0.77 |
| Average Payment Period | | 9,016.4 | 125.5 | 71.84 | 460.7 | 19.57 | 1183.6 | 7.62 | 5,039.9 | 1.79 |
| Equity Financing (%) | | 31.3% | 57.8% | 0.54 | 38.6% | 0.81 | 33.2% | 0.94 | 37.8% | 0.83 |
| Long-Term Debt to Equity Ratio | | 1.3 | 0.4 | 3.31 | 0.9 | 1.42 | 1.2 | 1.12 | 1.2 | 1.09 |
| Times Interest Earned | | -233.5 | 12.0 | N/A | 22.9 | N/A | 46.5 | N/A | -16,734.6 | 0.01 |
| Total Asset Turnover | | 0.0 | 0.4 | 0.02 | 0.2 | 0.06 | 0.1 | 0.12 | 0.0 | 1.13 |
| Average Age of Plant (Years) | | 561.6 | 19.6 | 28.70 | 56.0 | 10.02 | 99.6 | 5.64 | 428.8 | 1.31 |
| Increase (Decrease) Total Net Patient Revenue | | 6.5% | 3.9% | 1.64 | 7.4% | 0.87 | 20.1% | 0.32 | -31.0% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 93.5% | 67.6% | 1.38 | 76.6% | 1.22 | 85.5% | 1.09 | 92.4% | 1.01 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$7,021 | \$19,469 | 0.36 | \$17,024 | 0.41 | \$16,973 | 0.41 | \$15,873 | 0.44 |
| Inpatient Net Revenue per Day | | \$1,531 | \$3,859 | 0.40 | \$3,633 | 0.42 | \$3,576 | 0.43 | \$2,596 | 0.59 |
| Outpatient Net Revenue per Visit | | \$876 | \$875 | 1.00 | \$979 | 0.90 | \$948 | 0.92 | \$433 | 2.02 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|-----------------|----------------------------------|-----------------|
| Gross Patient Revenue (GPR) | \$51,797,814 | Cash & Cash Equivalents | -\$12,808,371 | Current Liabilities | \$676,370,414 |
| Less Deductions | \$24,301,039 | Net Patient Receivables | \$270,627,028 | Long-Term Debt | \$1,172,290,701 |
| Net Patient Revenue | \$27,496,775 | Other Receivables | \$219,577,908 | Other Liabilities | \$131,289,257 |
| Plus Other Revenue | \$960,679 | | | Subtotal | \$1,979,950,372 |
| Total Revenue | \$28,457,454 | Land, Buildings & Equipment (Net) | \$1,113,004,986 | Unrestricted Fund Balance | \$903,727,111 |
| Less Expenses | \$29,133,251 | Other Assets | \$1,293,275,930 | Restricted Fund Balance | \$15,027,856 |
| Non-Operating Gains/Losses | \$0 | | | Total Liabilities & Fund Balance | \$2,883,677,483 |
| Net Income | -\$675,797 | Total Assets | \$2,883,677,481 | | |