

095 Westfields Hospital & Clinic
 535 Hospital Road
 New Richmond, WI 54017
 715-243-2600

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	45.8%	61.5%	0.75	56.8%	0.81	42.9%	1.07	44.4%	1.03
Obstetrics	9.7%	41.1%	0.24	34.7%	0.02	20.5%	0.47	8.5%	1.15
Pediatrics	0.0%	67.0%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.3%	61.6%	0.57	54.3%	0.65	39.2%	0.90	33.9%	1.04
Average Census (Patients)									
Adult Medical-Surgical	7.8	24.9	0.31	12.6	0.62	9.2	0.84	7.5	1.03
Obstetrics	0.7	5.0	0.14	2.6	0.26	1.1	0.61	0.6	1.15
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.5	44.9	0.19	18.5	0.46	12.6	0.67	8.1	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.5	0.76	4.3	0.80	3.7	0.92	3.4	1.01
Obstetrics	2.1	2.4	0.86	2.3	0.92	2.0	1.03	1.9	1.13
Pediatrics	0.0	3.8	N/A	0.0	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.3	4.9	0.68	4.4	0.74	3.8	0.87	3.2	1.01
Surgical Operations									
Inpatient	172	989	0.17	358	0.48	224	0.77	133	1.29
Outpatient	2,634	4,208	0.63	2,715	0.97	2,033	1.30	2,457	1.07
Inpatient as % of All Surgeries	6.1%	19.0%	0.32	11.6%	0.53	9.9%	0.62	5.1%	1.19
Outpatient Visits									
Non-Emergency Visits	109,190	131,799	0.83	80,185	1.36	77,115	1.42	109,121	1.00
Emergency Visits	9,301	16,822	0.55	8,854	1.05	11,550	0.81	9,487	0.98
Full-Time Equivalents (FTEs)									
Administrators	8.2	17.5	0.47	10.4	0.79	10.6	0.78	9.0	0.91
Nurses, Licensed	84.3	232.9	0.36	132.4	0.64	97.4	0.87	87.1	0.97
Ancillary Nursing Personnel	17.5	42.6	0.41	20.9	0.84	15.0	1.17	27.8	0.63
All Other Personnel	189.8	453.0	0.42	273.9	0.69	210.0	0.90	211.9	0.90
Total FTEs	299.8	746.0	0.40	437.6	0.69	333.0	0.90	335.7	0.89
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.6	12.3	0.86	13.2	0.80	15.0	0.70	12.4	0.85
Nurses, Licensed	108.4	163.8	0.66	167.9	0.65	138.1	0.79	119.9	0.90
Ancillary Nursing Personnel	22.5	30.0	0.75	26.5	0.85	21.2	1.06	38.2	0.59
All Other Personnel	244.1	318.6	0.77	347.5	0.70	297.9	0.82	291.8	0.84
Total FTEs	385.6	524.6	0.73	555.1	0.69	472.2	0.82	462.3	0.83

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	24	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	1
Discharges	943	Preferred Provider Organization (PPO)	Yes	Discharges	27	Total Births	99
Inpatient Days	3,091			Inpatient Days	393	Newborn Days	191

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	824	2,842	45.8%	7.8	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	119	249	9.7%	0.7	2.1
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	3	8.2	Surgical Personnel	2	1	2.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	8	1	8.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	2	2.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	5	4.3
Registered Nurses	24	95	76.5	Occupational Therapists	2	6	4.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	5	5.5	Physical Therapists	3	7	7.4
Ancillary Nursing Personnel	8	24	17.5	Physical Therapy Assistants/Aides	1	1	1.5
Medical Assistants	8	8	12.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	5	3.3	Dietitians & Nutritionists	0	1	0.5
Nurse Practitioners	1	2	2.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	18	15	27.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	69	32	84.9
Pharmacy Personnel	8	17	17.1				
Clinical Laboratory Personnel	11	6	13.5				
				Total	176	237	299.8

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
Selected Financial Statistics			FY 2023	Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2022	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$82,246,008	44.3%	48.2%	0.92	51.7%	0.86	47.9%	0.92	43.4%	1.02	
Medical Assistance	\$20,379,588	11.0%	14.2%	0.77	12.2%	0.90	13.8%	0.79	10.8%	1.02	
Commercial	\$76,724,100	41.3%	32.4%	1.28	31.5%	1.31	33.5%	1.23	42.5%	0.97	
All Other	\$6,441,895	3.5%	5.2%	0.66	4.7%	0.74	4.8%	0.73	3.2%	1.07	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$43,381,687	23.3%	37.1%	0.63	34.8%	0.67	33.7%	0.69	22.3%	1.04	
Medical Assistance	\$12,426,374	6.7%	11.2%	0.60	8.8%	0.76	10.5%	0.64	7.1%	0.94	
Commercial	\$28,577,780	15.4%	14.9%	1.03	10.5%	1.47	14.1%	1.09	15.7%	0.98	
Charity Care	\$1,015,950	0.5%	0.7%	0.75	0.4%	1.45	0.6%	0.89	0.4%	1.55	
Bad Debt	\$3,343,449	1.8%	0.8%	2.12	1.1%	1.58	1.0%	1.74	1.1%	1.68	
All Other	\$4,082,684	2.2%	3.1%	0.70	3.0%	0.72	2.9%	0.75	1.9%	1.17	
Total Deductions	\$92,827,922	50.0%	67.9%	0.74	58.7%	0.85	62.8%	0.80	48.5%	1.03	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.8%	6.4%	0.13	4.2%	0.19	6.2%	0.13	1.4%	0.58	
Net Gains/Losses as % of Net Income		45.4%	11.1%	4.10	33.8%	1.34	28.7%	1.58	N/A	N/A	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$36,417,754	40.7%	41.6%	0.98	48.8%	0.83	47.2%	0.86	37.8%	1.08	
Supplies & Services	\$49,384,474	55.2%	52.7%	1.05	46.5%	1.19	46.1%	1.20	57.9%	0.95	
Capital Component	\$3,661,027	4.1%	5.7%	0.71	4.7%	0.87	6.7%	0.61	4.3%	0.94	
Fiscal Statistics											
Operating Margin (%)		4.5%	6.4%	0.71	4.9%	0.93	6.7%	0.68	7.1%	0.64	
Total Hospital Net Income (%)		8.0%	7.1%	1.13	7.2%	1.11	9.1%	0.88	5.0%	1.60	
Return on Equity (%)		9.7%	3.1%	3.18	1.3%	7.45	4.6%	2.11	5.7%	1.70	
Current Ratio		6.1	2.9	2.14	1.1	5.45	14.3	0.43	4.1	1.51	
Days in Net Patient Accounts Receivable		38.0	85.9	0.44	210.1	0.18	49.3	0.77	37.4	1.01	
Average Payment Period		26.4	125.5	0.21	460.7	0.06	35.0	0.75	37.4	0.71	
Equity Financing (%)		84.6%	57.8%	1.46	38.6%	2.19	57.4%	1.47	81.1%	1.04	
Long-Term Debt to Equity Ratio		0.0	0.4	0.11	0.9	0.05	0.1	0.35	0.1	0.61	
Times Interest Earned		50.4	12.0	4.19	22.9	2.20	16.7	3.02	19.9	2.54	
Total Asset Turnover		1.2	0.4	2.74	0.2	6.60	0.5	2.38	1.2	1.00	
Average Age of Plant (Years)		12.0	19.6	0.61	56.0	0.21	11.3	1.07	11.3	1.07	
Increase (Decrease) Total Net Patient Revenue		9.9%	3.9%	2.51	7.4%	1.33	3.0%	3.32	7.4%	1.33	
Outpatient Gross Revenue (% of Total GPR)		89.1%	67.6%	1.32	76.6%	1.16	82.2%	1.08	88.8%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge		\$14,518	\$19,469	0.75	\$17,024	0.85	\$12,086	1.20	\$13,849	1.05	
Inpatient Net Revenue per Day		\$3,966	\$3,859	1.03	\$3,633	1.09	\$3,093	1.28	\$3,798	1.04	
Outpatient Net Revenue per Visit		\$693	\$875	0.79	\$979	0.71	\$740	0.94	\$616	1.13	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$185,791,590	Cash & Cash Equivalents	\$27,362,250	Current Liabilities	\$6,249,597
Less Deductions	\$92,827,922	Net Patient Receivables	\$9,671,289	Long-Term Debt	\$2,996,048
Net Patient Revenue	\$92,963,668	Other Receivables	\$81,925	Other Liabilities	\$3,106,456
Plus Other Revenue	\$751,296			Subtotal	\$12,352,101
Total Revenue	\$93,714,965	Land, Buildings & Equipment (Net)	\$15,875,959	Unrestricted Fund Balance	\$67,786,992
Less Expenses	\$89,463,255	Other Assets	\$27,147,670	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,540,216			Total Liabilities & Fund Balance	\$80,139,093
Net Income	\$7,791,925	Total Assets	\$80,139,093		