

098 ProHealth Oconomowoc Memorial Hospital
 791 Summit Avenue
 Oconomowoc, WI 53066
 262-569-9400

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Waukesha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **5**

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	63.0%	61.5%	1.02	63.8%	0.99	54.8%	1.15	72.9%	0.86
Obstetrics	23.0%	41.1%	0.56	44.7%	0.06	34.5%	0.67	23.0%	1.00
Pediatrics	0.0%	67.0%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	49.1%	61.6%	0.80	63.4%	0.77	59.6%	0.82	55.9%	0.88
Average Census (Patients)									
Adult Medical-Surgical	22.0	24.9	0.88	22.9	0.96	15.8	1.39	25.5	0.86
Obstetrics	2.8	5.0	0.55	5.1	0.54	2.9	0.94	2.8	1.00
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	30.9	44.9	0.69	42.7	0.72	29.6	1.04	35.2	0.88
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.5	0.93	4.3	0.98	4.2	1.02	4.8	0.89
Obstetrics	2.2	2.4	0.91	2.3	0.95	2.3	0.95	2.4	0.93
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.0	4.9	0.83	4.5	0.90	4.4	0.92	4.6	0.88
Surgical Operations									
Inpatient	570	989	0.58	1,038	0.55	409	1.39	501	1.14
Outpatient	2,491	4,208	0.59	4,019	0.62	2,735	0.91	2,643	0.94
Inpatient as % of All Surgeries	18.6%	19.0%	0.98	20.5%	0.91	13.0%	1.43	15.9%	1.17
Outpatient Visits									
Non-Emergency Visits	71,336	131,799	0.54	117,094	0.61	92,528	0.77	69,318	1.03
Emergency Visits	14,218	16,822	0.85	18,746	0.76	17,976	0.79	13,524	1.05
Full-Time Equivalents (FTEs)									
Administrators	0.0	17.5	N/A	14.2	N/A	12.7	N/A	0.0	N/A
Nurses, Licensed	94.0	232.9	0.40	188.0	0.50	137.2	0.68	101.9	0.92
Ancillary Nursing Personnel	20.3	42.6	0.48	37.4	0.54	29.9	0.68	17.8	1.14
All Other Personnel	146.6	453.0	0.32	333.2	0.44	239.1	0.61	138.7	1.06
Total FTEs	260.9	746.0	0.35	572.8	0.46	418.9	0.62	258.4	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	12.3	N/A	10.1	N/A	10.9	N/A	0.0	N/A
Nurses, Licensed	72.3	163.8	0.44	134.3	0.54	117.7	0.61	81.2	0.89
Ancillary Nursing Personnel	15.6	30.0	0.52	26.7	0.59	25.6	0.61	14.2	1.10
All Other Personnel	112.8	318.6	0.35	238.0	0.47	205.0	0.55	110.5	1.02
Total FTEs	200.7	524.6	0.38	409.2	0.49	359.2	0.56	205.9	0.97

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	63	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	5
Discharges	2,807	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	433
Inpatient Days	11,289			Inpatient Days	0	Newborn Days	747

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	35	1,895	8,048	63.0%	22.0	4.2
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	2	12	458	1,008	23.0%	2.8	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	11	412	1,365	34.0%	3.7	3.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	5	433	868	47.6%	2.4	2.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	7	3	8.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	14	9	16.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	1.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	4.2
Registered Nurses	66	60	94.0	Occupational Therapists	4	7	6.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	0	0	0.0	Physical Therapists	12	6	14.6
Ancillary Nursing Personnel	13	32	20.3	Physical Therapy Assistants/Aides	1	3	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	10	20.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	46	20	54.1
Pharmacy Personnel	15	7	18.0	Total	197	163	260.9
Clinical Laboratory Personnel	0	0	0.0				

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$281,867,602	58.7%	48.2%	1.22	53.0%	1.11	51.3%	1.14	58.5%	1.00
Medical Assistance	\$30,957,045	6.4%	14.2%	0.45	11.4%	0.57	15.3%	0.42	6.2%	1.03
Commercial	\$163,744,778	34.1%	32.4%	1.05	32.8%	1.04	29.5%	1.15	34.5%	0.99
All Other	\$3,987,113	0.8%	5.2%	0.16	2.8%	0.30	3.8%	0.22	0.8%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$237,716,703	49.5%	37.1%	1.33	43.5%	1.14	39.7%	1.25	48.6%	1.02
Medical Assistance	\$27,329,792	5.7%	11.2%	0.51	9.4%	0.61	12.1%	0.47	5.5%	1.04
Commercial	\$84,437,525	17.6%	14.9%	1.18	15.9%	1.11	13.1%	1.34	17.5%	1.01
Charity Care	\$2,829,265	0.6%	0.7%	0.81	0.8%	0.72	0.8%	0.72	0.6%	0.97
Bad Debt	\$3,240,311	0.7%	0.8%	0.80	0.9%	0.75	1.2%	0.57	0.6%	1.07
All Other	\$0	0.0%	3.1%	N/A	1.8%	N/A	2.2%	N/A	0.0%	N/A
Total Deductions	\$355,553,596	74.0%	67.9%	1.09	72.2%	1.02	69.2%	1.07	72.7%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.6%	6.4%	0.41	4.3%	0.61	3.8%	0.68	2.9%	0.90
Net Gains/Losses as % of Net Income		1.0%	11.1%	0.09	N/A	N/A	15.2%	0.06	0.5%	1.90
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$40,720,766	32.3%	41.6%	0.78	38.8%	0.83	40.1%	0.81	28.4%	1.14
Supplies & Services	\$72,479,040	57.6%	52.7%	1.09	53.3%	1.08	54.4%	1.06	61.0%	0.94
Capital Component	\$12,690,736	10.1%	5.7%	1.75	7.9%	1.27	5.5%	1.84	10.6%	0.95
Fiscal Statistics										
Operating Margin (%)		1.9%	6.4%	0.30	9.2%	0.21	5.0%	0.38	4.8%	0.39
Total Hospital Net Income (%)		1.9%	7.1%	0.27	8.1%	0.24	5.8%	0.33	4.9%	0.40
Return on Equity (%)		2.2%	3.1%	0.70	4.9%	0.44	2.3%	0.93	5.1%	0.42
Current Ratio		2.3	2.9	0.81	12.4	0.19	2.8	0.83	3.4	0.69
Days in Net Patient Accounts Receivable		49.3	85.9	0.57	50.4	0.98	86.5	0.57	44.9	1.10
Average Payment Period		32.6	125.5	0.26	31.3	1.04	128.9	0.25	29.1	1.12
Equity Financing (%)		3.6%	57.8%	0.06	85.9%	0.04	62.5%	0.06	34.7%	0.10
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.1	N/A	0.3	N/A	0.0	N/A
Times Interest Earned		1.8	12.0	0.15	8.8	0.20	12.9	0.14	3.0	0.60
Total Asset Turnover		1.1	0.4	2.61	0.6	1.83	0.4	2.83	1.1	1.06
Average Age of Plant (Years)		15.1	19.6	0.77	11.9	1.27	21.5	0.70	14.2	1.06
Increase (Decrease) Total Net Patient Revenue		1.1%	3.9%	0.27	0.8%	1.26	0.2%	5.53	1.1%	0.95
Outpatient Gross Revenue (% of Total GPR)		74.4%	67.6%	1.10	68.7%	1.08	74.2%	1.00	73.5%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,333		\$19,469	0.63	\$14,690	0.84	\$12,524	0.98	\$13,609	0.91
Inpatient Net Revenue per Day	\$2,848		\$3,859	0.74	\$3,206	0.89	\$2,770	1.03	\$3,143	0.91
Outpatient Net Revenue per Visit	\$1,094		\$875	1.25	\$746	1.47	\$766	1.43	\$1,083	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$480,556,538	Cash & Cash Equivalents	\$2,293,036	Current Liabilities	\$10,468,705
Less Deductions	\$355,553,596	Net Patient Receivables	\$16,886,736	Long-Term Debt	\$0
Net Patient Revenue	\$125,002,942	Other Receivables	\$110,121	Other Liabilities	\$100,336,604
Plus Other Revenue	\$3,340,886			Subtotal	\$110,805,309
Total Revenue	\$128,343,828	Land, Buildings & Equipment (Net)	\$89,599,839	Unrestricted Fund Balance	\$4,157,125
Less Expenses	\$125,890,542	Other Assets	\$6,072,702	Restricted Fund Balance	\$324,965
Non-Operating Gains/Losses	\$23,899			Total Liabilities & Fund Balance	\$114,962,434
Net Income	\$2,477,185	Total Assets	\$114,962,434		