

102 Osceola Medical Center
 2600 65th Avenue, PO Box 218
 Osceola, WI 54020
 715-294-2111

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 Critical Access Hospital
 Control: **Other Not-For-Profit**

County: **Polk**
 Analysis Area: **West Central (5A)**
 Volume Group: **2**

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	32.3%	61.5%	0.53	56.8%	0.57	19.5%	1.66	26.2%	1.23	
Obstetrics	12.6%	41.1%	0.31	34.7%	0.01	12.6%	1.00	8.6%	1.46	
Pediatrics	0.0%	67.0%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A	
Total Hospital	24.5%	61.6%	0.40	54.3%	0.45	19.6%	1.25	19.4%	1.26	
Average Census (Patients)										
Adult Medical-Surgical	2.6	24.9	0.10	12.6	0.21	2.6	1.00	2.1	1.23	
Obstetrics	0.5	5.0	0.10	2.6	0.19	0.5	1.00	0.3	1.46	
Pediatrics	0.0	1.7	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	3.2	44.9	0.07	18.5	0.17	2.9	1.10	2.5	1.26	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.0	4.5	0.67	4.3	0.70	3.6	0.84	3.3	0.91	
Obstetrics	1.8	2.4	0.76	2.3	0.81	1.8	1.00	1.6	1.14	
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	4.6	4.9	0.94	4.4	1.04	3.2	1.41	2.6	1.74	
Surgical Operations										
Inpatient	27	989	0.03	358	0.08	169	0.16	48	0.56	
Outpatient	1,780	4,208	0.42	2,715	0.66	1,744	1.02	1,900	0.94	
Inpatient as % of All Surgeries	1.5%	19.0%	0.08	11.6%	0.13	8.9%	0.17	2.5%	0.61	
Outpatient Visits										
Non-Emergency Visits	30,630	131,799	0.23	80,185	0.38	28,500	1.07	34,584	0.89	
Emergency Visits	4,037	16,822	0.24	8,854	0.46	5,439	0.74	3,993	1.01	
Full-Time Equivalents (FTEs)										
Administrators	37.6	17.5	2.15	10.4	3.62	5.9	6.40	4.0	9.41	
Nurses, Licensed	51.2	232.9	0.22	132.4	0.39	39.4	1.30	37.4	1.37	
Ancillary Nursing Personnel	24.2	42.6	0.57	20.9	1.16	6.0	4.04	5.0	4.87	
All Other Personnel	99.9	453.0	0.22	273.9	0.36	78.1	1.28	119.7	0.83	
Total FTEs	213.0	746.0	0.29	437.6	0.49	129.4	1.65	166.1	1.28	
FTEs per 100 Patient Census (Adjusted)										
Administrators	88.8	12.3	7.22	13.2	6.74	29.9	2.97	7.6	11.63	
Nurses, Licensed	120.8	163.8	0.74	167.9	0.72	199.9	0.60	71.4	1.69	
Ancillary Nursing Personnel	57.2	30.0	1.91	26.5	2.15	30.4	1.88	9.5	6.02	
All Other Personnel	235.7	318.6	0.74	347.5	0.68	396.6	0.59	228.3	1.03	
Total FTEs	502.4	524.6	0.96	555.1	0.91	656.8	0.76	316.8	1.59	

Total Hospital:
 Beds Set Up & Staffed 13
 Discharges 254
 Inpatient Days 1,161

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 2
 Discharges 64
 Inpatient Days 783

Newborn Nursery:
 Bassinets 4
 Total Births 76
 Newborn Days 181

102 Osceola Medical Center
Osceola, WI 54020

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	8	311	943	32.3%	2.6	3.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	100	184	12.6%	0.5	1.8
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	1	15	34	9.3%	0.1	2.3
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	2	37.6	Surgical Personnel	3	1	3.7
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	2	6	6.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	24	27	40.7	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	5	4.3	Physical Therapists	3	2	4.5
Ancillary Nursing Personnel	19	10	24.2	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.9
Nurse Practitioners	6	2	6.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	16	22.3
Health Info Mgmt-Administrators/Technicians	10	0	10.0	All Other Personnel	23	19	29.7
Pharmacy Personnel	4	9	9.2				
Clinical Laboratory Personnel	2	9	7.0				
				Total	154	110	213.0

102 Osceola Medical Center

Osceola, WI 54020

Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$38,312,133	43.2%	48.2%	0.90	51.7%	0.84	47.8%	0.91	39.9%	1.08
Medical Assistance	\$10,447,320	11.8%	14.2%	0.83	12.2%	0.97	12.9%	0.92	14.2%	0.83
Commercial	\$39,213,516	44.3%	32.4%	1.37	31.5%	1.40	35.2%	1.26	42.8%	1.03
All Other	\$637,203	0.7%	5.2%	0.14	4.7%	0.15	4.2%	0.17	3.1%	0.23
Deductions as % of Total Gross Patient Revenue										
Medicare	\$13,719,451	15.5%	37.1%	0.42	34.8%	0.44	28.9%	0.54	24.3%	0.64
Medical Assistance	\$3,741,152	4.2%	11.2%	0.38	8.8%	0.48	8.0%	0.53	9.1%	0.46
Commercial	\$14,042,234	15.8%	14.9%	1.06	10.5%	1.51	13.7%	1.16	15.9%	1.00
Charity Care	\$457,912	0.5%	0.7%	0.71	0.4%	1.37	0.6%	0.91	0.5%	0.95
Bad Debt	\$1,020,626	1.2%	0.8%	1.36	1.1%	1.01	0.8%	1.40	1.7%	0.67
All Other	\$228,180	0.3%	3.1%	0.08	3.0%	0.08	5.2%	0.05	1.8%	0.15
Total Deductions	\$33,209,556	37.5%	67.9%	0.55	58.7%	0.64	57.3%	0.65	53.2%	0.70
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.9%	6.4%	0.45	4.2%	0.68	2.9%	0.97	3.3%	0.85
Net Gains/Losses as % of Net Income		19.6%	11.1%	1.77	33.8%	0.58	7.9%	2.49	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$21,715,439	44.0%	41.6%	1.06	48.8%	0.90	41.9%	1.05	40.6%	1.09
Supplies & Services	\$25,867,839	52.4%	52.7%	1.00	46.5%	1.13	51.7%	1.01	55.2%	0.95
Capital Component	\$1,760,707	3.6%	5.7%	0.62	4.7%	0.76	6.4%	0.56	4.2%	0.85
Fiscal Statistics										
Operating Margin (%)		13.5%	6.4%	2.12	4.9%	2.76	12.9%	1.04	10.3%	1.30
Total Hospital Net Income (%)		16.2%	7.1%	2.28	7.2%	2.26	13.9%	1.17	10.0%	1.62
Return on Equity (%)		14.9%	3.1%	4.87	1.3%	11.42	1.2%	12.72	9.2%	1.62
Current Ratio		6.3	2.9	2.20	1.1	5.62	1.0	6.37	5.8	1.10
Days in Net Patient Accounts Receivable		56.4	85.9	0.66	210.1	0.27	442.3	0.13	63.8	0.88
Average Payment Period		53.3	125.5	0.42	460.7	0.12	1183.6	0.05	53.6	0.99
Equity Financing (%)		0.0%	57.8%	N/A	38.6%	N/A	33.2%	N/A	71.6%	N/A
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.9	N/A	1.2	N/A	0.2	N/A
Times Interest Earned		42.3	12.0	3.51	22.9	1.84	46.5	0.91	16.4	2.57
Total Asset Turnover		0.9	0.4	2.08	0.2	5.02	0.1	10.63	0.9	0.97
Average Age of Plant (Years)		14.2	19.6	0.73	56.0	0.25	99.6	0.14	15.2	0.93
Increase (Decrease) Total Net Patient Revenue		12.3%	3.9%	3.11	7.4%	1.66	20.1%	0.61	6.2%	1.99
Outpatient Gross Revenue (% of Total GPR)		90.3%	67.6%	1.34	76.6%	1.18	85.5%	1.06	94.1%	0.96
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,947	\$19,469	0.87	\$17,024	1.00	\$16,973	1.00	\$10,531	1.61	
Inpatient Net Revenue per Day	\$2,385	\$3,859	0.62	\$3,633	0.66	\$3,576	0.67	\$2,908	0.82	
Outpatient Net Revenue per Visit	\$1,471	\$875	1.68	\$979	1.50	\$948	1.55	\$1,222	1.20	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$88,610,171	Cash & Cash Equivalents	\$34,149,443	Current Liabilities	\$6,994,827
Less Deductions	\$33,209,556	Net Patient Receivables	\$8,563,843	Long-Term Debt	\$7,894,829
Net Patient Revenue	\$55,400,615	Other Receivables	\$0	Other Liabilities	\$49,246,172
Plus Other Revenue	\$1,626,760			Subtotal	\$64,135,828
Total Revenue	\$57,027,376	Land, Buildings & Equipment (Net)	\$18,454,713		
Less Expenses	\$49,343,985	Other Assets	\$2,967,829	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,876,468			Restricted Fund Balance	\$0
Net Income	\$9,559,859	Total Assets	\$64,135,828	Total Liabilities & Fund Balance	\$64,135,828