

**108 Southwest Health**  
 1400 Eastside Road  
 Platteville, WI 53818  
 608-348-2331

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Grant  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	30.5%	61.5%	0.50	59.9%	0.51	42.9%	0.71	29.4%	1.04
Obstetrics	21.1%	41.1%	0.51	39.5%	0.03	20.5%	1.03	17.3%	1.22
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	33.6%	61.6%	0.55	61.8%	0.54	39.2%	0.86	32.7%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.1	24.9	0.25	26.8	0.23	9.2	0.66	5.9	1.04
Obstetrics	1.1	5.0	0.21	4.5	0.23	1.1	0.95	0.9	1.22
Pediatrics	0.0	1.7	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	11.8	44.9	0.26	55.6	0.21	12.6	0.94	11.5	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.0	4.5	0.45	4.5	0.45	3.7	0.54	2.2	0.94
Obstetrics	1.6	2.4	0.65	2.6	0.61	2.0	0.77	1.6	0.98
Pediatrics	0.0	3.8	N/A	4.6	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.6	4.9	0.74	5.1	0.71	3.8	0.96	4.2	0.86
<b>Surgical Operations</b>									
Inpatient	460	989	0.47	948	0.49	224	2.06	441	1.04
Outpatient	1,674	4,208	0.40	4,423	0.38	2,033	0.82	1,509	1.11
Inpatient as % of All Surgeries	21.6%	19.0%	1.13	17.6%	1.22	9.9%	2.18	22.6%	0.95
<b>Outpatient Visits</b>									
Non-Emergency Visits	98,403	131,799	0.75	185,542	0.53	77,115	1.28	90,176	1.09
Emergency Visits	8,195	16,822	0.49	18,373	0.45	11,550	0.71	7,908	1.04
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	38.0	17.5	2.17	18.2	2.08	10.6	3.59	31.0	1.23
Nurses, Licensed	128.0	232.9	0.55	281.6	0.45	97.4	1.31	116.5	1.10
Ancillary Nursing Personnel	11.0	42.6	0.26	39.5	0.28	15.0	0.73	12.1	0.91
All Other Personnel	287.2	453.0	0.63	649.6	0.44	210.0	1.37	271.4	1.06
Total FTEs	464.1	746.0	0.62	989.0	0.47	333.0	1.39	430.9	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	59.8	12.3	4.86	11.4	5.24	15.0	3.98	56.2	1.06
Nurses, Licensed	201.4	163.8	1.23	176.3	1.14	138.1	1.46	211.3	0.95
Ancillary Nursing Personnel	17.3	30.0	0.58	24.8	0.70	21.2	0.82	21.9	0.79
All Other Personnel	451.9	318.6	1.42	406.7	1.11	297.9	1.52	492.3	0.92
Total FTEs	730.3	524.6	1.39	619.1	1.18	472.2	1.55	781.7	0.93

**Total Hospital:**  
 Beds Set Up & Staffed 35  
 Discharges 1,189  
 Inpatient Days 4,294

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 1  
 Discharges 30  
 Inpatient Days 179

**Newborn Nursery:**  
 Bassinets 5  
 Total Births 243  
 Newborn Days 385

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	20	1,101	2,230	30.5%	6.1	2.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	2	5	245	385	21.1%	1.1	1.6
<b>Psychiatric</b>	1	10	99	1,679	46.0%	4.6	17.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	0	38.0	Surgical Personnel	3	4	3.0
Physicians & Dentists	26	5	29.0	Radiological Services Personnel	11	7	12.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	2	2.7
Registered Nurses	75	50	89.5	Occupational Therapists	3	3	3.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	17	9	21.4	Physical Therapists	11	3	12.3
Ancillary Nursing Personnel	10	11	11.0	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	18	3	20.0	Recreational Therapists	1	0	1.0
Physician Assistants	10	4	12.1	Dietitians & Nutritionists	1	1	1.0
Nurse Practitioners	8	6	10.5	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	6	3	6.6	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	11	26.3
Health Info Mgmt-Administrators/Technicians	9	0	9.0	All Other Personnel	106	45	125.8
Pharmacy Personnel	9	9	13.3				
Clinical Laboratory Personnel	8	5	10.2				
				<b>Total</b>	<b>399</b>	<b>182</b>	<b>464.1</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
Selected Financial Statistics			FY 2023	Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>											
Medicare	\$86,268,630	40.7%	48.2%	0.84	43.0%	0.95	47.9%	0.85	41.5%	0.98	
Medical Assistance	\$29,781,185	14.1%	14.2%	0.99	12.2%	1.16	13.8%	1.02	14.2%	0.99	
Commercial	\$90,159,331	42.6%	32.4%	1.31	35.7%	1.19	33.5%	1.27	42.8%	0.99	
All Other	\$5,670,491	2.7%	5.2%	0.51	9.2%	0.29	4.8%	0.56	1.4%	1.85	
<b>Deductions as % of Total Gross Patient Revenue</b>											
Medicare	\$54,573,242	25.8%	37.1%	0.69	33.3%	0.77	33.7%	0.77	27.4%	0.94	
Medical Assistance	\$22,130,960	10.4%	11.2%	0.93	9.7%	1.07	10.5%	0.99	9.3%	1.13	
Commercial	\$33,977,786	16.0%	14.9%	1.07	17.9%	0.90	14.1%	1.14	16.0%	1.00	
Charity Care	\$232,772	0.1%	0.7%	0.15	0.6%	0.18	0.6%	0.18	0.1%	1.07	
Bad Debt	\$2,415,098	1.1%	0.8%	1.34	0.9%	1.24	1.0%	1.10	0.8%	1.45	
All Other	\$2,700,298	1.3%	3.1%	0.41	5.1%	0.25	2.9%	0.44	0.1%	8.70	
Total Deductions	\$116,030,156	54.8%	67.9%	0.81	67.5%	0.81	62.8%	0.87	53.7%	1.02	
<b>Other Revenue &amp; Net Gains or Losses</b>											
Other Revenue as % of Total Revenue		5.1%	6.4%	0.80	3.6%	1.42	6.2%	0.82	5.7%	0.90	
Net Gains/Losses as % of Net Income		40.0%	11.1%	3.61	53.3%	0.75	28.7%	1.39	N/A	N/A	
<b>Expenses as % of Total Expenses</b>											
Salary/Fringe Benefits	\$55,764,277	60.5%	41.6%	1.45	45.0%	1.34	47.2%	1.28	61.1%	0.99	
Supplies & Services	\$30,494,689	33.1%	52.7%	0.63	48.7%	0.68	46.1%	0.72	32.9%	1.01	
Capital Component	\$5,980,121	6.5%	5.7%	1.13	6.4%	1.02	6.7%	0.97	6.0%	1.07	
<b>Fiscal Statistics</b>											
Operating Margin (%)		8.7%	6.4%	1.37	3.7%	2.33	6.7%	1.31	14.0%	0.62	
Total Hospital Net Income (%)		13.7%	7.1%	1.93	7.7%	1.79	9.1%	1.51	9.0%	1.52	
Return on Equity (%)		9.7%	3.1%	3.16	3.8%	2.54	4.6%	2.10	6.1%	1.60	
Current Ratio		2.9	2.9	0.99	3.0	0.94	14.3	0.20	3.0	0.96	
Days in Net Patient Accounts Receivable		53.7	85.9	0.62	65.9	0.81	49.3	1.09	51.2	1.05	
Average Payment Period		63.5	125.5	0.51	98.2	0.65	35.0	1.81	59.2	1.07	
Equity Financing (%)		84.6%	57.8%	1.46	50.5%	1.67	57.4%	1.47	85.1%	0.99	
Long-Term Debt to Equity Ratio		0.0	0.4	0.12	0.4	0.11	0.1	0.37	0.1	0.94	
Times Interest Earned		57.5	12.0	4.78	9.1	6.34	16.7	3.44	25.1	2.29	
Total Asset Turnover		0.7	0.4	1.56	0.5	1.40	0.5	1.35	0.7	0.94	
Average Age of Plant (Years)		10.7	19.6	0.55	15.8	0.67	11.3	0.95	12.8	0.83	
Increase (Decrease) Total Net Patient Revenue		7.7%	3.9%	1.96	7.9%	0.97	3.0%	2.59	18.8%	0.41	
Outpatient Gross Revenue (% of Total GPR)		82.1%	67.6%	1.22	64.7%	1.27	82.2%	1.00	81.2%	1.01	
<b>Net Revenue Statistics</b>											
Inpatient Net Revenue per Discharge		\$15,558	\$19,469	0.80	\$21,761	0.71	\$12,086	1.29	\$17,142	0.91	
Inpatient Net Revenue per Day		\$4,337	\$3,859	1.12	\$4,214	1.03	\$3,093	1.40	\$4,460	0.97	
Outpatient Net Revenue per Visit		\$743	\$875	0.85	\$819	0.91	\$740	1.00	\$744	1.00	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$211,879,638	Cash & Cash Equivalents	\$26,343,512	Current Liabilities	\$15,252,661
Less Deductions	\$116,030,156	Net Patient Receivables	\$14,096,665	Long-Term Debt	\$6,130,480
Net Patient Revenue	\$95,849,482	Other Receivables	\$679,560	Other Liabilities	\$1,980,019
Plus Other Revenue	\$5,194,635			Subtotal	\$23,363,160
Total Revenue	\$101,044,117	Land, Buildings & Equipment (Net)	\$46,145,068	Unrestricted Fund Balance	\$128,197,247
Less Expenses	\$92,239,087	Other Assets	\$64,295,600	Restricted Fund Balance	\$736,256
Non-Operating Gains/Losses	\$5,860,588			Total Liabilities & Fund Balance	\$151,560,407
Net Income	\$14,665,618	Total Assets	\$151,560,405		