

117 Reedsburg Area Medical Center
 2000 North Dewey Street
 Reedsburg, WI 53959
 608-524-6487

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	43.9%	61.5%	0.71	59.9%	0.73	42.9%	1.02	51.0%	0.86
Obstetrics	59.6%	41.1%	1.45	39.5%	0.03	20.5%	2.90	56.6%	1.05
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	43.9%	61.6%	0.71	61.8%	0.71	39.2%	1.12	50.2%	0.87
Average Census (Patients)									
Adult Medical-Surgical	6.6	24.9	0.26	26.8	0.25	9.2	0.71	7.6	0.86
Obstetrics	1.2	5.0	0.24	4.5	0.26	1.1	1.07	1.1	1.05
Pediatrics	0.0	1.7	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.3	44.9	0.19	55.6	0.15	12.6	0.66	9.5	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.5	0.76	4.5	0.77	3.7	0.93	4.1	0.86
Obstetrics	2.0	2.4	0.84	2.6	0.79	2.0	1.00	1.9	1.05
Pediatrics	0.0	3.8	N/A	4.6	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.2	4.9	0.66	5.1	0.64	3.8	0.85	3.7	0.88
Surgical Operations									
Inpatient	109	989	0.11	948	0.12	224	0.49	139	0.78
Outpatient	2,138	4,208	0.51	4,423	0.48	2,033	1.05	2,306	0.93
Inpatient as % of All Surgeries	4.9%	19.0%	0.25	17.6%	0.27	9.9%	0.49	5.7%	0.85
Outpatient Visits									
Non-Emergency Visits	100,826	131,799	0.76	185,542	0.54	77,115	1.31	106,360	0.95
Emergency Visits	10,233	16,822	0.61	18,373	0.56	11,550	0.89	10,049	1.02
Full-Time Equivalents (FTEs)									
Administrators	6.0	17.5	0.34	18.2	0.33	10.6	0.57	5.6	1.07
Nurses, Licensed	146.3	232.9	0.63	281.6	0.52	97.4	1.50	148.3	0.99
Ancillary Nursing Personnel	45.2	42.6	1.06	39.5	1.14	15.0	3.02	33.1	1.36
All Other Personnel	324.1	453.0	0.72	649.6	0.50	210.0	1.54	326.8	0.99
Total FTEs	521.6	746.0	0.70	989.0	0.53	333.0	1.57	513.9	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.2	12.3	0.75	11.4	0.81	15.0	0.62	8.6	1.07
Nurses, Licensed	225.4	163.8	1.38	176.3	1.28	138.1	1.63	227.9	0.99
Ancillary Nursing Personnel	69.6	30.0	2.32	24.8	2.81	21.2	3.28	50.9	1.37
All Other Personnel	499.5	318.6	1.57	406.7	1.23	297.9	1.68	502.1	0.99
Total FTEs	803.8	524.6	1.53	619.1	1.30	472.2	1.70	789.5	1.02

Total Hospital:
 Beds Set Up & Staffed 19
 Discharges 946
 Inpatient Days 3,044

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 11
 Inpatient Days 150

Newborn Nursery:
 Bassinets 2
 Total Births 206
 Newborn Days 383

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	692	2,401	43.9%	6.6	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	214	435	59.6%	1.2	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	40	208	28.5%	0.6	5.2
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	4	2	5.0
Physicians & Dentists	12	4	14.6	Radiological Services Personnel	10	8	13.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	3.4
Registered Nurses	74	68	115.6	Occupational Therapists	4	0	4.0
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	9	5	12.4	Physical Therapists	9	0	9.0
Ancillary Nursing Personnel	21	41	45.2	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	6	7	11.4	Recreational Therapists	0	0	0.0
Physician Assistants	3	6	4.9	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	9	6	12.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	23	28.6
Health Info Mgmt-Administrators/Technicians	13	1	14.1	All Other Personnel	142	41	168.1
Pharmacy Personnel	27	13	32.4				
Clinical Laboratory Personnel	7	6	10.6				
				Total	385	233	521.6

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$84,808,033	52.1%	48.2%	1.08	43.0%	1.21	47.9%	1.09	52.3%	1.00
Medical Assistance	\$23,888,496	14.7%	14.2%	1.03	12.2%	1.21	13.8%	1.06	14.2%	1.04
Commercial	\$49,318,752	30.3%	32.4%	0.94	35.7%	0.85	33.5%	0.90	31.0%	0.98
All Other	\$4,842,107	3.0%	5.2%	0.57	9.2%	0.32	4.8%	0.62	2.5%	1.18
Deductions as % of Total Gross Patient Revenue										
Medicare	\$38,542,623	23.7%	37.1%	0.64	33.3%	0.71	33.7%	0.70	23.1%	1.03
Medical Assistance	\$17,379,914	10.7%	11.2%	0.95	9.7%	1.10	10.5%	1.02	8.9%	1.20
Commercial	\$20,082,625	12.3%	14.9%	0.83	17.9%	0.69	14.1%	0.87	14.7%	0.84
Charity Care	\$2,109,406	1.3%	0.7%	1.77	0.6%	2.09	0.6%	2.12	1.1%	1.14
Bad Debt	\$399,047	0.2%	0.8%	0.29	0.9%	0.27	1.0%	0.24	0.5%	0.50
All Other	\$795,236	0.5%	3.1%	0.16	5.1%	0.10	2.9%	0.17	0.5%	0.92
Total Deductions	\$79,308,851	48.7%	67.9%	0.72	67.5%	0.72	62.8%	0.78	48.9%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	18.7%	6.4%	2.93	3.6%	5.17	6.2%	3.00	13.3%	1.41	
Net Gains/Losses as % of Net Income	40.8%	11.1%	3.69	53.3%	0.77	28.7%	1.42	390.1%	0.10	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$54,855,538	54.9%	41.6%	1.32	45.0%	1.22	47.2%	1.16	53.3%	1.03
Supplies & Services	\$38,523,904	38.6%	52.7%	0.73	48.7%	0.79	46.1%	0.84	39.9%	0.97
Capital Component	\$6,464,304	6.5%	5.7%	1.13	6.4%	1.02	6.7%	0.97	6.7%	0.96
Fiscal Statistics										
Operating Margin (%)	2.9%	6.4%	0.45	3.7%	0.77	6.7%	0.43	6.4%	0.45	
Total Hospital Net Income (%)	4.8%	7.1%	0.67	7.7%	0.62	9.1%	0.53	-2.4%	N/A	
Return on Equity (%)	4.4%	3.1%	1.44	3.8%	1.16	4.6%	0.96	-2.0%	N/A	
Current Ratio	3.1	2.9	1.07	3.0	1.01	14.3	0.22	3.1	0.98	
Days in Net Patient Accounts Receivable	40.1	85.9	0.47	65.9	0.61	49.3	0.81	46.2	0.87	
Average Payment Period	70.0	125.5	0.56	98.2	0.71	35.0	2.00	67.1	1.04	
Equity Financing (%)	56.2%	57.8%	0.97	50.5%	1.11	57.4%	0.98	54.0%	1.04	
Long-Term Debt to Equity Ratio	0.5	0.4	1.19	0.4	1.11	0.1	3.63	0.6	0.84	
Times Interest Earned	4.2	12.0	0.35	9.1	0.46	16.7	0.25	-0.6	N/A	
Total Asset Turnover	0.9	0.4	2.11	0.5	1.89	0.5	1.83	0.9	0.98	
Average Age of Plant (Years)	9.8	19.6	0.50	15.8	0.62	11.3	0.87	9.0	1.08	
Increase (Decrease) Total Net Patient Revenue	-3.9%	3.9%	N/A	7.9%	N/A	3.0%	N/A	8.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	87.1%	67.6%	1.29	64.7%	1.35	82.2%	1.06	85.3%	1.02	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,211	\$19,469	0.68	\$21,761	0.61	\$12,086	1.09	\$16,047	0.82	
Inpatient Net Revenue per Day	\$3,957	\$3,859	1.03	\$4,214	0.94	\$3,093	1.28	\$4,292	0.92	
Outpatient Net Revenue per Visit	\$642	\$875	0.73	\$819	0.78	\$740	0.87	\$621	1.03	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$162,857,388	Cash & Cash Equivalents	\$927,662	Current Liabilities	\$18,318,149
Less Deductions	\$79,308,851	Net Patient Receivables	\$9,188,106	Long-Term Debt	\$29,694,565
Net Patient Revenue	\$83,548,537	Other Receivables	\$7,916,216	Other Liabilities	\$1,910,144
Plus Other Revenue	\$19,268,392			Subtotal	\$49,922,858
Total Revenue	\$102,816,929	Land, Buildings & Equipment (Net)	\$47,214,817	Unrestricted Fund Balance	\$63,950,888
Less Expenses	\$99,843,747	Other Assets	\$48,626,945	Restricted Fund Balance	\$609,648
Non-Operating Gains/Losses	\$2,049,275			Total Liabilities & Fund Balance	\$113,873,746
Net Income	\$5,022,457	Total Assets	\$113,873,746		