

**135 Tomah Health**  
 501 Gopher Drive  
 Tomah, WI 54660  
 608-372-2181

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Monroe  
 Analysis Area: Southwestern (5B)  
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	38.4%	61.5%	0.62	47.2%	0.81	42.9%	0.90	46.1%	0.83
Obstetrics	27.3%	41.1%	0.67	53.6%	0.03	20.5%	1.33	31.0%	0.88
Pediatrics	0.0%	67.0%	N/A	32.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.6%	61.6%	0.58	51.9%	0.69	39.2%	0.91	42.3%	0.84
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	5.8	24.9	0.23	17.2	0.33	9.2	0.62	6.9	0.83
Obstetrics	1.4	5.0	0.27	4.4	0.31	1.1	1.23	1.5	0.88
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.1	44.9	0.16	28.6	0.25	12.6	0.57	8.5	0.84
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.8	4.5	0.83	3.7	1.03	3.7	1.01	4.0	0.95
Obstetrics	2.1	2.4	0.85	2.0	1.03	2.0	1.02	2.0	1.01
Pediatrics	0.0	3.8	N/A	2.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.3	4.9	0.68	4.2	0.78	3.8	0.87	3.4	0.97
<b>Surgical Operations</b>									
Inpatient	180	989	0.18	840	0.21	224	0.81	174	1.03
Outpatient	1,075	4,208	0.26	3,492	0.31	2,033	0.53	898	1.20
Inpatient as % of All Surgeries	14.3%	19.0%	0.75	19.4%	0.74	9.9%	1.45	16.2%	0.88
<b>Outpatient Visits</b>									
Non-Emergency Visits	40,766	131,799	0.31	137,645	0.30	77,115	0.53	34,782	1.17
Emergency Visits	21,610	16,822	1.28	15,585	1.39	11,550	1.87	21,136	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	17.5	N/A	13.0	N/A	10.6	N/A	0.0	N/A
Nurses, Licensed	169.5	232.9	0.73	152.9	1.11	97.4	1.74	143.5	1.18
Ancillary Nursing Personnel	40.1	42.6	0.94	23.1	1.73	15.0	2.68	26.7	1.50
All Other Personnel	285.0	453.0	0.63	424.9	0.67	210.0	1.36	253.3	1.13
Total FTEs	494.6	746.0	0.66	613.9	0.81	333.0	1.49	423.5	1.17
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	12.3	N/A	7.6	N/A	15.0	N/A	0.0	N/A
Nurses, Licensed	255.2	163.8	1.56	89.3	2.86	138.1	1.85	251.8	1.01
Ancillary Nursing Personnel	60.4	30.0	2.02	13.5	4.47	21.2	2.84	46.9	1.29
All Other Personnel	429.1	318.6	1.35	248.3	1.73	297.9	1.44	444.6	0.97
Total FTEs	744.7	524.6	1.42	358.8	2.08	472.2	1.58	743.3	1.00

**Total Hospital:**  
 Beds Set Up & Staffed 20  
 Discharges 790  
 Inpatient Days 2,600

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 5  
 Discharges 17  
 Inpatient Days 187

**Newborn Nursery:**  
 Bassinets 5  
 Total Births 239  
 Newborn Days 410

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	15	556	2,101	38.4%	5.8	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	5	241	499	27.3%	1.4	2.1
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	6	1	8.0
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	8	5	15.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	2.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	1	7.6
Registered Nurses	73	58	150.6	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	2	3.9	Physical Therapists	10	3	13.9
Ancillary Nursing Personnel	9	26	40.1	Physical Therapy Assistants/Aides	1	1	2.4
Medical Assistants	2	1	3.7	Recreational Therapists	0	0	0.0
Physician Assistants	1	2	2.4	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	9	15.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	2	6.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	22	36.1
Health Info Mgmt-Administrators/Technicians	10	0	10.0	All Other Personnel	95	35	140.7
Pharmacy Personnel	6	2	8.7				
Clinical Laboratory Personnel	13	6	20.3				
				<b>Total</b>	<b>272</b>	<b>179</b>	<b>494.6</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
Selected Financial Statistics			FY 2023	Value	Ratio	5B Value	Ratio	4 Value	Ratio	FY 2022	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>											
Medicare	\$71,236,146	41.4%	48.2%	0.86	47.0%	0.88	47.9%	0.86	40.1%	1.03	
Medical Assistance	\$28,576,609	16.6%	14.2%	1.17	10.2%	1.63	13.8%	1.20	15.5%	1.07	
Commercial	\$52,760,642	30.6%	32.4%	0.95	34.4%	0.89	33.5%	0.91	35.2%	0.87	
All Other	\$19,661,286	11.4%	5.2%	2.18	8.4%	1.35	4.8%	2.39	9.3%	1.23	
<b>Deductions as % of Total Gross Patient Revenue</b>											
Medicare	\$41,628,791	24.2%	37.1%	0.65	34.0%	0.71	33.7%	0.72	24.6%	0.98	
Medical Assistance	\$18,884,592	11.0%	11.2%	0.98	8.1%	1.35	10.5%	1.04	9.7%	1.13	
Commercial	\$14,112,572	8.2%	14.9%	0.55	15.7%	0.52	14.1%	0.58	9.3%	0.88	
Charity Care	\$564,898	0.3%	0.7%	0.45	1.1%	0.30	0.6%	0.54	0.5%	0.67	
Bad Debt	\$2,856,838	1.7%	0.8%	1.96	0.9%	1.84	1.0%	1.60	1.5%	1.11	
All Other	\$12,998,157	7.5%	3.1%	2.41	6.3%	1.20	2.9%	2.58	5.6%	1.35	
Total Deductions	\$91,045,848	52.9%	67.9%	0.78	66.1%	0.80	62.8%	0.84	51.2%	1.03	
<b>Other Revenue &amp; Net Gains or Losses</b>											
Other Revenue as % of Total Revenue		0.9%	6.4%	0.15	22.5%	0.04	6.2%	0.15	2.1%	0.45	
Net Gains/Losses as % of Net Income		38.8%	11.1%	3.51	110.0%	0.35	28.7%	1.35	N/A	N/A	
<b>Expenses as % of Total Expenses</b>											
Salary/Fringe Benefits	\$37,656,300	47.7%	41.6%	1.15	54.1%	0.88	47.2%	1.01	47.4%	1.01	
Supplies & Services	\$33,480,282	42.4%	52.7%	0.81	41.9%	1.01	46.1%	0.92	42.1%	1.01	
Capital Component	\$7,743,688	9.8%	5.7%	1.71	4.0%	2.46	6.7%	1.47	10.5%	0.94	
<b>Fiscal Statistics</b>											
Operating Margin (%)		3.8%	6.4%	0.59	-0.2%	N/A	6.7%	0.56	4.1%	0.91	
Total Hospital Net Income (%)		6.0%	7.1%	0.84	2.0%	3.00	9.1%	0.66	1.7%	3.44	
Return on Equity (%)		4.0%	3.1%	1.31	1.6%	2.47	4.6%	0.87	1.1%	3.79	
Current Ratio		6.1	2.9	2.11	31.1	0.19	14.3	0.42	6.4	0.94	
Days in Net Patient Accounts Receivable		44.6	85.9	0.52	60.3	0.74	49.3	0.90	52.4	0.85	
Average Payment Period		30.8	125.5	0.25	10.3	3.00	35.0	0.88	34.4	0.90	
Equity Financing (%)		64.0%	57.8%	1.11	87.7%	0.73	57.4%	1.12	61.7%	1.04	
Long-Term Debt to Equity Ratio		0.5	0.4	1.24	0.1	8.69	0.1	3.79	0.5	0.90	
Times Interest Earned		5.3	12.0	0.44	12.7	0.42	16.7	0.32	2.1	2.58	
Total Asset Turnover		0.7	0.4	1.52	0.8	0.82	0.5	1.32	0.6	1.05	
Average Age of Plant (Years)		4.4	19.6	0.22	10.0	0.44	11.3	0.39	3.8	1.16	
Increase (Decrease) Total Net Patient Revenue		9.1%	3.9%	2.30	-2.2%	N/A	3.0%	3.04	8.0%	1.13	
Outpatient Gross Revenue (% of Total GPR)		89.3%	67.6%	1.32	82.8%	1.08	82.2%	1.09	85.1%	1.05	
<b>Net Revenue Statistics</b>											
Inpatient Net Revenue per Discharge		\$15,202	\$19,469	0.78	\$19,060	0.80	\$12,086	1.26	\$16,576	0.92	
Inpatient Net Revenue per Day		\$4,435	\$3,859	1.15	\$4,078	1.09	\$3,093	1.43	\$4,794	0.93	
Outpatient Net Revenue per Visit		\$1,150	\$875	1.31	\$880	1.31	\$740	1.55	\$1,100	1.05	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$172,234,683		Cash & Cash Equivalents		\$25,357,331	Current Liabilities		\$6,143,430
Less Deductions	\$91,045,848		Net Patient Receivables		\$9,916,775	Long-Term Debt		\$39,116,593
Net Patient Revenue	\$81,188,835		Other Receivables		\$0	Other Liabilities		\$0
Plus Other Revenue	\$769,909					Subtotal		\$45,260,023
Total Revenue	\$81,958,744		Land, Buildings & Equipment (Net)		\$55,499,384	Unrestricted Fund Balance		\$80,625,242
Less Expenses	\$78,880,270		Other Assets		\$35,111,775	Restricted Fund Balance		\$3,705,288
Non-Operating Gains/Losses	\$1,953,286					Total Liabilities & Fund Balance		\$125,885,265
Net Income	\$5,031,760		Total Assets		\$125,885,265			