

**137 Aurora Medical Center Manitowoc County**  
 5000 Memorial Drive  
 Two Rivers, WI 54241  
 920-794-5000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Manitowoc  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	28.8%	61.5%	0.47	54.9%	0.52	54.8%	0.53	22.8%	1.26
Obstetrics	33.9%	41.1%	0.83	36.7%	0.06	34.5%	0.98	29.2%	1.16
Pediatrics	0.0%	67.0%	N/A	19.4%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.2%	61.6%	0.57	53.2%	0.66	59.6%	0.59	31.5%	1.12
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	7.2	24.9	0.29	24.8	0.29	15.8	0.45	8.7	0.83
Obstetrics	2.0	5.0	0.41	4.3	0.47	2.9	0.69	1.8	1.16
Pediatrics	0.0	1.7	N/A	0.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	17.3	44.9	0.38	44.4	0.39	29.6	0.58	19.6	0.88
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	4.5	0.77	4.0	0.86	4.2	0.84	3.8	0.91
Obstetrics	1.8	2.4	0.73	2.4	0.74	2.3	0.76	2.0	0.87
Pediatrics	0.0	3.8	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.9	0.64	4.3	0.73	4.4	0.71	3.6	0.88
<b>Surgical Operations</b>									
Inpatient	348	989	0.35	829	0.42	409	0.85	356	0.98
Outpatient	3,426	4,208	0.81	6,019	0.57	2,735	1.25	3,251	1.05
Inpatient as % of All Surgeries	9.2%	19.0%	0.48	12.1%	0.76	13.0%	0.71	9.9%	0.93
<b>Outpatient Visits</b>									
Non-Emergency Visits	86,963	131,799	0.66	197,548	0.44	92,528	0.94	81,030	1.07
Emergency Visits	15,404	16,822	0.92	18,660	0.83	17,976	0.86	14,885	1.03
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	6.0	17.5	0.34	19.4	0.31	12.7	0.47	7.0	0.86
Nurses, Licensed	121.1	232.9	0.52	276.2	0.44	137.2	0.88	112.8	1.07
Ancillary Nursing Personnel	26.3	42.6	0.62	44.0	0.60	29.9	0.88	27.3	0.96
All Other Personnel	197.8	453.0	0.44	479.5	0.41	239.1	0.83	175.9	1.12
Total FTEs	351.2	746.0	0.47	819.1	0.43	418.9	0.84	323.0	1.09
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.8	12.3	0.55	10.2	0.67	10.9	0.62	6.9	0.98
Nurses, Licensed	137.2	163.8	0.84	144.4	0.95	117.7	1.17	111.4	1.23
Ancillary Nursing Personnel	29.8	30.0	0.99	23.0	1.29	25.6	1.16	27.0	1.10
All Other Personnel	223.9	318.6	0.70	250.7	0.89	205.0	1.09	173.7	1.29
Total FTEs	397.7	524.6	0.76	428.2	0.93	359.2	1.11	318.9	1.25

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	49	Health Maintenance		Average Beds Used	0	Bassinets	7
Discharges	2,023	Organization (HMO)	Yes	Discharges	0	Total Births	410
Inpatient Days	6,298	Preferred Provider		Inpatient Days	0	Newborn Days	640
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	754	2,629	28.8%	7.2	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	421	743	33.9%	2.0	1.8
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	136	486	22.2%	1.3	3.6
Step-Down (Special Care)	1	12	683	2,440	55.7%	6.7	3.6
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	14	3	14.9
Physicians & Dentists	3	11	4.9	Radiological Services Personnel	15	5	18.3
Medical & Dental Residents	0	0	0.0	Sonographers	6	0	6.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	2	6.7
Registered Nurses	90	43	110.5	Occupational Therapists	1	2	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.8
Licensed Practical Nurses	3	3	3.7	Physical Therapists	0	1	0.6
Ancillary Nursing Personnel	24	22	26.3	Physical Therapy Assistants/Aides	2	1	2.9
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	1	6.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	18	21.9
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	65	51	87.8
Pharmacy Personnel	6	1	6.6				
Clinical Laboratory Personnel	17	2	17.0	<b>Total</b>	<b>287</b>	<b>168</b>	<b>351.2</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$158,242,348	47.2%	48.2%	0.98	48.2%	0.98	51.3%	0.92	46.2%	1.02
Medical Assistance	\$47,618,338	14.2%	14.2%	1.00	12.5%	1.14	15.3%	0.93	14.3%	0.99
Commercial	\$108,814,579	32.4%	32.4%	1.00	33.9%	0.96	29.5%	1.10	33.7%	0.96
All Other	\$20,698,349	6.2%	5.2%	1.18	5.4%	1.13	3.8%	1.62	5.8%	1.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$127,713,099	38.1%	37.1%	1.03	37.4%	1.02	39.7%	0.96	36.8%	1.03
Medical Assistance	\$40,019,628	11.9%	11.2%	1.07	10.1%	1.18	12.1%	0.99	11.7%	1.02
Commercial	\$50,353,700	15.0%	14.9%	1.01	15.8%	0.95	13.1%	1.14	15.1%	0.99
Charity Care	\$2,850,019	0.8%	0.7%	1.16	0.5%	1.60	0.8%	1.04	0.9%	0.95
Bad Debt	\$3,115,648	0.9%	0.8%	1.10	0.8%	1.19	1.2%	0.78	0.8%	1.18
All Other	\$10,786,569	3.2%	3.1%	1.03	3.5%	0.91	2.2%	1.44	3.4%	0.96
Total Deductions	\$234,838,663	70.0%	67.9%	1.03	68.2%	1.03	69.2%	1.01	68.8%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.3%	6.4%	0.20	3.6%	0.35	3.8%	0.33	0.3%	3.75
Net Gains/Losses as % of Net Income		0.4%	11.1%	0.04	14.6%	0.03	15.2%	0.03	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$29,774,914	38.9%	41.6%	0.94	43.1%	0.90	40.1%	0.97	38.3%	1.02
Supplies & Services	\$41,788,703	54.6%	52.7%	1.04	50.8%	1.08	54.4%	1.00	54.9%	0.99
Capital Component	\$4,994,164	6.5%	5.7%	1.14	6.2%	1.06	5.5%	1.19	6.8%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)		24.8%	6.4%	3.90	10.1%	2.45	5.0%	4.99	22.6%	1.10
Total Hospital Net Income (%)		24.9%	7.1%	3.50	11.6%	2.14	5.8%	4.28	22.6%	1.10
Return on Equity (%)		7.8%	3.1%	2.54	7.9%	0.98	2.3%	3.36	7.0%	1.11
Current Ratio		47.9	2.9	16.66	6.2	7.75	2.8	17.10	42.9	1.11
Days in Net Patient Accounts Receivable		53.1	85.9	0.62	54.4	0.98	86.5	0.61	56.8	0.93
Average Payment Period		31.3	125.5	0.25	44.2	0.71	128.9	0.24	34.0	0.92
Equity Financing (%)		97.8%	57.8%	1.69	79.9%	1.22	62.5%	1.56	94.8%	1.03
Long-Term Debt to Equity Ratio		0.0	0.4	0.00	0.1	0.00	0.3	0.00	0.0	0.48
Times Interest Earned		51.1	12.0	4.25	18.0	2.85	12.9	3.95	36.7	1.39
Total Asset Turnover		0.3	0.4	0.73	0.7	0.47	0.4	0.79	0.3	1.00
Average Age of Plant (Years)		13.0	19.6	0.67	11.5	1.14	21.5	0.61	12.7	1.03
Increase (Decrease) Total Net Patient Revenue		4.5%	3.9%	1.15	3.8%	1.20	0.2%	23.66	0.4%	12.29
Outpatient Gross Revenue (% of Total GPR)		81.1%	67.6%	1.20	75.5%	1.07	74.2%	1.09	79.9%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,217		\$19,469	0.68	\$14,714	0.90	\$12,524	1.06	\$13,237	1.00
Inpatient Net Revenue per Day	\$4,385		\$3,859	1.14	\$3,218	1.36	\$2,770	1.58	\$3,572	1.23
Outpatient Net Revenue per Visit	\$751		\$875	0.86	\$732	1.03	\$766	0.98	\$751	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$335,373,615	Cash & Cash Equivalents	\$282,673,021	Current Liabilities	\$6,252,568
Less Deductions	\$234,838,663	Net Patient Receivables	\$14,638,944	Long-Term Debt	\$42,036
Net Patient Revenue	\$100,534,952	Other Receivables	\$9,966	Other Liabilities	\$899,604
Plus Other Revenue	\$1,297,546			Subtotal	\$7,194,208
Total Revenue	\$101,832,498	Land, Buildings & Equipment (Net)	\$24,828,195	Unrestricted Fund Balance	\$319,302,108
Less Expenses	\$76,557,781	Other Assets	\$4,346,189	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$101,003			Total Liabilities & Fund Balance	\$326,496,316
Net Income	\$25,375,720	Total Assets	\$326,496,315		