

138 Vernon Memorial Healthcare
 507 S Main Street
 Viroqua, WI 54665
 608-637-2101

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 4

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 4		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	29.4%	61.5%	0.48	47.2%	0.62	42.9%	0.69	38.0%	0.77
Obstetrics	14.3%	41.1%	0.35	53.6%	0.01	20.5%	0.70	10.0%	1.43
Pediatrics	0.0%	67.0%	N/A	32.3%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	26.4%	61.6%	0.43	51.9%	0.51	39.2%	0.67	32.4%	0.81
Average Census (Patients)									
Adult Medical-Surgical	5.9	24.9	0.24	17.2	0.34	9.2	0.64	7.6	0.77
Obstetrics	0.7	5.0	0.14	4.4	0.16	1.1	0.64	0.5	1.43
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.6	44.9	0.15	28.6	0.23	12.6	0.52	8.1	0.81
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.5	0.74	3.7	0.92	3.7	0.90	3.4	0.98
Obstetrics	2.3	2.4	0.94	2.0	1.13	2.0	1.12	1.9	1.20
Pediatrics	0.0	3.8	N/A	2.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.2	4.9	0.67	4.2	0.77	3.8	0.86	3.3	0.97
Surgical Operations									
Inpatient	134	989	0.14	840	0.16	224	0.60	243	0.55
Outpatient	1,845	4,208	0.44	3,492	0.53	2,033	0.91	1,270	1.45
Inpatient as % of All Surgeries	6.8%	19.0%	0.36	19.4%	0.35	9.9%	0.68	16.1%	0.42
Outpatient Visits									
Non-Emergency Visits	124,706	131,799	0.95	137,645	0.91	77,115	1.62	123,789	1.01
Emergency Visits	8,164	16,822	0.49	15,585	0.52	11,550	0.71	7,733	1.06
Full-Time Equivalents (FTEs)									
Administrators	26.2	17.5	1.50	13.0	2.02	10.6	2.47	19.9	1.32
Nurses, Licensed	86.3	232.9	0.37	152.9	0.56	97.4	0.89	85.0	1.02
Ancillary Nursing Personnel	13.1	42.6	0.31	23.1	0.56	15.0	0.87	13.6	0.96
All Other Personnel	242.6	453.0	0.54	424.9	0.57	210.0	1.15	247.8	0.98
Total FTEs	368.1	746.0	0.49	613.9	0.60	333.0	1.11	366.2	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	38.9	12.3	3.17	7.6	5.13	15.0	2.59	38.0	1.02
Nurses, Licensed	128.3	163.8	0.78	89.3	1.44	138.1	0.93	162.8	0.79
Ancillary Nursing Personnel	19.4	30.0	0.65	13.5	1.43	21.2	0.91	26.0	0.75
All Other Personnel	360.8	318.6	1.13	248.3	1.45	297.9	1.21	474.6	0.76
Total FTEs	547.5	524.6	1.04	358.8	1.53	472.2	1.16	701.4	0.78

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	3	Bassinets	4
Discharges	741	Preferred Provider Organization (PPO)	Yes	Discharges	11	Total Births	117
Inpatient Days	2,407			Inpatient Days	84	Newborn Days	230

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	639	2,146	29.4%	5.9	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	115	261	14.3%	0.7	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	26	1	26.2	Surgical Personnel	4	1	4.7
Physicians & Dentists	8	9	13.3	Radiological Services Personnel	10	1	10.7
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	4.6
Registered Nurses	50	42	76.4	Occupational Therapists	3	5	4.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	3.7
Licensed Practical Nurses	0	0	0.0	Physical Therapists	10	2	10.1
Ancillary Nursing Personnel	9	10	13.1	Physical Therapy Assistants/Aides	7	0	7.0
Medical Assistants	10	1	10.4	Recreational Therapists	0	0	0.0
Physician Assistants	4	5	7.7	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	4	4	6.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.1	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	56	14	64.7
Health Info Mgmt-Administrators/Technicians	9	1	9.5	All Other Personnel	49	33	65.1
Pharmacy Personnel	5	3	6.8				
Clinical Laboratory Personnel	9	9	13.8				
				Total	286	148	368.1

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	5B Value	Ratio	4 Value	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$91,726,317	54.8%	48.2%	1.14	47.0%	1.17	47.9%	1.14	54.1%	1.01
Medical Assistance	\$18,871,520	11.3%	14.2%	0.79	10.2%	1.11	13.8%	0.81	11.4%	0.99
Commercial	\$52,511,659	31.4%	32.4%	0.97	34.4%	0.91	33.5%	0.94	32.1%	0.98
All Other	\$4,281,173	2.6%	5.2%	0.49	8.4%	0.30	4.8%	0.54	2.4%	1.07
Deductions as % of Total Gross Patient Revenue										
Medicare	\$56,386,129	33.7%	37.1%	0.91	34.0%	0.99	33.7%	1.00	34.6%	0.97
Medical Assistance	\$12,969,705	7.7%	11.2%	0.69	8.1%	0.95	10.5%	0.74	7.2%	1.08
Commercial	\$22,358,403	13.4%	14.9%	0.90	15.7%	0.85	14.1%	0.95	12.8%	1.04
Charity Care	\$1,949,317	1.2%	0.7%	1.60	1.1%	1.07	0.6%	1.90	1.0%	1.15
Bad Debt	\$1,613,146	1.0%	0.8%	1.14	0.9%	1.07	1.0%	0.93	0.5%	1.76
All Other	\$359,954	0.2%	3.1%	0.07	6.3%	0.03	2.9%	0.07	0.6%	0.34
Total Deductions	\$95,636,654	57.1%	67.9%	0.84	66.1%	0.86	62.8%	0.91	56.8%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	13.3%	6.4%	2.08		22.5%	0.59	6.2%	2.13	14.3%	0.93
Net Gains/Losses as % of Net Income	54.4%	11.1%	4.91		110.0%	0.49	28.7%	1.89	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$43,034,439	54.9%	41.6%	1.32	54.1%	1.01	47.2%	1.16	53.1%	1.03
Supplies & Services	\$30,111,406	38.4%	52.7%	0.73	41.9%	0.92	46.1%	0.83	39.2%	0.98
Capital Component	\$5,301,288	6.8%	5.7%	1.18	4.0%	1.70	6.7%	1.01	7.7%	0.88
Fiscal Statistics										
Operating Margin (%)	5.2%	6.4%	0.82		-0.2%	N/A	6.7%	0.78	7.9%	0.67
Total Hospital Net Income (%)	10.8%	7.1%	1.52		2.0%	5.39	9.1%	1.18	0.0%	337.60
Return on Equity (%)	7.7%	3.1%	2.53		1.6%	4.79	4.6%	1.68	0.0%	397.88
Current Ratio	4.6	2.9	1.61		31.1	0.15	14.3	0.32	3.2	1.43
Days in Net Patient Accounts Receivable	39.7	85.9	0.46		60.3	0.66	49.3	0.81	36.5	1.09
Average Payment Period	38.7	125.5	0.31		10.3	3.76	35.0	1.11	71.0	0.55
Equity Financing (%)	81.4%	57.8%	1.41		87.7%	0.93	57.4%	1.42	75.8%	1.07
Long-Term Debt to Equity Ratio	0.1	0.4	0.32		0.1	2.26	0.1	0.99	0.2	0.84
Times Interest Earned	16.8	12.0	1.40		12.7	1.32	16.7	1.01	1.0	16.21
Total Asset Turnover	0.7	0.4	1.58		0.8	0.86	0.5	1.37	0.7	1.02
Average Age of Plant (Years)	13.1	19.6	0.67		10.0	1.31	11.3	1.16	12.0	1.08
Increase (Decrease) Total Net Patient Revenue	6.5%	3.9%	1.65		-2.2%	N/A	3.0%	2.19	-1.0%	N/A
Outpatient Gross Revenue (% of Total GPR)	90.2%	67.6%	1.34		82.8%	1.09	82.2%	1.10	84.8%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,411	\$19,469	0.69		\$19,060	0.70	\$12,086	1.11	\$15,875	0.84
Inpatient Net Revenue per Day	\$4,089	\$3,859	1.06		\$4,078	1.00	\$3,093	1.32	\$4,655	0.88
Outpatient Net Revenue per Visit	\$475	\$875	0.54		\$880	0.54	\$740	0.64	\$408	1.16

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$167,390,669	Cash & Cash Equivalents	\$16,520,435	Current Liabilities	\$7,842,147
Less Deductions	\$95,636,654	Net Patient Receivables	\$7,799,199	Long-Term Debt	\$12,558,257
Net Patient Revenue	\$71,754,015	Other Receivables	\$246,869	Other Liabilities	\$2,315,953
Plus Other Revenue	\$11,016,611			Subtotal	\$22,716,357
Total Revenue	\$82,770,624	Land, Buildings & Equipment (Net)	\$36,892,408	Unrestricted Fund Balance	\$99,567,060
Less Expenses	\$78,447,133	Other Assets	\$60,824,506	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,150,926			Total Liabilities & Fund Balance	\$122,283,417
Net Income	\$9,474,417	Total Assets	\$122,283,417		