

139 Watertown Regional Medical Center
 125 Hospital Drive
 Watertown, WI 53098
 920-261-4210

Fiscal Year: 01/01 to 12/31
 Type: **GMS**
 General Medical & Surgical
 Control: Corporation

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 5

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	40.4%	61.5%	0.66	59.9%	0.67	54.8%	0.74	39.6%	1.02
Obstetrics	13.5%	41.1%	0.33	39.5%	0.03	34.5%	0.39	10.9%	1.24
Pediatrics	0.0%	67.0%	N/A	66.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	44.5%	61.6%	0.72	61.8%	0.72	59.6%	0.75	41.7%	1.07
Average Census (Patients)									
Adult Medical-Surgical	14.1	24.9	0.57	26.8	0.53	15.8	0.89	13.9	1.02
Obstetrics	1.4	5.0	0.27	4.5	0.30	2.9	0.46	1.1	1.24
Pediatrics	0.0	1.7	N/A	2.8	N/A	0.0	N/A	0.0	N/A
Total Hospital	27.2	44.9	0.60	55.6	0.49	29.6	0.92	26.7	1.02
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	4.5	0.64	4.5	0.64	4.2	0.70	3.0	0.97
Obstetrics	3.0	2.4	1.24	2.6	1.16	2.3	1.29	2.4	1.24
Pediatrics	0.0	3.8	N/A	4.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.1	4.9	0.85	5.1	0.81	4.4	0.94	4.1	1.01
Surgical Operations									
Inpatient	454	989	0.46	948	0.48	409	1.11	425	1.07
Outpatient	3,510	4,208	0.83	4,423	0.79	2,735	1.28	3,520	1.00
Inpatient as % of All Surgeries	11.5%	19.0%	0.60	17.6%	0.65	13.0%	0.88	10.8%	1.06
Outpatient Visits									
Non-Emergency Visits	64,800	131,799	0.49	185,542	0.35	92,528	0.70	65,541	0.99
Emergency Visits	13,725	16,822	0.82	18,373	0.75	17,976	0.76	14,083	0.97
Full-Time Equivalents (FTEs)									
Administrators	24.0	17.5	1.37	18.2	1.32	12.7	1.89	31.0	0.77
Nurses, Licensed	157.5	232.9	0.68	281.6	0.56	137.2	1.15	107.3	1.47
Ancillary Nursing Personnel	64.7	42.6	1.52	39.5	1.64	29.9	2.16	30.6	2.12
All Other Personnel	281.4	453.0	0.62	649.6	0.43	239.1	1.18	331.0	0.85
Total FTEs	527.6	746.0	0.71	989.0	0.53	418.9	1.26	499.9	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.3	12.3	1.81	11.4	1.95	10.9	2.04	29.1	0.77
Nurses, Licensed	146.1	163.8	0.89	176.3	0.83	117.7	1.24	100.7	1.45
Ancillary Nursing Personnel	60.0	30.0	2.00	24.8	2.42	25.6	2.34	28.7	2.09
All Other Personnel	261.1	318.6	0.82	406.7	0.64	205.0	1.27	310.6	0.84
Total FTEs	489.5	524.6	0.93	619.1	0.79	359.2	1.36	469.1	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	61	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	11
Discharges	2,410	Preferred Provider Organization (PPO)	Yes	Discharges	26	Total Births	180
Inpatient Days	9,910			Inpatient Days	104	Newborn Days	396

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,787	5,163	40.4%	14.1	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	9	11	0.0%	0.0	1.2
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	10	165	494	13.5%	1.4	3.0
Psychiatric	1	10	254	3,586	98.2%	9.8	14.1
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	89	656	44.9%	1.8	7.4
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	2	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	24	0	24.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	14	4	17.5	Radiological Services Personnel	5	1	5.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	2.8
Registered Nurses	113	31	138.8	Occupational Therapists	2	2	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	6	2	7.8	Physical Therapists	6	7	11.4
Ancillary Nursing Personnel	56	12	64.7	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	22	11	31.7	Recreational Therapists	1	0	1.0
Physician Assistants	6	1	6.9	Dietitians & Nutritionists	0	3	2.6
Nurse Practitioners	10	1	10.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	13	25.6
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	102	43	140.2
Pharmacy Personnel	7	4	10.2				
Clinical Laboratory Personnel	4	5	8.0				
				Total	406	143	527.6

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	Value ¹	Ratio	Value ⁵	Ratio	FY 2022	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$160,562,343	48.4%	48.2%	1.00	43.0%	1.13	51.3%	0.94	50.4%	0.96
Medical Assistance	\$37,358,251	11.3%	14.2%	0.79	12.2%	0.93	15.3%	0.73	11.3%	0.99
Commercial	\$118,142,652	35.6%	32.4%	1.10	35.7%	1.00	29.5%	1.21	34.0%	1.04
All Other	\$15,977,948	4.8%	5.2%	0.92	9.2%	0.52	3.8%	1.26	4.2%	1.15
Deductions as % of Total Gross Patient Revenue										
Medicare	\$131,594,090	39.6%	37.1%	1.07	33.3%	1.19	39.7%	1.00	38.8%	1.02
Medical Assistance	\$33,882,120	10.2%	11.2%	0.91	9.7%	1.05	12.1%	0.84	10.0%	1.02
Commercial	\$46,721,167	14.1%	14.9%	0.94	17.9%	0.79	13.1%	1.07	13.8%	1.02
Charity Care	\$939,746	0.3%	0.7%	0.39	0.6%	0.46	0.8%	0.35	0.1%	3.37
Bad Debt	\$4,290,276	1.3%	0.8%	1.52	0.9%	1.41	1.2%	1.09	1.6%	0.83
All Other	\$9,587,334	2.9%	3.1%	0.92	5.1%	0.57	2.2%	1.29	3.2%	0.90
Total Deductions	\$227,014,733	68.4%	67.9%	1.01	67.5%	1.01	69.2%	0.99	67.4%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.8%	6.4%	0.29	3.6%	0.51	3.8%	0.48	3.2%	0.57
Net Gains/Losses as % of Net Income		16.2%	11.1%	1.47	53.3%	0.30	15.2%	1.07	623.1%	0.03
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,272,453	50.2%	41.6%	1.21	45.0%	1.12	40.1%	1.25	50.1%	1.00
Supplies & Services	\$45,890,335	44.1%	52.7%	0.84	48.7%	0.91	54.4%	0.81	44.3%	1.00
Capital Component	\$5,975,539	5.7%	5.7%	1.00	6.4%	0.90	5.5%	1.05	5.6%	1.02
Fiscal Statistics										
Operating Margin (%)		2.7%	6.4%	0.42	3.7%	0.71	5.0%	0.54	2.9%	0.91
Total Hospital Net Income (%)		3.2%	7.1%	0.45	7.7%	0.41	5.8%	0.54	-0.6%	N/A
Return on Equity (%)		3.8%	3.1%	1.26	3.8%	1.01	2.3%	1.66	-0.8%	N/A
Current Ratio		4.3	2.9	1.49	3.0	1.41	2.8	1.53	4.4	0.97
Days in Net Patient Accounts Receivable		50.8	85.9	0.59	65.9	0.77	86.5	0.59	55.3	0.92
Average Payment Period		35.3	125.5	0.28	98.2	0.36	128.9	0.27	26.3	1.34
Equity Financing (%)		84.9%	57.8%	1.47	50.5%	1.68	62.5%	1.36	90.0%	0.94
Long-Term Debt to Equity Ratio		0.1	0.4	0.13	0.4	0.12	0.3	0.16	0.0	5.11
Times Interest Earned		0.0	12.0	N/A	9.1	N/A	12.9	N/A	0.0	N/A
Total Asset Turnover		1.2	0.4	2.82	0.5	2.53	0.4	3.06	1.4	0.88
Average Age of Plant (Years)		5.1	19.6	0.26	15.8	0.32	21.5	0.24	3.7	1.39
Increase (Decrease) Total Net Patient Revenue		1.2%	3.9%	0.30	7.9%	0.15	0.2%	6.24	-3.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		74.8%	67.6%	1.11	64.7%	1.16	74.2%	1.01	73.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$8,371	\$19,469	0.43	\$21,761	0.38	\$12,524	0.67	\$9,598	0.87
Inpatient Net Revenue per Day		\$2,036	\$3,859	0.53	\$4,214	0.48	\$2,770	0.74	\$2,241	0.91
Outpatient Net Revenue per Visit		\$1,132	\$875	1.29	\$819	1.38	\$766	1.48	\$1,073	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$332,041,195	Cash & Cash Equivalents	\$637,291	Current Liabilities	\$9,621,150
Less Deductions	\$227,014,733	Net Patient Receivables	\$14,606,876	Long-Term Debt	\$3,769,219
Net Patient Revenue	\$105,026,462	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$1,966,883			Subtotal	\$13,390,369
Total Revenue	\$106,993,344	Land, Buildings & Equipment (Net)	\$45,579,833	Unrestricted Fund Balance	\$75,373,454
Less Expenses	\$104,138,327	Other Assets	\$27,939,824	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$553,399			Total Liabilities & Fund Balance	\$88,763,823
Net Income	\$3,408,416	Total Assets	\$88,763,824		