

**152 Gundersen Tri-County Hospital and Clinics**  
 18601 Lincoln Street  
 Whitehall, WI 54773  
 715-538-4361

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Trempealeau  
 Analysis Area: Southwestern (5B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	10.2%	61.5%	0.17	47.2%	0.21	13.7%	0.74	18.0%	0.56
Obstetrics	0.0%	41.1%	N/A	53.6%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	67.0%	N/A	32.3%	N/A	95.3%	N/A	0.0%	N/A
Total Hospital	13.7%	61.6%	0.22	51.9%	0.26	19.0%	0.72	25.9%	0.53
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.8	24.9	0.07	17.2	0.11	1.7	1.08	2.7	0.68
Obstetrics	0.0	5.0	N/A	4.4	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.3	N/A	0.0	N/A
Total Hospital	2.5	44.9	0.05	28.6	0.09	2.5	0.99	3.9	0.63
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.5	0.82	3.7	1.02	3.5	1.07	5.4	0.69
Obstetrics	0.0	2.4	N/A	2.0	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.4	N/A	3.2	N/A	0.0	N/A
Total Hospital	4.6	4.9	0.94	4.2	1.08	4.4	1.03	7.6	0.60
<b>Surgical Operations</b>									
Inpatient	0	989	N/A	840	N/A	63	N/A	0	N/A
Outpatient	179	4,208	0.04	3,492	0.05	1,640	0.11	147	1.22
Inpatient as % of All Surgeries	0.0%	19.0%	N/A	19.4%	N/A	3.7%	N/A	0.0%	N/A
<b>Outpatient Visits</b>									
Non-Emergency Visits	28,500	131,799	0.22	137,645	0.21	15,186	1.88	41,242	0.69
Emergency Visits	3,772	16,822	0.22	15,585	0.24	3,910	0.96	4,290	0.88
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	0.0	17.5	N/A	13.0	N/A	1.9	N/A	0.0	N/A
Nurses, Licensed	33.5	232.9	0.14	152.9	0.22	31.3	1.07	33.7	0.99
Ancillary Nursing Personnel	21.6	42.6	0.51	23.1	0.93	6.3	3.43	24.6	0.88
All Other Personnel	112.1	453.0	0.25	424.9	0.26	60.7	1.85	84.7	1.32
Total FTEs	167.1	746.0	0.22	613.9	0.27	100.2	1.67	143.1	1.17
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	0.0	12.3	N/A	7.6	N/A	12.8	N/A	0.0	N/A
Nurses, Licensed	235.5	163.8	1.44	89.3	2.64	213.7	1.10	206.1	1.14
Ancillary Nursing Personnel	152.1	30.0	5.07	13.5	11.24	43.1	3.53	150.4	1.01
All Other Personnel	789.2	318.6	2.48	248.3	3.18	414.9	1.90	517.3	1.53
Total FTEs	1,176.8	524.6	2.24	358.8	3.28	684.6	1.72	873.8	1.35

**Total Hospital:**

Beds Set Up & Staffed 18  
 Discharges 197  
 Inpatient Days 897

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 100  
 Inpatient Days 2,202

**Newborn Nursery:**

Bassinets 0  
 Total Births 0  
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	18	179	667	10.2%	1.8	3.7
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	15	230	0.0%	0.6	15.3
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	2	0.6
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	5	2	6.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.8
Registered Nurses	20	23	29.5	Occupational Therapists	0	3	1.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	2	3.1
Ancillary Nursing Personnel	16	7	21.6	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	4	3	5.6	Recreational Therapists	1	2	2.4
Physician Assistants	3	1	3.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	1	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	10	12.2
Health Info Mgmt-Administrators/Technicians	4	1	4.7	All Other Personnel	47	24	58.5
Pharmacy Personnel	1	3	2.3	<b>Total</b>	<b>121</b>	<b>92</b>	<b>167.1</b>
Clinical Laboratory Personnel	1	7	6.2				

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area		Volume Group		FY 2023 vs. 2022		
		Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$24,550,918	51.4%	48.2%	1.07	47.0%	1.10	44.4%	1.16	49.2%	1.05
Medical Assistance	\$6,920,100	14.5%	14.2%	1.02	10.2%	1.42	14.1%	1.02	14.2%	1.02
Commercial	\$13,815,895	28.9%	32.4%	0.89	34.4%	0.84	37.2%	0.78	30.1%	0.96
All Other	\$2,440,285	5.1%	5.2%	0.98	8.4%	0.61	4.3%	1.20	6.5%	0.78
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,024,873	16.8%	37.1%	0.45	34.0%	0.49	25.2%	0.67	18.3%	0.92
Medical Assistance	\$4,788,264	10.0%	11.2%	0.90	8.1%	1.23	10.0%	1.00	9.5%	1.06
Commercial	\$5,330,370	11.2%	14.9%	0.75	15.7%	0.71	12.1%	0.93	11.8%	0.94
Charity Care	\$748,228	1.6%	0.7%	2.15	1.1%	1.45	0.3%	4.68	1.4%	1.16
Bad Debt	\$226,776	0.5%	0.8%	0.56	0.9%	0.53	0.8%	0.57	1.0%	0.48
All Other	\$599,063	1.3%	3.1%	0.40	6.3%	0.20	3.5%	0.36	2.0%	0.62
Total Deductions	\$19,717,574	41.3%	67.9%	0.61	66.1%	0.63	51.9%	0.80	44.0%	0.94
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		5.4%	6.4%	0.84	22.5%	0.24	3.9%	1.36	4.4%	1.21
Net Gains/Losses as % of Net Income		N/A	11.1%	N/A	110.0%	N/A	5.4%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$15,581,528	48.5%	41.6%	1.17	54.1%	0.90	47.1%	1.03	57.4%	0.84
Supplies & Services	\$12,486,214	38.8%	52.7%	0.74	41.9%	0.93	43.9%	0.88	39.6%	0.98
Capital Component	\$4,089,542	12.7%	5.7%	2.21	4.0%	3.19	9.0%	1.42	3.0%	4.25
<b>Fiscal Statistics</b>										
Operating Margin (%)		-8.6%	6.4%	N/A	-0.2%	42.44	7.7%	N/A	-6.6%	1.31
Total Hospital Net Income (%)		-6.6%	7.1%	N/A	2.0%	N/A	8.1%	N/A	-6.0%	1.10
Return on Equity (%)		-3.1%	3.1%	N/A	1.6%	N/A	8.5%	N/A	-2.5%	1.24
Current Ratio		1.9	2.9	0.67	31.1	0.06	2.4	0.79	6.5	0.29
Days in Net Patient Accounts Receivable		72.0	85.9	0.84	60.3	1.19	60.0	1.20	63.2	1.14
Average Payment Period		85.3	125.5	0.68	10.3	8.29	45.4	1.88	36.0	2.37
Equity Financing (%)		27.8%	57.8%	0.48	87.7%	0.32	37.9%	0.73	31.7%	0.88
Long-Term Debt to Equity Ratio		2.2	0.4	5.69	0.1	39.94	1.0	2.17	2.0	1.10
Times Interest Earned		-79.6	12.0	N/A	12.7	N/A	7.3	N/A	-46.0	1.73
Total Asset Turnover		0.5	0.4	1.06	0.8	0.57	1.0	0.43	0.4	1.12
Average Age of Plant (Years)		1.2	19.6	0.06	10.0	0.12	5.6	0.21	20.7	0.06
Increase (Decrease) Total Net Patient Revenue		14.2%	3.9%	3.60	-2.2%	N/A	7.6%	1.88	4.0%	3.58
Outpatient Gross Revenue (% of Total GPR)		82.7%	67.6%	1.22	82.8%	1.00	83.4%	0.99	83.9%	0.99
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$22,211		\$19,469	1.14	\$19,060	1.17	\$20,257	1.10	\$20,214	1.10
Inpatient Net Revenue per Day	\$2,106		\$3,859	0.55	\$4,078	0.52	\$3,306	0.64	\$2,053	1.03
Outpatient Net Revenue per Visit	\$664		\$875	0.76	\$880	0.75	\$992	0.67	\$427	1.55

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$47,727,198	Cash & Cash Equivalents	\$8,113,730	Current Liabilities	\$6,578,618
Less Deductions	\$19,717,574	Net Patient Receivables	\$5,522,315	Long-Term Debt	\$40,561,241
Net Patient Revenue	\$28,009,624	Other Receivables	\$1,626,506	Other Liabilities	\$88,580
Plus Other Revenue	\$1,590,141			Subtotal	\$47,228,439
Total Revenue	\$29,599,764	Land, Buildings & Equipment (Net)	\$47,143,956	Unrestricted Fund Balance	\$18,188,732
Less Expenses	\$32,157,284	Other Assets	\$3,010,664	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$560,043			Total Liabilities & Fund Balance	\$65,417,171
Net Income	-\$1,997,477	Total Assets	\$65,417,171		