

**194 Children's Wisconsin-Fox Valley Hospital**  
 130 Second Street, PO Box 476  
 Neenah, WI 54956  
 920-969-7900

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 1

| Selected Utilization Statistics               | FY 2023 | All GMS Hospitals |       | Analysis Area<br>3 |       | Volume Group<br>1 |       | FY 2023 vs. 2022 |       |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
|   |         | Value             | Ratio | Value              | Ratio | Value             | Ratio | FY 2022          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0%    | 61.5%             | N/A   | 60.2%              | N/A   | 13.7%             | N/A   | 0.0%             | N/A   |
| Obstetrics                                    | 0.0%    | 41.1%             | N/A   | 34.1%              | N/A   | 0.0%              | N/A   | 0.0%             | N/A   |
| Pediatrics                                    | 95.3%   | 67.0%             | 1.42  | 39.5%              | 2.41  | 95.3%             | 1.00  | 59.0%            | 1.61  |
| Total Hospital                                | 74.5%   | 61.6%             | 1.21  | 57.4%              | 1.30  | 19.0%             | 3.92  | 87.6%            | 0.85  |
| <b>Average Census (Patients)</b>              |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0     | 24.9              | N/A   | 23.5               | N/A   | 1.7               | N/A   | 0.0              | N/A   |
| Obstetrics                                    | 0.0     | 5.0               | N/A   | 4.7                | N/A   | 0.0               | N/A   | 0.0              | N/A   |
| Pediatrics                                    | 2.9     | 1.7               | 1.67  | 0.5                | 5.43  | 0.3               | 1.67  | 2.4              | 1.21  |
| Total Hospital                                | 15.6    | 44.9              | 0.35  | 34.4               | 0.45  | 2.5               | 6.33  | 14.9             | 1.05  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                    |       |                   |       |                  |       |
| Adult Medical-Surgical                        | 0.0     | 4.5               | N/A   | 4.0                | N/A   | 3.5               | N/A   | 0.0              | N/A   |
| Obstetrics                                    | 0.0     | 2.4               | N/A   | 2.4                | N/A   | 0.0               | N/A   | 0.0              | N/A   |
| Pediatrics                                    | 3.2     | 3.8               | 0.86  | 3.3                | 0.98  | 3.2               | 1.00  | 2.5              | 1.29  |
| Total Hospital                                | 9.6     | 4.9               | 1.97  | 4.2                | 2.28  | 4.4               | 2.16  | 8.9              | 1.07  |
| <b>Surgical Operations</b>                    |         |                   |       |                    |       |                   |       |                  |       |
| Inpatient                                     | 0       | 989               | N/A   | 966                | N/A   | 63                | N/A   | 0                | N/A   |
| Outpatient                                    | 0       | 4,208             | N/A   | 5,983              | N/A   | 1,640             | N/A   | 0                | N/A   |
| Inpatient as % of All Surgeries               | 0.0%    | 19.0%             | N/A   | 13.9%              | N/A   | 3.7%              | N/A   | 0.0%             | N/A   |
| <b>Outpatient Visits</b>                      |         |                   |       |                    |       |                   |       |                  |       |
| Non-Emergency Visits                          | 4,248   | 131,799           | 0.03  | 87,094             | 0.05  | 15,186            | 0.28  | 19,492           | 0.22  |
| Emergency Visits                              | 0       | 16,822            | N/A   | 15,140             | N/A   | 3,910             | N/A   | 0                | N/A   |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                    |       |                   |       |                  |       |
| Administrators                                | 3.0     | 17.5              | 0.17  | 11.2               | 0.27  | 1.9               | 1.60  | 2.0              | 1.50  |
| Nurses, Licensed                              | 54.3    | 232.9             | 0.23  | 165.8              | 0.33  | 31.3              | 1.74  | 63.4             | 0.86  |
| Ancillary Nursing Personnel                   | 2.6     | 42.6              | 0.06  | 14.8               | 0.18  | 6.3               | 0.41  | 5.1              | 0.51  |
| All Other Personnel                           | 55.3    | 453.0             | 0.12  | 252.7              | 0.22  | 60.7              | 0.91  | 77.4             | 0.72  |
| Total FTEs                                    | 115.2   | 746.0             | 0.15  | 444.5              | 0.26  | 100.2             | 1.15  | 147.8            | 0.78  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                    |       |                   |       |                  |       |
| Administrators                                | 15.2    | 12.3              | 1.23  | 9.5                | 1.60  | 12.8              | 1.18  | 8.1              | 1.87  |
| Nurses, Licensed                              | 274.3   | 163.8             | 1.67  | 140.0              | 1.96  | 213.7             | 1.28  | 256.8            | 1.07  |
| Ancillary Nursing Personnel                   | 13.1    | 30.0              | 0.44  | 12.5               | 1.05  | 43.1              | 0.30  | 20.5             | 0.64  |
| All Other Personnel                           | 279.6   | 318.6             | 0.88  | 213.4              | 1.31  | 414.9             | 0.67  | 313.3            | 0.89  |
| Total FTEs                                    | 582.1   | 524.6             | 1.11  | 375.4              | 1.55  | 684.6             | 0.85  | 598.7            | 0.97  |

**Total Hospital:**  
 Beds Set Up & Staffed 21  
 Discharges 596  
 Inpatient Days 5,709

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed 12/31/2023 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                  |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Orthopedic                            | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 1                 | 3                                | 322                      | 1,044                | 95.3%              | 2.9                       | 3.2                           |
| <b>Obstetrics</b>                     | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Psychiatric</b>                    | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Alcoholism/chemical dependency</b> | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                  |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Step-Down (Special Care)              | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Neonatal Intensive/Intermediate Care  | 1                 | 18                               | 274                      | 4,665                | 71.0%              | 12.8                      | 17.0                          |
| Other Intensive Care                  | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 5                 | 0                                | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 3                | 0                | 3.0        | Surgical Personnel                    | 0                | 0                | 0.0          |
| Physicians & Dentists                       | 6                | 6                | 9.5        | Radiological Services Personnel       | 2                | 1                | 2.8          |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 0                | 0                | 0.0          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 4                | 10               | 8.6          |
| Registered Nurses                           | 26               | 47               | 52.7       | Occupational Therapists               | 3                | 5                | 5.8          |
| Certified Nurse Midwives                    | 0                | 0                | 0.0        | Occupational Therapy Assistants/Aides | 0                | 1                | 0.2          |
| Licensed Practical Nurses                   | 0                | 0                | 0.0        | Physical Therapists                   | 1                | 5                | 4.1          |
| Ancillary Nursing Personnel                 | 1                | 6                | 2.6        | Physical Therapy Assistants/Aides     | 0                | 0                | 0.0          |
| Medical Assistants                          | 0                | 0                | 0.0        | Recreational Therapists               | 1                | 0                | 1.0          |
| Physician Assistants                        | 0                | 0                | 0.0        | Dietitians & Nutritionists            | 3                | 4                | 6.3          |
| Nurse Practitioners                         | 1                | 1                | 1.6        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 1                | 2                | 2.2          |
| Clinical Nurse Specialists                  | 0                | 0                | 0.0        | All Other Health Professionals        | 12               | 5                | 13.8         |
| Health Info Mgmt-Administrators/Technicians | 0                | 0                | 0.0        | All Other Personnel                   | 1                | 0                | 1.0          |
| Pharmacy Personnel                          | 0                | 0                | 0.0        |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 0                | 0                | 0.0        |                                       |                  |                  |              |
|   |                  |                  |            | <b>Total</b>                          | <b>65</b>        | <b>93</b>        | <b>115.2</b> |

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| Selected Financial Statistics                            | FY 2023      | All GMS Hospitals |          | Analysis Area |          | Volume Group |          | FY 2023 vs. 2022 |          |      |
|--|--------------|-------------------|----------|---------------|----------|--------------|----------|------------------|----------|------|
|  |              | Value             | Ratio    | Value         | Ratio    | Value        | Ratio    | FY 2022          | Ratio    |      |
| <b>Gross Revenue as % of Total Gross Patient Revenue</b> |              |                   |          |               |          |              |          |                  |          |      |
| Medicare   | \$6,442      | 0.0%              | 48.2%    | 0.00          | 49.9%    | 0.00         | 44.4%    | 0.00             | 0.0%     | 0.39 |
| Medical Assistance                                       | \$16,464,606 | 40.1%             | 14.2%    | 2.83          | 11.2%    | 3.57         | 14.1%    | 2.84             | 33.7%    | 1.19 |
| Commercial   | \$23,917,439 | 58.3%             | 32.4%    | 1.80          | 35.7%    | 1.63         | 37.2%    | 1.57             | 63.2%    | 0.92 |
| All Other  | \$630,616    | 1.5%              | 5.2%     | 0.29          | 3.1%     | 0.49         | 4.3%     | 0.36             | 3.0%     | 0.51 |
| <b>Deductions as % of Total Gross Patient Revenue</b>    |              |                   |          |               |          |              |          |                  |          |      |
| Medicare   | \$2,077      | 0.0%              | 37.1%    | 0.00          | 36.8%    | 0.00         | 25.2%    | 0.00             | 0.0%     | 0.28 |
| Medical Assistance                                       | \$8,979,844  | 21.9%             | 11.2%    | 1.96          | 8.8%     | 2.48         | 10.0%    | 2.19             | 14.5%    | 1.50 |
| Commercial   | \$3,321,308  | 8.1%              | 14.9%    | 0.54          | 16.3%    | 0.50         | 12.1%    | 0.67             | 9.1%     | 0.89 |
| Charity Care   | \$48,729     | 0.1%              | 0.7%     | 0.16          | 0.8%     | 0.15         | 0.3%     | 0.36             | 0.1%     | 1.35 |
| Bad Debt   | \$329,304    | 0.8%              | 0.8%     | 0.95          | 0.7%     | 1.08         | 0.8%     | 0.96             | 1.0%     | 0.83 |
| All Other  | \$692,371    | 1.7%              | 3.1%     | 0.54          | 1.8%     | 0.94         | 3.5%     | 0.49             | 1.8%     | 0.92 |
| Total Deductions   | \$13,373,633 | 32.6%             | 67.9%    | 0.48          | 65.2%    | 0.50         | 51.9%    | 0.63             | 26.5%    | 1.23 |
| <b>Other Revenue &amp; Net Gains or Losses</b>           |              |                   |          |               |          |              |          |                  |          |      |
| Other Revenue as % of Total Revenue                      | 14.7%        |                   | 6.4%     | 2.30          | 2.4%     | 6.02         | 3.9%     | 3.74             | 15.8%    | 0.93 |
| Net Gains/Losses as % of Net Income                      | 136.0%       |                   | 11.1%    | 12.29         | 16.2%    | 8.41         | 5.4%     | 25.39            | N/A      | N/A  |
| <b>Expenses as % of Total Expenses</b>                   |              |                   |          |               |          |              |          |                  |          |      |
| Salary/Fringe Benefits                                   | \$17,739,281 | 55.0%             | 41.6%    | 1.32          | 38.2%    | 1.44         | 47.1%    | 1.17             | 56.6%    | 0.97 |
| Supplies & Services                                      | \$12,999,482 | 40.3%             | 52.7%    | 0.76          | 56.2%    | 0.72         | 43.9%    | 0.92             | 39.2%    | 1.03 |
| Capital Component  | \$1,533,730  | 4.8%              | 5.7%     | 0.83          | 5.6%     | 0.84         | 9.0%     | 0.53             | 4.2%     | 1.13 |
| <b>Fiscal Statistics</b>                                 |              |                   |          |               |          |              |          |                  |          |      |
| Operating Margin (%)                                     |              | 0.4%              | 6.4%     | 0.07          | 11.1%    | 0.04         | 7.7%     | 0.06             | -0.8%    | N/A  |
| Total Hospital Net Income (%)                            |              | -1.2%             | 7.1%     | N/A           | 13.0%    | N/A          | 8.1%     | N/A              | -0.7%    | 1.87 |
| Return on Equity (%)                                     |              | -17.1%            | 3.1%     | N/A           | 9.2%     | N/A          | 8.5%     | N/A              | -5.5%    | 3.08 |
| Current Ratio  |              | -1.3              | 2.9      | N/A           | 27.3     | N/A          | 2.4      | N/A              | -0.5     | 2.66 |
| Days in Net Patient Accounts Receivable                  |              | 102.0             | 85.9     | 1.19          | 50.2     | 2.03         | 60.0     | 1.70             | 73.5     | 1.39 |
| Average Payment Period                                   |              | 13.8              | 125.5    | 0.11          | 13.9     | 0.99         | 45.4     | 0.30             | 34.9     | 0.40 |
| Equity Financing (%)                                     |              | 0.0%              | 57.8%    | N/A           | 94.3%    | N/A          | 37.9%    | N/A              | 0.0%     | 0.37 |
| Long-Term Debt to Equity Ratio                           |              | 0.0               | 0.4      | N/A           | 0.0      | N/A          | 1.0      | N/A              | 0.0      | N/A  |
| Times Interest Earned                                    |              | 0.0               | 12.0     | N/A           | 761.1    | N/A          | 7.3      | N/A              | 0.0      | N/A  |
| Total Asset Turnover                                     |              | 14.0              | 0.4      | 32.69         | 0.7      | 20.04        | 1.0      | 13.37            | 8.3      | 1.68 |
| Average Age of Plant (Years)                             |              | 9.4               | 19.6     | 0.48          | 8.8      | 1.07         | 5.6      | 1.68             | 7.9      | 1.19 |
| Increase (Decrease) Total Net Patient Revenue            |              | -10.3%            | 3.9%     | N/A           | 5.6%     | N/A          | 7.6%     | N/A              | 13.9%    | N/A  |
| Outpatient Gross Revenue (% of Total GPR)                |              | 28.4%             | 67.6%    | 0.42          | 71.7%    | 0.40         | 83.4%    | 0.34             | 36.8%    | 0.77 |
| <b>Net Revenue Statistics</b>                            |              |                   |          |               |          |              |          |                  |          |      |
| Inpatient Net Revenue per Discharge                      | \$36,208     |                   | \$19,469 | 1.86          | \$13,116 | 2.76         | \$20,257 | 1.79             | \$36,786 | 0.98 |
| Inpatient Net Revenue per Day                            | \$4,174      |                   | \$3,859  | 1.08          | \$3,156  | 1.32         | \$3,306  | 1.26             | \$3,932  | 1.06 |
| Outpatient Net Revenue per Visit                         | \$1,505      |                   | \$875    | 1.72          | \$911    | 1.65         | \$992    | 1.52             | \$452    | 3.33 |

| Income Statement            |              | Assets                            |              | Liabilities & Fund Balances      |             |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|-------------|
| Gross Patient Revenue (GPR) | \$41,019,103 | Cash & Cash Equivalents           | \$0          | Current Liabilities              | \$1,208,165 |
| Less Deductions             | \$13,373,633 | Net Patient Receivables           | \$7,728,347  | Long-Term Debt                   | \$0         |
| Net Patient Revenue         | \$27,645,470 | Other Receivables                 | \$1,996,756  | Other Liabilities                | \$1,544,632 |
| Plus Other Revenue          | \$4,769,629  |                                   |              | Subtotal                         | \$2,752,797 |
| Total Revenue               | \$32,415,099 | Land, Buildings & Equipment (Net) | \$1,255,594  | Unrestricted Fund Balance        | -\$432,447  |
| Less Expenses               | \$32,272,492 | Other Assets                      | -\$8,660,347 | Restricted Fund Balance          | \$0         |
| Non-Operating Gains/Losses  | -\$538,745   |                                   |              | Total Liabilities & Fund Balance | \$2,320,350 |
| Net Income                  | -\$396,138   | Total Assets                      | \$2,320,350  |                                  |             |