

**303 Aurora Medical Center - Oshkosh**  
 855 N Westhaven Drive  
 Oshkosh, WI 54904  
 920-456-6000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Winnebago  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 6

Selected Utilization Statistics	FY 2023	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2023 vs. 2022	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	52.0%	61.5%	0.85	60.2%	0.87	62.5%	0.83	54.6%	0.95
Obstetrics	37.4%	41.1%	0.91	34.1%	0.13	35.5%	1.05	32.7%	1.14
Pediatrics	0.0%	67.0%	N/A	39.5%	N/A	90.3%	N/A	0.0%	N/A
Total Hospital	48.0%	61.6%	0.78	57.4%	0.84	61.3%	0.78	49.9%	0.96
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	27.1	24.9	1.09	23.5	1.15	27.9	0.97	26.2	1.03
Obstetrics	4.5	5.0	0.90	4.7	0.95	4.2	1.07	3.9	1.14
Pediatrics	0.0	1.7	N/A	0.5	N/A	3.6	N/A	0.0	N/A
Total Hospital	39.8	44.9	0.89	34.4	1.16	54.3	0.73	39.4	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.5	0.88	4.0	0.99	4.4	0.90	4.2	0.95
Obstetrics	2.1	2.4	0.86	2.4	0.88	2.4	0.87	2.0	1.06
Pediatrics	0.0	3.8	N/A	3.3	N/A	3.4	N/A	0.0	N/A
Total Hospital	4.0	4.9	0.82	4.2	0.94	4.7	0.84	4.2	0.95
<b>Surgical Operations</b>									
Inpatient	1,032	989	1.04	966	1.07	1,120	0.92	926	1.11
Outpatient	5,489	4,208	1.30	5,983	0.92	5,321	1.03	5,201	1.06
Inpatient as % of All Surgeries	15.8%	19.0%	0.83	13.9%	1.14	17.4%	0.91	15.1%	1.05
<b>Outpatient Visits</b>									
Non-Emergency Visits	167,533	131,799	1.27	87,094	1.92	201,183	0.83	162,121	1.03
Emergency Visits	27,833	16,822	1.65	15,140	1.84	23,507	1.18	25,673	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	15.0	17.5	0.86	11.2	1.34	18.1	0.83	13.0	1.15
Nurses, Licensed	456.7	232.9	1.96	165.8	2.75	312.2	1.46	392.5	1.16
Ancillary Nursing Personnel	61.5	42.6	1.44	14.8	4.17	44.9	1.37	53.3	1.16
All Other Personnel	747.4	453.0	1.65	252.7	2.96	592.5	1.26	794.5	0.94
Total FTEs	1,280.6	746.0	1.72	444.5	2.88	967.7	1.32	1,253.3	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	7.2	12.3	0.59	9.5	0.76	9.7	0.74	6.1	1.19
Nurses, Licensed	219.5	163.8	1.34	140.0	1.57	167.7	1.31	183.0	1.20
Ancillary Nursing Personnel	29.6	30.0	0.99	12.5	2.37	24.1	1.23	24.8	1.19
All Other Personnel	359.2	318.6	1.13	213.4	1.68	318.3	1.13	370.4	0.97
Total FTEs	615.5	524.6	1.17	375.4	1.64	519.9	1.18	584.2	1.05

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	83	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	3,671	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	762
Inpatient Days	14,528			Inpatient Days	0	Newborn Days	1,189

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2023	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	52	2,474	9,878	52.0%	27.1	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	785	1,638	37.4%	4.5	2.1
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	378	2,167	49.5%	5.9	5.7
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	7	74	845	33.1%	2.3	11.4
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	0	15.0	Surgical Personnel	23	5	27.2
Physicians & Dentists	70	30	81.0	Radiological Services Personnel	46	36	64.3
Medical & Dental Residents	0	0	0.0	Sonographers	10	8	15.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	5	13.1
Registered Nurses	252	173	343.9	Occupational Therapists	4	6	7.9
Certified Nurse Midwives	4	1	4.0	Occupational Therapy Assistants/Aides	1	2	1.0
Licensed Practical Nurses	26	24	38.8	Physical Therapists	14	7	17.9
Ancillary Nursing Personnel	32	79	61.5	Physical Therapy Assistants/Aides	4	4	5.6
Medical Assistants	59	21	72.6	Recreational Therapists	0	0	0.0
Physician Assistants	15	2	15.9	Dietitians & Nutritionists	1	3	2.3
Nurse Practitioners	39	15	49.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	8	9	9.9	Social Workers	5	5	6.0
Clinical Nurse Specialists	9	2	10.9	All Other Health Professionals	76	29	89.9
Health Info Mgmt-Administrators/Technicians	37	4	39.6	All Other Personnel	187	96	225.8
Pharmacy Personnel	29	16	31.6				
Clinical Laboratory Personnel	26	11	29.9				
				<b>Total</b>	<b>1,003</b>	<b>593</b>	<b>1,280.6</b>

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Selected Financial Statistics	FY 2023	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2023 vs. 2022		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2022	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$405,363,333	48.7%	48.2%	1.01	49.9%	0.98	44.9%	1.08	47.7%	1.02
Medical Assistance	\$114,432,967	13.7%	14.2%	0.97	11.2%	1.22	18.0%	0.76	13.3%	1.03
Commercial	\$267,767,038	32.1%	32.4%	0.99	35.7%	0.90	32.5%	0.99	33.0%	0.98
All Other	\$45,487,969	5.5%	5.2%	1.04	3.1%	1.74	4.6%	1.20	6.0%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$327,096,320	39.3%	37.1%	1.06	36.8%	1.07	35.8%	1.10	38.5%	1.02
Medical Assistance	\$98,237,809	11.8%	11.2%	1.05	8.8%	1.34	14.0%	0.84	11.2%	1.05
Commercial	\$128,001,877	15.4%	14.9%	1.03	16.3%	0.94	13.9%	1.11	14.8%	1.04
Charity Care	\$5,693,552	0.7%	0.7%	0.94	0.8%	0.88	0.5%	1.28	0.7%	1.03
Bad Debt	\$6,677,054	0.8%	0.8%	0.95	0.7%	1.08	0.8%	0.96	0.9%	0.87
All Other	\$26,503,717	3.2%	3.1%	1.02	1.8%	1.78	2.9%	1.10	3.8%	0.83
Total Deductions	\$592,210,329	71.1%	67.9%	1.05	65.2%	1.09	67.9%	1.05	69.9%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.0%	6.4%	0.46	2.4%	1.21	6.1%	0.48	1.9%	1.53
Net Gains/Losses as % of Net Income		0.2%	11.1%	0.02	16.2%	0.02	10.0%	0.02	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$65,029,418	33.2%	41.6%	0.80	38.2%	0.87	43.9%	0.75	33.6%	0.99
Supplies & Services	\$124,328,714	63.4%	52.7%	1.20	56.2%	1.13	49.1%	1.29	61.7%	1.03
Capital Component	\$6,765,557	3.4%	5.7%	0.60	5.6%	0.61	6.9%	0.50	4.7%	0.73
<b>Fiscal Statistics</b>										
Operating Margin (%)		21.0%	6.4%	3.29	11.1%	1.89	7.1%	2.95	19.5%	1.07
Total Hospital Net Income (%)		21.0%	7.1%	2.96	13.0%	1.62	7.8%	2.68	19.5%	1.08
Return on Equity (%)		9.7%	3.1%	3.16	9.2%	1.05	2.1%	4.59	8.7%	1.10
Current Ratio		25.1	2.9	8.72	27.3	0.92	2.2	11.35	28.2	0.89
Days in Net Patient Accounts Receivable		53.4	85.9	0.62	50.2	1.07	119.9	0.45	53.8	0.99
Average Payment Period		30.5	125.5	0.24	13.9	2.19	229.7	0.13	29.6	1.03
Equity Financing (%)		96.6%	57.8%	1.67	94.3%	1.02	53.3%	1.81	93.0%	1.04
Long-Term Debt to Equity Ratio		0.0	0.4	N/A	0.0	N/A	0.5	N/A	0.0	N/A
Times Interest Earned		161.5	12.0	13.42	761.1	0.21	9.1	17.80	24.4	6.61
Total Asset Turnover		0.5	0.4	1.07	0.7	0.66	0.3	1.72	0.4	1.02
Average Age of Plant (Years)		12.7	19.6	0.65	8.8	1.45	25.3	0.50	11.4	1.11
Increase (Decrease) Total Net Patient Revenue		8.4%	3.9%	2.12	5.6%	1.49	4.1%	2.04	2.5%	3.40
Outpatient Gross Revenue (% of Total GPR)		81.8%	67.6%	1.21	71.7%	1.14	71.5%	1.14	80.7%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$15,207	\$19,469	0.78	\$13,116	1.16	\$18,306	0.83	\$15,419	0.99
Inpatient Net Revenue per Day		\$4,042	\$3,859	1.05	\$3,156	1.28	\$3,976	1.02	\$3,523	1.15
Outpatient Net Revenue per Visit		\$981	\$875	1.12	\$911	1.08	\$752	1.31	\$937	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$833,051,307	Cash & Cash Equivalents	\$356,922,541	Current Liabilities	\$15,866,688
Less Deductions	\$592,210,329	Net Patient Receivables	\$35,264,295	Long-Term Debt	\$0
Net Patient Revenue	\$240,840,978	Other Receivables	-\$2,324,428	Other Liabilities	\$2,358,726
Plus Other Revenue	\$7,320,955			Subtotal	\$18,225,414
Total Revenue	\$248,161,931	Land, Buildings & Equipment (Net)	\$140,357,411	Unrestricted Fund Balance	\$522,185,944
Less Expenses	\$196,123,689	Other Assets	\$10,191,539	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$127,908			Total Liabilities & Fund Balance	\$540,411,358
Net Income	\$52,166,150	Total Assets	\$540,411,358		