

056 Gundersen Lutheran Medical Center
1900 South Avenue
La Crosse, WI 54601
608-782-7300

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: La Crosse
Analysis Area: Southwestern (5B)
Volume Group: 7

		All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2021 vs. 2020	
Selected Utilization Statistics	FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	53.6%	57.9%	0.93	44.6%	1.20	72.0%	0.74	45.6%	1.18
Obstetrics	121.3%	36.8%	3.30	52.1%	0.37	46.8%	2.59	121.9%	1.00
Pediatrics	30.0%	59.6%	0.50	30.0%	1.00	51.3%	0.58	29.6%	1.01
Total Hospital	61.0%	58.7%	1.04	48.8%	1.25	68.8%	0.89	54.3%	1.12
Average Census (Patients)									
Adult Medical-Surgical	99.2	26.8	3.70	17.0	5.84	108.1	0.92	96.7	1.03
Obstetrics	19.4	4.8	4.01	4.5	4.30	14.4	1.35	18.3	1.06
Pediatrics	3.0	1.5	1.94	0.6	5.00	5.0	1.94	3.5	0.84
Total Hospital	199.6	49.8	4.01	28.6	6.99	209.1	0.95	192.8	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.6	0.98	4.1	1.09	5.0	0.89	4.4	1.02
Obstetrics	3.9	2.4	1.60	3.2	1.22	2.6	1.51	3.9	0.99
Pediatrics	2.5	3.8	0.66	2.5	1.00	4.1	0.61	2.9	0.86
Total Hospital	5.9	4.9	1.21	4.9	1.19	5.3	1.11	5.9	1.00
Surgical Operations									
Inpatient	4,077	1,037	3.93	828	4.92	3,842	1.06	4,119	0.99
Outpatient	15,281	3,865	3.95	2,810	5.44	11,153	1.37	13,159	1.16
Inpatient as % of All Surgeries	21.1%	21.2%	1.00	22.8%	0.93	25.6%	0.82	23.8%	0.88
Outpatient Visits									
Non-Emergency Visits	760,421	145,246	5.24	141,645	5.37	450,554	1.69	588,824	1.29
Emergency Visits	59,841	16,058	3.73	14,182	4.22	40,709	1.47	50,390	1.19
Full-Time Equivalents (FTEs)									
Administrators	0.0	19.0	N/A	11.3	N/A	63.3	N/A	0.0	N/A
Nurses, Licensed	428.0	247.5	1.73	150.4	2.85	921.1	0.46	436.0	0.98
Ancillary Nursing Personnel	33.0	40.3	0.82	22.0	1.50	153.6	0.21	45.0	0.73
All Other Personnel	1,250.0	496.2	2.52	396.9	3.15	1,865.1	0.67	1,265.0	0.99
Total FTEs	1,711.0	803.0	2.13	580.7	2.95	3,003.0	0.57	1,746.0	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	13.0	N/A	8.5	N/A	11.7	N/A	0.0	N/A
Nurses, Licensed	49.7	168.4	0.30	113.4	0.44	170.7	0.29	59.7	0.83
Ancillary Nursing Personnel	3.8	27.4	0.14	16.6	0.23	28.5	0.13	6.2	0.62
All Other Personnel	145.2	337.6	0.43	299.2	0.49	345.6	0.42	173.2	0.84
Total FTEs	198.8	546.4	0.36	437.7	0.45	556.5	0.36	239.1	0.83

Total Hospital:

Beds Set Up & Staffed 327
Discharges 12,378
Inpatient Days 72,845

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinet 15
Total Births 1,760
Newborn Days 5,947

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	185	8,083	36,203	53.6%	99.2	4.5
Orthopedic	2	24	1,352	5,394	61.6%	14.8	4.0
Rehabilitation & Physical Medicine	1	20	767	6,401	87.7%	17.5	8.3
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	10	435	1,094	30.0%	3.0	2.5
Obstetrics	2	16	1,813	7,086	121.3%	19.4	3.9
Psychiatric	2	30	1,334	8,655	79.0%	23.7	6.5
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	4	21	143	9.8%	0.4	6.8
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	20	1,821	4,002	54.8%	11.0	2.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	18	252	3,867	58.9%	10.6	15.3
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	47	46	47.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	25	23	25.0
Medical & Dental Residents	0	0	0.0	Sonographers	25	15	25.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	21	27	21.0
Registered Nurses	418	862	418.0	Occupational Therapists	18	13	18.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	6	1.0
Licensed Practical Nurses	10	15	10.0	Physical Therapists	45	11	45.0
Ancillary Nursing Personnel	33	166	33.0	Physical Therapy Assistants/Aides	14	9	14.0
Medical Assistants	136	91	136.0	Recreational Therapists	4	5	4.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	16	8	16.0
Nurse Practitioners	0	0	0.0	Psychologists	4	2	4.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	35	22	35.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	347	266	347.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	422	170	422.0
Pharmacy Personnel	57	15	57.0				
Clinical Laboratory Personnel	33	29	33.0				
				Total	1,711	1,801	1,711.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$1,209,033,443	43.6%	46.6%	0.93	45.7%	0.95	46.9%	0.93	43.7%	1.00
Medical Assistance	\$264,874,581	9.5%	14.4%	0.66	10.5%	0.91	13.3%	0.72	8.8%	1.08
Commercial	\$1,028,608,416	37.1%	33.9%	1.10	35.7%	1.04	34.1%	1.09	37.9%	0.98
All Other	\$271,121,890	9.8%	5.1%	1.93	8.1%	1.21	5.7%	1.70	9.6%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$927,224,186	33.4%	35.2%	0.95	32.9%	1.02	36.2%	0.92	33.1%	1.01
Medical Assistance	\$222,095,871	8.0%	11.1%	0.72	8.2%	0.98	10.3%	0.78	7.4%	1.09
Commercial	\$549,661,029	19.8%	14.9%	1.33	16.1%	1.23	16.2%	1.22	20.2%	0.98
Charity Care	\$6,518,658	0.2%	0.7%	0.33	0.4%	0.53	0.7%	0.34	0.3%	0.72
Bad Debt	\$21,773,486	0.8%	1.0%	0.77	0.9%	0.87	0.8%	0.95	1.7%	0.46
All Other	\$215,571,835	7.8%	2.8%	2.78	5.9%	1.31	3.0%	2.55	6.9%	1.12
Total Deductions	\$1,942,845,065	70.0%	65.8%	1.07	64.5%	1.09	67.3%	1.04	69.6%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		28.2%	6.5%	4.35	19.4%	1.45	6.7%	4.21	32.6%	0.86
Net Gains/Losses as % of Net Income		157.5%	29.4%	5.37	94.5%	1.67	30.5%	5.17	87.5%	1.80
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$639,907,391	54.4%	42.4%	1.28	55.8%	0.97	41.3%	1.32	53.4%	1.02
Supplies & Services	\$492,976,650	41.9%	51.3%	0.82	39.5%	1.06	53.3%	0.79	43.0%	0.97
Capital Component	\$44,490,257	3.8%	6.2%	0.61	4.7%	0.80	5.4%	0.69	3.6%	1.04
Fiscal Statistics										
Operating Margin (%)		-1.8%	10.4%	N/A	0.2%	N/A	9.3%	N/A	1.0%	N/A
Total Hospital Net Income (%)		3.0%	14.1%	0.21	4.3%	0.71	12.9%	0.23	7.6%	0.40
Return on Equity (%)		1.9%	6.3%	0.30	3.3%	0.59	8.9%	0.22	4.6%	0.42
Current Ratio		64.2	4.1	15.59	21.9	2.93	4.8	13.48	44.2	1.45
Days in Net Patient Accounts Receivable		63.4	87.5	0.72	56.7	1.12	61.8	1.03	65.6	0.97
Average Payment Period		7.9	89.9	0.09	17.0	0.47	62.8	0.13	12.8	0.62
Equity Financing (%)		98.5%	64.7%	1.52	87.4%	1.13	69.5%	1.42	96.9%	1.02
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	21.0	N/A	10.7	N/A	24.3	N/A	0.0	N/A
Total Asset Turnover		0.6	0.4	1.42	0.7	0.83	0.7	0.92	0.6	1.09
Average Age of Plant (Years)		7.3	17.1	0.43	9.0	0.82	13.3	0.55	8.1	0.90
Increase (Decrease) Total Net Patient Revenue		18.0%	12.7%	1.41	15.9%	1.13	11.2%	1.60	-8.4%	N/A
Outpatient Gross Revenue (% of Total GPR)		79.8%	64.9%	1.23	80.2%	0.99	59.3%	1.35	78.3%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$17,492	\$18,658	0.94	\$17,806	0.98	\$21,058	0.83	\$17,148	1.02
Inpatient Net Revenue per Day		\$3,410	\$3,656	0.93	\$3,646	0.94	\$3,785	0.90	\$3,553	0.96
Outpatient Net Revenue per Visit		\$775	\$781	0.99	\$806	0.96	\$881	0.88	\$840	0.92

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$2,773,638,329	Cash & Cash Equivalents	\$400,774	Current Liabilities	\$24,788,650
Less Deductions	\$1,942,845,065	Net Patient Receivables	\$144,352,491	Long-Term Debt	\$0
Net Patient Revenue	\$830,793,264	Other Receivables	\$9,533,499	Other Liabilities	\$3,136,915
Plus Other Revenue	\$325,532,133			Subtotal	\$27,925,565
Total Revenue	\$1,156,325,398	Land, Buildings & Equipment (Net)	\$306,783,049	Unrestricted Fund Balance	\$1,872,790,190
Less Expenses	\$1,177,374,298	Other Assets	\$1,439,645,942	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$57,628,678			Total Liabilities & Fund Balance	\$1,900,715,755
Net Income	\$36,579,778	Total Assets	\$1,900,715,755		